

ANDOVER TOWNSMAN

Copyright © 1999 Andover Publishing Company



Photo by Lisa Adelsberger

Not so far away — Ever think about where “away” is, when you throw something away? It’s here, at the Wheelabrator plant in North Andover, where tons of mountainous trash are burned every day. For a look at plans to make all that dirty stuff burn cleaner, see page 16.

Dracut power plant battle heating up

By Rebecca Lipchitz

Residents opposed to a proposed power plant in Dracut on the Methuen border and close to Andover, mounted a letter writing campaign to local representatives this week in an effort to halt the project.

The residents have formed a group called the Merrimack Valley Residents for the Environment, and say the area bears more than its share of a burden of environmental impacts.

Constellation Power Development Inc., based in Maryland, has proposed a 750-megawatt natural gas-fired, combined-cycle power plant for the Brox Property in Dracut.

While Andover has little, if any, legal authority to stop the permitting of the projects, Andover residents with the MVRE plan to ask Town Meeting voters for \$50,000 to pay a lawyer and a lobbyist to oppose construction of the plant.

State Rep. Barry Finegold (D-Andover), along with Rep. David Nangle (D-Lowell), representing

West Andover, say they oppose the plant on behalf of their constituents.

Finegold says he would need hard evidence that the plant was environmentally safe to state otherwise.

“Unless I get something in my hands that says that this isn’t a health risk, I’m opposed to it. If not, I don’t think the health risk outweighs the benefit to the community,” he says.

MVRE residents wrote a letter this week in opposition to the plant to George Dean of the state Attorney General’s office, with copies to Congressman Marty Meehan (D-Lowell), Gov. Paul Cellucci, Attorney General Thomas Reilly, state Sen. James Jajuga (D-Methuen), the Andover Board of Selectmen and Town Manager Buzz Stapczynski, the Methuen Town Council, Commissioner of Public Health (and Andover resident) Dr. Howard Koh, Robert Durand of the Environmental Protection Agency and Judy

(Continued on page 10)

Larsen pushes for open meeting on Nextel support

By Neil Fater

Selectmen will meet tonight, Thursday, to decide what role they will play in helping Shepley Street residents disconnect the Nextel tower near their homes, but across the town line, in Lawrence.

Residents are contemplating a suit against Nextel and Lawrence in either Land Court or Superior Court, seeking to have the 100-foot tower removed, because it was installed without anyone notifying the Andover neighbors as the law requires.

They want the town to become a co-plaintiff with them in the suit, and the board has to decide whether to do that, or simply file an *amicus curiae* (“friend of the court”) brief in support of the suit.

Selectmen say they’ve tried to discuss the issue with Lawrence officials but, in the words of Chairman Bill Downs, “They practically ignored Andover exists.”

While selectmen seem sure to decide on what type of support they will offer residents, it was uncertain Wednesday whether they would make their decision in public, or in a closed session.

Selectman Larry Larsen, who cannot attend the meeting because of a professional conflict, sent a memo to his fellow board members calling for the deliberations and vote to be in public.

“I see no reason for the meeting to be ‘executive’ in nature. Comments by Town Counsel

(Continued on page 20)

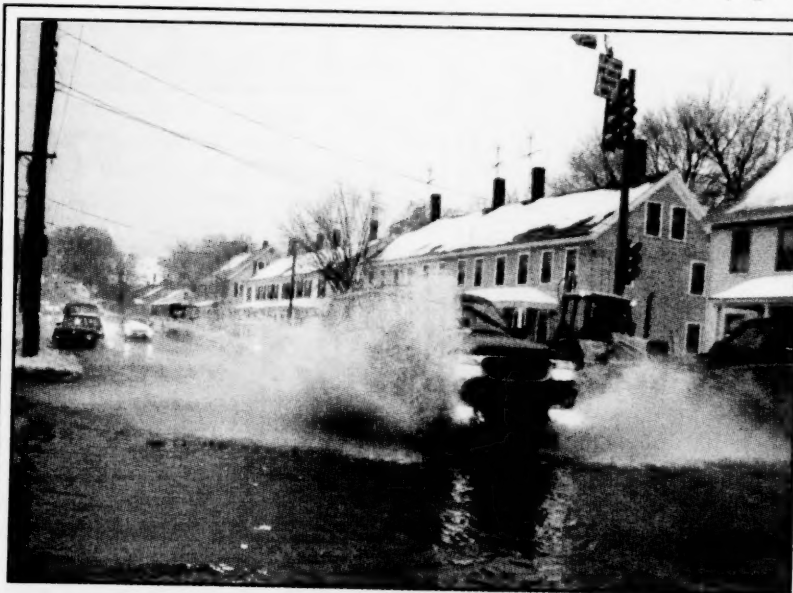


Photo by Carol Van Doren

Wet and wild — Things got a little deep on North Main Street by Shawsheen Plaza last Friday, when heavy rain followed heavy snow.

SECTION: HOME IMPROVEMENT AND DECORATING / HOME DELIVERY: 475-1943

TownTalk



• Now he’s an Eagle.

2

Education

• Crowded kids.



11

News

• Krinsky, the way he was.



17

Arts

• An eye for the arts.



21

Business

• Toys for big boys.



31

Sports

• Boys win 5th straight.



34

Fitness Kickboxing

- ✓ 11 classes offered weekly
- ✓ Shadow & conditioning classes
- ✓ Shadow/Bag Combo classes
- ✓ More Co-ed classes
- ✓ Technical Kickboxing Workshops

NEW!

L.A. STYLE
Kickboxing class

Call for a **FREE** trial class!

KUNG FU FOR KIDS



(boys & girls ages 5 & up)

KUNG FU DEVELOPS:

- ✓ CONFIDENCE
- ✓ COORDINATION
- ✓ SELF-DISCIPLINE
- ✓ RESPECT

Introductory Program

2 Lessons and Uniform \$19.95

New students only.

Expires 2/15/99

YANG'S MARTIAL ARTS

3 DUNDEE PARK, 1ST FL. • ANDOVER • (978) 474-0509 Est. 1988

Leaps & Bounds inc.

EARLY CHILDHOOD CENTERS INC.

The Active Learning Center For Energetic Learners

- ✓ Full and Part time Enrollment Available
- ✓ Nurturing Care for Infants through Kindergarten
- ✓ Child Directed Activities
- ✓ Developmentally Appropriate Curriculum
- ✓ Dedicated Enthusiastic Teachers

For additional information or to tour the center please call us.

On the Andover/Tewksbury Line

From Rte. 38: Take East St. at Tewksbury Center. Follow East St. approximately 2 miles. Left on Carter St. after R.R. tracks.

From 93: Take Exit 42, Dascomb Rd. Proceed towards Tewksbury 1/4 mile and take right onto Carter St. before R.R. tracks.

978-475-7937

20 Carter Street, Tewksbury



Northmeadow

Health and Racquet Club, Inc.

WINTER IS HERE !!

Take a look at Northmeadow.

Northmeadow is a Family Fitness Facility offering Great Winter Programs and Services For All Ages!

- New Equipment Has Arrived • Gift Certificates • Student Memberships
- Indoor / Outdoor Pools • Tennis • Aqua Aerobics • Aqua Volleyball • Fitness • Aerobics • Basketball • Massage Therapy • Memberships • Arthritis

Northmeadow has Gift Certificates in all denominations.

Stop by and pick up a gift certificate and give someone a gift of good health and fitness.

★ **Call today for complete information (978) 851-3901** ★

20 Carter Street • Tewksbury • On the Andover / Tewksbury Line

DIRECTIONS: Exit 42 (Dascomb Road) off Route 93. Toward Tewksbury proceed 3/4 mi. and take right on Carter St.

TownTalk



Photo by Carol Van Doren

Top of the line — Spencer Joyner III, a 1998 AHS grad, gets his Eagle Scout pin from proud mom Susan.

And now he's an eagle

Spencer A. Joyner III was awarded the rank of Eagle Scout at Troop 79's Court of Honor at St. Robert's Parish on Jan. 7. The honor roll student at Andover High School graduated in 1998. He is the son of Spencer A. Joyner Jr., executive vice president of Harte-Hanks Data Technologies in Billerica, and Susan L. Joyner, co-founder and treasurer of Parent to Parent, both of Andover.

While a Cub Scout with Pack 100 at Sanborn School, Joyner earned their highest award, the Arrow of Light, in 1991. He then joined the Boy Scout Troop 77 at West Parish Church, and after moving to West Andover, joined Troop 79, sponsored by St. Robert's, in 1993. Joyner was a patrol leader and a quartermaster. He is a member of the Order of the Arrow, a national scouting camping society.

For his Eagle Service Project during the summer of 1998, Joyner led a team of scouts and friends in thinning out a half-acre of forest for recreational purposes; designing, building and installing five park benches; and clearing a trail, all at Berry Pond. Harold Parker State Forest sponsored the project.

Troop 79 has made a tradition

of running special summer high adventure camping trips. Joyner participated in the 100-mile Allagash Wilderness Waterway trips in 1995 and 1998. He climbed Mount Washington twice, and went on other canoe trips with the troop. His parents showed a multimedia presentation of these "Scoutward Bound" trips at his Eagle Court of Honor.

The ceremony was conducted by fellow scouts and Ken McPartland, advancement chairman for Troop 79. Scoutmaster Wil Baxter issued the Eagle Charge and Oath. Town Manager Reginald Stapczynski presented a letter of commendation to add to the notebook of letters from national, state and local dignitaries, collected by Al Koch, Boy Scout's district advancement representative. His grandfather, Spencer A. Joyner of Florida, his uncle, John E. Joyner of New Jersey, his grandmother, Muriel R. Lane, and aunt, Cheryl E. Lane, both of North Andover, attended the ceremony.

Since October, Joyner has been working in the Information Services Department at Waterville Valley Ski Resort in New Hampshire. He plans to major in management information sys-

(Continued on page 4)

NEWS IN BRIEF

Sen. Tucker lists contacts, committees

State Senator Sue Tucker has announced her contact information and committee assignments.

She will have a permanent office assignment in a few weeks and will notify constituents of any changes. Meanwhile, she can be reached in the following ways: State House, Room 416, Boston, MA 02133, Phone: (617) 722-1612, Fax: (617) 722-1944. At home, 6 Farrwood Drive, Andover, MA 01810, Phone: 475-7584, Fax: 474-8799, e-mail: stucker@aol.com

Her legislative committee assignments reflect the urban and suburban concerns of the district which includes Andover, Lawrence, Dracut and

Tewksbury.

- Chair, Ethics Committee;
- Vice chair, Human Services and Elderly Affairs: (Laws and budgets dealing with welfare reform, human service agencies, and senior citizen issues);

- Natural Resources: (Open space, forests and parks, and environmental protection);

- Housing and Urban Development: (Housing laws and programs to bring more jobs and economic development to cities); and

- Commerce and Labor: (Business and labor issues).

Elder clinics set

Home Health VNA, a United Way funded agency serving the Merrimack

Valley and Southern New Hampshire, offers elderly health clinics in Andover.

The clinics are conducted by Home Health VNA registered nurses, and sponsored in part through town funds funding from the Older Americans Act as granted by Elder Services of the Merrimack Valley.

The clinics focus on preventative care, and assist elders in maintaining good health through blood pressure checks, weight management, and nutrition and medication counseling. The clinics are open to the public and are handicapped accessible.

Andover clinics are staffed jointly by Home Health VNA and the Andover Health Department at several sites. A clinic will be held at Andover Commons, Monday, Feb. 1, at Frye Circle on Monday, Jan. 25, from 1 to 3 p.m., and again at Frye Circle, Monday, Feb. 3, from 1 to 3 p.m.

For more information, call the Andover Health Department at 623-8295 or Home Health VNA at 470-4690, Ext. 3150.

For the record

Last week's front-page story "\$32M sought for sewers" incorrectly listed the cost of the two sewer projects the town is pursuing. The estimated cost is actually \$26.4 million.

This is expected to pay for two projects, one to extend the sewer lines up South Main Street and Ballardvale Road and another to extend lines into the so-called Rogers Brook area.

The \$32-million figure incorrectly included the wrong "Rogers Brook" sewer project. It included a \$9.65-million Rogers Brook project listed in the FY 1999 Capital Improvement Plan for rehabilitation of the existing sewerage system in the Rogers Brook area.

The Rogers Brook project currently being pursued is primarily a sewer-extension, rather than rehabilitation, project.

The *Townsmen* regrets the error.

Quote, unquote . . .

'We'd ask him, 'How's it going?' and his trademark response would be 'Miserable.' His license plate said 'MISERABLE.'"

Former selectman Jim Barenboim, who worked at the old Park Street bowling alley, talking about the late junkyard owner, Morris Krinsky.

'For 20 years the policy has been not to extend the sewer lines. The people are there. The growth happened. There's no sewers. I don't think that's hitting on all cylinders.'

Public Works Director Bob McQuade, disagreeing with those who argue that sewer extensions encourage development.

'Town Counsel is not going to want us to release these that might have impact on the recent mediation.'

Town Manager Buzz Stapczynski, on executive session minutes regarding litigation over the Andover High School renovation.

NEWS CALENDAR

Thursday, January 21

Merrimack Valley Planning Commission, 160 Main Street, Haverhill, 7:30 p.m.

Board of Selectmen, Special Meeting, possible executive session, third-floor conference room, Town Offices, 7 p.m.

Friday, January 22

Council on Aging, special meeting, Senior Center, 8 a.m.

Andover Contributory Retirement Board, third-floor conference room, Town Offices, 10 a.m.

Monday, January 25

Commission on Disabilities, second-floor conference room, Town Offices, 7 p.m.

Board of Selectmen, third-floor conference room, Town Offices, 7:30 p.m.

Tuesday, January 26

Planning Board, third-floor conference room, Town Offices, 7:30 p.m.

School Committee, budget workshop, School Committee Room, School Administration Building, 7 p.m.

West Middle School Council, West Middle School media center, 7 p.m.

Wednesday, January 27

Local AFT 1707 negotiating subcommittee, executive session, Greater Lawrence Technical High School, 57 River Road, 4 p.m.

Thursday, January 28

Andover High School Council, school library, 6 p.m.

Andover Contributory Retirement Board, third-floor conference room, Town Offices, 2:30 p.m.

Tuesday, February 2

School Committee, School Committee Room, School Administration Building, executive session, 6:30 p.m., regular meeting, 7:30 p.m., workshop on World Language program immediately following regular meeting.

Index

Arts and Entertainment	21-26
Business	31
Classified / Real Estate	43
Editorials	8
Education	11-18
Letters	9
Living	27-30
News Calendar	3
Obituaries	28-29
Police Log	19
Religion	29
School Menus	13
Seniors News	30
Sports	34-38
TownTalk	2

MORRIS, ROGERS & PHILLIPS

Attorneys at Law

Concentrating in:

- Estate Planning • Employment Law
- Domestic Relations • Zoning Disputes
- Commercial & Residential Real Estate

10 High St., Andover, Mass. 01810
(978) 475-4141 • Fax: (978) 475-7479

Psychic Readings

by Lena

Readings offered are:

Psychic, Tarot Cards and Palms

Call for one free question.

(781) 279-0087

542 Main Street • Stoneham

\$10.00 OFF with this ad

- AVAILABLE FOR PARTIES -

ESTATE PLANNING

- Asset Protection • Living Trusts
- Powers of Attorney • Pour-Over Wills

LAW OFFICES

PETER J. CARUSO

"Your Family Lawyer"

ONE ELM SQUARE, ANDOVER

Peter J. Caruso, Esq. Peter J. Caruso, II, Esq.

475-2200

Since 1967

Andover
HOUSE of CARPETS

...your family's satisfaction is our family's guarantee... Since 1967

AREA RUG

CLEARANCE SALE

Now through 1/31/99

Shawsheen Plaza • 475-2911

Jordan J. Burgess

FINANCIAL ADVISOR



INVESTMENT MANAGEMENT
IRA & 401K INVESTMENT REVIEW
FINANCIAL PLANNING
RETIREMENT PLANNING
COLLEGE PLANNING
ESTATE PLANNING

15 Railroad Street / Andover, MA 01810

(978) 475-6992

Comfort Furniture
Showroom

Why Pay More?

COMPARE our DISCOUNTS on The Very BEST NAMES in
LIVING ROOMS • DINING ROOMS • BEDROOMS

Minutes from Rte. 3 & 495; Thorndike St. Exit off Lowell Connector

We're Worth the Drive!!

453-5651

PEEK

Robert L. Peek

Chartered Financial Consultant

Securities offered through
Commonwealth Equity Services, Inc.
Member NASD, SIPC, Boston Stock Exch

PARK STREET VILLAGE **623-8060**

HEALTH ANDOVER TRAINING STATION INC. FITNESS

(978) 475-2020

TOWN TALK

(Continued from page 2)

tems and business management at college in the fall.

She's cute as a bug

Selectman Larry Larsen and his wife welcomed a new member of the family over the Christmas holidays — her name is Gretchen.

No, they didn't decide to adopt a child. Larsen is the first member of the board, so far as we know, to join the reincarnated Bug brigade, with the purchase of a red, 1999 VW beetle.

The Larsens did own one of the "authentic" beetles in the 1960s, and experienced all the charm of the "people's car" in that era, including shutting the heater boxes manually in the winter, to get some semblance of heat, and then opening them in the summer, to get some sem-

blance of fresh summer air. Also including carrying a scraper during the winter, to scrape off the inside of the windshield, since the defroster only tended to work in the corners.

By the time he got rid of it, after several years, "all four fenders were dented, and so were the front and rear.

"But you couldn't kill them," Larsen says.

Gretchen, named partially because of the German extraction of the name, still has the same "lovable exterior and the same personality," Larsen says, but he admits, "It's a completely different car.

"It's air conditioned. It has a stereo system with six speakers."

So does this mean, in spite of the familiar exterior, that you can't go home again?

To the contrary. "Yes, you can go home again," Larsen says, "and it's a lot more comfortable."

— Taylor Armerding

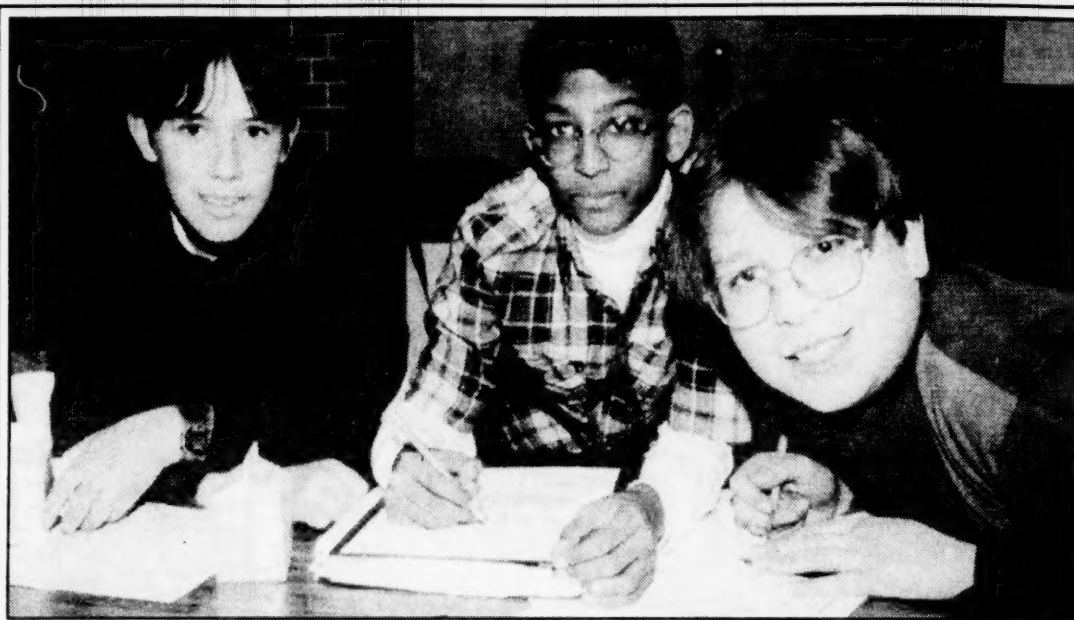


Photo by Carol Van Doren

Numbers guys — Jeff Wessler, Abhinay Eswarappa and Scott Silverstein, took part in Math League competition at the Doherty School last Thursday.

A fine, feathered friend

Just remember, you read it here first that Henrietta has a friend.

We're talking Henrietta, the 80-pound concrete goose, who lives at the front door of Marianne Karp's home on Eastman Road ("A feathered fashion plate," *Townsmen*, Dec. 3, 1998).

After reporter Neil Fater's profile of Henri-

etta wearing her Santa Claus suit during the weeks before Christmas, one of Karp's friends from Andover sent the story to a friend in Maine, who has a goose much like Henrietta.

"So she got a Christmas card, with pictures, from another goose in Maine," says Karp. "The lady wrote a nice letter with it."

What does Karp think of that? She appreciates it, she laughs, but adds, "people have got to get a grip on themselves."

While the two geese have some things in common, there are some ethnic issues to overcome if they're going to have a relationship. "Hers is unpainted, and mine is white, with a yellow beak and feet," Karp says, "but she has a bunch of outfits for hers, just like mine."

There has been no further correspondence so far, but who knows, the word may spread beyond Maine.

"She's going to wear her Easter Bunny outfit pretty soon," Karp says, "so maybe she'll get noticed for that."

— Taylor Armerding

Nationwide Shipping • Complimentary Gift Wrap • Nationwide Shipping

"we love our customers"

SALE

January 23 - 30
20-40% OFF

Selected Bears & Bearaphernalia*

*All sale items final sale. No refund, credit or exchange.

Crispin's Bears™

23 Barnard Street • Andover, MA • (978) 474-4433
Mon.-Fri. 9:30-5:30; Sat. 9:30-5:00 • www.crispinsbears.com

Complimentary Gift Wrap • Nationwide Shipping • Complimentary Gift Wrap

NATIVE SUN
• Contemporary Women's Clothing •

BIG WINTER SALE!

Mention this ad & receive an additional 10% OFF

NOW 20-50% OFF ALL WINTER CLOTHING & ACCESSORIES

Hours: Mon. - Sat. 9:30-6:00 • Sunday 12-5

10 Essex Street Andover, MA (978) 470-0800	11 Market Sq. Newburyport, MA (978) 465-4120	410 Boston Post Rd. Sudbury, MA (978) 440-7854	Plaza Del Mar Manalapan, FL (561) 586-7771
--	--	--	--

ANDOVER LIQUORS

FINE WINES • BEERS
The Vineyard
GOURMET FOODS • BAKERY

Two great stores, same great wines and beers.

NEW BEER ARRIVAL & Best Buy from Holland

IMPORTED

BREWED WITH CRYSTAL CLEAR WATER, FINEST HOPS
PREMIUM QUALITY BEER
HOLLANDIA
TRADITIONALLY BREWED
SELECT GRAINS AND PURE YEAST

\$3.99 / 6 pk. btls.

BOSTON WINE EXPO EXPO TICKETS ON SALE!
LAST CHANCE BEFORE THE BIG EVENT!
Check our WEBSITE: www.thevineyard.com

ANDOVER LIQUORS
Shawsheen Plaza, Andover • (978) 470-0500
Mon.-Sat. 9 a.m. to 9 p.m.; Sun. 12-6 p.m.

THE VINEYARD
Crossroads Plaza, No. Andover • (978) 688-5005
Beer & Wine: Mon.-Sat. 8 a.m. to 9 p.m.; Sun. 12-6 p.m.

www.andlqr.com

ANDOVER TOWNSMAN Established 1887
U.S.P.S. (025-440)

Published every Thursday by the Andover Publishing Company
33 Chestnut St., P.O. Box 1986, Andover, Massachusetts 01810
Phone: 978-475-1943 • Ad Fax: 978-475-5731 • News Fax: 978-470-2819
E-mail: townsman@andovertownsmen.com

Periodical Postage Paid at Andover, Mass. and Additional Mailing Office
1 Year Subscription Intown - \$40 Per Year / 2 Years - \$65
1 Year Outside Greater Lawrence Area - \$45 Per Year / 2 Years - \$75
College Subscriptions - \$30 College Year

Publisher Irving E. Rogers, III	Editor Taylor Armerding	General Manager Michael A. Masessa, Jr.
Assistant Editor Jack Grady	Production & Marketing Coordinator Jessica Price	Circulation Manager Leslie Wilkinson
Reporters Neil S. Fater Rick Harrison Rebecca Lipchitz	Production Team Annette Bernier Helen Rubenstein Judy Sirois June Walsh Christine Wilt	Office Manager Rita M. Stoessel
Account Executives Pauline Fontaine Carol Glidden Cynthia Ross	Photographer Lisa Adelsberger	Receptionist/Circulation Mary Ann Apperti
		Receptionist/Classified Ads Rachelle Morin
		Office Support Karen Isabelle

E-mail addresses:
Taylor Armerding: tarmerding@andovertownsmen.com
Jack Grady: jgrady@andovertownsmen.com
Neil Fater: nfater@andovertownsmen.com
Rebecca Lipchitz: rlipchitz@andovertownsmen.com
Display Advertising: adsales@andovertownsmen.com
Classified Advertising: classads@andovertownsmen.com

COPY DEADLINE:
Advertising copy must be in the TOWNSMAN office by 5 p.m. on Monday. Camera-ready advertising copy 12 p.m. on Tuesday, week of publication. No cancellations honored after the above deadlines.

POSTMASTER:
Send address changes to: Andover Townsman, 33 Chestnut St., Andover, MA 01810.

Selectmen want to keep remaining secret minutes secret

By Neil Fater

Selectmen will continue on Monday the slow process of releasing the notes from secret meetings regarding the troubled Andover High School project.

Town Manager Buzz Stapczynski says he expects selectmen to vote on releasing notes from at least one more meeting Jan. 25.

Selectmen had at least 23 secret meetings on the high school project, and have released 16 meeting minutes so far. The most recent was the notes from their Jan. 26, 1998 meeting.

Like most of the secret session notes, the minutes were skeletal at best. There were only two sentences devoted to the school construction project.

Although a secretary takes the meeting minutes for public meetings, private meetings are recording by Stapczynski or a selectman. The difference is obvious, as most public meetings have minutes that run on for more than 10 pages.

Dennis Teves, who asked the state to force the town to release the minutes, says he expected the minutes to provide little information. But he says he asked for them because he feels they show Andover officials' disdain for the public and its right to information. A taxpayer-funded project, the Andover High job ran millions of dollars over budget.

Selectmen have asked the state Supervisor of Public Records to let the remaining notes remain secret. They have indicated they want to do this because they fear the architect may sue Andover because information about the settlement the architect paid the contractor was revealed.

At the last selectmen's meeting, Teves questioned the selectmen about why they haven't released all of the minutes yet.

"We're trying to work backwards to the point where we can get them all out," said Chairman Bill Downs.

Teves noted that his request back in August was for all secret sessions of the School Building Committee, Finance Committee, School Committee and selectmen to be released. But only some selectmen notes have been released.

"The School Building Committee has not met in many months," said Stapczynski. "I would have to call a meeting."

Stapczynski said Tuesday, two weeks after Teves' recent questioning and five months after Teves' written request, that

"School Building meetings are next on my list."

"Town Counsel is not going to want us to release these that might have impact on the recent mediation," said Stapczynski.

There were about seven secret building committee meetings, he said and, "I'm not sure how many Tom (Urbelis, town counsel) will let me, or let the committee, release."

For Teves, the town manager's attitude has been another sign of a town

government he feels is too secretive.

Teves also questions why residents must file their Town Meeting warrant articles by tomorrow, Jan. 22. Although the warrant officially closes tomorrow to residents, Teves notes town officials will continue working on the budget until Feb. 5.

"How is it possible to close the warrant Jan. 22 when the budget, Article 4 at Town Meeting, isn't going to be ready until Feb. 5?" he asks. "Why are citizens considered lower than public officials?"



For less than the cost of maintaining your home, you can live the life of your dreams.

Imagine a gorgeous apartment home overlooking lush woodlands. Imagine socializing in a fine dining room, working out in our Fitness Center, and enjoying an active social and recreational life. All for less than what you're paying now.

And imagine the security of knowing assisted living and nursing care are available in the same community. To learn how affordable and secure Hillcrest Terrace actually is, call or write Nancy, our Retirement Counselor, today.

COMPARE THE ADVANTAGES OF LIVING AT HILLCREST TERRACE

	Your Cost Now	Your Cost at Hillcrest Terrace
• Rent or mortgage payment		Included
• Long term care insurance		Included
• Utilities including basic cable TV (except telephone)		Included
• Property tax & insurance		Included
• 25 meals per month in fine dining room		Included
• Housekeeping (twice a month)		Included
• Landscaping, maintenance & upkeep		Included
• Snow & trash removal		Included
• Social, cultural & recreational activities		Included
• 24-hour staffing		Included
• Emergency response services		Included
• Exercise classes and wellness programs		Included
• Scheduled transportation		Included
• And much much more ...		Included
Total monthly cost	\$	As low as \$1,697

[] Tell me more about Hillcrest Terrace, the active senior living community.

Name _____

Address _____

City _____ State _____ ZIP _____

Daytime Tel. () _____

Mail to: Hillcrest Terrace, 200 Alliance Way, Manchester, NH 03102. Or call 603-645-6500 (or toll-free 1-800-862-9490).

HILLCREST TERRACE
Retirement Community

200 Alliance Way
Manchester, NH 03102
603-645-6500
1-800-862-9490



1/21/AT

Pottery Potentials

CLASSES ARE BACK
Wednesdays, 3:30-5 P.M.

Jan. 27 - SNOWMAN GLAZED PLATE
Feb. 3 - MOSAIC MIRRORS
Feb. 10 - HEARTS-HEARTS-HEARTS
Feb. 17 - STAMPS & SPONGING

Thursday, Feb. 4, 7 P.M. - ADULT SNOWMAN PLATE CLASS

FLAT RATE SUNDAYS - \$8.00 All Day / Glaze Fee on 2nd Piece

Now Booking January & February Birthday Parties

• OPEN THURSDAY & FRIDAY EVENINGS •

5 Post Office Ave., Andover • 475-6113

Join us for an informative Alaska Presentation

featuring our upcoming 12-day land and cruise tour.

January 28, 1999
Holiday Inn, Salem, NH
7:30 p.m.

Please RSVP by calling

VIP
McLennan Travel

978-686-1060

Call to request our 1999 Group Travel Calendar



Historical Society reviews bylaws

The Andover Historical Society reviewed its bylaws as a whole for the first time this year, and the results will be up for approval for members of the society by springtime.

The society's charter was first filed in 1911, and the bylaws have been changed over time to reflect growing

membership, but this year marked the first review of all 11 articles, says Executive Director Barbara Thibault.

The bylaws outline the duties of the executive director, the board of directors and staff, Thibault says, and the review simply updated the society's bylaws to reflect how they operate

today.

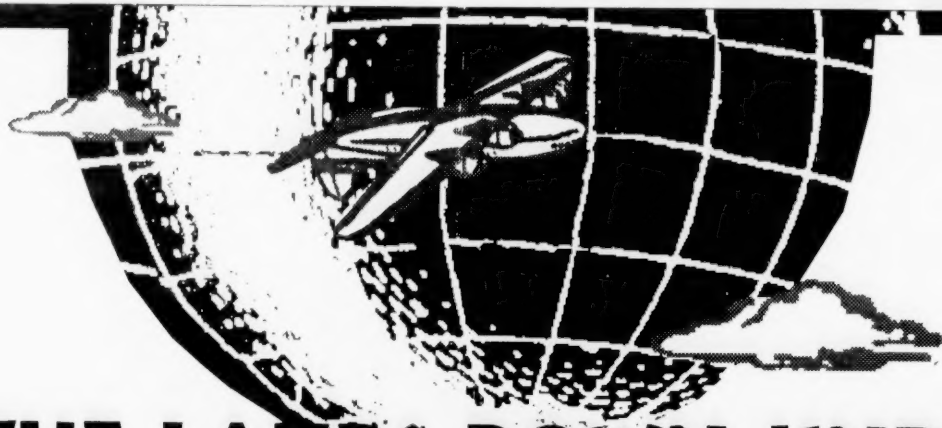
For example, the day-to-day operations of the society are the responsibility of Thibault, the executive director, and President Larry Wangerin maintains an advisory position, she says.

The bylaws also needed to be updated to reflect the duties of new staff, Thibault says.

Members are invited to open meetings on the bylaw changes Saturday,

Feb. 6 from 10-11 a.m.; Monday, March 8 from 6-7 p.m.; and Wednesday, April 7 from 1-2 p.m. Copies of the changes are available at the Society, and members of the bylaws committee will be attending meetings to answer questions.

The society currently has 885 members, and aims to recruit more. It hopes to have 1,000 members by the year 2000, according to their recent newsletter.



THE LANDS DOWN UNDER WINE SALE!

20%*
SAVE UP TO **20%*** ON ALL WINES FROM ARGENTINA, AUSTRALIA, BRAZIL, CHILE, NEW ZEALAND, AND SOUTH AFRICA.

Save 10% on any bottle of wine from these countries, and another 10% when you buy 12 bottles or more, mixed or matched, domestic or imported. Sale ends January 24.

ROSEMOUNT DIAMOND SHIRAZ	\$ 9.99
750ml Compare at \$ 11.99	
CASHMORE BLACK OPAL CHARDONNAY	\$ 8.99
750ml Compare at \$ 10.99	
ROSEMOUNT DIAMOND CHARDONNAY	\$ 8.99
750ml Compare at \$ 10.99	
LINDEMAN'S BIN 65 CHARDONNAY	\$ 5.99
750ml Compare at \$ 7.99	
CASHMORE BLACK OPAL CABERNET SAUVIGNON	\$ 8.99
750ml Compare at \$ 10.99	
ROSEMOUNT DIAMOND CABERNET SAUVIGNON	\$ 9.99
750ml Compare at \$ 11.99	
ORLANDO JACOBS CREEK CHARDONNAY	\$ 6.99
750ml Compare at \$ 8.99	
WOLF BLASS CHARDONNAY	\$ 10.99
750ml Compare at \$ 12.99	
ORLANDO JACOBS CREEK CABERNET SAUVIGNON	\$ 6.99
750ml Compare at \$ 8.99	
CONCHA Y TORO SUNRISE MERLOT	\$ 4.79
750ml Compare at \$ 5.99	
CONCHA Y TORO SUNRISE CHARDONNAY	\$ 4.79
750ml Compare at \$ 5.99	
CARMEN CABERNET SAUVIGNON	\$ 5.99
750ml Compare at \$ 6.99	
CARMEN CHARDONNAY	\$ 5.99
750ml Compare at \$ 6.99	

OTHER DISCOUNTS CANNOT BE COMBINED WITH THIS OFFER. * ACTUAL COMBINED DISCOUNT FOR CASE PURCHASES IS APPROXIMATELY 19%. 

Spirit Sale.

Stock up and save at
our January Winter Sale
thru January 24.

Jack Daniels No.7 Black \$22.99
1.75L Compare at \$28.29

Seagrams 7 Crown \$11.99
1.75L Compare at \$15.29

Beefeater \$11.99
750ml Compare at \$13.99

Smirnoff 80 Proof \$12.99
1.75L Compare at \$15.79

Bacardi Light \$14.99
1.75L Compare at \$17.99

Bacardi Gold \$14.99
1.75L Compare at \$15.99

Bacardi Limon \$8.99
750ml Compare at \$9.99

Kamora Coffee \$15.99
1.75L Compare at \$20.59

Kahlua \$12.99
750ml Compare at \$15.99

**DeKuyper
Peachtree Schnapps** \$10.99
1.75L Compare at \$13.99

**NEW HAMPSHIRE STATE
LIQUOR & WINE OUTLET STORES**

Visit our web site at www.state.nh.us/liquor Many Liquor Outlet Stores are open on Sundays, and all accept VISA, MasterCard, Discover and American Express. For the latest sale information, call 800-543-4664 toll-free. Sale applies to in-stock items only while supplies last. Some items not available in all stores.

Environmental report on sewers expected tomorrow

By Neil Fater

Andover should know by tomorrow, Friday, how much paper it will need to flush through the state system to get its planned sewer projects approved by the state Office of Environmental Affairs.

The state is expected to release the scope of its required Environmental Impact Report for the Andover sewer projects by Friday. Ralph Souppa, a consultant hired by the town to complete the report, says the report will take a minimum of three months to finish, meaning the results may not be ready until just before Town Meeting.

Andover will seek \$26.4 million in April from Town Meeting voters for the two projects that will extend sewer lines into the South Main Street and Rogers Brook-basin areas.

Selectman Brian Major says having this report available before Town Meeting is crucial if residents are to understand the environmental issues.

While the consultant's report will address environmental issues, it appears other questions may be battled around by residents before Town Meeting.

Major plans for several selectmen meetings to cover issues such as the traffic impact and potential funding for the project.

"It's my job to make sure I do the best I can to make sure the townspeople are prepared to vote," says Major.

One issue sure to be discussed around

town is the long-standing assumption that new sewer lines will lead directly to more development. But many feel that refusing to install sewers is not the right way to slow growth.

Public Works Director Bob McQuade notes that new houses were built in the South Main Street and Rogers Brook areas where there are no sewers, and now residents are going to have to pick up the cost of installing the lines.

"The growth came," he says. "Had we done it differently we could have had (sewer lines) paid for by the developers."

"For 20 years, the policy has been not to extend the sewer lines," says McQuade. "The people are there. The growth happened. There's no sewers."

"I don't think that's hitting on all cylinders," he says.

The Environmental Notification Form filed by the town's consultant does show the potential for 240 new homes in the areas where the sewers are planned.

Some residents question why the town plans to install 24-inch pipes off of Woburn Street, and 15- and 18-inch pipes around the Morningside Drive area, when 10- and 12-inch pipes are used throughout most of the rest of the area.

"It would seem there's the potential for tremendous development," says Florence Street resident Greg Luckman. "I think that would be an interesting question to address. Why is all that excess capacity being built into the system at that point?"

Consultant Ralph Souppa says the larger lines are needed because the area is so flat. A slight slope in the lines is needed to keep the waste water flowing.

Funding

Another issue that is sure to get discussion flowing is how these projects should be funded.

The town's current policy is for residents who benefit from the new sewers to pay two-thirds of sewer-extension costs through betterments, while those already on sewer pay the remaining third.

Major says it may be unfair for those already on sewer to pay for such large projects, and he wants to make sure people are not surprised by the bill they will receive if a new sewer line comes down their street.

"Right now, I believe not too many people understand the entire financial aspect," he says. "There are going to be a lot of folks hit with a hefty bill for betterments. We'd better be able to explain it to these folks."

Those already on sewer may also have to pay more than a third of the cost, if those charged with betterments defer their fees, he says.

In the past, some residents of the South Main Street area have said the vast majority of the people there support the projects. At a Capital Improvement Meeting, Ivy Lane resident Ed Weil said

trying to change the funding mechanism might doom the project to failure.

"I'm not attempting to sabotage the project. I'd like to see it go forward but only when we fully understand the impact," says Major. "I think a lot of people are in favor of putting sewers in, but I don't think they understand the financial effect."

Because the sewer projects are just as expensive as the two schools proposed, Major says he wants the town to have numerous meetings on the sewer subject.

The two Andover schools are expected to cost about \$26 million, including the cost of a sewer line, and the school construction will be paid for by the entire town.

The two sewer projects will cost about \$26.4 million, according to Andover's Environmental Notification Form, and be paid for by only a portion of the town's residents.

While Andover may receive 50- to 60-percent reimbursement from the state to build the schools, McQuade indicates the state will probably not lend a financial hand with the sewers. But he says Andover will try to get assistance.

"As each sewer contract is ready to go, we will go back to DEP, and if there are any interest-free loans we will apply for them," says McQuade. "It's going to take three or four years to get this going and as we do we will keep knocking on the door."

MARLAND PLACE

Andover's Premier Assisted Living Community

Invites You to Attend our

NEW YEAR OPEN HOUSE

Saturday, January 30, 1999 at 10:00 a.m. - 2:00 p.m.

Take a Tour of our Assisted Living Community and visit the Woodlands at Marland Place, a program designed specifically for the continuing care of people with Alzheimer's Disease and other Memory Impairments.

Our caring, professional staff will be available to answer questions and provide tours of the apartments and show you the benefits of an Assisted Living Community.

APARTMENTS ARE AVAILABLE NOW!

Call Today to RSVP at 1-800-482-4225

(MA) 978-475-4225 or to Arrange for a Private Tour.

*Guests are welcome ~ Refreshments will be served
Marland Place is the place of choice for
affordable assisted living!*



Townsmen EDITORIALS

Winner, New England Press Association's Editorial Page Awards 1993, 1995 • Horace Greeley Award for Community Service

A need for a civil debate

The groundswell of opposition to a proposed gas-fired power plant in Dracut is starting to look like a juggernaut.

- There is a citizen petition article headed for the Annual Town Meeting warrant asking for \$50,000 to help the Andover-based grassroots environmental group, Merrimack Valley Residents for the Environment, try to block the plant.

- Members of that group have written to the Attorney General, with copies to everybody from the governor to Town Manager Buzz Stapczynski, complaining that abutting towns have no legal power to block the plant, and asking for an investigation into it.

- The Andover Board of Health has written to the state Department of Public Health, noting that the emissions from the plant, minimal as they might be compared to older plants, would simply add to the environmental threats and health risks of an already overburdened region.

- At least some selectmen would like the town's legislative delegation to push for a new law that would give abutting towns a say in what goes on across their borders.

Those groups are raising very worthwhile questions, although some of them wouldn't be useful in this battle. Even if a law were passed mandating regional approval for things like power plants, it could not be applied retroactively to this situation.

But amid all this citizen involvement — and citizen involvement is a very good thing — Andover residents and others who border Dracut need to be both careful and civil about how they proceed.

Some of the statements made in the heat of the moment about the plant have been both patronizing and demeaning toward Dracut officials and residents.

One suggests that Dracut would get "all the revenues" and none of the environmental impacts, as if the wind around here blows only in one direction, all the time.

Dracut officials, understandably, are less than receptive to the statement that Constellation Power Company "bought them out," which paints them as people with their environmental principles for sale. Privately, some of those officials wonder how Andover, with lots of industry and two major highways, can point the finger at them.

There may be a way to stop the plant. There may not be. But it is doubtful much of anything will get done if the various parties cannot sit down and talk with one another.

And that will take a measure of civility that has been missing so far.



Photo by Carol Van Doren

Impromptu ice time — Local kids found a natural hockey rink a week ago, after one of the Shawsheen soccer fields froze. Of course, that was before all the snow, rain and the January thaw.

Hey, relax, it's only about term limits



Taylor Armerding

I've got to hand it to Congressman Marty Meehan on one level. At least his timing couldn't be better.

He starts making rather public moves indicating he intends to break his term limits vow right about the time everybody's attention is focused so much more intently on that other guy who has a little problem with the truth.

It's working. While he's taking a bit of heat from a few directions, he's getting it over with while the public spotlight is pointed elsewhere. It's like releasing a bad-news story on a Saturday.

So, for the most part, he'll slide through this like a hot knife through butter. It's a pretty good bet he won't even get a primary challenge from another Democrat when he seeks that fifth term he said he'd never seek. It's an even better bet that any Republican challenger who would dare to raise the issue will immediately be accused of "practicing the politics of personal destruction," or of "negative campaigning" or of "dodging the real issues."

Because, of course, keeping person-

al promises has little to do with whether one is viewed as an effective public official anymore.

And that's probably what bothers me the most about all this. The essentially free pass that Meehan will get for blowing off a very serious campaign pledge he made is yet more evidence that nobody really expects politicians to tell the truth anyway. It's not even phrased in terms of truth, lying or breaking promises.

One of the headlines on the story the *Boston Globe* did on Meehan recently called it "rethinking his position."

Ah, that's it. Just like changing your views on segregation or health care. He's not breaking a promise, he's just "rethinking" it. How very Orwellian. It also calls to mind one of the great euphemisms used by Nixon press secretary Ron Ziegler. An earlier statement, he said, was "inoperative."

Of course, at the time, most people, especially Democrats, were outraged that he would say such a thing.

But we shouldn't be surprised today. In the case of our president, his backers say it's not OK to lie, but he shouldn't be punished for lying because the right wing is out to get him and it's "all about sex."

In Meehan's case, the defense is that he "made a mistake," he's an effective congressman and after all, it's just about term limits. Nothing all that important.

He was quoted recently "admitting" that limiting himself to eight years in Congress was a mistake, because, "I

am obviously more effective today than I was when I arrived."

I feel like tapping him on the head, a la Biff in *Back To The Future*, and inquiring, "Hello? Hello?"

Marty Meehan is a smart guy. A high achiever. Possessed of excellent personal skills, not to mention political savvy. Does he really expect us to buy the line that it's coming as a surprise to him that he's more effective now than he was six years ago?

Are we supposed to believe that he thought he'd be less effective?

You'd have to be stupid to think that. And Marty Meehan is not stupid.

You see, it wasn't a mistake, at least not in the sense of being unintentional. It was very intentional. Very calculated. And unfortunately, very manipulative.

I'd still disagree with Meehan, but I'd give him more credit if he'd just admit that he wants to have it both ways — that this line about making a mistake is a lot of crap.

Back then, he wanted to play the role of the fiery reformer, and carry the banner for those fed up with career politicians. Never would he become one of those. He'd even pledge to go up or out after eight years. Nobody heard him arguing, or even acknowledging, that it would be good to keep his predecessor in place, so the incumbent could gain even more seniority.

But now that he's the one with the developing seniority, he wants to argue for all the benefits that will bring to us, his grateful constituents.

(Continued on page 10)

Letters

Give schools some economic leeway

Editor, *Townsmen*:

I read with interest the story entitled "Schools seeking continuity in substitute shortage" (*Townsmen*, Jan. 14), and so decided to write.

At the School Committee's recent budget workshop, I asked if hiring nine "full-time substitutes" would cost more than meets the eye, considering the human resource factors, i.e. insurance, pensions, other benefits, etc.

Bernie Tuttle (schools business manager) replied that it was the administration's plan to hire the nine as contracted workers. In other words, while they would report to a designated school every day, and be paid every day, they would not be hired into the system. The goal here is to relieve the problem that the story highlighted.

This prompted Tom Meyers, AEA (Andover Educators Association) president (I believe), to remark that he would bargain to have them included as teachers at the next collective bargaining session. A short exchange of views between he and Mr. Tuttle then occurred, with Mr. Tuttle ending it by saying he would withdraw the plan if that indeed proved to be the case.

As I drove home, I thought about this from both points of view. I can somewhat understand the ATU's position. I am sure they do not want to go down the road of contract workers replacing unionized teachers. We need only look at some of the automobile manufacturers to see that this can have a disastrous effect on workers' lives, and on the gains they made through collective bargaining. I would not want to think that the town would ever get to where, as union teachers left the system for whatever reasons, they are replaced by non-union, contract workers.

However, I also do not think that the town of Andover is the Ford Motor Company, with the teachers in the role of assembly-line workers. It looks to me that the school system is pretty well run. It is blessed with a huge amount of community involvement, and Andover is not a town that is stingy with its money when it comes to spending on education.

The administration that is currently in place, from the School Committee on through the superintendent and the principals of the schools, seem to care a great deal about the welfare of not just the students, but the parents and teachers also.

The schools themselves are kept in pretty good condition, and there is an ongoing plan to improve them, as well as build two new ones. When I think back to my school days, of 30-35 kids per class (60 in gym — I'm not kidding, 60!), dilapidated buildings, 15-year-old textbooks, and worse, I have

Encourage bikes downtown

Editor, *Townsmen*:

This is a comment on the thoughtful letter about the proposed Main Street Plan from the presidents of the Spade and Trowel Garden Club and the Village Garden Club.

I share their concerns that the plan as proposed does not significantly enhance the business district especially from the point of view of pedestrians. However, I think that some people may have misinformation about bicycle traffic.

Bicycling (like driving and walking) is considered a form of transportation. It is non-polluting, non-noisy and does not require large parking spaces. Towns and cities (Cambridge is an example) have found that, if they encourage bicyclists, the business area economics improve markedly. In Cambridge, store owners want bike racks right in front of their businesses.

Because encouraging bicycling is beneficial in so many ways, the Commonwealth of Massachusetts has implemented a bicycle plan and a pedestrian plan. (Oregon has used such a plan for some years with well-accepted results.) This is why the consultants have arranged for space for bicycle use on their plan for Main

Street. There are no places in Andover for real bike paths, but we can stripe our streets to include some safer areas for bikes. Please notice Elm Street, which is striped so that a cyclist can peddle from Elm Square to Merrimack College in a relatively protected area; motorists heed the white lines and stay in their lanes, making things easier and safer for everybody. Bicyclists always have to be alert for opening doors in parked cars, and automobile drivers should always check traffic before opening doors. A little more education and thoughtfulness should be promoted. Accidents can happen, but we're trying to use the resources we do have as best we can, and experience shows this can work.

If we can make bicycling safe and easy in Andover, more shoppers will bicycle to do errands, more children will be permitted by their parents to use bikes for their transportation to the library and other places, and parents will therefore not have to ferry children around so much. There will be fewer cars on the streets, fewer parking spaces needed, and many folks of all ages will be happier and healthier.

Margaret Pustell
87 Porter Road

trouble with what the AEA is so angry about.

Resources are not unlimited. Administrators have to make fiscally responsible decisions while overcoming real obstacles such as this chronic problem.

It seems a shame to me that the AEA cannot allow the school department some economic leeway in trying to creatively overcome this challenge. Perhaps they can think in terms of bargaining for a "no higher percentage than" these nine full-time substitutes as non-union teachers. Because going to the wall over every issue will not lead us to where we want to go as a community in respect to the education of our children.

Gerry Gustus
5 Fern Road

Board of Health protests Dracut plant

Editor, *Townsmen*:

The following is a letter sent to Suzanne K. Condon, director of the Bureau of Environmental Health Assessment at the Massachusetts Department of Public Health.

Dear Suzanne:

Please find enclosed a copy of the certificate of the Secretary of Environmental Affairs on the Environmental Notification Form (ENF) dated Dec. 11,

1998, for the proposed power plant in Dracut.

As you are aware, Andover and other communities surrounding the Greater Lawrence area suffer disproportionately from existing air quality environmental threats and associated environmental health burdens.

The Mass. Dept. of Public Health, working with the local Community Health Network Area, has formed a Merrimack Valley Advisory Committee to examine the associations between deterioration of air quality and the highest respiratory disease rate of the Commonwealth in Lawrence. Lawrence has twice the state average rate of hospitalizations for asthma.

The primary drinking water supply for the town of Andover is the watershed areas of Haggetts Pond and Fish Brook as well as the Merrimack River. A surface water supply is a fragile environmental resource that is most sensitive to air pollutant contamination. Andover has gone to great expense in purchasing watershed open space to preserve and protect this significant economic resource. Both the proposed draw down of 4 million gallons per day (MGD) and the air emission impacts may have a major influence on public health and the quality of life.

Additionally, each year since 1986, in compliance with Section 313 of SARA, Toxic Chemical Release Inven-

tory Reporting Forms (Form R) to EPA and DEP indicate significant releases in the Valley of fugitive and registered emissions, which may result in adverse public health impacts themselves or via synergistic interaction with other pollutants. The discharge of motor vehicle emissions from the intersection of two major interstate highways (I-495 and I-93), geographically centered in the watershed of our surface drinking water supply, is also of concern.

Owing to the above concerns, but not exclusively because of them, we find the decision expressed in the first paragraph of Page 6 of the ENF Certificate to be deficient. The decision not to include a public health analysis of the cumulative health effects of the pollutants identified above and their relationship to the projected added emissions of the proposed plant seems disingenuous at best.

We would respectfully request your consideration of the following:

- DPH initiate a comprehensive epidemiological study aimed at evaluating any association between adverse public health impacts and cumulative levels and interactive potential of air pollutants in the valley;

- DPH respond to the Secretary of Environmental Affairs Certification and comment on the EIR by providing an analysis and health status report regarding the evidence of respiratory disease rates and association with air quality deterioration as reported by DEP; and

- DPH examine the potential for adverse public health impacts from the proposed plant, relative not only to air emissions but also to depletion of 4 MGD of Merrimack River water. Several Valley communities intake their drinking water supply downstream of the proposed plant.

The above concerns represent a unique opportunity for the DPH to assert the primacy of public health interest in the environmental review process. As you are aware, the DPH has no direct permit granting jurisdiction and in the past the DEP has seen little need to request DPH review and analysis. The DEP has consistently relied upon its own ill-founded assumption that if each new proposal meets existing discharge standards that the public health was inherently protected.

Thank you in advance for your attention and concern in these matters and we look forward to working with you as we all try to improve the quality of life in a healthy community.

Andover Board of Health

Dr. Douglas M. Dunbar

Chairman

Dr. Daniel E. Coleman

Vice Chairman

Joseph Pelc

Clerk

Everett F. Penney, Jr.

Director of Public Health

Power ...

(Continued from page 1)

Silva of Associated Industries.

Members of the MVRE, including Tom Jordan, who wrote a letter published in the *Townsmen* last week, accused state Sen. Sue Tucker of "playing politics" in not supporting the group's effort to block the plant.

Tucker, whose district includes both Andover and Dracut, says her duty is to gather as much unbiased information about the project as possible before deciding to support or oppose the plant.

She is planning to interview experts in energy, scientists, environmentalists, legislators and other related authorities to make sure her information is accurate, she says.

"My overriding concern is public health and safety. There's a lot of research that goes into finding information that is credible and fair, and I

think my constituents on both sides of the river are expecting that," she says.

Some Andover and Methuen residents have charged that the only benefit to any community from this project is the property tax revenue to be reaped by Dracut when the plant is operational.

In the letter from the MVRE to George Dean, MVRE members request an investigation into the issue. They fault a legal system that allows companies to propose a plant on town borders, giving residents of bordering communities little say on such project.

They say two of 15 recently proposed projects have been "situated such that the prevailing winds move over abutting towns. The outcome — the host town gets all the revenues, the abutting town gets all the negative environmental impacts. Towns are pitted against towns as residents of the host town are happy with the situation (except for those directly adja-

cent to the plant) and those from abutting towns are left with no choice, no vote, no money, no mitigation and no hope."

Dracut selectmen will eventually vote on whether to approve the plant, says Dracut Selectman Warren Shaw. Constellation Power is working with the Dracut Utility Environmental Committee on the permitting process, and will eventually come before the local selectmen.

The board has not yet been presented with the project, and doesn't expect to be until mid-year, Shaw says, but adds that the vote is by no means a done deal, as some residents have suggested.

"They have no reason to believe that. (Constellation Power) has the same chance anyone else has," Shaw says, adding that public hearings for Dracut residents have not yet been held.

"We have the closest residents to that site, and we wouldn't do anything to put them in danger or devalue their property. By protecting our own residents we're protecting the people of Andover and Methuen as well," Shaw says.

He adds that the amount of money Dracut stands to gain by approving the project has not been determined, but would be a

factor in the board's decision.

"All that money could do a lot for Dracut schools, infrastructure and public safety, but not if we sell out our residents," he says. Shaw says he would expect Andover or Methuen to also consider such a benefit if they were presented with the same project.

"Part of zoning and planning for a community is (planning) how you make the community go," Shaw says, adding that in an ideal world, suburbs would consist only of single-family homes, and be devoid of traffic and industry. "But the reality is we have to have things that pay the bills," he says.

On the state level, Andover residents have brought concerns to the Massachusetts Environmental Protection Agency (MEPA), which reviewed the project as part of the state Environmental Notification Form (ENF).

Constellation Power is required to submit an Environmental Impact Report (EIR) to obtain state permits. The state's requirements for that EIR are outlined in the ENF.

But residents say the state isn't doing enough.

Rick Durbin, an Andover resident on the environmental research committee for MVRE says he believes most state regu-

lations are stringent enough, but should be more aggressively enforced.

According to information Durbin obtained from the national Energy Information Association, the public's demand for energy is expected to increase by 150 percent in the next 20 years.

Developers of the proposed plant say it is the cleanest type of power plant, and is expected to put older more polluting coal- and oil-burning power plants out of business.

"If we can accomplish that, great. Then we would be on our way to realizing a cleaner environment. But with the (predicted) increase in demand, they may be able to keep (older) plants going for another five to 10 years. There's no guarantee," Durbin says.

But if development of cleaner gas-burning plants were blocked, and energy demands indeed increased, would that mean coal- and oil-burning plants would have to be operated even more? Durbin says he plans to continue to research the issue.

"We have to see what we can do as a community, to increase the attention of the state regulatory agencies, and to see who is contributing negatively to the environment," Durbin says.

CHS Comprehensive Hearing Services of Andover

Full Service Facility for Hearing Needs



SUE SINACORE
Licensed & Certified Audiologist

- Aural Rehabilitation Classes
- Hearing Testing
- Hearing Aids and Batteries
- Assistive Listening Devices
- Earmolds, Noise, and Musician's Plugs
- Full Repair Services

CHS 349 North Main Street
Andover, MA (978) 749-8899

Located in the *NEW* Letourneau's Pharmacy

Term limits ...

(Continued from page 8)

I've been around long enough to have witnessed this syndrome at every level, and sadly, the story has never changed. From city councils to state reps to state senators and congressmen, it is the same. The young firebrands run for office, determined to change the system, determined to remain unaffected by the seduction of position and power, determined not to forget where they came from.

And then, sometimes as little as a year later, sometimes four or five years later, they get bitten in the neck. They "learn" what they have to do to be "effective."

They come in declaring that they're going to change the system, but it is the system that changes them.

This is not about whether Meehan is an effective congressman. He has been and he is. And it is certain, indeed it is already well under way, that all of his sycophants will declare that the courageous thing, the smart thing, indeed the right thing to do, will be to forget about that pledge and run again. The mainstream media will sympathize, and use more words like "rethinking," because they suggest somebody who's not afraid to change, who can still grow as a person, who isn't bound by the shackles of the past, *yada yada yada*.

I can't buy it. I still think he'd be a far better politician, and more importantly, a better person, if he would only make promises he intends to keep, regardless of the personal cost.

Talk back to Taylor Armerding at tarmerding@andovertownsmen.com

It's More Than A Guarantee...



...It's a Promise.

Linda Cutter believes a guarantee should be worth more than the paper it's printed on. She believes her word should be golden—something her clients can always count on. To her, providing the best service possible and making sure your satisfaction comes first is more than

a fine-print guarantee, it's a promise—a personal commitment she works hard to live up to every day.

When Linda says she offers 100% Satisfaction Guaranteed in writing on her real estate services, you know that means that if, at the close of your transac-

tion, you're not completely satisfied with the service she has provided, she will completely refund the commission you pay her. No loopholes, no questions asked. Call her today.

YOU'LL BE GLAD YOU DID.

(978) 686-5300 Ext. 353 (800) 462-7913



LINDA
CUTTER
CRP, CRS, GRI, LTG

100% Service
100% Satisfaction Guaranteed

Internet e-mail Address: CAndoverhomes@msn.com
Visit Remax at: <http://www.preferred-homes.com>

We Process
New APS
Film in
1 Hour



- Mats
- Frames
- Albums
- Film

Zoom in on some of our many services!

PORTRAIT STUDIO: Proofs in ONE HOUR.

- 45-MINUTE Quality Film Processing-35mm & APS
- IN-HOUSE, same day E-6 Slide & B/W processing
- IN-HOUSE, same day Enlargements to 12x18
- PASSPORT photos - walk-in, instant service

DISCOUNTED Corporate/Business Accounts

Shawsheen Plaza • ANDOVER

470-2766

Education

Alternatives eyed in immediate space needs for September

By Rebecca Lipchitz

Andover school leaders met last week to address the impending space crunch expected next year as enrollment grows.

According to projections, local schools are expecting an increase of about 85 new students in September, says schools Building Manager Bernie Tuttle.

School Committee members say their focus is on solving space needs in the fairest way. The immediate needs include one classroom at Bancroft Elementary and a possibility of one at Sanborn or South Elementary schools, Tuttle says.

About a dozen residents attended the forum despite bad weather last Thursday. Several residents who attended say they're also concerned about lack of space at Doherty Middle School.

Parent Debra Silberstein, member of the Doherty School Improvement Council and PTO member at Bancroft, has a child attending each school, and says she believes those two schools have been the most overcrowded for the longest period of time.

Town wide PTO Moderator Patrice Minton says the increased enrollment at Doherty, 150 more students since 1994, clearly presents a space problem for that school.

"I think Doherty has one of the biggest challenges," Minton says.

Parent Phil Boxell attended the meeting and spoke on behalf of space needs at Doherty.

"There is serious overcrowding today," he says, but adds that he believes school officials are making a genuine effort to solve the problem.

School Committee member Tina Girdwood says the committee is considering alternatives to portable classrooms, including putting one classroom of Doherty students in the School Committee meeting room in the School Administration building.

The room has a blackboard, and the building is connected to the Doherty school so students could get there without going outside, she says.

Minton praised the group for looking at the space problem in a new way.

"(Modular) classrooms are

expensive, and they're trying to be sensible," she says.

School leaders are also talking with administrators of the SHED program, which has a new building on the campus of Phillips Academy.

Their new building houses after school programs, but isn't in use during the school day, and may be appropriate for kindergarten space, Girdwood says.

But research would need to be done to see if moving individual kindergarten classes out of several Andover schools and into SHED would really solve any space needs, Girdwood says. The move would also require hiring more teachers since the classrooms are small, she says.

"We can think of lots of ways to use that space, but it may not be the most appropriate use," she says.

The SHED (Shawsheen Extended Day) program is a private non-profit after school program for children up to sixth grade.

SHED now occupies a new building and a renovated building on the Phillips Academy campus.



File photo by Lisa Adelsberger

Students at the Bancroft School crowd into a classroom.

Students encouraged to take a year 'on' after high school

By Rebecca Lipchitz

Counselors at Phillips Academy suggest that putting off college for a year may be the best decision a high school graduate could ever make — if they have a plan.

Phillips Academy held a panel discussion Tuesday on the merits of postponing college study the first year after high school graduation.

Presenters say the option is not for everyone, but more and more students are taking a year off to gain work experience, travel, improve academic records, earn money towards college or simply take a break before refocusing on an academic life, counselors say.

"Given the importance and cost of college, it makes no sense to go right on ahead if you're not ready. There has to be a hungeriness," says Carl Bewig, director of counseling at Phillips Academy.

Wendy Pechacek of the Crossroads program agrees.

"College is an expensive thing to dive in to," she says.

Bewig, former dean of admissions at Oberlin College in Ohio, says he never had a problem deferring enrollment for an applicant who had a solid plan for what he or she wanted to do in a year between high school and college.

Once they do get to college, they are often better prepared, and end up at the top of their class, he says. "They hit the ground running," he says.

Some programs are recommended for students who are more undecided, some are for boosting academic records, and many offer work experience.

"When students aren't ready to go to college, it's often the parents who know that. If you're a student who feels you're not ready to go (to college), you probably are," Pechacek says.

Jim O'Sullivan, of Dynamy Internships of Worcester, adds that such a year may be an opportunity for students to pursue their own dreams, if they've felt their first 12 academic years were spent living under others' definitions of success.

"Do something ambitious, connected to a goal. Don't do it as a year 'off,' do it as a year 'on,'" O'Sullivan says.

Regardless of what kind of activities students plan to pursue in their interim year, Pechacek advises going through the college application process with the rest of one's senior class so the interim is free for other activities.

"And if you defer, you've got a plan and you're not stuck at the end of the year," she says.

Since chances are a student who defers college for a year will have more than one activity planned, she suggests planning the interim year as soon as

possible, "not when you've graduated."

Programs featured at the panel discussion Tuesday were Crossroads of Bedford, Dynamy Internships of Worcester, Ithaca Cultural Studies in Greece, The School for Field Studies, Where There Be Dragons and Action Quest.

Crossroads, based on the campus of Middlesex Community College in Bedford, provides internships and community service programs and portfolio development.

Dynamy, founded in 1969, was based in Worcester after a national search, O'Sullivan says. The city was chosen because it was large enough to house the widest variety of professions, he says. But the companies working with Dynamy are small enough that students have a chance to really get involved during their nine-month 35- to 40-hour-per-week internship, O'Sul-

(Continued on page 12)

A year 'on'

(Continued from page 11)

livan says.

Ithaka may be for students craving the other end of the spectrum. The program accepts 15 students for each semester, and moves them to a remote Grecian village on the island of Crete. Milli Chapell, of Ithaka, says the program has move further and further out from the center of the island each year to make sure students are living in a truly Greek environment as the island becomes more modernized.

"The object is really to become as

Greek as you possibly can," Chapell says.

The School of Field Studies focuses on environmental education and practical problem-solving says Neal Etre. They run programs in six centers around the world, a wildlife management center in Kenya; a rain-forest study program in Australia; a coastal rain-forest and fisheries program in British Columbia; a center for sustainable development in Costa Rica; the center for marine resource studies in the British West Indies and the center for coastal studies in Baja, Mexico.

Where There Be Dragons runs two programs for small classes of students

who want to live and work in villages of Vietnam or India. The title of the program was taken from the custom of ancient Asian mapmakers to define unexplored territory by marking it on the map with a dragon, says presenter Carey Moore.

The groups of students are led by teachers who often are doing masters or Ph.D. work, have lived in the native country for several years and speak the language.

Action Quest "Sea-mester" programs send groups of 15 students with instructors out on a yacht in the Caribbean, says Program Coordinator Perry Kaly. While his slide show pre-

sensation of Caribbean sunsets and tanned and smiling students sailing their yacht from island to island looked like a vacation, he adds that the program includes a rigorous academic program including classes in marine biology, oceanography, nautical science, offshore sailing and SCUBA diving.

Roxanne Barry, director of Interim Year Opportunities office at PA, suggests speaking with one's high school counseling office about these or similar programs.

Barry says the programs featured Tuesday were a diverse sampling of similar programs available.

Our new
\$3.5 million
Cardiac
Care Center
will help
you get back
on your
feet faster.



Lawrence
General
Hospital

We've recently invested \$3.5 million in a new Cardiac Care unit that provides you with the best in cardiac testing, treatment and recovery.

The brand new Cardiac Care Center features state-of-the-art monitoring equipment and 10 new beautifully appointed private rooms, each with private bath and much more.

Our staff of 16 cardiologists, specially trained Cardiac Care nurses and support staff are among the most experienced anywhere. And our emergency department team exceeds the national norm for quick response and treatment of patients who are suffering a heart attack.

It's no wonder that we're the leading provider of cardiac services in the Merrimack Valley.

And why with us, your heart is always in the right place.

1 General Street
Lawrence, MA 01842
(978) 683-4000
www.lawrencegeneral.org

ALUMINUM AGE, Inc.

170 Main Street, No. Reading, MA

978
664-5475

Over 30 Years
CertainTeed

978
658-8462



Replacement
Windows



DECKS & ADDITIONS

Licensed • Insured • Registered
#101024

Ballardvale Pre-School
wishes to invite you to our
OPEN HOUSE
Thursday, January 21st
6:30 p.m. to 8:00 p.m.

23 Clark Road, Andover, MA
(978) 470-2033



MICHAEL F. REILLY
Certified Public Accountant

- ✓ Individual & Corporate Tax Returns
- ✓ Quick Books Professional Advisor
- ✓ Consulting to Business & Individuals
- ✓ Bookkeeping & Computer Service
- ✓ Non-Profit Applications & Return Filing
- ✓ Working Relationship With All
Local & Regional Banks

OVER 40% OF OUR PRACTICE IS ANDOVER & NO. ANDOVER
Reason: **Better Service • Better Prices**
Valued Advisors

392 Main St., Haverhill, MA 01830
978-372-1192 FAX 978-373-2467
The Firm Where "PROFITS START TODAY"

40
Special Sections

will be published in the *Townsmen*
during the next 12 months.

ADVERTISERS - CALL NOW FOR
Information and A List Of Supplements Scheduled

(978) 475-1943 Fax (978) 475-5731
33 Chestnut St., Andover, MA 01810

ANDOVER
TOWNSMAN

SCHOOL LUNCH MENUS

Here's what's for lunch in the Andover public schools the week of Jan. 25-29.

Elementary schools

Monday: French toast and sausage patty, cheese pizza, PBJ soft sticks with puffs, nuggets and puffs, vegetable, fruit, milk.

Tuesday: Two tacos with rice, pizza stick with soft pretzel, hot dog with fries, PBJ soft sticks with puffs, vegetable, fruit, milk.

Wednesday: Turkey, stuffing, potato, gravy, cheese pizza, PJB soft sticks with soft puffs, nuggets and puffs, vegetable, fruit, milk.

Thursday: Spaghetti and meatballs with roll, grilled cheese, soup and soft pretzel, chicken McSchool, PBJ soft sticks with puffs, milk.

Friday: Pizza stick with soft pretzel, nuggets and puffs, soup and sandwich, PBJ soft sticks with puffs, vegetable, fruit, milk.

Middle schools

Monday: French toast and sausage, nuggets, puffs, and bag of pretzels, bakery pizza with soft pretzel, soup and sandwich, vegetable, fruit, milk.

Tuesday: Two tacos with rice, bakery pizza with soft pretzel, chicken McSchool with fries, soup and sandwich, vegetable, fruit, milk.

Wednesday: Turkey dinner, nuggets, puffs and bag of pretzels, bakery pizza with soft pretzel, soup and sandwich, vegetable, fruit, milk.

Thursday: Spaghetti and meatballs with roll, chicken McSchool with fries, bakery pizza with soft pretzel, soup and sandwich, vegetable, fruit, milk.

Friday: Two pizza sticks with soft pretzel, nuggets, puffs and bag of pretzels, soup and sandwich, vegetable, fruit, milk.

Menus subject to change.

Impressions that last a lifetime.



That's what we deliver at The Birthing Center at Holy Family Hospital. Impressions and memories that last a lifetime. And we do it in a way that is sure to leave a mark on you. From complete childbirth education to the area's first and highest-quality midwifery program, you'll have the latest delivery and care options from which to choose. All in

a state-of-the-art facility with private suites. And all with around-the-clock coverage from the region's best doctors and nurses. And a Level II Special Care Nursery, in case complications arise. It's the finest, most compassionate care available. For a private tour or free information packet, call The Birthing Center at Holy Family Hospital at (978) 687-0156, ext. 2240. And let us make an impression on you.

Holy Family Hospital and Medical Center

CARITAS CHRISTI HEALTH CARE SYSTEM

70 East Street, Methuen, MA 01844-4597
www.holyfamilyhosp.org

Holy Family OB/GYN Physicians

William H. Edwards, MD
45 Stiles Road
Salem, NH 03079
(603) 898-4269

Marie-Chantal Lemonnier, MD
451 Andover Street
North Andover, MA 01845
(978) 688-9979
One Merrimack Street
Haverhill, MA 01830
(978) 374-2540

Michel Lirette, MD
203 Turnpike Street
North Andover, MA 01845
(978) 681-4505

Charlene Lyndon, MD
60 East Street
Methuen, MA 01844
(978) 685-9440

Eric B. Miller, MD
7 Stiles Road
Salem, NH 03079
(603) 870-9150
One Merrimack Street
Haverhill, MA 01830
(978) 374-2540

Swadesh Mullick, MD
289 Main Street
Salem, NH 03079
(603) 893-3567

Shuja U. Saleem, MD
23 Stiles Road
Salem, NH 03079
(603) 893-1112

Manorma J. Sharma, MD
One Stiles Road
Salem, NH 03079
(603) 893-1220

Javed I. Siddiqi, MD
411 Merrimack Street
Methuen, MA 01844
(978) 689-0033

Holy Family Midwives

Karen Clark, CNM
Ruth Keen, CNM, MPH
Judy Weber, CNM, MPH
630 Turnpike Street
North Andover, MA 01845
(978) 975-8999
One Merrimack Street
Haverhill, MA 01830
(978) 374-2540

SCHOOLTALK

Due to popular demand, **Parent to Parent** has arranged for **Judith Stein, Ph.D.**, to offer the "Parenting a Child with ADD: Strategies for Success" workshop tonight, Thursday, Jan. 21, from 7:30 to 9, on the third floor of the School Administration Building. Snow date is Feb. 4.

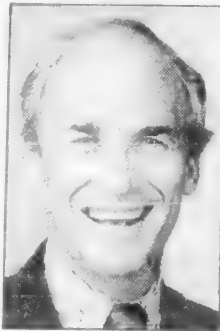
Parents and educators will learn signs and symptoms of attentional and organizational difficulties and strategies to help children succeed.

Preregistration is required. There is a \$5 fee. Call **Pat MacElhaney** at 475-8282.

Coming Feb. 9: "Sex, Drugs & Rock 'n' Roll: Can We Talk?"

The Parent to Parent speaker series will also present "Sex, Drugs, & Rock 'n' Roll: Can We Talk?" Tuesday, Feb.

9, from 7:30 to 9 p.m. at the **West Middle School Auditorium** (snow date: Feb. 10). The featured speaker will be **David Treadway, Ph.D.**, marriage and family therapist in private practice. The nationally known expert on family and adolescent issues has appeared on television and radio, authored two books.



David Treadway, Ph.D.

He is the father of two adolescent boys.

The passage through adolescence can be a minefield for parents and kids alike. Too frequently the most difficult and dangerous issues, such as substance abuse and sexuality, become the fuses for major confrontations. This session will provide practical advice and demonstrate some specific techniques that will help families negotiate these difficult issues.

This presentation is free and open to the public.

Andover 766 PAC invites the community to a performance of **Kids on the Block** Monday, Jan. 25, at 7 p.m. in the **Great Hall at Memorial Hall Library**. The puppet show helps to explain diverse abilities in school-age children. The puppeteers are **West Middle School** students who have been providing education and entertainment to Andover's elementary schools for about a year.

Puppets and scripts have been purchased with profits from 766 PAC fundraisers and the financial support of local companies and groups. The 766 PAC hopes to expand the program by offering more performances, buying more puppets and expanding student volunteer involvement.

Following the performance, **Janice Goldstein, Ph.D., M.Ed.**, of the **Andover Coun-**

seling Center will discuss how to foster and maintain self-esteem in the school-aged child with a focus on the child with disabilities.

766 PAC will hold a basic rights meeting on Monday, Feb. 8, on the third floor of the School Administration Building on Whittier Court from 7:30 to 9:30 p.m. with a guest speaker from the **Massachusetts Federation for Children with Special Needs**.

Preregistration must be made by Tuesday, Jan. 26.

The **Clark School** at 487 Locust St., Danvers, will hold an open house Sunday, Jan. 24, from 2-4 p.m. Parents and their children will be able to tour the school and participate in activities. Director **Sharon Clark**, teachers, current parents and students will be on hand to answer questions and refreshments will be served.

The Clark, a small private day school founded in 1978,

provides individualized programs for average to very bright children in grades K-8.

The Clark School is accepting preliminary applications for grades K-6.

For more information, call (978) 777-4699.

Six Andover residents have been chosen as members of the **Greater Boston Youth Symphony Orchestras (GBYSO)** for the 1998-99 season.

GBYSO, an independent organization housed at **Boston University's School for the Arts**, offers a variety of musical opportunities for young performers throughout New England.

Depending on their level of experience and musical interest, students can perform with the Senior Orchestra, Repertory Orchestra, Chamber Orchestra, Junior Repertory Orchestra, or Preparatory String Orchestra. GBYSO

Continued on page 15

TAKE CHARGE OF YOUR FUTURE...

at Northern Essex Community College!

NECC has the people, the programs, and the support services to help you change your life and achieve your dreams. You owe it to yourself to take charge of your future by calling 1-800-NECC-123 for more information.

An affordable investment...

- Attend NECC for as little as \$77 per credit
- Non-credit courses as low as \$11 per course
- You may be eligible to attend NECC full-time for less than \$100 a year

We make it easy...

- Campuses in Haverhill and Lawrence
- Day, evening, weekend, and distance learning courses available
- Adapt your course load to fit your schedule

Transfer possibilities...

- Save thousands by spending your first two years at NECC
- Graduate from NECC and earn guaranteed admission to a four year college



Northern Essex
COMMUNITY COLLEGE

Haverhill Campus • Lawrence Campus

1-800-NECC-123

www.necc.mass.edu

- Over 80 Associate Degree & Certificate Programs Available
- Over 100 Personal Enrichment Non-Credit Courses Available
- Call for a Free Copy of NECC's Spring 1999 Course Listings

Like Peter Cardillo did...



NECC Grad Peter Cardillo

"I came out on top with NECC"

"I was undecided about a career but knew I wanted an education. I got both in the Human Services Program at Northern Essex, plus saved a lot of money. Everything I've done since has been a direct result of my time at Northern Essex. I now have a master's degree in social work from Boston College and am counseling youth in the Haverhill School System. I love my job and love having a quarter of the debt that others do because they didn't begin at a community college!"

- Register now for best course selection.
- Registrar's office is open Monday through Saturday.
- Classes start on January 21st.

TO ADVERTISE IN THE SCHOOL PAGES, CALL 475-1943

WHAT A DAY!

PAYROLL'S DUE,

A CLIENT NEEDS

A PRESENTATION,

BILLING NEEDS

TO GO OUT —

AT LEAST I HAVE

PEACE OF MIND...



... knowing my business insurance program is managed by Allied American. They provide my business with a better way to handle insurance by custom-fitting a plan to meet my needs — property, liability, automobile, workers' compensation and employee benefits. Plus, when I consider the competitive rates from a vast selection of quality insurance carriers, 24 hour claims service and convenient office hours, Allied American really gives me the better business solution.

Visit one of our 16 locations including:

Andover
60 Main St.
(978) 475-3414

Wakefield
607 North Ave.
(781) 245-3700



A Better Way.

LOCAL SCHOLARS

The Andover Rotary Scholarship Foundation announced the selection of three candidates for scholarships this year.

Meghan Doyle graduated in the top 10 percent of her class at Andover High School. She participated in such musical groups such as the New England Conservatory, and All Town Orchestra and was a senior concerto soloist with the Phillips Academy Amadeus Chamber Orchestra. Doyle was a member of G.U.T.S. (Growing Up Taking a Stand against drugs, alcohol and tobacco), and participated in Andover High musicals, field hockey and lacrosse. Doyle volunteered with the Andona Society, Advocates for Learning through Service, Habitat for Humanity, L.E.A.P., Tuesday Tutoring and Tutors-To-Go. She attends Washington and Lee University.



Meghan Doyle



Michael Fraser

Michael Fraser, an Andover High School graduate, participated in G.U.T.S. and its board of directors, SADD, Walk 4 Hunger, Student Government, North East Mass. Association of Student Government, Bloodmobile, Field Day chairman, Student Government Day delegate at the Statehouse, Handbook Committee, Spirit Committee and Little League coach. He attends Saint Anselm's College.

Marc Pollone of North Andover graduated fifth in his class at Central Catholic High School. He served St. Michael's Parish in many significant ways and volunteered for Habitat for Humanity, Project Rebuild, Student Ambassador, National Honor Society member, Project Outreach, Student Council and Knowledge Bowl. Pollone also participated in spring track and basketball. He attends Holy Cross Col-

lege.

Ryan Grieco of Andover was named to the first-quarter honor roll for academic year 1998-99 at St. John's Preparatory School in Danvers.

His name had been mistakenly omitted from the honor roll supplied by St. John's.

Students achieve grades of 85 percent or above in all courses to qualify for the honor roll.

Alex Dezieck, a seventh-grade student at Doherty Middle School, won the school-level competition of the National Geography Bee on Jan. 7, and a chance at a \$25,000 college scholarship. The students answered oral questions on geography in the first round in the 11th annual National Geography Bee, which is sponsored by the National Geographic Society and Bank One.

This year's Bee kicked-off the week of Nov. 30, with thousands of schools around the United States and in the five U.S. territories participating. The school winners, including Alex, have recently taken a written test.

Up to 100 of the top scorers in each state and territory will be eligible to compete in their state Bee on April 9.

SCHOOL TALK

(Continued from page 14)

members rehearse weekly from September through June at the School for the Arts and perform throughout the Boston area and on tour.

The Andover students are **Melvin Huang**, cello for the Repertory Orchestra; **Jessica Huang**, violin for the Preparatory String Orchestra; **Jessica and Andrew**

(Continued on page 40)



Some of the GBYSO members from Andover, from left, are: Jessica Hsiao, Efan Hsieh, Jessica Huang, Andrew Hsiao and Melvin Huang.

Saints Memorial Medical Center Offers Every One Of Our Newborns A Complimentary Car Seat



Jill Woods, RN and Sharon Perry with her newborn twins Samuel and Madylin in their new car seats

At Saints Memorial our doctors and nurses are dedicated to the safety of your newborn. As part of our commitment to quality patient care, we are pleased to provide a free car seat to our newborns.

We hope that this gift will help give our parents a little extra peace of mind and our newborns...

A Safe Beginning



One Hospital Drive, Lowell, MA 01852 978-934-8437

Everyone's Favorite Realtor...

"Elke's constant communication made a difficult and uncertain process a lot easier."

Margaret and Paul, Andover

"Commitment is what turns a promise into a reality."



ELKE KAPPELER
CRP, CRS, GRI

RE/MAX®

Preferred

"Direct"

725-5360 • 470-0007

News

It's still trash, but it will burn cleaner next year

By Rebecca Lipchitz

Trash will always be trash, but the emissions from burning it — especially mercury and dioxin — at the North Andover incinerator are expected to be drastically reduced by next year.

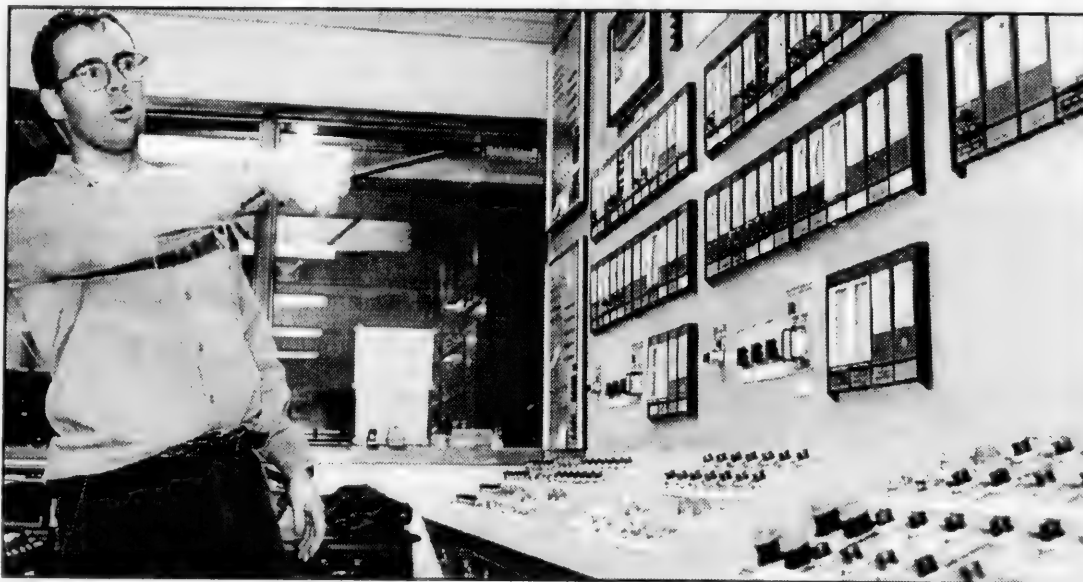
According to a report released by Wheelabrator Inc., owner of the NESWC incinerator that is now operated by Massachusetts Refusetech (MRI), new pollution-control equipment, or retrofit, will reduce the amount of dioxin emitted from the plant by 97 percent, and the amount of mercury by 95 percent. They also expect to reduce other emissions by half or more, the report says.

The new pollution controls are required by the federal government under the Clean Air Act of 1990. MRI is required by law to reduce emissions of dioxin by at least 87 percent, of mercury by 94 percent; hydrochloric acid (HCl) by 95 percent, sulfur dioxide (SO₂) by 75 percent and oxides of nitrogen (NOX) by 43 percent.

According to Richard Falk, director of environmental health and safety at MRI, the plant now emits about 1,000 pounds of mercury per year. After the retrofit, the plant would emit less than 100 pounds of mercury a year.

While recent tests reportedly showed high levels of mercury in fish living in Haverhill's Kenoza Lake, Falk says the mercury emissions from the NESWC plant are more likely to settle out of the air up the coast in Maine. He adds that mercury pollution in New England rivers and lakes is cumulative from hundreds of years of industry stemming from the industrial revolution.

"Rivers are cleaner because we're putting less into them," Falk says, but mercury, lead and other metals eventually sink to the bottom of lakes and rivers where fish feed on them, bringing



Photos by Lisa Adelsberger

The control room — David Waldrep, control room operator at the Wheelabrator incinerator, points to some of the high technology used to control a very low-tech fuel (below) — the trash from 23 communities.

ing pollutants into the food chain.

Falk says state reports show that most of the mercury pollution in the Merrimack Valley comes from out of state, or is left over from polluting industries that operated 20 years ago.

"A lot of (pollution) you see isn't what happens here today," he says.

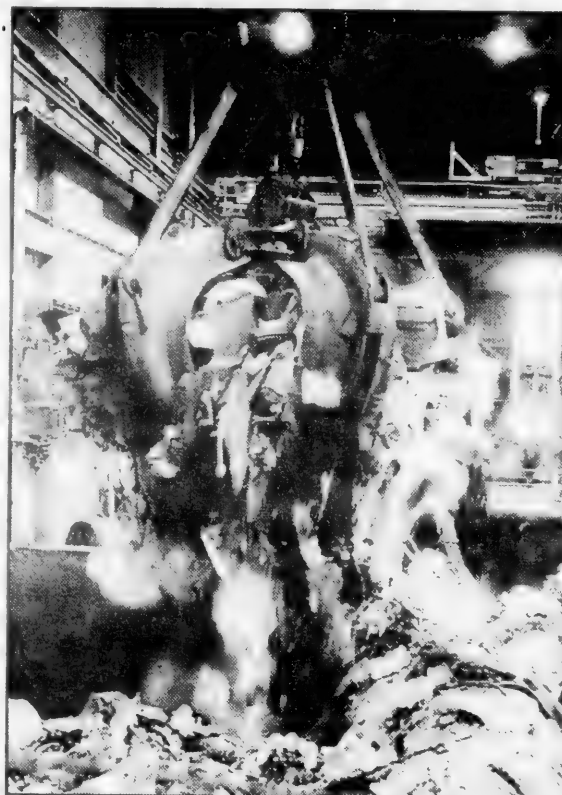
Currently, the plant controls SO₂ emissions with a dry sorbent injection system and an electrostatic precipitator to capture particulate matter (dust and other particles).

Oxides of nitrogen (NOX) are controlled by furnace design features and good combustion practices, the report says.

The ESP and DSI systems will be replaced with a selective non-catalytic reduction system for NOX, and spray dryer absorbers to control acid gasses.

The retrofit includes:

- Selective non-catalytic reduction (SNCR) systems to control the emission of NOX.



- Spray dryer absorbers (SDAs) and lime slurry preparation system to control acid gasses (SO₂ and HCl)

- Powdered activated carbon injection systems (PACIS) to enhance control of mercury and organics. Mercury attaches to particles removed in this process, says Plant Manager Jim McIver. Mercury is also filtered out through fabric filters.

- Fabric Filters (FFs) to control particulate, metals and organics (dioxins/furans).

- Natural gas fired auxiliary burners for start-up and shut down: the auxiliary burner gets the furnaces burning trash hotter faster so the pollution control is more effective and the plant emits less carbon dioxide, McIver says.

- Continuous Emissions Monitoring Systems (CEMS) modification: current monitoring systems for NOX, SO₂ and CO₂ will be upgraded, McIver says. He also expects continuous emissions monitors to be installed for HCl by 2000.

- Changes to the ash-handling and conditioning system and fugitive emissions controls: the three sided building that hold ash until it is removed and deposited at a landfill in Peabody will become an enclosed building, McIver says.

- Water-collection system to allow for collection, storage and reuse of water, including storm water, and water from other pollution control equipment at the plant: rainwater and water used in plant processes will be recycled on site, McIver says.

- Screen walls and enclosures of the areas which contain new emission control and ash-handling equipment.

Phillips student, claiming disability, sues to overturn dismissal

By Neil Fater

A Phillips Academy senior diagnosed with attention deficit/hyperactivity disorder, and dismissed in part for missing classes, has sued the school for discrimination.

The student, Nicholas Axelrod Panagopoulos, was hoping to be readmitted to Phillips in time to graduate with his class. But that hope was dealt a blow Friday, when a U.S. District Court judge denied the student's request for a temporary and preliminary injunction that would have allowed him to return to school while lawyers argue his case.

Panagopoulos and his mother, Nancy Axelrod, have sued Phillips saying that Panagopoulos suffers from ADHD, and should have received special accommodations under the Americans with Disabilities Act. They also reportedly say in court documents that the

school made an "arbitrary and improper decision" to force the student to leave when he was just six months shy of graduation. The student had passing marks, superior SAT scores and was not a behavioral problem, they contend.

Lawyers on both sides of the dispute would not comment on the case.

But Phillips twice suggested that Panagopoulos should leave the school before the faculty voted to require him to do so.

In its answer to the complaint, Phillips reportedly outlines that as early as 1995, teachers were writing letters of concern because Panagopoulos was failing and missing classes.

A court document shows that Panagopoulos was diagnosed with an attention problem and there was an attempt at treatment when he was 5 or 6 years old,

but Phillips says it was not told of Panagopoulos' ADHD until the summer of 1997.

Phillips' lawyer has noted the school was informed by a doctor of Panagopoulos' ADHD more than a month after his Russian teacher and house counselor "suggested in his June 1997 letter to Ms. Axelrod that (her son should) make the transition to another school."

Sharon Britton, Phillips director of public information, would not comment on the case, but says the school does offer help to struggling students.

"We do comply with the Americans with Disabilities law. There are provisions to help students here who have learning disabilities or academic issues, like tutoring," says Britton.

She would not detail the efforts made to help Panagopoulos.



File photo by Lisa Adelsberger

Treasure trove — The Krinsky junkyard, just a couple of years before it closed. Morris Krinsky is seen in the upper right corner.

Krinsky's: The way it was

By Neil Fater

For 70 years the H. Krinsky and Son junkyard sold useful junk in the center of an increasingly affluent downtown Andover. Now the former home of the late, popular junkman Morris Krinsky has been scrapped, and his land will be recycled into the home of a national real estate company.

In both cases, the businesses helped property change hands, although the impending change is another case of a downtown landmark giving way to a popular franchise.

In this case, however, the junkyard land had been lying unused for two years, since Krinsky's death in 1996. Though several junkyard buildings were demolished during the summer of 1996, Krinsky's home wasn't torn down until Jan. 8. ("Krinsky land to live again," *Townsmen*, Jan. 7; demolition photos Jan. 14.)

Even some of Krinsky's friends understand it's time for the junkyard to hit the trash heap. A 9,680-square-foot Federalist style office building will replace it at the corner of Park and Florence streets.

"I just try to remember it just the way it was, even though it was just a pile of junk and the house was an eyesore," says Ken Barnhill, a Krinsky friend. "I had mixed feelings about it. I wanted to see it there always, but I knew progress would take care of it eventually."

The progress will include plenty of office space in the building for anchor tenant Re/Max Preferred.

"We're going to occupy the first and second floor, a little over 6,000 feet," says Joe Fisichelli, Re/Max vice president of marketing.

Re/Max plans to move its branch serving Andover and North Andover to Andover's Park Street, along

with about 35 of its real estate agents.

"Parking became a problem (in the current North Andover location) so we started looking for a place that supplied better parking and signage," says Fisichelli. "We're expanding into new space, and looking to grow."

Fisichelli says he can appreciate that people have a soft spot for the business that was once on the site.

"I think it's nice that people recall that location for Mr. Krinsky. But I think that office will be an asset for the downtown community," he says.

The Krinskys

Certainly, there were many who saw Morris Krinsky, if not his junkyard, as an asset as well. As time wore on, people seemed more willing to throw things away, and came to the junkyard less and less, he once said. But although a 1981 stroke caused him to slur his words, Krinsky was still known for a unique sense of humor.

He could often be found sitting in his junkyard, listening to Latin music and watching the crowds go by.

"I used to drop in and see him when I walked to town," says Barnhill. "He was full of

(Continued on page 18)

DYSON
PIANO-KEYBOARD
SALES
Rte. 110, Dracut, Mass.
453-3624
or
603-437-1728

THE REAL ESTATE CORNER



with Pamela Lebowitz

IRS SIMPLIFIES HOME SELLING

Enactment of the Taxpayer Relief Act of 1997 has relieved you of the need to complete IRS form 2119 when you sell your home. However, at settlement you will be asked to sign a form certifying that any profit from the sale is tax-free.

If you live in a home for at least two of the five years leading up to its sale (and never use it for business purposes), you will have no tax liability provided your profit from the sale does not exceed \$250,000 if you file an individual return or \$500,000 if you file jointly with your spouse. These limits are prorated if you profit from a sale on a home you own less than two years.

The tax-free certifications form you sign at closing replaces the 1099-S form settlement firms formerly filed with the IRS. Be aware, however, that the form is written like the tax code and can be confusing or even intimidating. You will be asked to answer "yes" or "no" to questions written in the double negative. Read the questions carefully so you do not inadvertently declare yourself ineligible for tax-free treatment.

For professional advice on all aspects of buying or selling real estate, talk to me at **Prudential Howe and Doherty, Realtors**. Come by my office at 12 Bartlet Street, or give me a call at **475-5100**. **Pam Lebowitz** has been in real estate and consultative sales for over 17 years.

Nora Jean loves to laugh...



Kathy Iminski, Teacher, Bradstreet School

Nora Jean Twomey

With her quick wit and great sense of humor Nora Jean laughs with her friends at Heritage at North Andover. And when her niece Kathy comes to visit, they laugh too.

Since moving to Heritage at North Andover, a Residential Assisted Living Community, Nora Jean couldn't be happier and Kathy goes home with comfort in knowing that while her aunt maintains her independence, she is safe and secure with assistance available should she need it.

For more information on the wonderful Assisted Living lifestyle offered at Heritage at North Andover contact Dina Cottone Lynch at (978) 683-1300.

HERITAGE
AT NORTH ANDOVER

The assistance you need to stay independent

700 Chickering Road
North Andover, MA 01845



Krinsky ...

(Continued from page 17)

humor and jokes, and sometimes he'd get serious about how he was brought up. His father was a taskmaster, I guess."

Krinsky's parents, Hyman and Rebecca Krinsky, moved to Andover from Russia in 1916, before the Russian Revolution and overthrow of the czar. Their son Morris was born while they lived on Jenkins Road in a house without electricity or water.

Rebecca Krinsky died Hal-

loween night 1927, while Morris was still a boy.

"Probably my life would have been altogether different if she had lived," Krinsky told the *Townsmen* while a reflective mood in 1992.

Instead he became the sometimes reluctant son in the H. Krinsky and Son junkyard business. Hyman Krinsky opened the junkyard about a year after his wife's death.

The junkyard and its related buildings were located at the same spot as the former Tuttle and Morrison Wagon and Carriage Shop, which built and repaired wagons

and carriages through at least 1910, according to the Andover Historical Society. There were blacksmith and carpentry shops there, and horse stalls in the rear of one building.

The Krinsky junkyard probably used at least some of these buildings, and Morris Krinsky said during the '90s that there were still horse stalls in one of the old barns.

Morris Krinsky graduated from Punchard High School in 1934. He said he and his father had an up-and-down or "Dear Abby" relationship.

"We never communicated. He never took me to a ball game," said Krinsky. "He never hit me or anything. But it was work, work, work."

Krinsky tried working elsewhere after high school, even moving to Colorado briefly to live with his uncle, but he always returned to the junkyard. He did a little traveling and enjoyed a pre-Castro Cuba "mucho! mucho!" he said.

Later, he would learn Spanish, to talk with Hispanics who would come to his junkyard.

Krinsky was an amateur wrestler at the YMCA in Lawrence and loved swimming and diving.

He said he volunteered for the Army one year before Pearl Harbor, but was turned down because he had curvature of the spine. In his later years, that condition kept him hunched over, and limited his travel.

But in his younger days he sometimes would go out square dancing.

"His father thought he was a playboy," laughs Barnhill. "He was — at heart."

During the 1970s, he was a regular at the Park Street bowling alley. "Mo Krinsky used to come in every night and have a cup of coffee,"

says Jim Barenboim, who worked there for a few summers. "We'd ask him, 'How's it going?' and his trademark response would be 'Miserable.' His license plate said 'MISERABLE.'"

Krinsky held the lead part in a barbershop singing group. Barnhill, another barbershop singer, says their groups would occasionally meet. "He was not a soloist, just a good lead singer," says Barnhill. "That's the part that's allowed to stick out a little bit, because you want to hear that melody. He was a wonderful guy with a wonderful sense of humor."

Friends have said that right up until his father died, in 1973, Morris wouldn't go out until his father went to bed.

Then there were rumors that Hyman Krinsky had left the junkyard property in a trust that would not allow Morris to sell it, for fear his son would sell the property and squander the funds.

But the story was not entirely true.

There was a 10-year trust controlling the property after Hyman Krinsky died in 1973, estate executor Pam Schwartz said, "but from 1984 the property was (Morris') outright."

It seems that Krinsky may have come to enjoy the business, and the people around him.

In 1992 he said his only regret was that he never married.

"People tell me, why don't I go to a rest home. Or why don't I go to Florida and have a *muchacha* take care of me... not a bad idea," he said.

Instead he stayed and took care of his junkyard. Now, the only reminder of it is a tribute to it included in the Dorothy Piercy mural of the downtown, hanging in Town Offices.

Fine Apparel for the Lovelier Woman • Sizes 12-60

Arlene's Of Salisbury

**SKI WEAR
20% OFF**

**Chase the Winter Blues Away
with Great Savings!**

**50% OFF
Winter Coats**

40% OFF Winter Fashions

Visit our Uniform Dept. sizes 2-52

82 Elm Street, Rte. 110, Salisbury, MA (978) 462-6444
New Hours: Mon.-Wed. 9-6, Thurs. & Fri. 9-8, Sat. 9-5, Sun. 12-5

HAIR FACTORY SALON

TANNING

FULL SERVICE SALON **HAIRCARE OUTLET**



Refer A Friend, Get A
FREE
Tanning Visit
AT With Coupon Only. Expires 2/15/99

\$2 OFF
Hair Cut
Wash • Cut • Blow Dry
AT With Coupon Only. Expires 2/15/99

\$5 OFF **\$2 OFF**
Pedicures Manicures
AT With Coupon Only. Expires 2/15/99

\$7 SHAMPOO SPECIAL
Paul Mitchell or Matrix 32 oz.
WHILE SUPPLIES LAST
AT With Coupon Only. Expires 2/15/99

\$5 OFF
Any Color or Permanent Wave
AT With Coupon Only. Expires 2/15/99

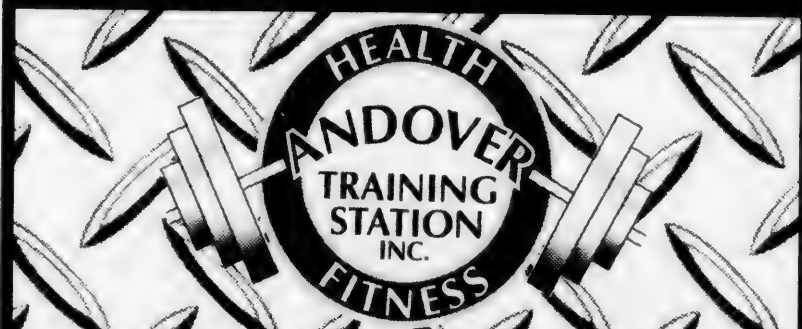
20% OFF
Waxing Service
AT With Coupon Only. Expires 2/15/99

HAIR FACTORY SALON
(978) 683-7030

A Full Service Salon - Full Line of Hair Care Products
Paul Mitchell • Matrix • Joico • KMS • California Tan • Supre Tanning Products

Stadium Plaza • Across from Showcase Cinemas • No. Andover Line

Get Fit!



**Save 15% OFF 1 Year
Membership or No Enrollment
Fee On EFT Plan**
Limited Time Offer



OUR NEW CLASSES WILL KNOCK YOU OUT

- Boot Camp
- Boxing
- Basic Training
- Plus Full Aerobics Classes

**State-Of-The-Art Equipment
Unique Classes • Awesome People**

Monday-Thursday 5AM-10PM ~ Friday 5AM-9PM
Saturday 7AM-5PM ~ Sunday 8AM-3PM

5 DUNDEE PARK • ANDOVER • (978) 475-2020

POLICE LOG

ARRESTS

Wednesday, Jan. 13 - At 8:19 a.m., Jennifer L. Babineau, 26, of 6 Morningside Drive, Methuen, was arrested on a Sutton police warrant for motor vehicle violations.

Saturday, Jan. 16 - At 10:46 a.m., Joseph E. Boyer, 44, of 2 Dufton Road, Andover, was arrested at home and charged on a warrant.

At 12:15 p.m., after an alarm company reported a burglar alarm activation, Miguel A. Bobadilla, 29, of 6 State St., Lawrence, was arrested and charged on warrants.

Sunday, Jan. 17 - At 3:11 a.m., Casey E. Lucier, 22, of 191 Brown St., Winchendon, was arrested at the Marriott and charged with assault and battery after a female guest reported her boyfriend was in the parking lot damaging her car.

At 4:56 a.m., Richard R. Sullivan, 26, of 12 Hovey Meadow Road, Atkinson, N.H., was arrested on River Road and charged on a warrant.

At 10:21 a.m., Thomas W. White, 33, of 8 Woburn St., Andover, was arrested on North Main and charged with driving with a suspended license and illegally possess-

ing a Class D substance.

At 4:09 p.m., after Marshall's reported having two shoplifters, Josefina A. Florimon, 29, of 322 Market St., Lawrence, and Olimpia E. Lopez, 25, of 130 Springfield St., Lawrence, were both arrested and charged with shoplifting or concealing merchandise.

At 11:11 p.m., Ryan M. Boilard, 19, of 104 Salem St., Andover, was arrested on North Main Street and charged with driving an uninsured vehicle with revoked plates and with speeding.

Monday, Jan. 18 - At 11:40 p.m., Mark A. Mank, 29, of 2 Crest Drive, Methuen, was arrested on Interstate 93 and charged on a motor vehicle warrant.

INCIDENTS

Wednesday, Jan. 13 - At 11:45 a.m., a Hewlett-Packard caller reported receiving a bomb-threat letter. Friday, at 11:55 a.m., they received another bomb-scare letter, and asked to see an officer.

At 3:45 and 4:55 p.m. there were calls from the Grill 93 about problems between a boyfriend and girlfriend.

At 5:02 p.m., a Doherty Middle School teacher received an obscene e-mail.

Thursday, Jan. 14 - At 11:40 a.m., a Juniper Road man reported that after he approached two males in a van who "seemed to be casing the homes in the area" he was assaulted by one of the men. The Andover man drew a gun on them and they left. An officer reported "this is only suspicious activity at this time," and was to file a report.

Friday, Jan. 15 - Around 3 p.m., there were reports of areas in town becoming nearly impassible due to water in the roadway.

Saturday, Jan. 16 - At 11:15 p.m., a Lawrence police officer reported that one of their dispatchers saw a person being hit by several others near Elm Square. Officers checked the area, but found no evidence of an assault.

At 11:27 p.m., a Richard Street caller reported the old bag-of-animal-waste-on-fire trick attempted in front of her house, after she heard a knock at the door.

Monday, Jan. 18 - At 9:10 p.m., a man reported water coming in the back door of the Collins Center building. There were other reports of weather-related problems during the night.

Tuesday, Jan. 19 - At 9:29 a.m., a

Frontage Road worker reported an injured deer to the right of the building.

At 2:58 p.m., a Park Street resident reported neighbors from another street using a hose to drain water from their back yard into his back yard.

At 5:20 p.m., a detective was to file on harassment at the Greater Lawrence Technical School.

BREAKS

There were no reported house breaks.

THEFTS

Wednesday, Jan. 13 - At 1:39 p.m., a man who had stayed at the Tage Inn called to report his cellular phone was taken while he was at the inn the previous day.

Thursday, Jan. 14 - At 2:08 p.m., Phillips Academy reported a theft.

Sunday, Jan. 17 - At 2:34 p.m., a woman reported the theft of a cable TV box from Wingate Nursing Home the previous week.

At 5:41 p.m., a North Main Street gas station reported that someone had left without paying for gas.

Monday, Jan. 18 - At 8:01 p.m., there was the theft of gas reported at a River

(Continued on page 38)

Andover Coach



**Specializing in Airport Service
Servicing Logan &
Manchester Airports**

Toll FREE 1-877-557-6527

**Call today to book your reservation
GIVE US A TRY, YOU'LL LOVE US**

Lamp Not Working?

**Let us take a
Look
at it!**

- Lamp Repair
- Custom Lampshades

Lawrence Aluminum & Window
209 Andover St., Andover • 978-475-4100

**Andover
Bread Co.**

**Artisan Breads
Coffees & Desserts
Now Serving Soup!**

FREE

**Join the Bread or Coffee Club!
Buy 12 loaves of bread and/or
12 cups of coffee and
GET 1 FREE**

See store for details and to pickup your card

**15 Railroad Street, Andover, MA
@ The "T" Stop
978-475-8885**

Mon.-Fri. 6:00 a.m. - 5:30 p.m.; Sat. 7:00 a.m. - 4:00 p.m.; Sun. Closed

**GET ON THE FAST TRACK
TO MORE MONEY AND
A SHORTER COMMUTE.**

JOIN THE REAL WORLD SALES TEAM IN ANDOVER.

We've all heard the phrase "Work hard, play hard." But, how can you play hard if you spend all your non-working time driving in and out of Boston? Fortunately, there's a better way to work.

We're Real World, one of the largest and fastest-growing electronics distributors. Our salespeople do work hard. In fact, our fast-paced trading floor reminds people of the New York Stock Exchange.

But despite the high-energy environment, our convenient Andover location is just a quick drive away. Why not put all that energy into earning more - rather than commuting frustration.

We're talking about *six-figure-plus* potential! Plus, a liberal benefits package including health and life insurance, profit sharing, and paid sabbatical vacations. Ideal candidates should have minimum 5 years of sales experience; commodities trading experience is a plus. Women and minorities are strongly encouraged to respond.

For immediate consideration, please send resume to Real World, Attn: HR Manager, 206 Andover Street, Andover, MA 01810-5645, FAX: 978-475-1461, or e-mail to hr@rwelectronics.com.

real world
the technology trading company

Small Business or Large Corporation
Individual or Family
Whatever your needs,

We've Got You Covered.



**Fred C. Church
INSURANCE
SINCE 1865**

Peter F. Quinlan, Vice President
John C. Reilly, Manager Group Benefits
Thomas W. Bishop, Manager Financial Services

**91 Main Street, Andover, MA 01810
(978) 475-1865 FAX: (978) 474-0393**

Other offices located at:

One Merrimack Plaza, Lowell, MA	978-458-1865
43 Village Square, Chelmsford, MA	978-250-1865
235 Great Road, Littleton, MA	978-486-9222
386 Main Street, Wilmington, MA	978-658-1865
402 State Street, Portsmouth, NH	603-433-1865

For more information, call (800) 225-1865

**Assurex
INTERNATIONAL**
Think Globally... Insure Locally

Power ...

(Continued from page 1)

should be open to the public, and discussion of the board should also be open. Our votes should be open," he wrote. "I wish to make it

entirely clear that the substance of any such meeting will be shared by me with any member of the press who might ask."

"I see no problem with having an open meeting," said Larsen later in the week. "I've had it with executive sessions and the use of them to keep (selectmen) comfortable and everybody else in the dark."

The rest of the board seem less concerned about the issue of an open or closed meeting.

"All I know is, the town manager called to have a meeting," says Chairman Bill Downs. "I don't know whether it's an executive session or not."

Asked if it wasn't the selectmen's decision on whether the meeting should be open, Downs says, "I suppose you're right in a way. It doesn't make any difference to me. I more or less agree with Larry (Larsen). It's not going to affect the town."

"If nothing comes of it, we'll release the minutes," he says. "As far as I'm concerned if they want to have an open meeting they can have one."

Selectman Lori Becker says

she thinks it would be better to have a closed meeting because, "protecting a neighborhood is one thing, but this has gotten more personal."

"It's definitely Bill's call as to whether it will be an executive session or not," says Brian Major. "I have no problem if it's not. It is talking about legal matters but either way it's fine be me. The gist is we're going to discuss what potential legal actions to take."

Selectmen say Town Counsel Tom Urbelis has suggested that joining the residents in the suit could set a dangerous precedent, and that the town really doesn't have legal "standing" to become a party to the suit. But Larsen, in his memo, says the town should offer more than just verbal support to the residents.

"The precedent should be one of standing with and for the people of our town. We shall soon be involved in a similar issue regarding the smokestacks of Dracut," he wrote.

Urbelis declined to comment on Larsen's memo, and

on whether the meeting should be closed.

"I'll talk to you about it on Friday," he said.

Jack Wilson on the move again

Andover's John A. "Jack" Wilson is adding yet another move to an active couple of years on the career ladder.

The former aide to former state senator John O'Brien from 1993-1996, he then worked as northeast regional director of the state Department of Economic Development. He left that to run for state senator last year, but lost in the primary to the eventual winner of the final, state Sen. Sue Tucker. So in October he became economic development director in Methuen.

And now, after about three months in that position, he will become deputy director of the Boston office of Fannie Mae Corp., where he says he will promote home ownership for first-time buyers.

In response to speculation that he was leaving because this is the last year of Mayor Dennis DiZogio's last year in office, Wilson said that was not true — that the new job offer was simply too good to pass up.

DESCENTE • FILA • FERA • CB •

NORTHFACE • MARMOT • NORDICA

COLUMBIA • OBERMEYER • KARBON

Skiing Is GREAT!

It's COLD out!

Stay WARM!

Have FUN!

with Skiwear

from BUCHIKA'S

NOW 20 to 30% OFF!

Not Applicable Toward Prior Purchases

Voted by SKI MAGAZINE one of the top 60 ski shops in the U.S.

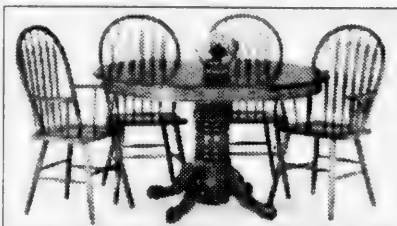
Buchika's Ski Shops

SALEM, NH • Rte. 28
340 South Broadway
603-893-5534

HAVERHILL, MA
640 Primrose Street
978-373-1114

www.buchika.com

TABLES AND CHAIRS



42" SOLID WOOD TABLE AND 4 ARROWBACK CHAIRS

Sets start at \$399⁰⁰

Many styles to choose from



51 West Main Street, Rte. 97
Georgetown, MA
Open 10 AM to 5 PM
(978) 352-8282

7 MONTH CERTIFICATE OF DEPOSIT

4.75%* APY

IPSWICH BANK

(978) 356-7777 connecting all offices

Ipswich • Rowley • Essex • North Andover • Beverly
Marblehead • Vinnin Sq/Salem • Reading



*Personal accounts only. Minimum deposit \$1,000. Maximum deposit \$100,000. This annual percentage yield is based on the principal remaining in the account for a period of 12 months. A penalty will be imposed for early withdrawal. Rate subject to change without notice. MUST BE NEW MONEY TO IPSWICH BANK.

Silverado athletic club

We're Every Women



SPECIAL!
1 Month Trial Membership
Call for details

**Student
Specials**

**Senior
Programs**

Swing Dance Lessons

Starting February 21 ~ Non Members Welcome

For More Information Call Or Stop By Anytime
10-12 Main Street, Andover
474-1888

Mon. - Thurs. 5 a.m. - 9 p.m.; Fri. 5 a.m. - 8 p.m.;
Sat. 6:45 a.m. - 6 p.m.; Sun. 8 a.m. - 6 p.m.



MEDICALLY SUPERVISED WEIGHT LOSS!

MERIDIA ...The Latest New Technology in the War on Weight!

You'll Look and Feel Great! And You'll Get to Keep the Results!

Dianna Barbieri
Methuen, MA

**Lost
20
Lbs.!**



Before



After

REAL RESULTS from REAL FOOD!

• Private Counseling • Medically Supervised
• Easy • Safe • No Groups • Supermarket Foods

New Year! New You!

We Can Help YOU Lose Weight, Too!

Call Now for a
FREE
Consultation.
Limited time offer!

* Results not typical, but we hope you will do as well

Andover • (978) 475-7700

Plaistow • (603) 382-8988



Arts & Entertainment

Short cuts

Neil Fater



'Gold found at Carnegie

Music professor Michael Finegold has years of experience playing show tunes, but when he went to New York last weekend, he didn't go to Broadway. He went to Carnegie Hall.

You would have too, if you were him, because Finegold's musical composition *Salon Musings* premiered in the Weill Recital Hall at Carnegie Hall.

"The room's small, but it was full. This was the Thuringer Salonguintett that features salon or coffeehouse music. It's the kind of music that was played in coffeehouses — serenading music, like the waltz," he says.

The concert was taped for German TV, and Finegold was interviewed for German radio. The concert will also be shown on TV in North Carolina, after a performance there.

"It was a short piece, about six minutes long, but it was well received, believe it or not," says Finegold. "They asked me to write another piece for them."

I believe that, but the strange thing is that Finegold is known as a jazz flutist and woodwind wizard.

Finegold, of Lavender Hill Lane, was the flute soloist with the Czech Radio Symphony Orchestra when it performed in the J. Everett Collins Center in Andover, and at Boston's Symphony Hall recently.

"Being a woodwind instrument player, I'm always playing the melody, so when I'm composing I use a lot of melody," he says.

Yet the piece he wrote for the Thuringer Salonguintett was for string instruments. There's not a flute in the bunch.

"No, I didn't write for a flute. I was asked to write (for other instruments)," he says. "That was the thrill of the whole thing, to do something outside of my immediate experience of playing."

In fact, Finegold has almost no experience with the violin, viola, cello, double bass or piano, for which he composed the piece.

"Well, I play a little piano. If you have a degree in music you're usually required to take a course with keyboard or melody," he says. "And I do have a violin in the attic I've played around with on occasion."

Oh! Well no wonder it was so easy. Finegold says it took him about three weeks to compose the piece.

"I didn't mind writing for strings, because I actually love string instruments," he says. "I've always loved the sound of a string orchestra. It was something, after playing so much, to get back to serious composing."

Finegold included Latin, blues, jazz, folk and Broadway music in his short piece, drawing on his diverse musical background.

"I've been composing right along, but up to now, it's been mostly jazz that I've composed," he says. Sheesh, what a slacker.

Weinberg takes to the director's chair

By Neil Fater

New Addison Gallery director Adam Weinberg has just begun to unpack his boxes, but it's already clear he brings a lot more than luggage to the respected American art museum.

The former curator of New York's Whitney Museum of American Art, Weinberg has been hired to replace John M. "Jock" Reynolds, the director of Phillips Academy's Addison Gallery of American Art for nine years.

Although his first official day wasn't until Monday, Weinberg attended a weather-weakened opening reception at the Addison Friday and meetings in George Washington Hall during the weekend.

Despite this enthusiasm, becoming the Addison director isn't a childhood dream come true for Weinberg.

That's because he never thought about running a museum until he was well into his adult education.

Weinberg studied art history and education in college, and didn't know much about what it meant to be a museum curator or director, he says.

"I was thinking of possibly becoming an elementary education teacher, and became certified in the state of Massachusetts, no less," he says.

But then he learned that curators could use museum exhibits to teach people about art history, and he became interested.

"I started to understand a museum wasn't a place you just went once a year to see a certain exhibit," he says. "I realized it was a place where you could learn."

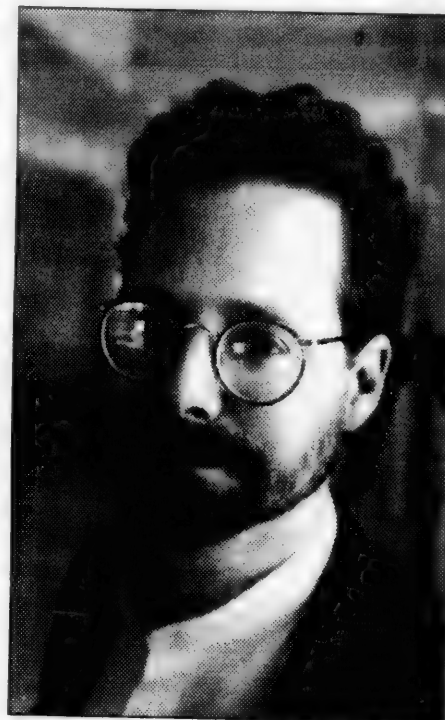
Now, with the Addison, Weinberg seems to have found a place truly suited to his tastes. He says in high school his first interests were in photography and art history.

"The Addison has 5,000 photographs in its collections, and (photos are) one of the great strengths of the collection," he says. "It has a distinguished record of photography exhibits, and that's one of the reasons I was attracted to it."

The almost-teacher also looks forward to the educational component, and keeping the Addison's emphasis on showing exhibits in a historical light.

As for changes by the photography buff, they may come gradually, but they will eventually develop.

"Being that this is my second day, it's a little premature," he laughs. "I don't know if there will be radical changes, but I'll try to bring the community into the museum more."



Hanging around — Weinberg, the Addison's newest acquisition.

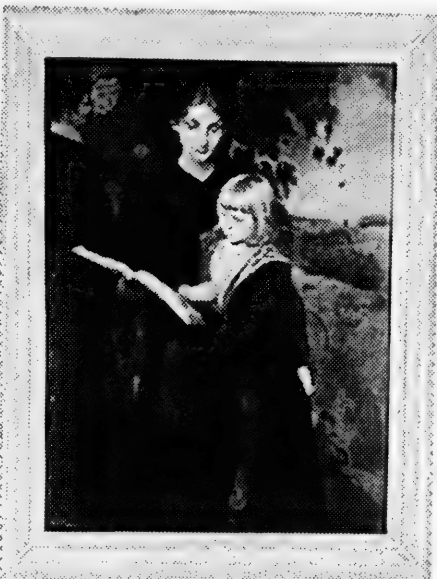
"In some ways, people know nationally more about what goes on in the Addison, than people do locally," he says. "I want to open our arms to the community."

Weinberg says he will continue to help the Addison create "ways the Phillips Academy community can work side by side with the local community."

"I can see projects, for instance, where students from Phillips, and students from Andover or Lawrence could be working with an artist-in-residence on an installment," he says.

He also wants the Addison to publish elements of its collection in more approachable works than the community

(FROSH FROM NEW YORK continued, page 22)



Frame job — Weinberg will oversee exhibits like *Frame Work: American Pictures and Frames*.

A Sunday of songs A family feels the spirit; library shows culture

A range of musical tastes will be displayed Sunday to satisfy those bullish on spirituals or longing for tradition.

First, the Free Christian Church invites the community to a joyful morning of gospel music and spirituals performed by the Bullock Brothers and Sons this Sunday, Jan. 24, at 9:30 and 11 a.m. in the church sanctuary at 31 Elm St.

The three generations of fathers, sons and brothers began singing publicly in 1950. They are continuing gospel tradition passed on to them by "Singing Walter," as he was known years ago, as he traveled the revival circle singing in their home state of North Carolina.

The group calls Mount Calvary Baptist Church in Boston home, and has recordings available through their recording label, Jaleeda

Records. Their new website is www.bullockbrothers.org. For more information, call the church office at 475-0700.

Chinese musicians featured at library

Guiping Deng, soprano, and Long Wu will perform at Memorial Hall Library Sunday, Jan. 24, at 3 p.m.

A native of China, Guiping Deng graduated from Beijing Central Conservatory of Music. She is a master of both contemporary and traditional repertoire, says a release.

Deng has sung the role of Cio-Cio-San with many major opera companies of the United States, and will be Madame Butterfly again in Santa Barbara, Calif.

Long Wu, a Chinese pianist and

(CULTURE BASH continued on page 22)



A family affair — The Bullock Brothers and Sons keep it all in the family.

Soprano highlight

(CULTURE BASH continued from page 21)

accompanist, has performed in four continents for the past 20 years.

Born in Shanghai, he began piano studies at the age 5. The child prodigy with perfect pitch presented his debut recital in Shanghai, performing all Chopin Etudes and Preludes when he was 14 years old.

Wu is the recipient of the Anne and Aaron Richmond Fellowship, and is completing a Doctor of Musical Arts Degree in collaborative piano at Boston University.



No sing fling - vocal master Guiping Deng

Jewish music fills weekend

Phillips Academy has several events planned to celebrate its Jewish Cultural weekend.

First, the music department at Phillips Academy will present *Chamber Music of Jewish Composers: Gershwin, Bernstein, Copland, Korngold and Krasa* Friday, Jan. 22.

Performers are violinists Hilary Walther and Karine Swanquist, violist Holly Barnes, cellist Elizabeth Aureden, tenor Allen Combs, clarinetist Margo McGowan, and pianist Christopher Walter, all teachers at the school.

Free and open to the public, the concert will be held in Cochran Chapel, which is newly handicapped accessible. Any

inquiries regarding this concert may be directed to the Phillips Academy Music Department at 749-4263.

On Saturday, Jan. 23, Jewish Cultural Weekend will sponsor Klezmir in a concert of traditional and contemporary Klezmer music, in the Tang Theater in George Washington Hall at 7 p.m.

Klezmir has been igniting audiences since 1987 with their special banquet of roots rockin' klezmer music, jazzy show tunes of the Yiddish theater, Hebrew love songs, Israeli folk dances, and original music.

Klezmer (literally "musician" in Yiddish) combines the soulful

(JOY TO THE WORLD, page 26)

Direct from NY

(FROSH FROM NEW YORK continued from page 21)

prehensive works they have to date.

"I think we need to focus on doing publications. We have a wonderful collection, and it has been published to some extent, but we could do it more and not just in scholarly texts," he says.

The Addison could produce a series of books on specific aspects of the collection, he says.

"It's how to do it in more bite-sized

pieces, so to speak," he explains.

All in all, Weinberg seems ready to begin working with the collection, the staff and the educational mandate of the Addison.

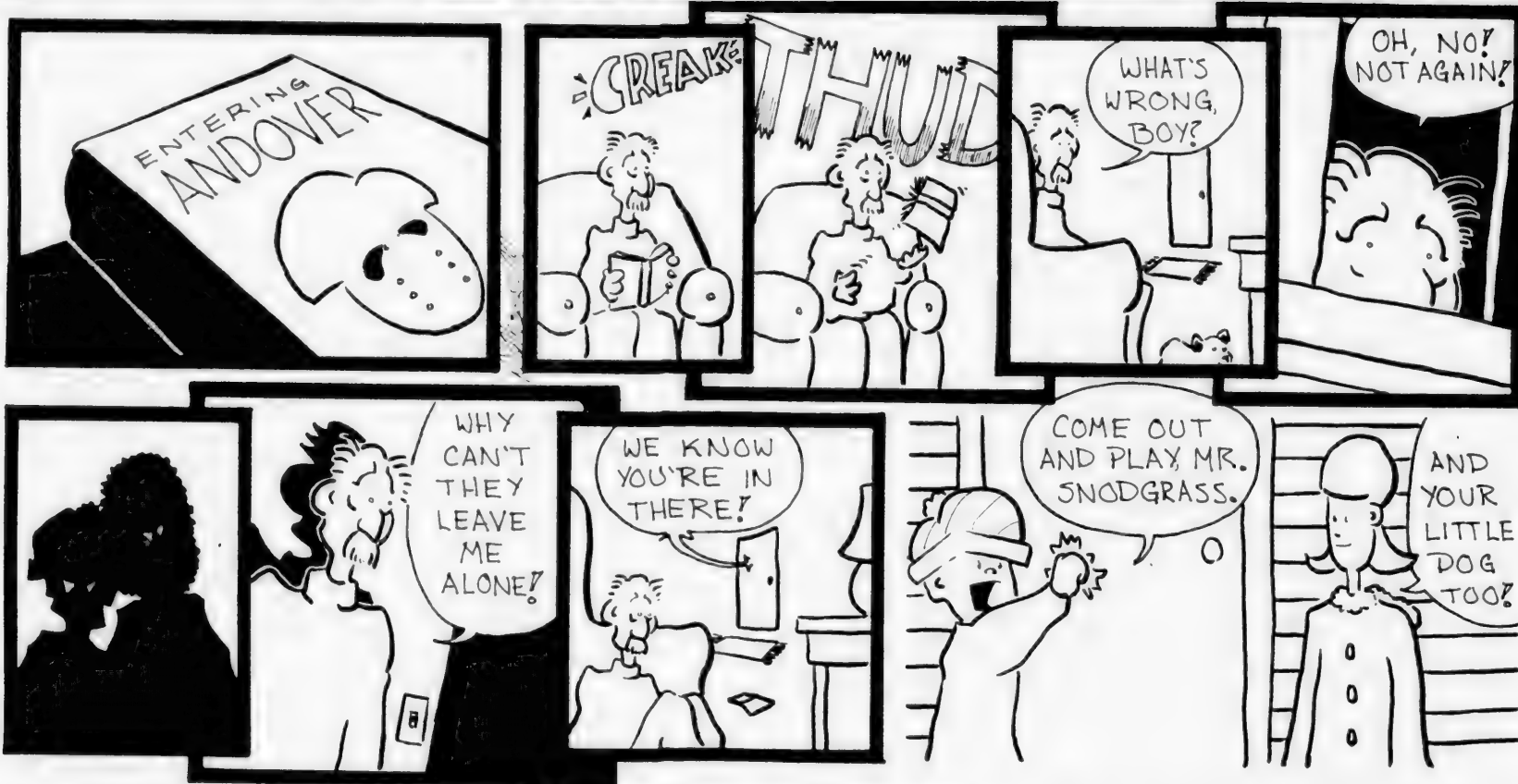
"The Addison is one of the few museums of its kind in the country," he says. "People can come in for 10 minutes and a casual stay, or they can come for hours, and that's a rare thing in America today. There is a slightly utopian sensibility about the Addison and what it can be."

At the Addison, Weinberg will be responsible for overseeing the museum's exhibition schedule after this year, for development of its collection, for planning educational programs in conjunction with the school's art department, for continuing the development of the Addison's active educational outreach activities, including its artist-in-residence program, and for fund raising in conjunction with the school's upcoming campaign.

The Addison Gallery of American Art, was established in 1930, and has more than 12,000 objects.

ENTERING ANDOVER

By Neil Fater and Don Mathias



A bone density test is completely painless. A broken hip isn't.

If you're a woman over 50 or a man over 65, you should get a bone density test to see if you've experienced bone loss. Talk to your doctor about your risk for osteoporosis. The test is fast, painless and it could help you prevent bigger problems, such as broken bones, later on. Medicare B plan will cover this exam for patients who are at risk for osteoporosis. Certain guidelines apply. Ask your doctor for a referral. We're in Doctors Park #1 at 140 Haverhill Street, Andover. Call us at 978-475-5213.

Women's Health Imaging Suite

Lawrence General Health System

SUSAN SELLS Homes Fast In as Little as 3 Days!

The average Market Time for my listings is only 10 DAYS compared to an area industry average of 55 days!

We're setting the standard by selling homes quicker and for more money...nearly 2% more than the average area agent. Think about it...if your home sold for \$400,000, you could be putting \$8000 more in your pocket! Plus, for no additional cost, you get unmatched client support and communication, alleviating stress and freeing up your time, backed by our Risk-Free Satisfaction or Cancel the Listing Guarantee!

When you need to sell in a hurry, call Susan & start packing!

Susan Rochwarg

SUSAN SELLS Real Estate Team

RE/MAX Preferred, North Andover

725-5370

Building our business one family at a time with support and knowledgeable counseling that will make home buying and selling less stressful, save valuable time and enable successful home matches.

EVENTS CALENDAR

THURSDAY, Jan. 21

Grade school open house, sponsored by the Cape Ann Waldorf School, 8:45-10:30 a.m., Beverly Farms; RSVP (978) 927-1936.

Poetry readings, sponsored by Andover Bookstore, celebrating its 190th birthday, local poets, 7 p.m., 89R Main St.; 475-0143.

Meeting, sponsored by Easter Seals, Merrimack Valley Area Stroke Support Group, 1:30 p.m., Andover Senior Center, 36 Bartlet St.; Paul Chedekel 475-3298.

Best of Boston Comedy, featuring Tony V, 8 p.m., Grill 93, River Road; 1-888-TO-LAUGH.

Meeting, Merrimack Valley Chapter of MAIW, Jackson's Restaurant, Route 110, Methuen; Mary Ellen Chouinard (978) 372-4486.

Workshop, sponsored by Parent to Parent, "Parenting a Child with ADD: Strategies for Success," 7:30-9 p.m., third floor, School Administration Building, Bartlet Street; Pat MacElhane 475-8282.

Meeting, ADD/ADHD Education and Support Group, 7 p.m., Belleville Congregation Church, 300 High St., Newburyport; Lisa Figliola (978) 948-7310.

Talk, sponsored by Andover/North Andover Community Partnerships for Children Program and Memorial Hall Library's Children's Room, "Mindful Choices and Parenting in the '90s," 7-8:30 p.m., Memorial Hall Library, Elm Square; RSVP 681-4996.

Slide/talk, sponsored by Andover Village Garden Club, Donald Gammon of Andover, who recently completed his design-build project for the Alcove Park on Main Street for Andover Bank, will explore his design approach and some of his projects, 1 p.m., Memorial Hall Library, Elm Square; 474-0488.

FRIDAY, Jan. 22

Comedy Palace at the Grill 93, featuring Freddie Stone, Mike Coleman, PJ Walsh, 9 p.m., River Road; 1-888-TO-LAUGH.

Employee volunteer programs, sponsored by Merrimack Valley Chamber of Commerce's Human Resource Association, 8:30-10:30 a.m., \$15 members, \$18 nonmembers, Lanam Club, 260 North Main St.;

TOWNSMAN TEASER SOLUTION to last week's puzzle



Q: What Chief Wright might say to a horrid employee, if he had one.

A: You're fired.

About the teaser: All teasers are Andover-related and contain a pun. New teaser next week.

686-0900.

Tot Shabbat, sponsored by Temple Emanuel, for toddlers, preschool and school-aged children, 7 p.m., adult service, 8:15 p.m., 7 Haggetts Pond Road; 470-1563.

Concert, sponsored by Phillips Academy, chamber music of Jewish composers, 8 p.m., handicap accessible, Cochran Chapel, Phillips Academy, 180 Main St.; 749-4263.

Swing dance class, 7-10 p.m., \$12 couple, \$7 single, Hamilton Wenham Community House, Route 1A (Bay Road), South Hamilton; Stephen Kent 468-2323.

Comedy night, sponsored by John Hancock Lodge,

three original professional comedians, benefits renovation of Masonic Building, 8 p.m., \$15, \$25 for two, Masonic Building, 275 Broadway, Methuen; Dick Ingalls (603) 893-0124.

SATURDAY, Jan. 23

Comedy Palace at the Grill 93, featuring Freddie Stone, Mike Coleman, PJ Walsh, 8 and 10:30 p.m., see entry under Friday, Jan. 22.

Concert, sponsored by Friends of Reading Public Library, featuring "Music at Eden's Edge, 8 p.m., 64 Middlesex Ave.; Rusty Palumbo (781) 944-2017.

Free throw competition, sponsored by Knights of Columbus, ages 10-14, 9:30 a.m.-noon, 10 Brook St.; Chuck Lane (978) 858-6065 or Will Armstrong 475-2589.

House history research workshop, sponsored by Andover Historical Society, 1-3 p.m., \$5, 97 Main St.; RSVP 475-2236.

Concert, sponsored by Phillips Academy, featuring a Klezmer band, 7 p.m., handicap accessible, Tang Theatre,

George Washington Hall, Phillips Academy, 180 Main St.; 749-4130.

SUNDAY, Jan. 24

Hike or ski, sponsored by Andover Chapter of Appalachian Mountain Club (AMC), Harold Rafton Reservation, meet at 1:30 p.m. at compost area off High Plains Road; Marta and Dick Hornidge 475-3595.

Gallery talk, sponsored by Lowell Institute, insiders' tour of the *Fans: The Pomp Circumstances* exhibition, noon, \$8.50 nonmembers, Peabody Essex Museum, East India Square, Salem, MA; (978) 745-1876.

Pizza party for widowed persons, sponsored by Widowed Persons Service, 1:30 p.m., Acton Senior Center, Hill Audubon off High Street, Acton; 475-8216.

WEDNESDAY, Jan. 27

Seminar, sponsored by Mom & Me Maternity, "Choices in Childcare," presented by New England Childcare consultants, 6:30-8 p.m., 93 Main St.;

(CALENDAR continued on page 24)

PAMPER YOURSELF WITH LUNCH



Buy One Luncheon Entree at Full Price and Receive 2nd Luncheon Entree for

\$1.99

12 Main Street • Andover • (978) 475-7711

Hours: Lunch - Mon.-Fri. 11:30-2:30 / Dinner - Sun. 5-9, Mon.-Sat. 5-10

Reservations Recommended / Valid through 2/12/99

LUNA ROSSA

Ristorante e Bar

(Owners of Donatello Ristorante, Rte. 1, Saugus)

GOURMET ITALIAN CUISINE

The Best of The North

Just Minutes Away

~ Eat In or Take Out ~

Daily Luncheon & Dinner Specials

LUNCH: Monday-Saturday 11:30-3:30

DINNER: Sunday-Thursdays 3-9:30

Friday & Saturday 3:30-10:30

KERRI PLAZA

1699 SHAWSHEN STREET • 174 DASCOMB ROAD • TEWKSBURY

(978) 851-9282

DON'T REPLACE IT - REFACE IT!

Bathtubs, Sinks, Even Ceramic Tile, Porcelain, Fiberglass, Acrylic & Repairs

Let us redecorate your bathroom or kitchen with our exclusive Porcelanacote

Established 1975 ALL COLORS FULLY GUARANTEED

PERMA

1-957-4377



CERAM

P.O. Box 683
Methuen, MA 01844

Grand Re-Opening!!

SPINNERS Andover's Finest for Italian Style

PIZZA PARLOR "Thin Crust" Pizza

Free Delivery - Expanded Menu

\$1.00 OFF Any LARGE PIZZA

SUNDAY-THURSDAY 'TIL 10
FRIDAY and SATURDAY 'TIL 11

195A Andover St., Andover, MA 474-4400

The Best Of Thymes

Cafe & Catering

If you crave our delicious hot soups this winter, we have good news!

We now supply the *Butler's Pantry* with our more popular soups for you to purchase *to go*. The selection changes weekly, so you can enjoy the variety.

Need two or more quarts of soup? Order directly from the Best of Thymes, at least 24 hours in advance.

Jasmine Plaza, Rt. 114, No. Andover

978-687-6900

Visa • MasterCard • Amex Accepted

Join us for

Sunday Brunch

Full Buffet by Fireside

Roast Meat ~ Omelets to Order

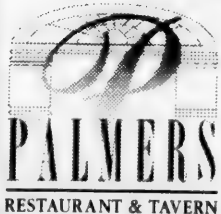
The Finest Seafood

Desserts & Pastries

(11:00-3:00)

NOW by Reservation

Afternoon Sunday Teas



18 Elm Street

Andover

(978) 470-1606

RESTAURANT & TAVERN

CALENDAR

(Continued from page 23)

RSVP 470-8832.

Meeting, Learning in Retirement Association (LIRA), for retirees and semiretired, 10 a.m.-noon, Room 501, Fox Hall, UMass-Lowell, North Campus; 934-3135.

THURSDAY, Jan. 28

Opening and reception, sponsored by Andover Historical Society, *Contemporary Portraits* by Cindy Effinger and Mark Spencer, slide talk by Mark Spencer, 7 p.m., \$2 members, \$4 non-members, 97 Main St.; 475-2236.

Membership coffee, sponsored by Newcomers Club of the Andovers, for residents of Andover and North Andover; Genie Collins 475-1055 or Pat Fouhy 687-9937.

FRIDAY, Jan. 29

Comedy Palace at the Grill 93, featuring *Joey and Maria's 25th Anniversary*, Ken Rogerson, Cal Verducci, see entry under Friday Jan. 22.

Swing dance class, see entry under Friday, Jan. 22.

SATURDAY, Jan. 30

Festival of Funny Songwriters, sponsored by Songstreet Productions, 7 p.m., \$16, \$15, \$2 off students/seniors, Somerville Theatre, Davis Square, Somerville; Songstreet (617) 628-3390.

sachusetts Association for the Advancement of Individual Potential, for parents of children with gifts and talents, includes panel discussion with experts in gifted education, 9 a.m.-12:30 p.m., \$15, \$13 members, Parker Middle School, Temple Street, Reading; (617) 333-0223.

College financial aid talk sponsored by Flint Memorial Library, for parents of college-bound high-school students, 10:30 a.m.-noon, 147 Park St., North Reading; RSVP 1-800-770-1504.

SUNDAY, Jan. 31

Hike/ski breakfast, sponsored by Andover Chapter of Appalachian Mountain Club (AMC) and AVIS, Harold Rafton Reservation, meet at 10:30 a.m. at compost area off High Plains Road; Burt Batcheller 475-3665.

ONGOING Museums and Historic Homes

Andover Historical Society permanent exhibit: Amos Blanchard House and Barn Museum, containing period rooms from 1820s to 1840s, with 19th-century farm and woodworking tools, library and office hours 9 a.m.-5 p.m., Tuesday-Friday, 9 a.m.-3 p.m., Saturdays, Mondays by appointment; \$4 adults, \$2 children, members free; Andover Historical Society, 97 Main St., 475-2236.

North Andover Historical Society, 153 Academy Road, North Andover, maintains two sites that feature museum galleries: 1789 Johnson Cottage, an artisan's home and workshop, and 1715 Parson Barnard House, depicting life from 1715-1830, permanent and changing exhibits highlight local life from the 17th to the 20th century, library and archive, \$3 adults, \$1 children, \$2 seniors, Johnson Cottage, tours Tuesday-Friday 10 a.m.-noon and 2-4 p.m., \$5 adults for a combined tour of both properties; 686-4035.

Lowell National Historic Park, history of the American Industrial Revolution, guided tours of cotton and textile mills, canals, Suffolk Mill Water Power Tour, Boott Gallery, 40 Foot of John Street; Suffolk Mill Turbine Exhibit, noon-4:30 p.m.; tours include Nature of the Merrimack; Canal and River Cruise; Harnessing the Merrimack; Pawtucket Canal Tour; Working People Exhibit; Boott Cotton Mills Museum, open Monday-Saturday, 9:30 a.m.-5 p.m., Sunday, 11 a.m.-5 p.m., \$4 adults, \$2 seniors, free children 5 and under; (978) 970-5000.

Nature of the Merrimack boat tours, sponsored by Lowell National Historic Park, two-hour boat tour along Pawtucket Canal, through Guard Locks lock

(CALENDAR on page 27)

All major credit cards accepted
No personal checks
Tel.: (781) 942-2882
Fax Your Order
(781) 942-2888

Emperor's Choice
Restaurant

聚福樓

530 Main Street
(Route 28), Reading
Rt. 128 to Ex. 58B or 39
Rt. 93 to Ex. 38 to Rt. 129 East
AMPLE PARKING

LUNCHEON SPECIALS & BUFFET

30 Choices @ Special Price \$4.75-6.50
Luncheon Buffet: All You Can Eat
Tuesday thru Friday 11:30 a.m. - 3 p.m. \$7.25
Children under 12 yrs. \$4.95

...an enormous array of Asian delicacies...fresh food, served piping hot, by friendly servers.
Diana Brown, Boston Globe

Please Call For DELIVERY within Area

Emperor's Choice Specials for dinner

- Japanese • Szechuan • Malaysian • Thai
- Noodle and Vegetable Dishes
- Large Seafood selection • Healthy Diet dishes

Voted Best Chinese Restaurant in Wakefield & Reading by Market Surveys of America

MR. HANDYMAN
PROMPT • SAFE • RELIABLE™

Doors & Locks Adjusted
Shelving • Recaulking
Garage Organizing
Slow Drains • Painting
Leaky Faucets • Carpentry
Gutter Cleaning
Furniture Arranging
Glass & Screen Repair
Basement Cleaning
and so much more!

Bonded & Insured
Andover
474-8822
www.mrhandyman.net/andover
Home Repair • Odd Jobs • General Maintenance



Silly sixth - On its 6th anniversary, Songstreet looks to produce laughs.

Breakfast, sponsored by Mas-

NOW WILL YOU LISTEN WHEN DOHERTY INSURANCE SUGGESTS THAT YOU PURCHASE EARTHQUAKE INSURANCE?



Doherty Insurance Agency, Inc.

21 Elm Street, Andover, Mass.

(978) 475-0260

Once again, voted **Best of the Best** Insurance Agency in Andover & North Andover, 1996, 1997 & 1998
(By an Independent Marketing Firm)

WINTER
CLEARANCE SALE

Take **25-50% OFF**

All Winter Sportswear,
Robes, Gowns & Accessories

Now at
Courtney's Collections

MC, VISA
Welcome

Hours:
Mon. thru Sat.
9-5:30

"Andover's Elegant Little Department Store"
39 Main Street • Andover • 475-8874

CALENDAR

(CALENDAR continued from page 24)

chamber onto Merrimack River, participate in water quality testing and locate schools of fish, Monday-Thursday, 10:30 a.m., Lowell National Historical Park Visitor Center, 246 Market St., Lowell; RSVP (978) 970-5000.

Exploring Lowell, join a ranger for a 30- to 90-minute program exploring Lowell-related topics, all tours are free, 1 p.m., Lowell National Historical Park Visitor Center, 246 Market St., Lowell; 970-5000.

Addison Gallery of American Art, Phillips Academy, Route 28 and Chapel Avenue, Willem de Kooning: *Drawing Seeing/Seeing Drawing*, through March 28, *Frame Work: American Pictures and Frames*, 749-4017.



de show - De Kooning at the Addison.

New England Quilt Museum, *Eyewinkers, Tumblebugs and Can-debugs: The Art of Elizabeth Telford Scott*, through March 6, 10 a.m.-4 p.m. Tuesday-Saturday, noon-4 p.m. Sundays, \$4, \$3 students/senior citizens, 18 Shattuck St., Lowell; (978) 452-4207.

Robert S. Peabody Museum of Archaeology, *Blanket Statements: A Brief History of Native American Trade*, through July, Tuesday-Saturday, noon-5 p.m., 175 Main St.; 749-4490.

Peabody Essex Museum, *Capturing Poseidon: Photographic Encounters with the Sea*, through April 11, *The Real Witchcraft Papers*, *Going Places in Asia*, *A Folk Art Sampler*, *Order & Elegance: Masterpieces of Federal Furniture from Coastal Massachusetts*, *Ancient New Englanders: Bullbrook*, all ongoing, Monday-Saturday 10 a.m.-5 p.m.; Sunday noon-5 p.m. \$8.50 adults, \$7.50 seniors, students, \$5 children

ages 6-16, free, children 5 and under, \$20 family rate, Phillips Library, Monday, Tuesday, Wednesday, Friday, 10 a.m.-5 p.m., Thursday 1-8 p.m. Liberty and Essex streets, Salem; (978) 745-9500 or (800) 745-4054.

Custom House Maritime Museum, Monday-Saturday 10 a.m.-4 p.m., Sunday, 1-4 p.m. closed Wednesday afternoons, \$3 adults, \$2 seniors and children ages 5-17, members free, operated by Newburyport Maritime Society, 25 Water St., Newburyport; Cynthia Novotny (978) 462-8681.

Cushing House Museum, 98 High St., Newburyport, *Generations of Newburyport Silversmiths*, a chronology of 18th- and 19th-century silver as exemplified through distinguished Newburyport artisans, \$4, members free; (978) 462-2681.

Wenham Museum, *Bears for all Seasons: A Teddy Bear Romp*, through Jan. 31, more than 200 teddy bears in scenes depicting the joys of the four seasons, Monday-Friday, 10 a.m.-4 p.m., Saturday and Sunday, 1-4 p.m., \$4, \$3.50 seniors, \$2 children 3 and over, 132 Main St. (Route 1A), Wenham; (978) 468-2377.

Art Exhibitions

Essex Art Center, paintings by Stephen LaPierre and sculpture by Jack Welch, through Feb. 5, Tuesday-Thursday, 10 a.m.-6 p.m., Friday, 10 a.m.-5 p.m., Saturday, 10 a.m.-2 p.m., 56 Island St., Lawrence; 685-2343.

Memorial Hall Library, Richard Yee, artist of the month for January, Elm Square; 623-8401.

Robert Lehman Art Center, *Mixed Metaphors and Media*, through March 7, Tuesday-Friday, 8:30 a.m.-5 p.m., Saturday, 8:30 a.m.-noon, Sunday, 2:30-5 p.m., Brooks School, 1160 Great Pond Road, North Andover; 725-6232.

Senior Center artists, talented artists participate in art classes and enjoy the "drop-in group" on Wednesday and Thursday mornings, art display of oils, watercolors, pencil, pen and ink, pastels and oriental brush art is in the Music Room; Andover Senior Center, Whittier Court, 623-8321.

Vertu Fine Art Gallery, *Carnival and Sky*, photograph exhibit, and Mill #1, The Tannery, 50 Water St., Newburyport; (978) 462-3735.

Brush Art Gallery, *Dreamweavers: Symbolist Tendencies in Contemporary New England Art*, through Feb. 7, wheelchair accessible, Tuesday-Saturday 11 a.m.-4 p.m., Sunday noon-4 p.m., 256 Market St.,

Lowell; (978) 459-7819.

McQuade Library Art Gallery, paintings by Boston artist Lena Marchi, through Jan. 30, Monday-Friday, 9 a.m.-5 p.m., Saturday, 9 a.m.-4:30

p.m., Sunday, 1-5 p.m., Merrimack College, junction of Routes 114 and 125, North Andover; 837-5255.

(CALENDAR continued on page 26)



Le Studio de Ballet

2 Dundee Park • Andover • (978) 470-1381

Margaret A. Earle, Director / Svetlanna Seifer, Pianiste

Registration For New Term

February 1st - June 26th

Children 6 yrs. +

Adults • Seniors

Class Size Is Limited

To Ensure Individual Attention

Pianiste Accompanies All Classes Throughout The Year
Please call for further information (978) 470-1381



Mia Bambini CLOTHING OUTLET STORE

SIZES: INFANT, TODDLER 4-6X / 7 & SLEEPWEAR UP TO 7-14

Spring '99
Sample Sale
Too!

35% Off

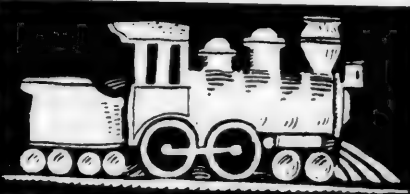
ALL Fall/Winter Merchandise!

Mon.-Sat. • Jan. 25-30, 9:30-4 • Closed Sundays

GRAPHIC TEE'S, FLEECE SETS, DRESSES, TURTLENECKS & LEGGINGS, SHERPA & CORDUROY, TOO!
360 Merrimack St., Riverwalk, Bldg. 9, Lawrence • (978) 682-3600

Take 495 to Exit 44, Merrimack St. Exit or Rte. 125 turn at China Blossom, go under 495 and you're there!

RAIL-A-RAMA XXVIII TRAIN SHOW



Sunday
Feb. 7, 1999
10 a.m. to 4 p.m.

Dealers • Displays
Operating Layouts • Movies

RAMADA ROLLING GREEN

311 Lowell St. (Rte. 133), Andover, MA - Rte. 93 N., Exit 43 • Free Parking

Drawing for Round-trip Amtrak to Washington, D.C.

Admission: Adults \$3, Children 5-12 \$1, Under 5 Free

Mystic Valley Railway Society, Inc. • Info: (617) 361-4445

Come One and All - A Family Experience

Synergie body esthetics

Dr. Michael H. Kaplan
200 Sutton St., Suite 412
North Andover, MA 01845
(978) 683-6234

State Of The Art
FDA Approved
Non-Invasive
Cellulite Reduction
Program



FREE CONSULTATION

Offer Expires 12-31-98
Valid With Coupon At
Kaplan Chiropractic Office

- Register Now For -
SCHOOL VACATION WEEKS
FEB. 15-19 & APRIL 20-24

Five days of fun packed activities indoors and out.

**TRANSPORTATION and
EXTENDED DAY AVAILABLE**

Jim Loscutt's
**CAMP
EVERGREEN**
"Year Round"
ANDOVER, Ma

In The Harold Parker State Forest

(978) 475-2502

VISIT US ON THE INTERNET:
www.campevergreen.com

**SUMMER's around
the corner . . .**

Summer Day Camp

Our 36th year for boys and girls 4 1/2 to 14. Red Cross swim instruction, arts and crafts, canoeing, archery, field games, tennis, nature, camp craft, theater, overnights, and much more.

A true camping experience
in a natural forest setting.

Buy a larger home **TODAY** without
increasing your payments!
Lowest Rates In 30 Years!
REFINANCE TODAY!

15 Year
6.875
APR 6.875

30 Year
7.00
APR 7.00

FREE PRE-APPROVAL
NO POINT, NO CLOSING COST
PROGRAMS AVAILABLE
New Loan Limit 240K

JUMBO LOANS
TO \$850,000

MAX LTV 80%
Purchase / Refinance
Adjustable Rates or Fixed
No Points ~ No Closing Costs
Call for Details



John Sideri
Vice President of Sales
Voice Mail **688-9999 x24**

Stop by our web site @ www.mfsinc.com

**MORTGAGE FINANCIAL
SERVICES, INC.** MI-016 NB-017



CALENDAR

(CALENDAR continued from page 25)

Theatre

Arcadia, comedy of two sets of characters separated in time by 185 years, Jan. 28-Feb. 14, Thursdays, 7 p.m., Fridays, Saturdays, 8 p.m., Sundays, 3 p.m., \$10-\$22, Persephone Theatre, Firehouse Center for the Arts, Market Square, Newburyport; (978) 462-7336.

Do Black Patent Leather Shoes Really Reflect Up?, a musical about growing up presented by Amesbury Playhouse, through Jan. 24, Thursday-Saturday, 7 p.m. dinner, 8:30 show, Sunday dinner 5 p.m., show 6:30 p.m. show-only \$10.50-\$12.50, 194 Main St., Amesbury; (978) 388-9444.

Full Gallop, comedy about legendary, irrepressible Diana Vreeland, by Merrimack Repertory Theatre, Wednesday-Sunday, through January 31, 50 E. Merrimack St., Lowell; (978) 454-3926.

Meetings/Activities, partial listing

The Merrimacks 978 Toastmasters Club public-speaking skills meetings, second and



Runaway comedy at the MRT.

fourth Mondays of month, guests welcome, Prescott House Nursing Home, North Andover, 7-9 p.m.; Pat Meredith 681-8014.

Merrimack Valley Camera Club, meets every Wednesday, 7:15 p.m., visitors welcome, Trinitarian Congregational Church, Elm Street, North Andover; Sarah Musumeci 688-1116.

Merrimack Valley Chapter of Embroiders Guild, third Tuesday of the month; Lee Oullette 458-6183, or Jane McCord 942-1349.

Newburyport Civil War Roundtable, meets first Monday each month, Ten Center Street Restaurant, 10 Center St., Newburyport, 7:30 p.m., Victoria Ladd 373-1723, or Kevin Brightney 465-2215.

Methuen Community Band rehearses every other Thursday 7-9 p.m., all instruments and levels of skills welcome, band room, Methuen High School, 1 Ranger Road, Methuen; Lori (978) 794-1973.

Newburyport Choral Society rehearses Mondays, 7:30-10 p.m., Central Congregational Church, corner of Pleasant and Titcomb, Newburyport; (978) 462-0650.

North Reading Community Chorale invites anyone who enjoys singing to join their rehearsals Mondays at 7:30 p.m., at Hood School, Haverhill Street, North Reading; (978) 664-3594.

North Shore Chorus of Sweet Adelines International, welcomes women over 18, rehearsals every Monday at 7:30 p.m. at Lutheran Church, 280 Broadway, Wyoma Square, Lynn; Gloria Kozlosky (617) 233-5732 or Pat Fitzgerald (617) 324-1484.

Pre-Alateen, for ages 6-12, Thursdays, 6:30 p.m., Pines of Tewksbury, 2580 Main St., Tewksbury; Dottie 851-7655.

Jewish culture club

(OY TO THE WORLD, from page 22)

cry of Middle Eastern music, the exciting beat of Eastern European dance music, and the good-time feel of Dixieland.

Klezamir hails from Amherst and has released two albums: *Klezamir Cooks for Tante Barbara* and *Back in the Shtetl Again*.

Vocalist Rhoda Bernard brings jazz chops and musical

theater experience; multi-instrumentalist Jim Armenti's influences include country, rock and R&B; pianist and flutist Amy Rose comes from a classical and folk music background; bassist Joe Blumenthal also plays bluegrass and Balkan dance music, and drummer Neil Zagorin appears regularly with blues and jazz bands.

A time to sing available

The Andover Choral Society will begin the spring season Monday, Jan. 25. All voice parts are welcome to join; auditions are not required.

Rehearsals are held each Monday at 7:20 p.m. at Christ Church on Central Street.

The Choral Society presents two concerts each year in addition to community-wide *Messiah* sing.

The spring performance is scheduled for May 2, and will feature Handel's *Alexander's Feast*. A period instrument orchestra will accompany the Choral Society.

The Andover Choral Society is conducted by Allen Combs, now in his ninth season as music director.

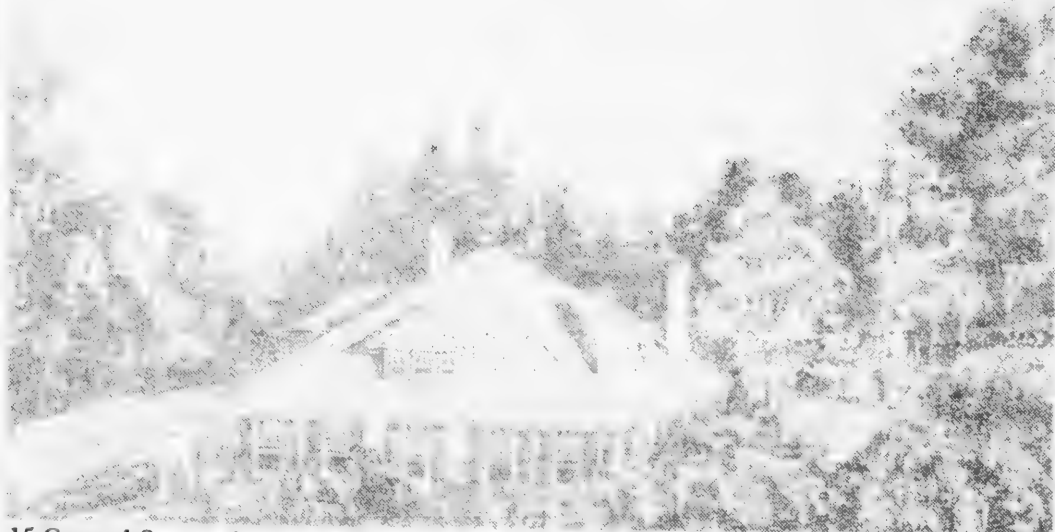
For more information, please call 687-8225.

Samel Insurance proudly represents
CHUBB INSURANCE
 the most respected
 Homeowners Insurance Company
 in the industry.

Call us with your homeowner's information. We will provide a quotation at no cost or obligation to you.



Insure your world with Chubb



15 Central Street, Andover, Massachusetts 01810 508-474-0810 Fax: 508-474-0890

The Andover School of Ballet

It's not too late to register for 2nd Semester

New Classes Forming

Mondays at 9:30 a.m. Mommy & Me, ages 18-23 mo.
 Mondays at 10:15 a.m. Mommy & Me, ages 24-35 mo.
 Mondays at 10:45 a.m. Introdance, ages 3 & 4 yrs.
 Openings are available in some on-going classes. Please call.

ADULT CLASSES are ALWAYS OPEN
 Ballet • Modern • Stretch 'n Move
 Monday, Tuesday, Thursday Evenings

Call for more information:
 14 Park Street, Andover • 475-5919

Dino's Famous Annual VAULT SALE
 4 Days Only - January 20th-23rd

Baby, it's cold outside!

Let A Dino Fur keep you warm at the lowest prices of the season!

Up to **70% Off**

Don't miss this sale - we will NOT be undersold

- Mink Coats from \$1,995
- Novelty Furs from \$1,395
- Full Length Beaver Coats from \$1,595
- ALL Accessories 30% OFF

Lay Away for Valentine's Day

DINO INTERNATIONAL FURS ANDOVER
 33 Main Street (Rte. 28) • 1-(800) 223-9004 • (978) 470-3344
 SALE HOURS WED.-FRI. 10-6, SAT. 10-5

Living

Earth-friendly gardens are focus of Andover Garden Club luncheon

The Andover Garden Club announced the theme of its Tuesday, Feb. 2, meeting will be earth-friendly gardening, presented by Natalie Delvaille, landscape designer and principal of TLC Landscapes in Reading. The lecture will be preceded by a luncheon. The program is open to members and non-members alike and will be held at the Lanam Club, 260 N. Main St.

Delvaille has operated TLC Landscapes for approximately 10 years. She attended the Radcliffe Seminars in landscape design and landscape-design history, and earned a bachelor of science in floriculture and ornamental horticulture from Cornell University. She is a member of the Massachusetts Nurseryman's Association, the

Radcliffe Chapter of the Boston Society of Landscape Architects, and Massachusetts Horticultural Society, among other horticulturally-oriented organizations.

The program will begin at noon with registration and social time. A fruit tray will be served, and cocktails will be available. Luncheon will begin at approximately 12:30. Diners have a choice of Caesar salad with grilled chicken, salmon with maple apple-cider glaze, or petit filet mignon with mushroom bordelaise sauce. Dessert will be fruit sorbet with fresh berries.

The cost, including lunch, is \$15.

Reservations and payment must be received by Wednesday, Jan. 27. Send name, choice of luncheon, and check (made payable to the Andover Garden Club) to: Frances Y.J. Wheeler, Andover Garden Club vice president, 4 Hillcrest Road,

Andover 01810. For more information, call Frances Wheeler at 475-7970.

For information about joining the Andover Garden Club, contact Mary Battles, the membership chairwoman, at 475-4553.

Newcomers Club membership coffee is next Thursday

The Newcomers Club of the Andovers will hold a membership coffee Thursday, Jan. 28, from 7:30 to 9:30 p.m. at the home of Mary Zell.

Membership in Newcomers, a social club, is open to residents of the Andover and North Andover. The club features a variety of activities from book discussion groups to children's play groups, couples' activities and more.

For more information, call Genie Collins at 475-1055, or Pat Fouhy at 687-9937.

How to date historic houses in Andover

To learn the age of your house or who lived there, come to the Andover Historical Society's workshop on "How to Date a House" Saturday, Jan. 23, at 1 p.m. Local historian Juliet Mofford will lead the two-hour session. Reservations are required and the fee is \$5. If you know your home's history, consider nominating your property for a 1999 Preservation Award. Last year an award for historic preservation and adaptive reuse was given to a property off North Main Street that was the former carriage house to the mysterious "Joyce Castle."

The resources at the Andover Historical Society, Andover's historical museum and research center, range from old maps, vintage photographs, postcards, deeds and endless files. Although the

"Castle" no longer exists and its carriage house is a newly-restored home, there are old photographs, a history and a manuscript telling of the curious history of its occupants.

Organizers said, "So either join us on Jan. 23 to do your own house history, or drop by with your story of a worthy historic house to receive a preservation award."

The Andover Historical Society, a non-profit educational institution, can be reached by calling 475-2236, or visited at 97 Main St.

Promoting choice in childcare

Mom & Me Maternity announced another event in its lecture series. "Choices in Childcare," a free one-day seminar that will focus on selecting a childcare provider, will be presented by New England

(Continued on page 38)

ALL THOSE YEARS AGO

100 years ago

John Morgan of Frye Village is ill.

Miss Abbie Smart of Merri-mac has been visiting her cousin, Miss Alice Bell.

A new display shelf has been placed in O.P. Chase's store. The electric lights are also being rearranged.

Among those who made donations to Lawrence Children's Home in December were Mrs. William M. Wood and Mrs. Folsom.

The grocery store of George Carlisle, who succeeded M.A. Clement, has been closed, the proprietor deciding to go out of business in Andover.

Service will be held in the Scotland District Schoolhouse, Sunday January 22nd, instead of next Sunday.

Members of the Andover Grange are prepared to hold assembly soon.

Sneak thieves entered the house of Mrs. James Smith on High Street on Monday afternoon and got away with \$30, of which \$20 belonged to Mrs. Smith and \$10 belonged to Miss Affleck, bookkeeper for J.

H. Campion & Co. The thieves must have gained entrance while Mrs. Smith was away, for no doors or windows were found open. When Mrs. Smith went out about 4 o'clock in the afternoon, she left a key under the door mat. The police believe that the robbers made use of the key. There is no clue further than that the two suspicious looking men were seen taking a car for Lawrence that afternoon.

At a meeting of the old members of the Phillips Academy baseball nine, Wednesday, Leon Gambotta Saunders of this town was elected captain of this year's team, after Captain Stephenson failed to return to school this year. Saunders played left field and was substitute pitcher on the nine last year.

Leland T. Powers, the Impersonator, gave an entertainment in the town hall last evening in the Punchard Alumni Association Course. His readings were excellent and were much appreciated by the large audience. He read selections from David Copper-

field, Kipling, and Ella Wheeler Wilcox.

50 years ago

Aram K. Zelveian, author, journalist, and lecturer on world affairs, will be the speaker at the meeting to be held at 8 p.m., Tuesday, Jan. 18, under the joint sponsorship of the Andover League of Women Voters and the Memorial Hall Library. His subject, "Accomplishments of the Third General Assembly," will be clarified by the showing of the film, *Patterns for Peace-Charter of the United Nations*, which is designed to bring about an understanding of the structure and purpose of the United Nations. Mr. Zelveian, an authority on the Mediterranean lands, the Middle East, and the Balkans, is a former member of the faculty of Anatolia College in Turkey. He was liaison officer and special military interpreter for the British and Allied prisoners of war, and served in the intelligence office of the British army. The public is invited to attend.

Mr. and Mrs. James McColl enjoyed a quiet evening together in their home at 35 Main St., Friday evening, Jan. 8, in observance of their golden wedding anniversary. Mr. McColl was born in Paisley, Scotland, and his wife, the former Alice Curran, is a native of Belfast, Ireland. Married January 7, 1899, in Belfast by the Rev. John McCauley of St. Matthew's Church, they came to the United States 25 years ago and took up residence in Andover at that time. Mr. McColl was employed by the Boston & Maine Railroad before his retirement. They have one daughter, Mrs. Robert Wilson, five grandchildren, and two great-grandchildren.

A lively contest for the office of selectman and assessor is in prospect for the next town election with the entry of Sidney P. White, chairman of the board of public works, and Louis A. Gleason, president of the Andover Taxpayer's Association in the race. Others are expected to toss their hats into this particular ring before the

time for filing information papers expires Feb. 3. The three-year term of Selectman Howell F. Shepard expires this year. It is expected that he will not run for reelection but he could not be reached yesterday for comment. It is reported that he is out of the state. Nomination papers are now in circulation for Mr. White and Mr. Gleason but the names of several others have been mentioned in the past few weeks as probable candidates and it is believed that they will soon take out papers now that the campaign is opening up.

25 years ago

William F. King, a six-year veteran of the Andover School Committee, announced this week that he would not seek reelection when his term expires in March. King cited increased obligations as a member of the staff at Northeastern University as his prime reasons for deciding not to throw his hat into the ring once again, but said he stands ready to assist the School Committee in the future "in what-

(Continued on page 30)

OBITUARIES

Bridget E. Rae Was longtime area resident

Bridget E. (O'Callaghan) Rae, 93, of Andover died Monday, Jan. 11, at Academy Manor.

The longtime area resident was born in County Cork, Ireland.

She was a clerk in the bakery department of First National Store for more than 25 years.

Members of her family include her son and daughter-in-law, William and Gloria Rae Jr. of Woburn; daughter and son-in-law, Geraldine and James O'Connor of Georgetown; six grandchildren; and seven great-grandchildren.

She was the widow of William T. Rae.

Her funeral was held Tuesday at Hart-Wallace Funeral Home in Lawrence. A funeral Mass was said in St. Patrick Church, also in Lawrence. Burial was in St. Mary Immaculate Conception Cemetery.

Betty F. Clough Was member of Christ Church

Betty F. Clough, 72, of Windham, N.H., died Wednesday, Jan. 13, at home following a lengthy illness.

The former Andover resident had lived in Windham since 1993.

She was a member of Christ Church.

Members of her family include her husband, Donald N. Clough of Windham; sons, Donald P. Clough of Litchfield, N.H., Timothy F. Clough of Bradford and Douglas A. Clough, of Naples, Fla.; daughter, Dianne H. Nugen of Highland Ranch, Colo.;

brother, William Fuller of Savannah, Ga.; seven grandchildren; and several nieces and nephews.

Memorial services were held Saturday in Christ Church.

Arrangements were by Peabody Funeral Homes in Derry, N.H.

George A. Franz Formerly of Andover

George A. Franz, 76, of Seabrook, N.H., died Tuesday, Jan. 12, at home.

Mr. Franz was a former resident of Andover.

Arrangements were by Burke Funeral Home.

Laurie Moss Was assistant director of the Foreign Language Learning Center at Phillips Academy

Laurie Watson Moss, 52, of Andover died after a long struggle with cancer Thursday, Jan. 14, at home.

Mrs. Moss was a graduate of Miss Porter's School in Farmington, Conn., and Pine Manor College.

She was assistant director of the Foreign Language Learning Center at Phillips Academy.

The devoted wife, mother and friend enjoyed spending time with her family and summers in Chatham with her husband.

Members of her family include her husband, Bob Moss of Andover, a teacher and coach at Phillips Academy; daughters, Laurie Moss and Sarah Moss; parents, Walter and Mary Watson of Boston; sisters, Bur-

rill Haskell of Bedford, N.Y., and Eleanor Kinsella of Dover, Mass.; and brother, Walter Watson III of Baton Rouge, La.

A memorial service was held Saturday in Cochran Chapel.

Arrangements were by Dewhirst and Conte Funeral Home.

Memorial contributions may be made to The Lahey Clinic Cancer Center, care of The Philanthropy Office, 41 Mall Road, Burlington, MA 01805.

Edith Flather Lived here for 60 years

Edith Flather, 92, of Andover died Wednesday, Jan. 13, at Academy Manor Nursing Home.

Mrs. Flather was born in New York City and was a graduate of Finch Junior College in New York.

She had lived in Andover for 60 years.

Members of her family include her sons, Frederick Flather III of Andover and Charles Flather of Concord; daughters, Edith Swan of Washington and Drusilla Farley of Ipswich; nine grandchildren; and five great-grandchildren.

She was the widow of Frederick Flather Jr.

Funeral services and burial in Lowell Cemetery were private.

Arrangements were by Dewhirst & Conte Funeral Home.

Memorial contributions may be made to Perkins School for the Blind, 175 N. Beacon St., Watertown, MA 02176.

(OBITUARIES are continued on page 29)

OBITUARIES Pages 28-29

Margaret K. Boden, 93
Robert H. Carter, 87
Betty F. Clough, 72
Alice Connolly, 83
Edith Flather, 92
George A. Franz, 76
Laurie Moss, 52
Elizabeth Puzantian, 92
Bridget E. Rae, 93
Esther Rivitz, 98
Leland A. Wesolowski, 81

Deaths Elsewhere

CARTER - Robert H. Carter, 87, died Friday, Jan. 15, at Wingate in Andover.

Members of his family include his daughter and son-in-law, Anne and Julien Lacourse of Andover.

PUZANTIAN - Elizabeth Puzantian, 92, of Medway died Saturday, Jan. 16, at Medway Country Manor.

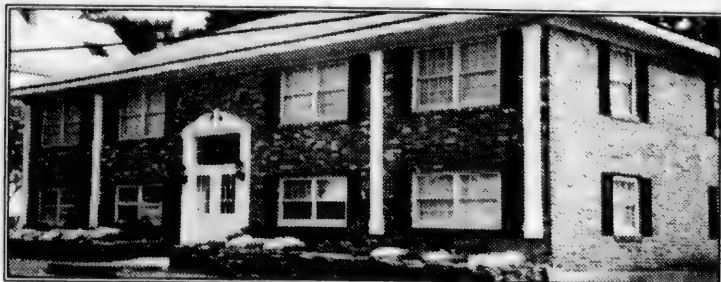
Members of her family include her nephew, Ara Shrestinian of Andover.

RIVITZ - Esther Dora (Goldman) Rivitz, 98, of Randolph died Friday, Jan. 15, at Academy Manor Nursing Home.

Members of her family include her daughter, Louise Bloom of Andover.

DEWHIRST & CONTE FUNERAL HOME ANDOVER

*A Recognized Leader In Funeral Service In
Andover and North Andover For Many Years*



28 Florence Street

Anthony S. Conte, Sr.

James H. Dewhirst

Large, Luxurious Chapel In Residential Setting

Sensitive To Details, Your Needs and Requests

Serving All Faiths • Private Parking

Cremation Specialists • Pre-Arrangement Services

987 • 470-8000

Obituaries are a free service of the *Townsmen*, which receives information from funeral homes and family members.

JOHN BREEN Memorial Funeral Home, Inc. EST. 1869

35 Merrimack St.
N. Andover, MA
01845
682-8381

122 Amesbury St.
Corner Lebanon St.
Lawrence MA
01841

BURKE FUNERAL HOME



Since 1932

3rd Generation - SERVING ANDOVER



475-5200

390 N. Main St.
Andover

Cota Funeral Home

Established 1932

Anthony R. Cota, Sr., Director

Anthony R. Cota, Jr., Director

335 Park Street

Intersection of Route 28 and Park Street

North Reading

(978) 664-4340

Ample parking. Completely handicapped accessible.

West Parish Garden Cemetery

A nonsectarian

interment place

of single & family

memorial plots

available in this

historic burial ground

To inquire call (978) 475-3902



OBITUARIES

(Continued from page 28)

Margaret K. Boden Enjoyed music; was an accomplished pianist

Margaret K. Boden, 93, of Andover died Monday, Jan. 11, at Colonial Heights Nursing Home

in Lawrence.

Miss Boden was born and educated in Beverly and was a graduate of Beverly High School.

She enjoyed music and was an accomplished pianist.

Members of her family include her brother, J. William Boden of Fremont, N.H.; Doris M. Bresnahan of Andover; and several

nieces and nephews.

A funeral Mass and burial were private.

Arrangements were by Charles F. Dewhirst, Edgerley & Bessom Funeral Home.

Memorial contributions may be made to Msgr. Frank McFarland, Boston Catholic Television Center, 55 Chapel St., Newtonville, MA 02460.

Leland A. Wesolowski Former resident was tax examiner for IRS here for 17 years

Leland A. (Kneisel) Wesolowski, 81, of Salem, N.H., died Saturday, Jan. 16, at Salem Haven Nursing Home.

Mrs. Wesolowski was born in Villa Park, Ill., and educated in Illinois.

She lived in Andover for 24 years before she moved to Salem 14 years ago.

Mrs. Wesolowski was a tax examiner for the Internal Revenue Service in Andover for 17 years and a statistician for Sears-Roebuck Co. in Chicago, Ill.

She served with the Coast Guard during World War II.

She was a member of St. Joseph Church in Salem and the Shawsheen Women's Club, American Field Service and Catholic Daughters and was a Girl Scout Leader in Andover.

The accomplished seamstress enjoyed camping and ancient Egyptian archaeology.

Members of her family include her husband, Edmund Wesolowski of Salem, N.H.; son and daughter-in-law, Joseph F. and Rhonda Wesolowski; daughters, Ruth Mahoney and Mary Frances Hayes and her husband, Edward Hayes, all of Massachusetts; brother,

THE TOWNSMAN, JANUARY 21, 1999 29

Karl Kneisel of California; one grandson; and several nieces and nephews.

A funeral Mass was said Wednesday in St. Joseph Church in Salem. Burial was in Veterans Cemetery, also in Salem.

Arrangements were by Douglas & Johnson Funeral Home in Salem.

Memorial contributions may be made to Rockingham VNA and Hospice, 137 Epping Road, Exeter, NH 03833; or to American Parkinson's Disease Association, 1250 Hylan Blvd., Suite 4B, Staten Island, NY 01305.

Alice Connolly Was a member of Christ Church

Alice (Richardson) Connolly, 83, of Andover died Thursday, Jan. 14, at Lawrence General Hospital.

Mrs. Connolly was born in Lawrence and graduated from Lawrence High in 1933.

She was a member of Christ Church.

Members of her family include her sons, Craig Connolly of Salem, N.H., and his wife, Mary Connolly, and Thomas J. Connolly of Andover; daughter and son-in-law, Sally and Joseph Conlon of Andover; five grandchildren; and many nieces and nephews.

She was the widow of Thomas J. Connolly.

A funeral service was held Tuesday at Christ Church. Burial was in Spring Grove Cemetery.

Arrangements were by Burke Funeral Home.

Memorial contributions may be made to Michael F. Dowe Scholarship Fund, Central Catholic High School, 300 Hampshire St., Lawrence, MA 01841.

RELIGION NOTEBOOK

St. Robert Bellarmine, a Roman Catholic parish encompassing families in Andover and Tewksbury, will host its annual "Welcome Back Weekend" Jan. 23-24 as a way of reaching out to parishioners who don't regularly attend Mass as part of St. Robert's faith community, especially those who helped celebrate Christmas at the church.

Refreshments and parish activity information will be available after each Mass that weekend. All are welcome to attend.

The church is located at 198 Haggetts Pond Road.

Masses are Saturday at 4 p.m. and Sundays at 7:30, 9:30 and 11:30 a.m.

Temple Emanuel of Andover, 7 Haggetts Pond Road, will hold a special abbreviated Sabbath service for toddlers, preschool and school-aged children Friday, Jan. 22, at 7 p.m. Rabbi Robert Goldstein will lead the child-centered liturgy and tell a story while Cantor Donn Rosensweig will lead the singing.

The monthly family service is held on the first Friday night of each month. The "Tot Shabbat" is specifically geared to younger children and will precede the regular adult service at 8:15. The service is open to all, particularly non-members who wish to learn more about the temple's programs for children and families.

The Franciscan Center at 459 River Road will offer a day of reflection for young married couples Saturday, Jan. 30. Retreats will be offered Jan. 22-24. A Charismatic retreat, "Let the Omnipotence of God be the Measure of Your Expectation," will be led by Tom Hartle, OFM, and Jerri Lou Buffo. Lorraine Pianka, SSND, will hold a centering prayer retreat, "Open Mind-Open Heart Prayer Practice."

To register or for more information, call 851-3391.

CHARLES F. DEWHIRST EDGERLEY & BESSOM FUNERAL HOME



Richard C. Dewhirst
Charles F. Dewhirst, Jr.
Andrea Bekkenhuis
Paul Bekkenhuis

33 Pearson Street, Andover, MA
Adjacent to St. Augustine's Church

475-2072

or online at - www.dewhirstfuneral.com

January HAPPY 1ST BIRTHDAY photos are due Friday at 5 p.m.

CHOOSE
CAREFUL

PLYMOUTH
ROCK

CHOOSE
CAREFUL

PLYMOUTH
ROCK

PLYMOUTH
ROCK

CHOOSE
CAREFUL

PLYMOUTH
ROCK

CHOOSE
CAREFUL

Looking for auto insurance? The signs are everywhere.

It's Your Choice.

You've been happy with the service and opportunities from Plymouth Rock Auto Insurance.

Now you find that your agent has moved your policy to another insurance company. Some policy owners notice the change, some don't. If it matters to you who is insuring your auto,

and it should, then relax, **we are here.** An insurance agency is only as good as the companies that it represents. We chose Plymouth Rock Auto Insurance *carefully*.

For the best service and the best price on your car insurance, choose an independent agent who represents Plymouth Rock Auto Insurance.

Choose.



Doherty Insurance Agency, Inc.

21 Elm Street, Andover, MA 01810

978.475.0260



ALL THOSE YEARS AGO

(Continued from page 27)

ever way I can on an informal basis." In a letter to Dr. Kenneth Seifert, superintendent of schools, King indicated that his appointment as director of Lincoln College had changed his workload at Northeastern considerably, and that the two recently inaugurated programs are making additional demands on his time. He said that he had nevertheless been prepared to make the effort to run for a third term, until he received the notification that the Engineers Council for Professional Development had scheduled an accreditation visit during what is the most active period of the election campaign. King expressed his appreciation to the faculty and administration of the Andover school system for the excellent cooperation they had shown during his years on

the committee.

If state and federal legislators decide to go the rationing route with home heating fuel, Andover will be ready. The Board of Selectmen Monday night gave Town Manager J. Maynard Austin a "tentative" go-ahead to set up a "tentative" rationing board. Austin had requested the action because he said he felt the town should be prepared to provide whatever services might be mandated. "But," he said, "we will move slowly." New federal regulations for mandatory allocation of home fuel, require the states to establish local petroleum allocation boards. And Austin indicated that it is likely the responsibility would be passed on to the local level. Austin said the duties of the appointed person or board would

be to assign home heating oil suppliers to persons who have none, such as new people in town. Such assignment, he said, could have an effect of an order, subject to penalties for non-compliance. The person or board would also act on hardship petitions, for waiver of the requirement that thermostats be lowered six degrees — in case of certain sick or elderly people, for

example. Other responsibilities would include assisting homes that ran out of oil by attempting to obtain voluntary deliveries from suppliers in the area.

December building totals were low, with only \$171,885 in construction authorized by Building Inspector Arthur Peatman. Of the permits \$156,000 was for new dwellings. Fees collected dur-

ing the month and turned over to the town treasurer totalled \$504.

10 years ago

Andover drivers are going to have to get used to the new four-way stop signs near Town Hall. Lt. Philip Froburg says police stopped about 100 violators last weekend at Bartlet and Chestnut

(Continued on page 37)

NEWS FOR SENIORS

By Pat Becker

Here are some of the activities planned at the Andover Senior Center.

Women's health series

Rachel Robinson will lead an educational piece and Tai Chi demonstration, and Ted Bertini will explain "What you need to know before you take your morning or evening walk," tomorrow, Friday, Jan. 22, at 9 a.m. Cost is \$1. Preregistration would be appreciated.

Movie matinee

Robin Williams and Robert DeNiro star in *Awakenings*, a true story of a maverick doctor and the patients whose lives he changes. The movie will be shown Monday, Jan. 25, at 12:30 p.m.

Supper club

Everyone is invited to join the monthly outings to area restaurants. The supper club will dine at Jackson's Restaurant Wednesday, Jan. 27, at 5 p.m. The cost is \$12 and the menu is available at the center.

CPR training

The Senior Center, in cooperation with Holy Family Hospital, will offer the American Heart Association's "Heart Saver Course" Monday, Feb. 1, from 1 to 4 p.m. The class will consist of a video, lecture and hands-on training with a certificate of completion. The class will be limited to 20 participants. Cost is \$4 and reservations are required.

Help wanted

The craft class is already preparing for the center's spring craft sale. During February they will work on decorative egg-making and could use help. Drop in at 9:30 a.m. and join them.

Brown bag lunch/lecture

Julie Bernsen from the Addison Gallery will share highlights of the gallery's upcoming exhibits and how examples of woodworking, molding and gilding techniques are used to create frames Tuesday, Jan. 26, at noon. Bring a bag lunch, the center will provide desserts

and beverage. The cost is \$2. Advance registration would be appreciated.

Visiting artist series

An oil painting demonstration and workshop with artist Sylvana Siudut will be held Wednesday, Jan. 27, from 9:30 to 11:30 a.m. Cost is \$5. Register at the center.

Peace and justice week

Merrimack College and the Senior Center will join forces for a peace and justice week Feb. 8-12. The week is designed to complement the United Nations' theme of the Year of the Older Person and will feature college classes, keynote speaker and dinner, ecumenical prayer service and a call to action. Seniors who are interested in participating should call Pat at the center.

Strength training and yoga

New 10 week sessions of strength training for women and yoga for seniors are just beginning. The cost is \$25. Call the center for further information or come in and register.

HOME ~ AUTO ~ BUSINESS ~ LIFE



Cliff Howe

The
HOWE
Agency
INSURANCE

4 Punchard Avenue, Andover, MA 01810
(978) 475-0400

Established 1955

Hear what you've been missing...

with
RESOUND[®]
Personal Hearing System

with AT& T Bell
Laboratories Technology



Call us to find out more about programmable
almost invisible Hearing Aids ~ 475-9595



Audio Hearing Center

Nathan Frye Building - Beside the new Wild Harvest
New 166 Main Street • Andover
Location! Certified Licensed Audiologist

Hearing aids help many people hear better, but no aid can solve all problems nor restore normal hearing.

Your Dental HEALTH

by Richard D. Hopgood, D.M.D., F.A.G.D.



PAY HEED TO BLEEDING GUMS

Because bleeding gums are symptomatic of gum disease, which can lead to tooth and bone loss in its most severe form, they should not be ignored. More than 80 percent of adult Americans have some form of gum disease, an inflammation of the gums that results from the buildup of plaque along the teeth and gum line. And, Americans spend more than \$10 billion annually replacing teeth lost to gum disease. The good news is that it is preventable with regular brushing, flossing, and professional cleanings for the removal of buildups of plaque and tartar. If the problem persists, the dentist can clean further down root surfaces to encourage gingival tissue to adhere to tooth surfaces.

If you find that your gums bleed after even the most gentle home care regimes, it's time, maybe even past time, to schedule an appointment for a checkup. Bleeding gums, pain, or other unusual symptoms are good reasons to consult with your dentist. It may turn out to be much less serious than you first anticipated. In any case, early intervention is always the shortest route to a successful finish. At 296 Lowell Street, Rt 133, with easy access off Rt 93, we offer gentle dental care for the family. Please call 475-2431 for an appointment.

P.S. Pregnant and menopausal women are at particular risk for gum disease due to fluctuating estrogen levels.

The Critter Sitter

Weekend Escapes • Business Trips
Vacations • Daily Walks
Pet Care & Love If You're Ill
We provide Tender Loving Care
for the pets that you treasure!

Serving the Andovers

For information & a FREE interview

Please call (978) 922-9479

Bonded & Insured

ANDOVER VIDEO

Rent a new release or an
old classic and chase
away those winter blues.

93 Main Street Downtown Andover

Business

Business briefs ...

Bartley attends taxation workshop

Robert Bartley, a certified public accountant and certified financial planner with offices in Andover, attended the University of Massachusetts 1998 Income Tax School two-day income taxation workshop. The program concentrated on the new federal income tax laws of 1997, 1998 and 1999 and Massachusetts tax law changes of 1998. The seminar was taught by IRS and Massachusetts Department of Revenue officials.

Bartley lives in North Andover with his wife, Christine, and three children, Shane, Kaitlyn and Keirra.

Mulvey named 'State Employee of the Year'

Nancy Mulvey, of Andover, was named "State Employee of the Year" in the Massachusetts Council of Human Service Providers' Awards of Excellence Program. The award is given annually to a state employee who has contributed significantly to the advancement of the private provider industry.

Mulvey was nominated by LifeLinks, Inc., a Lowell agency serving individuals with developmental disabilities. In citing the reasons for her nomination, LifeLinks noted her working partnership and efforts to support family empowerment, self-advocacy, housing options and staff development.

"To us, Nancy Mulvey is a true partner with individuals, their families and the providers. She has courage, is willing to take risks, share our problems and pursue solutions with us in the quest for the best quality of life possible for community members with developmental disabilities," the agency said.

A career employee in human services since 1976, Mulvey has held a number of positions in the Department of Mental Health in Lawrence before moving to the Department of Mental Retardation in 1988. Mulvey has served as DMR area director for the Greater Lowell area since 1992.

Commissioner Gerald J. Morrissey Jr. was among family members, advisory board members and colleagues who attended the luncheon and awards ceremony Oct. 28 at Boston Marriott Copley Place.

Musso becomes children's etiquette consultant

Margaret M. Musso, of Andover, was recently trained and certified as a children's etiquette consultant by The Protocol School of Washington in Washington, D.C. The training was held at The Ritz-Carlton, Tysons Corner, in McLean, Va.

(Continued on page 32)

Partners launch 'toy shop for boys of all ages'

Does a world cluttered with antique and consignment shops really need another one?

Three Andover men are betting it does, especially if the shop is Mainly for Men.

The name of their new venture, scheduled to open Feb. 13 at 68 Park St., is one explanation of their confidence. Partners Bob Frishman, David Rodger and Ned Williams, all of whom have decades of business experience, say they believe they are tapping into a niche that is, in a word, untapped.

"The Mercantile (another consignment shop at 68 Park St.) does very well," Frishman says, "and thrift shops in general do well."

"This site is also pretty well established as a place for previously owned items," Williams adds. "But most of them cater to women and/or kids."

"I like to think of this as a toy shop for men," says Rodger. "Sort of a 'toys for boys of all ages.'"

If experience is any predictor of success, the three should have no problem. Rodger, owner of Andover Books & Prints since 1978, will be the landlord for the new shop, since it will be in space that recently opened up downstairs from his shop.

Rodger, who believes his is the oldest antiquarian bookstore in the country, has always had a broad outlook on life. Before opening the book shop, he was director of International Institute of Greater Lawrence, where he worked with refugees and immigrants. Prior to that, he lived in Manhattan, where he took a master's degree in international affairs. He has also lived in Minneapolis/St. Paul, and was brought up in North Dakota.

It was those early years, he says, that made him lust after books. "There really weren't any bookstores where I grew up," he says. "The only access I had to them was when the North Dakota State Bookmobile came to town. So when I grew up, I decided I was always going to have books."

"This (his business) allows me to have my own personal library, in a way," he says. "They may not be keepers, and I haven't read every one of them, but every book I have is one in which I have a personal interest."

There are about 10,000 titles in his store, he says.

Frishman, who grew up in Andover, is also in the used articles business, as proprietor of Bell-Time Clocks on Poor Street, where he sells and restores antique clocks. Frishman says a hobby grew into a business, which he has run for about six years.

But he also has a varied background, having run a family business for about 10 years, and prior to that working as a legislative aide and speechwriter in Washington, D.C. for several congress-



Photo by Lisa Adelsberger

Stocking up — David Rodger, Ned Williams and Bob Frishman display a few of the items that will be on sale at Mainly for Men, starting Feb. 13.

men, including John Conyers of New York, a Democratic member of the House Judiciary Committee, who sat on the Nixon, and now the Clinton, impeachment hearings.

Williams, who has been a freelance graphics designer for the past 10 years, worked for Addison-Wesley publishers as a graphic designer for 23 years prior to that.

He also works with his wife, Betsy, designing booklets for her floral and garden ornament business. And while he is the only one of the three who hasn't been in the "used" business, it was he who first suggested a consignment shop catering to men a number of years ago, when his wife was Rodger's first tenant, with a shop called Betsy Williams at The Proper Season.

"We didn't do anything about it, but the idea was always there. We talked about it more over the years," Rodger says, "and about a month ago when the space was opening up (a shop called Colleen's is moving out), I called Ned and asked him if he was still interested in the idea. He said, 'Yeah.'"

"I knew that we needed a business head, so I asked him about bringing Bob in. He said, 'Fine.'"

"So we had our first business meeting, beer in hand, and put it together in about two hours."

"The main idea," Frishman says, "is to have fun. We're going to make some mistakes, like maybe selling things too cheaply, but our customers will probably like that. And this is an opportunity for us to see a lot more stuff."

The shop will not carry clothing, the three say, although it will include accessories like hats, belts and jewelry.

The list of items the three plan to stock include hand and power tools, old clocks and watches, leather goods,

items for fishing and hunting, walking sticks, early electronics, scientific instruments, bookcases, toys, models, crafts, radios, cameras, items relating to music, nautical, motorcycles, expedition and adventure, the military (excluding guns), animals, beverages, beer and sports, plus maps, prints and auto accessories.

The basic rule, Rodger says, is, "if we like it, we'll stock it. We have to have some kind of interest in it."

It will be a fairly typical consignment operation. The consignment fee will range from 20 percent for items that sell for more than \$250, to 50 percent for those less than \$30. Items will be marked down 10 percent after 30 days, 25 percent after 60 days and 50 percent after 90 days. After 120 days, it will be returned to the owner or given away.

"That way we'll have a fairly constant turnover," Rodger says.

The shop will be open Tuesday-Saturday from 10 a.m.-5 p.m., with consignments accepted only on Saturday or by appointment. The three will share staffing duties, but are hoping to find a part-time person to work there as well.

"Our hope is to find a retired person who comes in, falls in love with the concept and with the place, and wants to work for a day or two a week," Rodger says.

All three emphasize that the shop is not intended to be off-limits to women. "My wife talks to a lot of people," Rodger says, "and women are always looking for unusual stuff for men."

The only problem may be that too many men will fall in love with the place.

"My wife is convinced it is going to become a hangout," Williams chuckles.

— Taylor Armerding

Point of View



Would Like To Welcome To Our Staff

ERNESTINE PICARDI

Ernestine Welcomes Former & New Clients To Her New Location
Call for an appointment Tues.-Sat.

**Also...Ask How Your Permanent Color Can Be Done
In Just 8 MINUTES!**

30 Park Street • Andover • 475-0225

Monday through Saturday

Clark School for Creative Learning



**OPEN
HOUSE**

For Students K-8 and
their Parents
Sunday, January 24
2:00 - 4:00 p.m.

Give Your Child the Education You Wish You Had!

CLARK SCHOOL FOR CREATIVE LEARNING

Kindergarten through Grade 8

487 Locust Street, Danvers, MA 01923 • (978) 777-4699

- Aerobics
- Spinning
- Kickboxing
- BodyPUMP
- NEW! Cybex Machines
- Filixx Interactive Training System
- Personal Trainers
- Hammer Strength & Icarian Free Weights
- NEW! FreeRunner Elliptical Trainers
- Tennis
- Racquetball
- Basketball
- Volleyball
- Indoor Track
- Daycare
- Indoor Pool
- Steam
- Sauna
- Hot Tub
- Food & Beverage Service
- On-Site Rehabilitation Services-NRII
- Professional Staff



Make a promise.

It's the time of year when familiar promises begin: to exercise; to lose weight; to eat 'healthy'. If you want your New Year's Resolution to last, you may need a little extra help! Cedardale Health & Fitness is here to help you keep your promises. We've made a New Year's Resolution too: we're making it easier than ever for you to join us...

3 months of fitness* for \$199

Pay no registration fee.

Hurry! Offer expires February 28th, 1999

CEDARDALE Health & Fitness

931 BOSTON ROAD, HAVERHILL (978) 373-1596

*Each child \$35 per 3 month membership. Applies to our basic membership.

BUSINESS

Continued from page 31

The program was developed to train and certify independent consultants to present the programs Etiquette for Today, Teen Etiquette for Today, Dining Skills, Children's Etiquette for Today, and Dining Skills for Children.

The return to traditional values has brought about an increasing appreciation of good manners. An interest in building social skills is soaring, demonstrated by the popularity of the series of etiquette training and certification programs.

The Protocol School of Washington is the first company to provide professional training and certification to aspiring etiquette and protocol instructors.

Salvesen, Flemming appointed to MBA councils

Two Andover residents have been appointed by Massachusetts Bar Association President **Camille F. Sarrouf** to serve on the association's section councils.

Douglas W. Salvesen was appointed chairman, Access to Justice Section; and **John B. Flemming**, a member of Civil Litigation Section Council. Salvesen is with Yurko & Perry in Boston, and Flemming is a partner with Sarrouf, Tarricone & Flemming in Boston.

Massachusetts Bar Association sections provide lawyers with up-to-date information on specific areas of law, monitor law-related legislation, sponsor professional education programs and provide information on the law for the public.

The Massachusetts Bar Association is the 18,000-member statewide attorneys' professional organization.

Cascade announces new release

Cascade Systems Inc., of Andover, a developer of content and workflow management solutions for publishers, announced the release of DataFlow V4.3, which makes its data and workflow management system Year 2000-compliant.

This new release also provides advanced color capabilities, support for OPI V2.0, enhanced PDF workflows, and support for HSM (Hierarchical Storage Management) systems and multiple storage devices. Cascade customers under software maintenance agreements are eligible to receive this release.

"The publishing industry has been virtually consumed by the need to address the inescapable reality of the Year 2000 issue," said **Tim Bosworth**, DataFlow product manager. "With DataFlow V4.3, Cascade has completed rigorous Y2K testing of both the DataFlow product and its integration with third-party components, such as the Solaris OS, the Sybase database and Helios Ether-share OPI."

Cascade is offering services to help customers become Y2K-ready.

Initially released in 1994, DataFlow is a data and workflow management system designed to create, track, output and archive digital assets. The DataFlow system ensures accurate controls over assets throughout the life cycle of a project. DataFlow offers a comprehensive solution that ranges from interfacing with third-party business and planning systems, through managing and track-

ing the creative process, to controlling output and publishing content over the Internet.

Cascade also announced the appointment of **Frank Winters** as vice president of services. Winters will be responsible for several departments including project management, solutions design, systems engineering, and the help desk. He will focus on system integration and deployment of Cascade solutions and expand the infrastructure to support future growth of its professional services.

Prior to joining Cascade, Winters was a director in the program management group at Cap Gemini, a multi-billion-dollar global systems integration company. He was responsible for business transformation programs for Fortune 500 companies, including a corporate-wide Year 2000 program at one of the largest financial services companies in the world.

Previously, Winters was a senior executive with Logica Inc. He was the general manager of various professional service organizations, including the Northeastern Telecommunications Division, the Applied Technology Group and the North American Services Operation in its entirety. His experience also includes 12 years at KMPG Peat Marwick, where he was senior manager responsible for software engineering practices.

Founded in 1994, Cascade Systems Inc. designs, develops, markets and supports workflow and content management software solutions for newspapers, magazine and book publishers, commercial printers, retailers and corporate publishers. The company also has a European office in London, England. For more information, call (978) 749-7000 or visit the company Web site at www.cascadenet.com

Girrell named coach at TranSpective

The TranSpective Group of Woburn, providers of business coaching and leadership development programs, have appointed **Kris Girrell**, of Andover, as coach. He has more than 25 years of experience in executive and management coaching and team/leadership development.

"Kris will extend the breadth of expertise at TranSpective in a variety of important areas as the company continues to grow," said **Phil Massarsky**, president and chief executive officer.

Girrell was senior vice president with Drake Beam Morin, where he directed consulting projects in the 15-office northeast region. Prior to joining The TranSpective Group, he was senior consultant at Linkage, Inc., responsible for international consulting projects as well as the development of their coaching program and associated materials.

Girrell has conducted training and coaching throughout the United States, Canada, Europe and Africa, co-authored a book on decision-making and published numerous articles. He holds a B.S. in psychology and an M.Ed. in counseling/personnel services from Penn State University and has completed advanced graduate studies and extensive research in Counselor Education at the University of Maryland.

Girrell and his wife, **Sarah Blumenstock Girrell**, live in Andover with their son, **Jesse**.

The TranSpective Group works with organizations to transform cultures, forge high-performance teams, and strategize and implement breakthrough projects. Its team of professional coaches guides all levels of management to strengthen and develop leadership skills.

ACCOUNTANTS - CERTIFIED PUBLIC

TOSCANO & ARDITO, P.C.
CERTIFIED PUBLIC ACCOUNTANTS
Specializing In
**Business, Financial
and Tax Planning**

Forty Bayfield Drive, N. Andover, MA 01845
Voice (978) 688-2880 Fax (978) 688-2759

Two Greenleaf Woods Drive #301
Portsmouth, NH 03801 (603) 427-0900

ACUPUNCTURE

**ACUPUNCTURE ASSOCIATES
OF ANDOVER**
- A Family Practice -
90 Main Street, Andover
Paul W. Madden, RN, Lic. Ac.
Call For Free Consultation
475-7788

TCM ACUPUNCTURE

Kathleen Petteruti, Lic. Ac.
N.C.C.A. Board Certified

52 Main Street
ANDOVER **474-9928**

AUDIOLOGISTS

THERESA (MANZI) AMORE Certified
HEARING AID Consultant
ALL IN THE EAR HEARING AID
FREE HEARING TEST
FREE HOUSE CALLS MADE
11 Chestnut Street
ANDOVER
101 Amesbury St., Rm 108
LAWRENCE **470-4500**
682-4730

CHIROPRACTORS

MARKEY CHIROPRACTIC
and Rehabilitation Center
Dr. Paul M. Schoonman

The Best of Both Worlds
Traditional Chiropractic Care Combined with
State-Of-The-Art Rehabilitation Techniques
For More Rapid and Lasting Results.
246 Turnpike St.
N. Andover **683-8982**

**SUTTON SQUARE FAMILY
CHIROPRACTIC**
Dr. Kevin Greene
Dr. Beth Copeland-Greene
SPECIALIZING IN FAMILY WELLNESS CARE
162 Sutton St.
N. Andover **794-8100**

DENTISTS

ANDOVER PEDIATRIC
DENTAL CENTER

Arthur A. Daniels, DDS
Board Certified
174 Lowell Street • Andover
474-0082

ALTERNATIVES TO TRADITIONAL GUM SURGERY

Humanizing Gum Care
Aapt.
Periodontal Care
provided by
LLOYD SUTFIN, D.D.S., PERIODONTIST
54 Stiles Rd., Suite 207, Salem, NH (603) 898-0989
- Just West Of Exit 2, 1-93 -

LAWYERS

Law Offices of
Marybeth McInnis
Concentrating in the areas of Estate,
Tax and Business Planning,
Probate Administration and Elder Law
Of Counsel - James J. McInnis
Please call today for our FREE Estate Planning Information Packet
(978) 686-6112

807 Turnpike Street North Andover, MA 01845 63 Chatham Street Boston, MA 02109

Law Offices Of
JAMES B. KRASNOO
WE CONCENTRATE IN CIVIL
and CRIMINAL LITIGATION
in STATE and FEDERAL COURTS

Mr. Krasnoo is a former Assistant
United States Attorney for the
District of Massachusetts and
Assistant Attorney General for the
Commonwealth of Massachusetts

475-9955 23 Main Street
Andover, MA

LAWYERS

Law Offices of
Matthew A. Haymer
Labor and Employment Law
• Discrimination and Harassment
• Wrongful Termination
• Company Policies and Procedures
Andover Office
(978) 749-0269 Fax (978) 749-6694

**LAW OFFICES OF
DEBBIE S. BOLAN**
General Practice of Law

Concentrating in:
• DIVORCE • FAMILY LAW
• BANKRUPTCY • CREDITOR'S RIGHTS
200 Sutton St., Suite 110
North Andover **683-5972**

LAWYERS

**ATTORNEY
DAVID F. BERNARDIN**
30 Years Experience
Real Estate - Probate Matters - Accident Claims
GENERAL PRACTICE OF LAW
Shawsheen Square, Andover
(978) 470-3270

LAWYERS

**Curtis &
Sindeband, LLP**
Counselors at Law for the Community
10 Main Street, Suite L-9 • Andover
Telephone: 470-3366

MEDIATION

DIVORCE MEDIATION
A REASONABLE
&
COST EFFECTIVE
ALTERNATIVE TO LITIGATION
Ronald E. Zagaja, LICSW, BCD
Certified Divorce Mediator
- FREE INITIAL CONSULTATION -
ANDOVER COUNSELING CENTER
Chestnut Green, Rte. 114, Suite #47
North Andover **682-1579**

PRIVATE TUTORING

Beaven & Associates
Private Tutors
Major Academic Subjects
and Test Preparations for
SSAT, SAT I & II, GRE, GMAT, LSAT
91 Main Street, Andover • 475-5487
<http://members.aol.com/prbeaven>

PSYCHOTHERAPY

focused
problem
solving
**marital
counseling**
Donald MacGillivray, LICSW
10 High Street, Andover
Free Initial Consult **470-1555**

ANDOVER PSYCHOTHERAPY
serving the Merrimack Valley Area

ADULTS • COUPLES • CHILDREN
ADOLESCENTS • FAMILIES
For more information call:
978-475-6950
Jayna Klatzker, LICSW
Gerald Mattson, LICSW
Flame Picocelli, LICSW
Karen Barnico Lee, LICSW
Kathy Jantzen, RN, MS, CS
Sharon Hall, RN, MS, CS
Insurances Accepted
2 Dundee Park • Andover, MA 01810

RELATIONSHIPS

THE RELATIONSHIP CENTER
Individual, Couples, Family Therapy
Anxiety, Anger, Depression, Infidelity
PAIRS Workshops and Courses
Tools That Improve Relationships
Edward W. Arman, M.D.
Diana Appell, CAGS, LICSW
451 Andover St., N. Andover **685-4450**

VETERINARIANS

Dogs Cats Rabbits
Hearthside Veterinary
House Calls
Amanda Corliss, D.V.M.
978 749-3733

PARK STREET VETERINARY CLINIC, LLC
Dr. Cindy Segal
• Homeopathy
• Boarding
• Grooming
238 Park Street
No. Reading **(978) 664-5855**

PERSONAL PROBLEM SOLVING
DR. JOSEPH HARRINGTON
& Associates
30 Years Experience as Licensed Psychologist
SPECIALIZING IN HELPING EXECUTIVES DEAL
WITH WORK, MARRIAGE & FAMILY ISSUES
• Legal, Accounting & Counseling Services •
Call For Information or Appointment
24 York Street • Andover • 475-5392

Professional Profile



From left, George Toscano Jr., Roberta McCollum, CPA, and Lawrence J. Ardito are ready to help with your tax preparations

Toscano & Ardito, CPAs

Toscano & Ardito, CPAs - one of the area's leading public accounting firms - is well-positioned for the 1999 tax season with a wide range of tax-savings strategies for their clients.

The firm's pro-active approach has earned them the reputation for helping individuals handle their financial and tax-planning needs more efficiently and profitably. Collectively, the partners and staff have been providing personalized attention to area clients for over 50 years, enabling them to save on taxes, and achieve personal finan-

cial security.

When tax time rolls around, the firm is likely to be helping clients sort through issues of capital gains, IRAs, Roth IRAs, Education IRAs and incentives, child credits, home sales, estate and gift taxes. As experts, they can translate the complexities of tax legislation into specific advice and solutions to their clients' tax issues.

In addition to offering accounting and financial planning services for individuals, Toscano & Ardito also specializes in business, financial and tax planning services for close-

ly-held companies. They offer a unique business perspective and employ state-of-the-art technology to provide services ranging from handling day-to-day business operations to positioning for future growth and financial strength.

Toscano & Ardito is located off Route 114 at Bayfield Drive in North Andover. For more information about the firm, or to make an appointment for a complimentary tax planning consultation, please call Lawrence Ardito, George Toscano or Roberta McCollum. Telephone: (978) 688-2880. 1/21/99

DENTISTS

THE WILLOWS DENTAL GROUP
Preventive Family Dentistry
John A. Schrader, D.M.D.
Rachelle Ezzi, D.M.D.
795 Turnpike Street, Willows Professional Park
NORTH ANDOVER **685-8313**

LAWYERS

LAW OFFICE OF: **978-687-1777**
Anthony R. DiFrancia
Serving the Merrimack Valley
for Over 30 Years
FIND US FAST in the YELLOW PAGES in the INSIDE BACK COVER

PHYSICIANS

**Orthopaedic
Surgical
Associates**
SAMUEL D. GERBER, M.D. OF LOWELL, P.C.
ERIC D. HOLSTEIN, M.D. 222 MERRIMACK STREET
SCOTT A. SIGMAN, M.D. SUITE 300
BRUCE I. WINTMAN, M.D. LOWELL, MA 01852-5906
(978) 454-0706 Fax (978) 970-0454

DENTISTS

Experience Is The Difference
Dr. Peter Wojtkun
Providing Caring & Affordable Dentistry To
The Merrimack Valley For Over 20 Years
• Complete Family Dental Care
• State-Of-The-Art Equipment For Your Comfort
• Most Insurances Gladly Accepted
351 N. Main St., Unit 1 • ANDOVER, MA
475-1030

INSURANCE

SAMEL
Insurance Agency Inc.
A Professional Agency with Personal Service
15 Central Street
Andover **474-0810**

PHYSICIANS

SAYEEDA RAHMAN, MD
Board Certified In
INTERNAL MEDICINE
• Now Accepting New Patients
• Most Insurance Plans Accepted
• On Site X-Rays, Mammograms, & Lab Work
138 Haverhill St., Doctors Park II
Suite 104, Andover **474-8777**

Sports

Both Warrior varsity basketball teams counting the wins to a tournament berth

By Rick Harrison

Both Andover High varsity basketball teams recorded a pair of recent wins to move closer to MIAA Division 1 North Tournament berths.

The AHS girls hammered non-league Masconomet Regional of Topsfield, 67-29, and Merrimack Valley Conference inter-division rival Billerica, 59-38, to stretch their win streak to four straight and improve to 9-3 overall.

The AHS boys started slowly in both games, trailing at halftime, but came alive for consecutive Merrimack Valley Conference wins over Methuen, 64-56, and Billerica, 60-44.

The boys have now won five straight and stand at 7-2 overall.

The Lady Warriors need only one more victory to qualify for the tournament, while the AHS boys are three wins shy of a berth.

Both hoop teams also moved into serious contention for MVC Division 1 titles when first-place Central Catholic (boys) and Methuen (girls) were upset victims Tuesday night.

The Central boys were shocked in overtime, 77-75, by Chelmsford and the previously-undefeated Methuen girls were stunned by Central Catholic, 51-50.

That left the Andover boys in a virtual three-way tie for the top with Central and Haverhill, each with one league loss, while the AHS girls are now just one game behind co-leaders Methuen and Haverhill.

Both local squads are facing make-or-break games, the boys hosting Haverhill (9-1 overall) tonight at the Dunn Gym (7:30), and the girls traveling to face what should be a very angry Methuen team (10-1) tomorrow night at the Rangers' Field House (7:30).

The Andover High girls varsity track team also highlighted a week interrupted by snowstorms and postponements by placing fourth in the annual State Coaches Class B Relays

at the Reggie Lewis Center in Roxbury.

Strong performances by Shannon Callahan-Higgins, Liz Connors, Stephanie Pierce and Allison Corey, each of whom was on a pair of teams that placed, led the way for the Lady Warriors.

The hockey and girls gymnastics teams both had events postponed.

GIRLS BASKETBALL

The Andover High girls varsity basketball team remains the league's most pleasant surprise as it continues to win despite having only one returning starter, two seniors and four freshmen on the roster.

The 67-29 romp over host Masco completed a lopsided home-and-home series sweep for the Lady Warriors, while a 30-2 run over a 12-minute stretch keyed the triumph against over-matched Billerica.

"We're getting better offensively," said coach Jim Tildsley. "We're pushing the ball upcourt well, our shot selection is better, we're cutting down on turnovers and we're shooting a little better from the free throw line."

Season-long problems at the charity stripe have already cost the Lady Warriors in two of their three losses, 50-46 to Chelmsford and 42-41 versus Haverhill.

"We continue to rebound well and play strong defense," added Tildsley. "And Lisa Tisbert (sophomore guard) has been a spark. She's put together three complete floor games in a row."

Schedule

After tomorrow's showdown with Methuen, which beat Andover 67-51 on Dec. 29 in the Christmas Tournament title game, the Lady Warriors play a non-leaguer at Bishop Fenwick in Peabody on Sunday afternoon (2:30).

Winless Notre Dame Academy of Tyngsboro (0-11) hosts the locals next Tuesday night, and Chelmsford comes to town next Friday (both 7:30 games).

GIRLS BASKETBALL

ANDOVER 59, BILLERICA 38 at Dunn Gymnasium

Billerica — Kristen Tebbets 0-5-5, Meredith Hurley 1-0-2, Natalie Kent 2-2-6, Kelly Jillett 4-0-8, M.J. Sullivan 2-1-5, Michelle Richards 3-1-8, Lauren Sparks 0-2-2, Tenia Caldwell 1-0-2. **Totals:** 13-11-38.

Andover — Michelle Danis 3-5-11, Shannon Sweeney 2-2-6, Lisa Tisbert 4-0-9, Lindsey Pearson 4-3-11, Janice Coppolino 3-1-7, Kaitlin Dargan 0-0-0, Jill Oppenheim 0-0-0, Leah Spires 3-0-6, Jessie DeFrancisco 0-0-0, Katie Kramer 1-0-2, Kristen Swoboda 0-3-3, Megan Pinksten 1-2-4. **Totals:** 21-16-59.

Halftime: Andover, 38-18. **3-pointers:** A, Tisbert 1; B, Richards 1. **Rebounds:** A, Danis 8, Pearson 7, Coppolino 7, Swoboda 5. **Assists:** A, Sweeney 5, Tisbert 4, Pearson 2. **Steals:** A, Sweeney 4, Swoboda 3, Coppolino 3, Tisbert 3, Pearson 2. **Blocked Shots:** A, Coppolino 2, Danis 2, Sweeney 2. **Records:** Andover 9-3, Billerica 3-6.

ANDOVER 67, MASCONOMET 29 at Topsfield

Andover — Michelle Danis 1-3-5, Shannon Sweeney 3-0-6, Lisa Tisbert 6-3-16, Lindsey Pearson 5-0-10, Janice Coppolino 2-0-4, Kaitlin Dargan 1-0-2, Jill Oppenheim 1-0-2, Leah Spires 0-0-0, Jessie DeFrancisco 2-1-5, Katie Kramer 1-0-2, Kristen Swoboda 1-1-3, Megan Pinksten 6-0-12. **Totals:** 29-8-67.

Masconomet Regional — Danisse 1-0-2, White 1-0-2, McArdle 5-0-10, McKenna 0-2-2, Garber 1-1-3, Cronin 0-1-1, Walsh 1-1-3, Mullin 2-2-6. **Totals:** 11-7-29. **Halftime:** Andover, 36-20. **3-pointers:** A, Tisbert 1. **Rebounds:** A, Pinksten 12. **Assists:** Sweeney 7. **Steals:** Sweeney 3. **Record:** Masconomet Regional 4-6.

Scoring leaders

Janice Coppolino leads a balanced AHS attack with 120 points, while Lisa Tisbert has 102, Lindsey Pearson 91, Shannon Sweeney 84, Michelle Danis 80, Megan Pinksten 61 and Kristen Swoboda 59.

Andover 59

Billerica 38

The Lady Warriors struggled for the first eight minutes against visiting Billerica (3-6), leading only 18-16 midway through the first half.

But the locals closed out the period with a dominating 20-2 run, taking a 38-18 lead at the break, and then opened the second half with a 10-0 burst to build a 30-point lead.

Junior forward Michelle Danis and junior guard Lindsey Pearson led the offense with 11 points each. Danis added eight rebounds, two blocked shots and Pearson also had seven boards, two assists and two steals.

Lisa Tisbert contributed nine points, four assists and three steals.

Capt. Janice Coppolino produced seven points, seven rebounds, three steals and two blocked shots.

Freshman forward Shannon Sweeney and junior guard Leah Spires tossed in six points each, while Sweeney added five assists, four steals and two blocks.

Freshman center Megan Pinksten notched four points, freshman guard Katie Kramer had a field goal, and freshman forward Kristen Swoboda finished with three free throws, five rebounds and three steals.

Billerica, which did not have a player in double figures, was led by Michelle Richards and Kelly Jillett with eight points each.

AHS hit 16-of-28 free throws.

Andover 67

Masconomet 29

The locals outscored the Lady Chieftains 33-9 in the second half to win this one going away.

Eleven players contributed to the offense and three were in double figures for AHS.

Lisa Tisbert had the hot hand with a game-high 16 points, while Megan Pinksten tossed in 12 and Lindsey Pearson netted 10.

Shannon Sweeney chipped in six points, Jessie DeFrancisco had a season-high five and Michelle Danis also notched five.

Completing the attack were Janice Coppolino with four points, Kristen Swoboda three and Kaitlin Dargan, Jill Oppenheim and Katie Kramer with a basket each.

Pinksten also pulled down a dozen rebounds and Tisbert sparked the defense with four steals.

Pinksten was strong off the boards with a dozen rebounds, and Sweeney showed her versatility with seven assists and three steals.

The winners had a season-low 10 turnovers.

The 67 points are the most scored in a game thus far this season, and for the fourth time AHS held an opponent

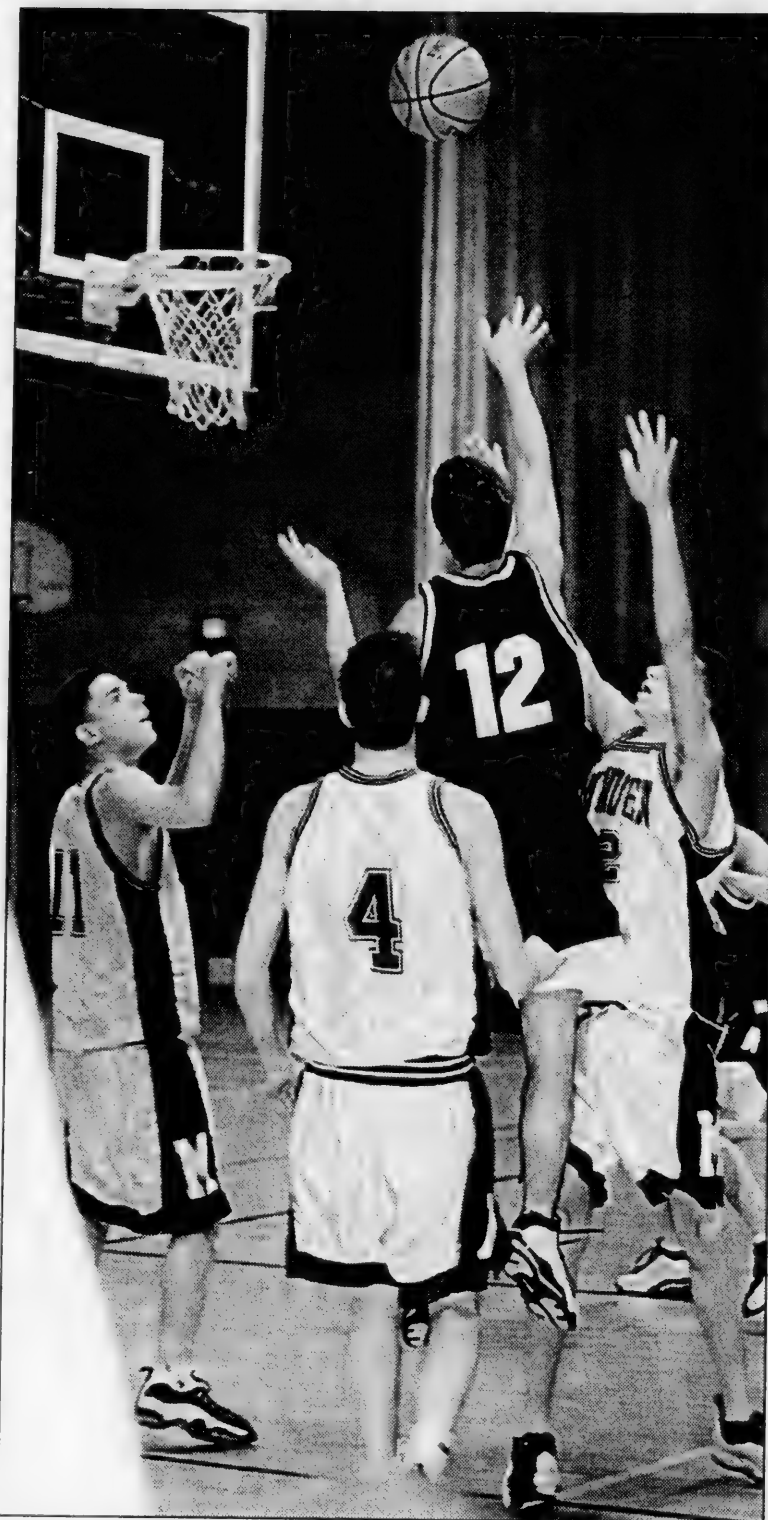


Photo by Lisa Adelsberger

Tommy McLaughlin fires a 12-ft. jumper over double-teaming Methuen defenders.

below 30 points.

The Lady Warriors also drubbed Cape Ann League member Masconomet 56-33 two days before Christmas.

BOYS BASKETBALL

Super sophomore Tom McLaughlin once again stepped to the front, pouring through 31 points to lead Andover to a come-from-behind 64-56 Merrimack Valley Conference Division 1 victory over host Methuen.

Junior center Paul Wysocki took over on Tuesday night in Billerica, his 22 points and 11 rebounds powering the Golden Warriors' past the host Indians, 60-44.

Big second-half efforts were needed in both games, as AHS trailed 27-25 at the break against Methuen and 25-22 versus Billerica.

Schedule

Andover hosts high-flying Haverhill tonight at the Dunn Gym (7:30), and takes on a struggling Malden Catholic crew in the opening (semifinal) round of the the Time/Warner Tournament on Saturday at Harvard University.

The Time/Warner championship and consolation games are Sunday,

and the rugged eight-day stretch continues next week when Central Catholic invades the Dunn Gym on Tuesday night and the locals travel to Lowell next Friday night (both 7:30 games).

Scoring leaders

Tom McLaughlin continues to set the pace with 201 points through nine games (22.3 average). Paul Wysocki has 148 points while playing in eight games (18.5 average).

Andover 60 Billerica 44

Upset-minded Billerica took advantage of the visitors' uninspired play in the first half, grabbing a 25-22 lead, but the Golden Warriors regrouped at intermission and outscored the Indians 38-19 over the final 16 minutes.

Paul Wysocki was the offensive catalyst with 22 points, while Tom McLaughlin contributed 10, Capt. Brian Anderson nine and junior swingman Brad Stubenhaus had eight.

Completing the attack were senior guard Mark Rocca with four points, junior guards Paul Bellacqua and Dave Cordima two free throws each,

(Continued on page 36)

Boys varsity gymnastics aiming high this season

By Rick Harrison

The *Townsmen* has previewed 1998-99 Andover High varsity winter sports teams over a period of several weeks. Today we conclude with boys gymnastics.

BOYS GYMNASTICS

With 13 underclassmen on its 23-athlete roster, including five sophomores and two freshman, the 1999 Andover High boys gymnastics team is geared toward weekly improvement and striving to reach the 100-point plateau.

The Golden Warriors are members of a very exclusive club. There are only seven schools in Eastern Massachusetts with full-fledged boys varsity gymnastics programs.

"We're aiming for 100 points this season," said veteran coach Jack Gleason, who joins Steve Sirois in directing the Andover team. "We have a shot at beating Newton South and Revere in dual meets, and we're hoping to finish fifth or better at the State Team Championships next month."

The competition is stiff, as the locals have already found out in a recent season-opening tri-meet with Newton North and Salem, N.H. and a North Shore League dual against Braintree.

AHS scored a respectable 94 points in the opener, but Salem rang up 128.80 and Newton North had a 126.90. The Braintree Wamps also defeated the Golden Warriors, 92.40 to 82.60.

The top two graduates from last year's squad, which peaked at 98.50 points in a fourth-place finish at the Salem, N.H. Invitational, were all-around competitors Ethan Murphy and Brian Cutler.

Leading the list of returnees are senior Capt. Steve Arsenault, Phil Chan and Matt Drizen.

Arsenault's top events are floor exercise, parallel bars and vault. Chan is adept on side (pommel) horse, high bar and rings, and Drizen competes best on parallel bars, side horse and rings.

Other senior veterans are Rich Sullivan (parallel bars, high bar), Ken Wong (high bar, vault, rings), Jared Feinberg (floor, vault) and Nate Pelletier (floor, vault).

Juniors with varsity experience are Jon Gagne (high bar, parallel bars, rings) and Phil Collins (parallel bars).

Joining the nine vets are 14 newcomers.

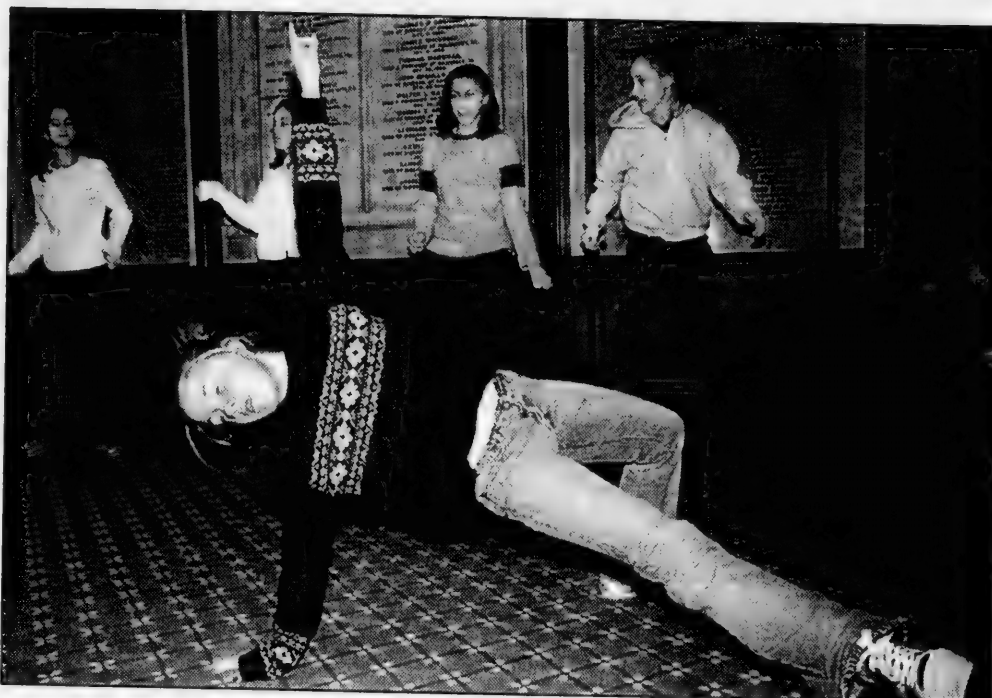
First-year seniors are Austin Carroll, Chris Page and Matt Herling (high bar).

New juniors are Josh Topp (floor), Dave Krasiak (vault), John Herling

(Continued on page 38)

Betsy Pierce, dancing on the carpet of Memorial Hall Library, was one of the acts in the Sing Alone, Sing Along program. The Library's Young Adult Department arranged for local middle school teens to have an evening to perform for their peers. Betsy's back-up dancers are, from left: Brooke Tori, Jenny Piro, Missy Carpentier and Liz Dipple. ▶

Photo by Carol Van Doren



LAMINATING SERVICE

Have your announcement or photo preserved for just **\$1.00!**

(Plus the cost of the paper, if needed.)

Come to the Townsman office
Monday - Friday 8 a.m. - 5 p.m.
and see how simple it is!

33 Chestnut St., Andover, MA • 475-1943



Body by Amy

Amy E. Adams

AFAA Certified Personal Trainer

Get Fit Now at Your Home or Gym

Call Now for a Free Consultation

978-374-7874

Gift Certificates Available

SEND YOUR SPECIAL SOMEONE...

A VALENTINE MESSAGE THEY WON'T FORGET!

♥ VALENTINE LOVELINES ♥

Have some fun, make someone happy, here's your chance to say it!

Coming in Our February 11th Issue

Only \$3.00 For 20 Words or Less



Deadline February 8. Prepayment required please.

Name of Sender _____
Address _____ Phone _____
City/Town _____ State _____ Zip _____

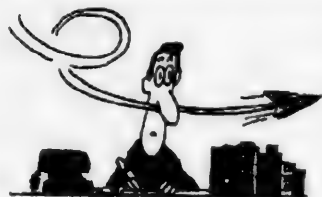
ANDOVER TOWNSMAN

(978) 475-1943

Account # _____ Expiration Date _____

Valentine Loveline Page
P.O. Box 1986, 33 Chestnut Street
Andover, MA 01810

If payment is by VISA or MasterCard,
please fill in acct. # and exp. date.



The best printing services north of BOSTON are "right under your nose."

Call Sir Speedy today for your 1-, 2-, and short run 4-color printing at excellent prices!

Call (603) 893-7492 to have a representative visit or call our toll free number 1-800-577-3339. FAX your job specifications to (603) 893-9812.

Complete
Bindery
Services



Copying Overload At Your Office? Let Sir Speedy's copying and electronic printing systems do the job; high-speed copying, collating, binding in sizes 11 x 17.

Looking to save money on printing & copying... without sacrificing quality and service? Call Sir Speedy in Salem, NH, the largest and best equipped center north of Boston.
(603) 893-7492 • 1-800-5-SPEEDY
(1-800-577-3339) 24-Hour Drop Off

Sir Speedy

PRINTING • COPYING • DIGITAL NETWORK
Cumberland Farms Shopping Plaza
Route 28 • Salem, NH 03079
Independently Owned & Operated



AHS ROUNDUP

(Continued from page 34)

senior forward Chris Demko a field goal and senior guard Dan Karahalios one charity toss.

The foul line was again a factor as Andover held an 18-8 scoring edge at the stripe.

Paul Meuse pumped through 18 points for Billerica (1-9), while junior guard Chris Doneski and senior 6'4" center Sean Nickerson netted eight each and Mike Powers six.

Andover 64 Methuen 56

The Rangers (3-8) tried to contain Tom McLaughlin but couldn't, as the versatile Golden Warriors' soph pumped through 10 field goals (one trifecta) and converted 10 free throws for 31 points.

AHS, which had nipped Methuen by two points earlier this season in the Greater Lawrence Christmas Tournament third-place consolation game, trailed by two at the half (27-25) in this one.

But the locals slowly took control in the second half, outscoring the host team 39-29 and pulling away for the win.

McLaughlin heated up in the final 16 minutes with 20 points.

Paul Wysocki and Paul Bellacqua contributed seven points each for the winners, while Brad Stubenhaus notched five, Mark Rocca four and Chris Demko four.

Junior guard Pat Murnane, senior forward Brian Anderson and Dave Cordima completed the offense with a basket each.

Both teams finished with 21 field goals, but the free throw line was decisive as Andover held a pivotal 21-11 scoring edge from the stripe.

Chris O'Rourke netted 16 points and Jeff Nicholson added 12 for the Rangers.

INDOOR TRACK

Sophomore Emily Pfeil was a double event winner in the unusual combination of the mile and high jump, as the Andover High girls indoor track team toppled Billerica, 56-30, in a recent Merrimack Valley Conference Division 1 dual meet at the AHS Field House.

The victory was the third straight for the Lady Warriors, who improved to 3-1 overall and 1-0 in Division 1.

The Andover boys did not fare as well, dropping from the ranks of the undefeated with a 46% to 39% loss to Billerica in a meet decided by the final 4x400 relay.

Schedule

The locals returned to dual-meet activity yesterday when they both hosted MVC Division 1 rival Central Catholic.

The annual Auerbach Freeshman/Sophomore meet is this Saturday at the Reggie Lewis Track Center in Roxbury (9:30 p.m.).

Next Thursday afternoon Andover battles Chelmsford in dual-meet action at the Lowell High Riddick Memorial Field House.

State Class B Relays

The AHS girls chalked up 26 points

on the way to fourth place.

The long jump trio of Stephanie Pierce, Jenny Hsu and Siobhan Landry placed first (10 points) with a total distance of 41'8".

The locals also earned 12 points with a pair of third-place finishes from the 4x50 shuttle hurdles crew of Judy Huang, Shannon Callahan-Higgins, Lindsey Delaney, Stephanie Pierce and the high jump trio of Liz Connors, Alexis Contos and Emily Pfeil whose total height was 14'6".

Rounding out the scorers were the fifth-place 4x400 relay of Callahan-Higgins, Connors, Pierce and Caitly Murray (4:29.1) and the sprint medley relay comprised of Kristen Munson, Julie Marvin, Lindsay Ravens and Corey.

The AHS boys chalked up seven points with a third and sixth-place finish.

Leading the way in third was the sprint medley foursome of Sean Higgins, Andy Pelletier, Long Dang and Matt Spitzer (4:34.1).

Placing sixth was the long jump trio of Brian DeAngelis, Chuck Murnane and Jeremy Spiegel who had a combined distance of 52'1".

Andover girls 56 Billerica 30

The Lady Warriors placed first in six of the 10 events, sweeping the high jump and 300 dash while going 1-2 in the hurdles and 50.

Emily Pfeil won the mile in 5:51.5 and placed first in the high jump by clearing the bar at 4'8".

Other AHS winners were senior Capt. Chidinma Ibe in the 50 dash (6.6), senior Shannon Callahan-Higgins in the 50 hurdles (7.8), sophomore Sheena Patel in the 300 dash (42.3), and senior Capt. Kristen Munson by eight seconds in the 2-mile (12:20.8).

Juniors Liz Connors and Alexis Contos completed the sweep of the high jump, while 2-3 in the 300 were Julie Marvin and junior Lindsey Ravens.

Other runners-up were sophomore hurdler Stephanie Pierce, junior Jenny Hsu (50), junior Allison Corey (600 run), freshman Lindsey Durkin (1000 run) and sophomore shot putter Ogechi Ibe.

Additional third-place finishers were junior Caitly Murray (600 run), sophomore miler Caitlin Woo and senior Capt. Pam Muller in the deuce.

Billerica 46%

Andover boys 39%

AHS (21) trailed by two points

Varsity football players honored

By Rick Harrison

Rick Johnson, a senior quarterback/defensive back on the 1998 Andover High varsity football team, has been selected to the prestigious Massachusetts Football Coaches All-State All-Star Team.

Johnson, chosen as a defensive back, was one of only 26 players honored from a pool of 20,000 eligible high school gridders across the Commonwealth.

Johnson and the rest of the All-State squad will be honored at a reception and dinner, hosted by the Gridiron Club of Greater Boston, Sunday, March 7 at Lantana's in Randolph.

Johnson also received the Richard Collins Most Valuable Player Award presented at the annual AHS team banquet held last month at the Marriott Hotel.

Several other major awards were presented at the banquet:

• The Major William Walsh Outstanding Lineman Award went to Charlie Daher.

• The John Curtin Sportsmanship Award went to Jim Delaney.

• The Richard Bourdelais Outstanding End Award went to Pat Murnane.

• The Outstanding Back Award went to Tony Morando.

• The Unsung Hero Award went to Chris Cordima.

• The Most Dedicated Player Award went to Haig Apelian.

• Coaches Awards went to Chris Wholey and Dave Crandall.

• The 12th Player Award went to Jehsen Gomez.

• Commitment Awards went to Frank Fitzpatrick and Josh Trowbridge.

• Game balls, one for each of the Golden Warriors' eight victories, were given to Chris Cordima (North Andover), Craig Orzechowski (Lawrence), Tony Morando (Dracut), Mike Giles (Billerica), Luis Santiago (Methuen), Chris Wholey (Tewksbury), Mark Rocca (Chelmsford) and Pat Murnane (Haverhill).

Pat Murnane, Mike Giles and Luis Santiago were named 1999 team captains.

entering the final 4x400 relay and could have pulled out a three-point win by capturing that final race.

Despite placing first in only three of the 10 events, the locals made it close with seven second places.

Individual victors were junior sprinter Jeremy Spiegel (50 dash, 5.8), sophomore sprinter Kyle Miller (300 dash, 37.6) and junior shot putter Mike Burnett (38'9").

Junior Chuck Murnane contributed a second (high jump) and third (50 hurdles).

Other runners-up were senior hurdler Long Dang, senior Capt. Andy Pelletier (300), junior Chad Mongeau (600), senior Capt. Sean Higgins (1000), junior miler Greg Stamm and senior two-miler Brian Chi.

Brian DeAngelis and Neshant Mehta finished in a three-way tie for third in the high jump.

Junior Luis Santiago (50) and shot putter Jim Delaney were other third-place finishers.

BOYS GYMNASTICS

Senior Capt. Matt Drizen placed

first on rings with a 5.8, and sophomore Pat Jelson registered a 25.80 all-around score, as Andover dropped a 92.40 to 82.60 North Shore League dual-meet decision to host Braintree.

The Golden Warriors also lost both ends of an earlier tri-meet versus Salem, N.H. and Newton North, scoring 94.00 points while Salem racked up 128.80 and North 126.90.

Braintree 92.40

Andover 82.60

Runners-up for Andover were senior Capt. Steve Arsenault in floor exercise with a personal-best 5.5, senior Phil Chan on side horse (4.5) and senior Nate Pelletier in vault (7.7).

Pat Jelson recorded a pair of third-place finishes on high bar (4.0) and parallel bars (3.9), and he also scored 4.8 in floor.

"The scores were a little lower than they should have been because the judge was tough — but tough for both sides," said Andover coach Jack Gleason.

BOYS BASKETBALL

ANDOVER 60, BILLERICA 44 at Billerica High

Andover — Brad Stubenhaus 2-4-8, Mark Rocca 1-2-4, Tom McLaughlin 4-0-10, Paul Bellacqua 0-2-2, Dan Karahalios 0-1-1, Chris Demko 1-0-2, Paul Wysocki 9-4-22, Dave Cordima 0-2-2, Brian Anderson 3-3-9. **Totals:** 20-18-60.

Billerica — Erik Thomas 1-1-3, Paul Meuse 8-1-18, Mike Powers 2-2-6, Chris Doneski 2-3-8, Sean Nickerson 4-0-8, Tom Paniello 0-1-1. **Totals:** 17-8-44.

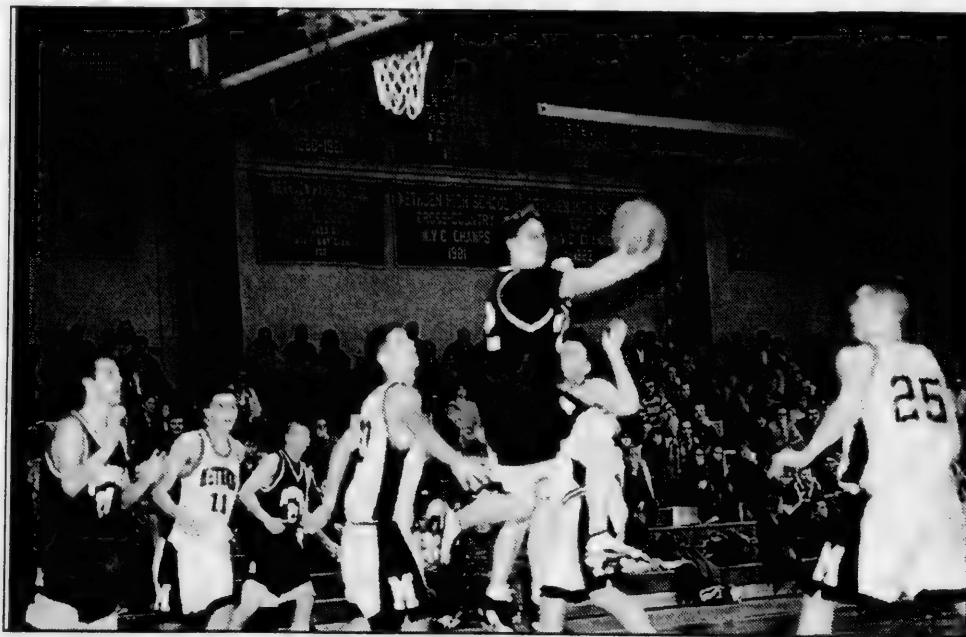
Halftime: Billerica, 25-22. **3-pointers:** A, McLaughlin 2; B, Meuse 1, Doneski 1. **Records:** Andover 7-2, Billerica 1-0.

ANDOVER 64, METHUEN 56 at Methuen High Field House

Andover — Brad Stubenhaus 2-1-5, Tom McLaughlin 10-10-21, Mark Rocca 1-2-4, Chris Demko 2-0-4, Dave Cordima 1-0-2, Pat Murnane 1-0-2, Paul Wysocki 2-3-7, Paul Bellacqua 1-5-7, Brian Anderson 1-0-2. **Totals:** 21-21-64.

Methuen — Mike Gormley 3-1-7, Matt Beshara 1-2-4, Jeff Nicholson 5-0-12, Bryan Kinneen 1-4-6, Chris O'Rourke 6-3-16, Dave Reynoso 4-1-9, Scott Parker 1-0-2. **Totals:** 21-11-56.

Halftime: Methuen, 27-25. **3-pointers:** A, McLaughlin 1; M, Nicholson 2, O'Rourke 1. **Record:** Methuen 3-8.



Paul Bellacqua drives across the middle for an over-the-head scoop shot.



Paul Wysocki (No. 35) moves in the pivot as Andover works the ball around the perimeter against Methuen. Andover, trailing 27-25, won 64-56.

Photos by Lisa Adelsberger

(Continued on page 38)

ALL THOSE YEARS AGO

(Continued from page 30)

streets. Most of them were issued verbal or written warnings, Froburg said, unless it is a very serious type of thing. "We're just trying to make people aware (of the new stop signs.) The first few days after the new signs were set up Jan. 5 at 1 p.m. were 'horrendous,'" Froburg said. The town put up "Stop Sign Ahead" and "Dangerous Intersection" signs on Chestnut to give drivers advance warning. Bartlet Street has had stop signs for a long time; the stop signs were added in an effort to prevent accidents. Police Chief James Johnson said there were 22 accidents at the corner within a 10-month period last year. In addition to

the new stop signs, five parking spaces were eliminated to make it easier for drivers to see ahead. Froburg says police patrol the corner periodically but not as much as they did last week. But some drivers are still going through the signs.

It will be a short, relatively non-controversial agenda facing town meeting voters this spring as the Jan. 9 deadline for submission of warrant articles passed Monday. Only 81 articles are currently in the hands of Town Manager Kenneth Mahony, who anticipates dropping up to five Town Hall generated submissions. About 38 others are of the rubber-stamp variety, such

as street acceptances, several of which also never make it to town meeting. Simple subtraction promises a series of early evenings for townspeople or possibly one less session than last year's three day event. The selectmen are expected to pick the early April dates for this year's town meeting within the month. Mahony speculated that the lack of controversy might affect attendance; other than the approval of the budget, "I don't think there is a special (warrant article)," he said. On the heels of a 1988 budget that jumped about 14 percent, Mahony anticipates asking voters to OK an increase of some 4 to 5 percent. About \$4 million in town improvements

such as water mains, sidewalks, and sewers and roadways will also be before the voters. Other big ticket items include a request for \$500,000 to build a proposed Public Safety Center; \$280,000 to buy a new aerial water tower pumper for the fire department; and \$500,000 to implement a school master plan. Very few "perennial" warrant articles that seem to be on the warrant every town meeting will be seen in April. One such article back from last year is an attempt to win approval of a \$3,000 appropriation for recording and storing a tape record of Board of Selectmen's meetings.

Tony Mendoza, the Andover postmaster, will be preparing for his move to the new post office on Stevens

Street this coming long weekend. On January 17 the new post office will open for business without any disruption in service. Mendoza said the move has been well-organized, we'll be ready. He also says he has been looking forward to changing addresses since he was promoted to postmaster in 1984. The postmaster and his 86 employees have been paying their dues in the cramped confines of the Main Street facility, vintage 1936, which requires Mendoza and his supervisors to administer from desks stuffed in the basement. How small is the place? Even the letters come in sideways, goes the running joke. Starting Tuesday, Mendoza can make the mail come in any way he wants.

—Compiled by
Matthew Konjoian

Open house reception and showing at Stevens Library

Stevens Memorial Library, 345 Main St., North Andover, will host an open house reception and showing of the social-commentary paintings of Lowell artist Sergio, on Thursday, Feb. 4, from 6 to 9 p.m. in its meeting room.

Sergio's dramatic art represents social and political world issues interpreted in oils.

The artwork will be on view Feb. 1-27. For more information, call 688-9505.

DAN'S AUTO BODY

23 Years Serving The Andovers

Free Estimates
(978) 664-9954

COLLISION REPAIRS
FRAME REPAIRS
TOWING
AUTO GLASS
AWARD WINNING
RESTORATIONS

Antique • Classic • Special Interest

209 Main Street, Route 28,
North Reading, MA 01864

Deductible?

Lic. 1805 Use Visa or Mastercard #RS 423

CASH PAID
Junk Cars & Trucks
UP TO **\$60.00**

Wing's Used Auto
& Truck Parts
1628 Shawheen St., Tewksbury
978-851-8100
978-657-7389
Installation of Parts

TOM MANZI DODGE
New & Used CARS & TRUCKS
AAA Award Winning Service & Parts
Serving You & Your Family In This Area For Over 30 Years
Cor. of Merrimack & So. Broadway
Lawrence, MA
683-9591

100% Loan Approval
No PRESSURE
No HASSLE
Call Today
978-777-7676
O.A.T.

LEWIS
motor sales
LAWRENCE & MIDDLETON

ATTENTION CARAVAN BUYERS WE ARE OVERSTOCKED!

Do you realize you have the Dodge dealer with the lowest Caravan prices and the highest customer satisfaction in the northeast located right in your backyard? It's True! Since 1956 Tom Manzi Dodge has been just minutes from the Andovers. Tom Manzi Dodge would like to welcome you to our showroom and show you that low pressure sales experience your searching for. Here is an example of our drastic discounts! See You Soon!

EXAMPLE:

NEW 1999 GRAND CARAVAN SE

\$24,910 LIST PRICE
\$300 FACTORY DISCOUNT

\$24,610
\$3620 TOM MANZI DISCOUNT

\$20,990
\$1000 REBATE

\$19,990

No. 2128



This is not a so called "stripped vehicle," this is well equipped with power windows, power door locks, tilt steering, air conditioning, power mirrors, cassette, sunscreen glass & much more.

NO Pressure, NO Haggle! Just come in pick your favorite color and let our award winning sales staff handle the rest.

Remember this is just an example, we promise the

LOWEST PRICE ON ALL CARAVAN MODELS.

TOM MANZI DODGE

HOURS: Monday-Thursday 9:00-7:00; Friday 9:00-6:00;
Saturday 9:00-4:00; Sunday 12:00-4:00
Located at the corner of Merrimack St. and Rte. 28

800-442-4241

978-683-9591

NO SALES TAX
TO NH RESIDENTS



SMITH MOTOR SALES INSTANT GRATIFICATION



1999 MERCEDES-BENZ C230 Starting at \$31,200

PREOWNED DIVISION

1993	500SL	Black Pearl/Parchment	52K miles	TRACTION
1994	C220	Teal/Parchment	57K miles	TRACTION
1994	E320	Black Pearl/Parchment	72K miles	\$24,900
1995	E320	Moonstone/Gray	62K miles	TRACTION
1995	E320	Smoke/Parchment	57K miles	TRACTION
1995	S420	Black/Black	49K miles	TRACTION
1996	C220	Smoke/Parchment	51K miles	\$24,900
1996	E320	Black/Parchment	61K miles	TRACTION
1996	E320	Green/Parchment	44K miles	TRACTION
1997	E320	Black/Parchment	14K miles	TRACTION
1998	ML320	2 To Choose	11K miles	4WD
1999	Volvo V-70	Wagon - Silver/Black	1,900 miles	\$28,900



Mercedes-Benz

SMITH MOTOR SALES

Authorized Mercedes-Benz Dealer

455 River Street, Haverhill, Massachusetts

(978) 372-2552

Visit our website: www.onlymercedes.com

ROUNDUP

(Continued from page 36)

BOYS & GIRLS SKIING

The Andover High girls alpine ski team is off to a fast 4-0 start, while the AHS boys are 2-2 following a pair of recent North Shore League tri-meets at Bradford Hill.

Schedule

The AHS girls scheduled race against North Andover and Austin Prep last Friday was postponed by the snowstorm and reset for Jan. 29.

The Lady Warriors return to the slopes tomorrow for a second go-around against Masconomet Regional of Topsfield and Bishop Fenwick of Peabody.

The AHS boys faced Austin Prep and Methuen earlier this week, battle North Andover next Monday, and have a rematch with Masconomet and St. John's Prep next Tuesday.

The second race against Masco will probably determine second place in the NSL and a berth in the State Team Championships on Feb. 24 at Berkshire East in

Charlмонт.

Andover girls

The Lady Warriors launched the season with an impressive 71-64 squeeze past defending league champ Masconomet Regional and a 124-11 cruise over Bishop Fenwick.

The win was the first over Masconomet in five years.

Leading the way for AHS were senior Capt. Monica Everett and freshman Lisa Tylus, who tied for first against Fenwick and tied for second versus Masco with identical 23.04 times.

Freshman Sherri Conrad (23.18) was third against Masco and second versus Fenwick, while junior Anna Vining (23.46) took a third and fifth and junior Christine Sherry (24.04) was fourth and seventh.

Senior Capt. Beth Schapira (11th, 24.71) and junior Brittany Traynor (12th, 24.76) completed the scoring against Masco.

Placing 8th through 13th versus Fenwick were sophomore Erin Zuena (25.61), senior Allison St. Jean (26.24), senior Lisa Sawin (26.29), junior Laura Schrader (26.42), senior Katie Weaver (26.53) and senior Gail Cronin (26.86).

Andover also rolled to a tri-meet

sweep of Methuen, 124-11, and Haverhill, 121-14.

Tylus won the race in 22.05 and Everett was a close second in 22.09.

Completing a sweep of the top seven places against both opponents were Conrad (3rd, 22.18), Vining (4th, 23.22), freshman Jessica Moody in her first varsity race (5th, 24.01), Schapira (6th, 24.33) and Traynor (7th, 24.39).

Zuena was 9th in 25.09, and following in order were St. Jean (25.38), Sawin (25.53), Courtney Conlon (25.72), Cronin (25.84) and Schrader (26.04).

Andover boys

The Golden Warriors opened the season by crushing both Bishop Fenwick, 111-24, and Haverhill, 106-29.

Senior Capt. Tim Witman won the race in a blistering 19.73 seconds, finishing well ahead of teammate and senior Capt. Mike Macomber (21.33).

Also placing in the top 10 against both opponents were senior Capt. Nick Kline (21.60), freshman Justin Roy (5th, 22.04), senior Christian Sempere (6th, 22.40), senior Greg Roy (7th, 22.74), junior Ryan Hayes (8th, 22.84) and junior Ben Davis (23.35).

Other Andover scorers were senior Bob Rawlinson (11th, 24.30), senior Dave Crandall (12th, 24.39), freshman Luke Larsen (13th, 24.57) and senior Kevin Zuena who was 15th versus Fenwick (25.27).

The AHS boys dropped both ends of their second tri-meet to Masconomet Regional, 69-66, and perennial state power St. John's Prep, 91-44.

The difference between a win and loss against Masco was 4/10ths of a second.

Witman finished first versus SJP and second against Masco in 20.90.

Kline was 6th versus Masco and 7th versus SJP (22.05), while Roy

contributed a 7th and 10th place respectively (23.09).

Also finishing top 15 against both opponents were Sempere (23.25), Davis (23.33) and Roy (23.45).

Crandall (12th, 23.53) and Hayes (13th, 23.63) also scored against Masco.

HOCKEY

The Andover High varsity hockey team had its recent game at Haverhill postponed because of unsafe ice conditions at Veterans Rink in Haverhill.

The Golden Warriors, 1-5-2 overall, returned to action last night with a Merrimack Valley/Dual County League Division 2 game against Methuen (3-7) at the Merrimack Valley Forum.

The next game is Saturday at 1 p.m. when division leader Boston Latin, 3-0 in league play and 8-2 overall, invades the Forum.

Boys varsity gymnastics aiming high this season

(Continued from page 35)

(side horse) and Peter Edgerly (vault).

Sophomores are Pat Jelson (all-around), Shariar Ghandchi (vault), Matt Jones (parallel bars), Oh Tsang (high bar) and Nick Pelletier (side horse).

Completing the squad are freshmen Mike Morrissey (high bar) and Tai Nguyen (floor).

"Jelson is our only all-around right now," said Gleason. "He's had some outside gymnastic schooling with the Yellow Jackets Club in Danvers (a couple years ago) and it shows. He has a lot of potential."

"Nguyen could also work his way into an all-around spot," said Gleason. "He reminds me of a young Bob Ellis (recent AHS all-around standout) the way he moves and even in his physical appearance."

Both coaches have a wealth of experience. Gleason begins his 34th season as a gymnastics coach, and since 1970 he has coached at either Andover High or Phillips Academy.

Sirois, a fine gymnast at AHS in the early 1970s when Gleason was an assistant, begins his 17th season at the helm.

Former AHS ski coach George Walsh is a welcome addition to the staff. He will act as the team manager and handle much of the "behind-the-scenes" work.

The annual Salem, N.H. Invitational is scheduled this Saturday at 10 a.m., and the next North Shore League dual meet is Thursday at Revere.

The State Coaches Individual Championship Meet is Feb. 8 at Newton South and the State Team Meet is Feb. 11 at Newton North.

McLaughlin (14.5 ppg, 81%) named America East Rookie of Week

By Rick Harrison

Corry McLaughlin of Andover, a freshman on the University of Vermont men's basketball team, was named America East Rookie of the Week for his outstanding play for the Catamounts in two recent games.

McLaughlin averaged 14.5 points and eight rebounds while shooting a blistering 81 percent from the floor (13-for-16).

McLaughlin stepped into the starting lineup against Delaware and Towson State, with forward Jared Steele sidelined, and made the most of his opportunity.

The 6'9" former Andover High standout recorded a double-double in his first collegiate start, netting a game-high 16 points (7-of-8 field goals) and ripping down 12 rebounds in the 'Cats 64-63 win over conference leader University of Delaware.

In a 56-53 loss to Towson, McLaughlin again led UVM with 13 points (6-of-8 from the floor) and he added

four rebounds, two steals and a blocked shot.

A transfer from Fordham who played in only one exhibition game for the Rams in his only semester, McLaughlin became eligible to play for Vermont on Jan. 4.

In his first five games he is averaging eight points and five rebounds while connecting on 78.3 percent of his field goal attempts (18 for 23).

He has blocked seven shots including a UVM season-high four against Drexel.

Vermont, 6-8 overall and 2-4 in America East, will be in Boston twice this weekend for games tomorrow night at Boston University (7 p.m.) and Sunday afternoon at Northeastern (1 p.m.).

McLaughlin's father Tom, a sports agent, played at UMass with Julius Erving and his younger brother, Tom, is a sophomore standout at Andover High who ranks among the state's scoring leaders this winter.

POLICE LOG

(Continued from page 19)

Road station.

Tuesday, Jan. 19 - At 1:32 p.m., a Pleasant Street caller reported mail missing from her mailbox back on Jan. 2.

At 1:37 p.m., a caller from the Greater Lawrence Technical School reported items were stolen from her purse the previous Thursday.

AUTO INCIDENTS

Thursday, Jan. 14 - At 7:18 a.m., a Somerset Road woman called to report her daughter's car had been entered.

At 2:14 p.m., an emergency call reported an attempted car theft on Haverhill Street.

Friday, Jan. 15 - At 5:37 p.m., a man on Essex Street reported that a train just went by and was almost hit by two cars because the gates did not go down. The railroad company was notified.

Sunday, Jan. 17 - At 12:07 p.m., a Miles Circle resident reported a nighttime car break at his home.

At 12:52 p.m., an Endicott Road resident reported a car break into his daughter's car.

Monday, Jan. 18 - At 3:58 p.m., after Brickstone security reported scaring off some kids who may have tried to break into a car, a security guard chased the males into nearby woods. The youths split into two groups, and Andover and Lawrence police were unsuccessful in locating them.

ACCIDENTS

Wednesday, Jan. 13 - At 12:33 p.m., there was a report of a hit-and-run on North Main Street.

Friday, Jan. 15 - At 6:58 a.m., a pregnant woman involved in an accident on North Main Street wanted to be checked out by emergency personnel. She was not taken to the hospital.

Monday, Jan. 18 - At 5:29 p.m., a hit-and-run accident was reported on Railroad Street.

Tuesday, Jan. 19 - At 10:59 a.m., police assisted with a car fire on Interstate 93 near the intersection with 495.

At 6:15 p.m., a police car was involved in a minor accident on Poor Street.

VANDALISM

There were no reported cases of vandalism.

Coming Next Week in The Townsman

VISIONS:

Investment, Taxes, Retirement

An Annual Townsman Supplement

Special Sections Coming Soon!

Publication Date Closing Date

HEALTHWISE..... Feb. 4 Jan. 27

PRESIDENTS' DAY AUTO... Feb. 11 Feb. 3

BRIDAL..... Feb. 18 Feb. 10

CLOSE-UP..... March 11 Mar. 3

IT PAYS TO ADVERTISE IN THE TOWNSMAN! Call 475-1943

ANDOVER
TOWNSMAN

33 Chestnut Street / Andover / 475-1943 Fax 475-5731

SOCIAL NOTEBOOK

(Continued from page 27)

Childcare Consultants
Wednesday, Jan. 27, from 6:30 to 8 p.m. at 93 Main St.

Emphasis will be on choosing a nanny, finding a babysitter, in-home childcare and childcare centers.

Reservations are required as space is limited. RSVP to 470-8832.

Donations needed for YMCA Sports Auction

The Merrimack Valley YMCA's eighth annual Sports and Leisure auction, slated for Saturday, Feb. 27, at Andover Marriott, is in need of raffle and auction items.

Donations can include skis and bindings, golf equipment,

condominium weekends, restaurant gift certificates, theater tickets, cycling equipment, limousine service, and sporting equipment. The evening includes a silent auction, live auction and ongoing raffles.

Proceeds benefit the YMCA's "Reach Out for Youth" campaign.

For further information, call Walter Kimball, Lawrence YMCA executive director, at 686-6190.

HOMETOWN SEAFOODS
Please Stop in & See Our Excellent Selection of **FRESH SEAFOOD** cut daily on our premises
We also have prepared products and many seasonal specialties.
LIVE LOBSTERS - We Ship
Chowders • Sandwiches
We are committed to your 100% satisfaction!
15 Barnard St., Andover 475-7426

MAIL BOXES ETC.
• Packaging • Shipping • Copies
• Faxes • Color Copies
• Street Address Mail Boxes
9 Bartlet Street Tel. 470-2001
ANDOVER FAX 470-1960

MAIN STREET Mobil
Sam Ameen, Jr. • Master Technician: Daniel "Doc" O'Carroll
Brake & Suspension Specialists
Car Care Network
• Nationwide Warranty
• Domestic & Foreign Vehicles
• ASE Certified Technicians
Gas & Diesel Available 24 Hours A Day
14 N. Main St. 475-2566
Andover

NO. ANDOVER AUTO BODY
374 OSGOOD ST., NO. ANDOVER
683-6000
Complete body and frame repairs on all foreign & domestic cars.
State licensed appraisers and insurance specialists.
Our reputation speaks for itself!
State Reg. #227

Marland Place
Andover's Choice for Assisted Living
15 Stevens Street
Andover, MA 01810
For information please call (978) 475-4225

PARS VCR REPAIR SHOP
Free Estimates - VCR's, TV's, Camcorders
\$10 OFF Any VCR, TV or CAMCORDER REPAIR
Repairs Over \$75.00 - Offer Expires 1/29/99
978-689-7240
Located in No. Andover Ctr., 93 Water St.

Andover Dance & Costume
• Dance, Fitness, Skating & Gymnastics Supplies
• Lessons (All Ages)
• Costume Rentals & Sales
33 S. Broadway (Rt. 28) S. Lawrence
475-5665 687-0443

New Bodies
LOOK YOUR BEST FOR SPRING...
Improve Your Self Image with:
• Tanning • Toning • Massage
• Manicures • Pedicures • Facials
• Waxing • Sea Clay Body Wraps
MESSINA'S SHOPPING PLAZA
109 MAIN ST., NO. ANDOVER 688-8040

ANDOVER EARLY CHILDHOOD DEVELOPMENT CENTER
• Open 6:15 a.m. to 6:15 p.m.
• '98-'99 Enrollments Now
• Summer Camp - Enroll Now
• Limited Space
274 Lowell St. (133)
ANDOVER 475-9000

DRISCOLL'S PACKAGE STORE
~ Serving Andover Since 1936 ~
~ Come In and Check Our Selection of ~
FINE WINES, DOMESTIC & IMPORTED BEER & SPIRITS.
BEVERAGE CATERING, BARTENDERS & SERVERS
WE DELIVER - 475-1004
Corner of Bartlet & Barnard Sts.
Mon.-Sat. 9am-10pm; Sun. Noon-5pm

ELM STREET AUTOMOTIVE
Established In 1972
9 Lupine Rd., Andover
475-5873
Complete Auto Repairing
FOREIGN CARS OUR SPECIALTY
24 Hr. Towing & Road Service

Frames Unlimited
You name it ... we'll frame it.
Hours: Tues., Wed., Sat. 10-5; Thurs. & Fri. 10-8
CLOSED SUNDAY AND MONDAY
Shawsheen Plaza, ANDOVER 470-0432

WHITE STREET Paint & Wallpaper
Benjamin Moore PAINTS
• WHOLESALE
• COMMERCIAL
• ARCHITECTURAL
• INDUSTRIAL
15 Broadway, Lawrence
688-6078 • 683-8694
399 S. Main St., Bradford (978) 375-4320
419 So. Broadway, Salem, NH (603) 890-5345

WHITLAND FITNESS
- 30 Years Experience -
• FREE WEIGHTS / BENCHES • MULTI STATION GYMS
• ROWERS • CYCLES • STEPPERS
QUALITY TREADMILLS Pre-Discounted from \$349 to \$2875
350 Merrimack Street, Lawrence
685-5109 800-339-5109

Samantha's Restaurant & Lounge
• BREAKFAST Fri., Sat., Sun., LUNCH & DINNER
• Additional Parking at Salem Co-op Bank
• Every Weekend: RACK of LAMB, OVEN BAKED LAMB, PRIME RIB
122 Main St. (603) 898-2283
Salem, N.H.

...So the big boys won't play ball with you? ...
Before You Buy A New **DODGE or CHRYSLER-PLYMOUTH** See US ...
We'll Play Ball With You!
TOM MANZI Dodge
Rte. 28, South Lawrence
Corner of South Broadway and Merrimack St.
PARTS and SERVICE DEPTS. OPEN:
Thursday 'til 8 p.m. / Saturday 9 a.m. - 1 p.m.
978-683-9591

ANDOVER PHOTO
EXPRESS COLOR PROCESSING
COLOR ENLARGEMENTS
B & W CUSTOM LAB
ALBUMS & FRAMES
PASSPORT PHOTOS
27 BARNARD STREET 475-1452

ACE UPHOLSTERY
FOR ALL YOUR UPHOLSTERY NEEDS
NEW LOCATION
280 Main Street
Salem, NH
(603) 894-6411

J. RAGS BAR & GRILL
1475 Main Street
Rte. 38, Tewksbury
863-0121
LUNCH \$3.95-\$6.95 Smoking
DINNER \$6.95-\$14.95 Non-Smoking
The Best for Fresh Seafood
and Freshly Cut Steaks
LIVE ENTERTAINMENT...WED.-SUN.
KENO Senior Discount 10%

Celebrating Our 60th Anniversary
Columbia AUTO SEAT COVERS
• SEAT COVERS • CUSTOM INTERIORS • CUSTOM CARPETS • SIMULATED CONVERTIBLE TOPS
• CONVERTIBLE TOPS • TRUCK BED COVERS • HEADLINERS • BURN HOLES REPAIRED
Specializing in:
ANTIQUE INTERIOR RESTORATION
165 So. Broadway, Lawrence
683-2205 683-8408

Celebrating Our 50th Anniversary
EPRELLY & SONS
• SEPTIC SYSTEM INSTALLATION, REPAIRS and INSPECTION (TITLE 5, DEP Approved)
• HOT TOPPING • OIL TANK REMOVAL
• WET BASEMENT CONTROL • EXCAVATION
• SWEEPING • WATER & SEWER INSTALLATION
475-1237

PEKING GARDEN OF ANDOVER
OPEN KITCHEN
Chinese, Polynesian and Mandarin Cuisines
FAST FOOD & TAKE OUT
OPEN 7 DAYS A WEEK
36-36A PARK ST. ANDOVER
749-9919
749-9922

BUSINESS PROFILES



The 1999 Dodge Durango
Tom Manzi Dodge, Inc.

Tom Manzi Dodge introduces the 1999 Durango.

The New Dodge has transformed the way people drive with a new kind of vehicle that is embodied with the latest technologies. The new design gives Durango the best-in-class seating for as many as eight, with the longest wheelbase and widest track of any domestic compact sports utility vehicle. Durango's independent front suspension and S-shaped leaf spring suspension contribute to a comfortable and stable ride.

The 1999 Durango covers new ground by offering two Magnum V8

engines. Also new for 1999 are Durango's standard two-wheel drive configuration or select the Durango with either part- or full-time four-wheel drive.

Since 1956, Tom Manzi Dodge has been providing quality service and sales to the community. In fact, the dealership was voted the best place to purchase an automobile by the "Greater Methuen/Lawrence's 2nd Annual Best Businesses For 1998." Their Number One attraction is surely customer satisfaction.

Tom Manzi Dodge's superior sales and service team are responsible for

bringing repeat customers back again and again to purchase a new or used car or truck. They also service Jeep/Eagle and Chrysler/ Plymouth vehicles. Tom Manzi Dodge also has a large inventory of quality program vehicles for sale, which are former lease, fleet, and rental vehicles.

Tom Manzi Dodge is located at Merrimack Street and South Broadway in Lawrence. It is open seven days a week for sales. Service hours are Monday through Friday, 7:30 a.m. to 5:30 p.m. and Saturday, 8 a.m. to noon. Telephone: (978) 683-9591.

1/21/99 Laurie Levy

ANDOVER PLUMBING & HEATING
We Feature KOHLER Elegance and also Install Complete BATHS & KITCHENS

Repairs & Remodeling
475-5121 685-8383
689-9515
P. O. Box 262, Andover
Lic. No. 9983
Find Us Fast In The BELL ATLANTIC YELLOW PAGES

Design Lighting
• Lighting • Lampshades
• Table & Floor Lamps
• Electrical Supplies
North Andover Mall
Rte. 114, No. Andover 794-1650

Val's SANDWICH SHOP
Breakfast • Lunch • Dinner
Quality Catering • Beer & Wine
58 Peters St. (NHD/BKing Plaza) No. Andover 686-8786

POWERHOUSE GYM
HEALTH AND FITNESS CENTER
476 Lowell Street (Rt. 110) Methuen / 688-4075
Hrs. Mon-Fri. 5am-10pm; Sat. & Sun. 8am-6pm

ADELE VOLTA, B.A., L.M.T.
PSYCHIC HEALER & COUNSELOR
~ Massage Therapy
~ Healing
~ Alternative Counseling
Andover Holistic Center, 52 Main St., Andover
978-470-2772

SCHOOL TALK

(Continued from page 15)

Hsiao, both violin for the Junior Repertory Orchestra; Efan Hsieh, violin for the Repertory Orchestra; and Rose Grabowski, flute for the Senior Orchestra.

Joshua Accomando, son of Edward Accomando and M. Sheila Prout, played the role of a winged monkey in the Belmont Hill School and The Winsor School middle school students' production of *The Wizard of Oz*. The play was directed by a Belmont Hill teacher. All performances were packed with children and adults who enjoyed this famous story, organizers said.

It is not too late to register for classes beginning today, Jan. 21, at Northern Essex Community College.

Northern Essex offers more than 80 associate degree and certificate programs to choose from as well as hundreds of noncredit, special interest courses.

Students interested in a certificate or degree program can major in traditional programs

such as liberal arts, business, computers, criminal justice and nursing, or choose one of the more specialized programs such as journalism, deaf studies/sign language interpreting or desktop publishing.

Classes are taught days, evenings or weekends at the Haverhill and Lawrence campuses and at extension sites in Andover, Methuen and Newburyport. The college also offers telecourses that can be

viewed at home on television, distance-learning courses broadcast from other campuses, and on-line courses delivered via e-mail.

Students can register by mail, phone (978-556-3709), fax (978-556-3723), or in person.

For more information, visit the NECC website at <http://necc.mass.edu>; e-mail info@necc.mass.edu; or call the admissions office at (978) 556-3600, or 1-800-NECC-123.

PHARMACY
WE SPECIALIZE IN HARD TO FIND
MEDICATIONS AND SUPPLIES
NOT YOUR TYPICAL DRUG STORE

LeTourneau's
pharmacy
home health care

- Delivery Service
- Accept Most Insurance Plans

475-7779
349 N. Main St., (Rt. 28) Andover
(Next To Woodworth Motors)

THE WAY TO BALANCE™
A "Wholistic" Healing Center
Alternative therapies to
complement traditional healthcare
and empower self-healing

The Energy of Life™, our own unique
healing process, may be used for the total
healing of Lupus, Arthritis, PMS, TMJ,
Chronic Fatigue, Carpal Tunnel, Migraines,
Fibromyalgia, Whiplash, Chronic Neck/Back
Pain, Sciatica, Hernias, Asthma, M.S.,
Lymphatic Disorders, Abuse issues, etc.
Aaron & Sue Singleton **475-3106**

HERITAGE
AT NORTH ANDOVER

Come Experience
Gracious Assisted Living

(978) 683-1300
700 Chickering Road, North Andover

We Process
New APS
Film in
1 Hour

PHOTO
USA

We Process
New APS
Film in
1 Hour

Zoom in on some of our many services!
PORTRAIT STUDIO: Prints in ONE HOUR
• 45-MINUTE Quality Film Processing-35mm & APS
• IN-HOUSE, same day E-6 Slide & B/W processing
• IN-HOUSE, same day Enlargements to 12x18
• PASSPORT photos - walk-in, instant service

Shawsheen Plaza • Andover
470-2766

EXCELLENCE IN HAIR DESIGN
FOR MEN & WOMEN

One Step Ahead
MELISSA JONES

ANDOVER NAIL CENTER
MARY DITORE

52 MAIN STREET
ANDOVER **475-5913**

Christmas Decor
By Vale Landscaping
A Nationally Recognized Franchise Has Come To The Merrimack Valley Area

**CALL US TO HAVE OUR TRAINED STAFF LIGHT UP
YOUR HOME BEAUTIFULLY FOR THE HOLIDAYS.**

- Roof Lighting • Face of House • Windows
- Wreaths • Garlands & Bows

Residential & Commercial / Call For Free Estimate & Brochure

Bill Ferris
OFFICE
(978) 475-1308
FAX
(978) 623-7255

ALL ABOUT DOGS
Complete Dog Training
by A Certified Professional
Basic thru Advanced Obedience

- Home & Personal Protection Training
- Behavioral Problem Solving • In-Home Training Services

Leave Your Dog With Us For Two Weeks
and Pick Up A Well Mannered Dog

540 Main St., Tewksbury 863-0229

DESTINATIONS TRAVEL & CRUISE OUTLET
"We'll help you see the world!" Since 1990

AIR TICKETS • DISCOUNT CRUISES • TOURS
HONEYMOONS • GROUPS • VACATION PKGS.
CORPORATE TRAVEL • TICKET DELIVERY

109-123 MAIN STREET, STE. C3-1
MESSINA'S SHOPPING CENTER / NO. ANDOVER
978-681-8700

Mia Bambini
OUTLET STORE

Come See Our Winter/Spring Collection of
Newborn • Infant • Toddler • Sizes 4-6x & 7

HOURS: WEDNESDAY THRU SATURDAY 9:30-4
360 Merrimack St. - Riverwalk, Bldg. 9 • Lawrence • (978) 682-3600
(Above Teacher 1 Pet) Take 495 to Exit 44 Merrimack St.

ELLIE'S RESTAURANT & LOUNGE

- Lunch & Dinner Specials •
- Full Liquor License • Take-Out Available

MONDAY NIGHT FOOTBALL, 6-12pm - Appetizers Only
Tues.-Th. 11am-9pm, Fri. & Sat. 11am-11pm, Sun. 12-9pm

76 S. Broadway
(Rt. 28) S. Lawrence **688-7587**

MR. HANDYMAN
PROMPT • SAFE • RELIABLE

Home Repair • Odd Jobs
General Maintenance
474-8822

9 Bartlett St., Suite 333 / Andover
www.mrhandyman.net/andover

BUSINESS PROFILES

PARS VIDEO
689-7240

Owner Hossein Ghamary of Pars Video

Pars Video

Pars Video specializes in video surveillance and electronic repairs. A Wentworth Institute of Technology Electrical Engineer graduate, owner Hossein Ghamary has been repairing electronic equipment for over 12 years and in business at 93 Water Street, North Andover for the past 6 years.

Repairs include TVs, VCRs, camcorders, stereo receivers, tape players, and computer monitors. Mr. Ghamary suggests not to throw out a broken and old VCR

VCR Cleaning, Lubrication & Testing
Only **\$19⁹⁵**
With coupon • Not valid with other offers • Exp. 3/31/99

because most likely he can fix it for much less than purchasing a new one. He believes that it is worth repairing an old VCR rather than buying an inexpensively priced one because "they simply don't make them like they use to".

Pars Video's repair charges are competitively priced. For example, VCR repairs are approximately \$65.00 preceded with a free estimate.

Mr. Ghamary advises not to patronize video rental stores to have your VCR repaired. "They usually do not know what to do and end up sending the broken unit out to someone like myself to repair. By-pass the middle man, save money, and use my services"

requests Mr. Ghamary

Pars Video also repairs other sophisticated electronic equipment such as closed circuit cameras and time lapse VCRs used for continuous video surveillance.

Pars Video is a local business located in North Andover Center at 93 Water Street at the corner of Elm St. Hours are Monday through Saturday, 10:00 a.m. to 4:00 p.m. Telephone: (978) 689-7240.

1/21/99 Laurie Levy

\$10 OFF
VCR, Camcorder or TV Repair
(Repairs exceeding \$75)
With coupon • Not valid with other offers • Exp. 3/31/99

READING MOWER SERVICE

SMALL ENGINE SPECIALISTS **TORO** Wheel Horse.
(Tractors & Riding Mowers)

When you want it done right.
• Free Pick-up & Delivery Available

79 Main Street
No. Reading **664-6141**

R.S.V.P. Parties

- Party Goods • Balloons • Imprinting
- Invitations - Wedding & Shower

133 Main St., (Next to Kitty's Restaurant)
No. Reading **664-1110**

Cocon's RESTAURANT and LOUNGE
Specializing in
GREEK AMERICAN FOOD AT ITS BEST
LUNCH and DINNER SPECIALS
SEAFOOD • BBQ RIBS • GREEK SPECIALTIES
"Methuen's Best Kept Secret"
940 Riverside Dr., Methuen 682-2330

Felicia's Bakery & Café
"The Finest in European Cakes, Pastries & Gelato"
Featuring: Vincent Morris, Jr., Owner
Seattle's Best Coffee - Morning, Noon, and Night
Hand carved fresh Roasted Turkey & Beef Tenderloin
Sandwiches, Wraps, Salads, Homemade Soups and more.
67 Park Street, Andover (978) 475-4445

Philly's
Smoke Shop & Newsstand
FINE IMPORTED CIGARS
CUSTOM BLENDED TOBACCOS •
244 Main St., North Reading / 276-1300

Bill Cote, Manager
RS #745

I.T. Roberts, Inc.
COLLISION EXPERTS
"We meet by Accident"
273 So. Union St., Lawrence • (978) 685-4382

For Information On
BUSINESS PROFILES
PAGES
ADVERTISING
Please Call **475-1943**

ROBBINS, CYR & ASSOCIATES
Interior Design
Allied Members of ASID & IIDA

- Fine Furniture • Custom Window Treatments
- Upholstery • Decorative Painting & Wall Treatments
- Floor Covering, Custom & Oriental Rugs

N. ANDOVER **682-9525**

Salon Chez Pierre
Andover Inn
Specializing In Weddings & Proms
Paris, France Graduate

4 Chapel Ave.
Andover **470-1544**

BOSTON FLOWER MARKET & GALLERIA
Full Service Florist
Greenhouse
Furniture & Gifts
"Bring The Inside & Outside Of Your Home Together All At One Place."
327 Main St. (Rte. 28) 664-5774
No. Reading/Andover Line

BRAND NAME CARPETING STARTING AT 99¢
1000'S OF ROLLS IN STOCK
THE CARPET LIQUIDATOR
212 So. Main St., Rte. 114, Middleton
(978) 777-8081 OPEN 7 DAYS
Bring Rm. Measurements for 1 Stop Shopping
Installation Available Within 50 Mile Radius

Anastasia's Curtains and Gifts
Verticals, Mini Blinds, Duetties, Pleated Shades, Custom & Ready Made Curtains, Collectibles & Many More Gifts.
1215 Main Street 640-1580
Tewksbury

TOWNE AUTO BODY
COLLISION EXPERTS
Insurance Specialists
FAST and COURTEOUS SERVICE
Isn't it time you dealt with friendly professionals.
SHOP REG. 307 Clark St., No. Andover 975-8700
#2485

N. READING HARDWARE & PAINT SUPPLY
(Formerly Spartan Paint)
Scott's SERVITAR
Lawn Pro California
225 Main St. 664-6111
N. Reading 944-8494

YOKOHAMA JAPANESE STEAKHOUSE
• SUSHI & SASHIMI • KOREAN & JAPANESE CUISINE
• TEPPAN YAKI TABLE
313 S. Broadway (Rte. 28) Lawrence 689-4047
Parking Lot Available

Dennis' Beauty Shoppe
200 Osgood St., No. Andover 683-2279

AMERICAN GUTTER CLEANING
GUTTERS INSTALLED and REPAIRED
• Gutter Screening • Wooden Gutters Oiled • Fully Insured • Free Estimates
GUTTERS & DOWNSPOUTS \$35-\$75
CLEANED & FLUSHED (UPPER HOUSE)
1-800-322-1920 851-6045

Andover Massage Therapy
• DEEP TISSUE MASSAGE
• PREGNANCY MASSAGE
• STRESS REDUCTION
By Appt. Mon.-Sat. • Gift Certificates
93 Main St., Andover 474-4905

USED CAR CENTER
213 Main St. (Rt. 28) N. Reading
HONDA BARN
SALES-SERVICE-PARTS
Serving New England Since 1977
Sales Hrs: M-Th. 8:30-8:00, F 8:30-7, Sat. 8:30-6, Sun. 12-4
Service: Open 6 Days, Th. 11-8, Sat. 9-1
664-3118

RADON DIAGNOSTIC SERVICES
Precise, reliable instruments give on-site results in minutes!
EPA Qualified Laboratory
The Surgeon General urges that all homes be tested. Isn't it time you assessed your radon health risk?
R. Rammacher Andover, MA 475-1977

AIRPORT SERVICE
— Our Specialty —
NO STOPS - NO OTHER PASSENGERS
REASONABLE RATES
Pick-Your-Own-Time
DORAN INC. 470-3383

PARK Audi
The Merrimack Valley's Exclusive
Porsche / Audi Dealer
222 Lowell St. Lawrence 475-1977
(978) 686-9743
Approved Auto Repair Leasing European Delivery

CULPEPPER'S PUB & GRILL
Fine Food & Drink
Pasta • Burgers • Steaks • Seafood • Salads
815 Turnpike St., N. Andover (978) 794-1100
Located Above Willows Racquet Club w/ Separate Entrance

ADDISON TRAVEL
If Experience Counts...
Call Us!
475-7872
24 Chestnut St., Andover (Corner of Main)

Auto Luxuries
• DETAILING • CELLULAR • PAGERS
• VIPER ALARM & REMOTE STARTERS
• STEREOs - Clarion, Kicker, Rockford Fosgate, Diamond
2111 Main Street 988-1444
Tewksbury

CARI SKIN CARE CENTRE
Wholistic Beauty for Face and Body
10 Years Exp. European & American Trained Estheticians
• Therapeutic Facials
• Specializing in Anti-Aging Treatments
• Alpha Hydroxy
• Vitamin C Treatments
• Spa Pedicures/Manicures
• Anti-Stress, Aromatherapy
• Massage, Shiatsu
• Waxing, Body Treatment
• Lash & Brow Tinting
• Gift Certificates
15% OFF 1st Visit
686-5050
Rte. 114 (Across from Berkley's) N. Andover, Ma

Healing Hands MASSAGE THERAPY
(978) 470-2772
Helen Rose
www.mdc.net/helenrose

Plaza CUTS
FULL SERVICE SALON
Complete Line of Nail Services
• Manicures • Pedicures • Nail Art
SHAWSHEEN PLAZA • 209 N. Main St. • ANDOVER
(978) 470-3595
HOURS: Sun. & Mon. 9-5; Tues.-Fri. 9-8; Sat. 8-5

Vintage Company
Antiques and Collectibles
17 Shattuck Street Lowell 978-453-9096
Tuesday-Saturday 9:30-4:30 or by Appointment

(978) 623-7273
Conquistadora SALON & NAIL SPA
22 Park Street • Andover
Hrs. Mon. 10-5, Tues. 9-5, Wed.-Sat. 9-8

HORSE SHOE KENO
"BEST BAR-B-Q NORTH OF BOSTON"
(... The Phantom Gourmet)
Lunch & Dinner Specials • Live Bands Th.-Sat.
226 MAIN ST. / NO. READING / 664-3591

SPORTSFAN ATTIC
142 Main St., No. Andover 687-7678 68-SPORT
• Sports cards • Memorabilia
• Gift Certificates
www.sportsfanattic.com
CUSTOMER BID BOARD
Hours: Tues.-Sat. 10-5 MC-VISA-DISCOVER

BUSINESS PROFILES



Owner Jun Jin Won cooking at a Teppanyaki table
Yokohama Japanese Steak House

Yokohama Japanese Steak House invites its customers to dine at their sushi bar and watch orders of sushi, maki, and hands rolls being created. There are over 50 items to choose from, with the California roll being one of the most popular.

Yokohama's has been serving quality Japanese and Korean food with friendly service for more than ten years, and will be introducing a full liquor bar in the near future.

Using only the freshest meats, poultry, seafood, and vegetables, the chefs grill up all food cooked to order before their customers on table-top grills called "Teppanyaki" tables. The "show" of

chopping and sauteing delectable foods at table-side is entertainment for the customers and pure pleasure for the staff. Favorites as teriyaki steak, hibachi chicken, and the sea of Japan - monk-fish, shrimp, and scallops, along with oriental vegetables are favorites from the extensive menu.

Manager Young Jun commented, "Our customers insist on everything being fresh. We visit the Boston fish pier daily to purchase only the freshest fish and select top quality cuts of meats. That's why our customers have been coming back for over ten years."

The staff is dedicated to pleasing their customers and preparing each dish

to their complete satisfaction. The entire menu is available for take out. Reservations are recommended for the premium seats around the Teppanyaki tables.

Yokohama Japanese Steak House is located at 311-313 South Broadway (Rt.28), South Lawrence, just over the Andover line. There is street parking and additional free parking at the adjacent Andover Bank parking lot.

Hours are Mon. 5 to 10 p.m., Tues., Wed., and Thurs. 11:30 a.m. to 3 p.m. and 5 to 10 p.m., Fri. and Sat. 11:30 a.m. to 3 p.m. and 5 to 11 p.m., Sun. 2 to 10 p.m. Telephone: (978) 689-4047.

1/21/99 Laurie Levy

The Burke School & Burke Child Development Center
A Private Independent School
Kindergarten through Grade 8
• Toddlers Preschool Extended Day
• Morning & Afternoon Preschool
• Before & After School Care for Andover Public School students
• Summer Day Camp
Fall & Summer Openings
851-4404 851-3220

CLIFFORD JEWELERS
All Jewelry Repairs Done By Owner
RETAIL STORE:
109 Main St., No. Andover, MA 978-682-4653
CUSTOM REPAIR SHOP:
64 No. Broadway, Salem, NH (across from Dodge Grain) 603-894-5755

Bodyworks Auto Body, Etc.
Chosen #1 Body Shop
In Greater Andover / N. Andover
By Market Surveys of America
1175 Turnpike St., No. Andover 688-1961
BJ McElhiney, Owner / Gary Kalip, Foreman
COLLISION SPECIALISTS

VCR REPAIR
BAYSTATE ELECTRONICS
TVs • CAMCORDERS • STEREOs
1875 Main Street 851-3012
Tewksbury

permanent Waves Unisex Salon
Specializing In All Hair Services
10% OFF Any Service (New Clients)
Katie Natasha Gallagher, Proprietor
6 Railroad Ave. ANDOVER 474-4500

ANDOVER HOCKEY SHOP
Shawsheen Square 475-7474
• ALL SPORTS • TEAM SUPPLIES
Hours: 10-6 Daily; Sat. 9-5

OFFICE OF THE BOARD OF APPEALS NOTICE OF HEARING

A public hearing will be held at MEMORIAL HALL LIBRARY, SECOND FLOOR, in MEMORIAL HALL, ELM SQUARE, ANDOVER on THURSDAY, FEBRUARY 4, 1999 at 7:00 P.M. on the petition of MATTHEW E. JUROS & KRISTIN R. NAUMANN JUROS, 42 River Street, Andover MA 01810 for a variance from the requirements of Article VIII, Section V.A. of the Zoning By-law and a special permit under Article VIII, Section VII.A.1 of the Zoning By-Law to allow the construction of an addition that will not meet the minimum setback requirements.

Premises affected are located at 42 RIVER STREET Andover, Ma. in a Single Residence A District and is shown on Assessor's Map 139 as Lot 70.

DANIEL S. CASPER,
CHAIRMAN
BOARD OF APPEALS
January 21 & 28, 1999

OFFICE OF THE BOARD OF APPEALS NOTICE OF HEARING

A public hearing will be held at MEMORIAL HALL LIBRARY, SECOND FLOOR, in MEMORIAL HALL, ELM SQUARE, ANDOVER on THURSDAY, FEBRUARY 4, 1999 at 7:00 P.M. on the petition of JOHN J. HARZMOVITCH, 14 Clark Road, Andover MA 01810 for a variance from the requirements of Article VIII, Section V.A. of the Zoning By-law and a special permit under Article VIII, Section VII.A.1 of the Zoning By-Law to allow the construction of an addition that will not meet the minimum setback requirements.

Premises affected are located at 14 CLARK ROAD, Andover, Ma. in a Single Residence A District and is shown on Assessor's Map 137 as Lot 46.

DANIEL S. CASPER,
CHAIRMAN
BOARD OF APPEALS
January 21 & 28, 1999

OFFICE OF THE BOARD OF APPEALS NOTICE OF HEARING

A public hearing will be held at MEMORIAL HALL LIBRARY, SECOND FLOOR, in MEMORIAL HALL, ELM SQUARE, ANDOVER on THURSDAY, FEBRUARY 4, 1999 at 7:00 P.M. on the petition of DANIEL J. JAYE & NICOLE A. FINN, 151 Haggetts Pond Road, Andover, Ma. for a variance from the requirements of Article VIII, Sections IV.B.3.b. and VI.0.2 of the Zoning By-Law to allow the conversion of a single family dwelling into a multiple dwelling and a special permit under Article VIII, Section VI.0.2 and IV.B.38A of the Zoning By-Law to allow the incorporation of a future in-law apartment.

Premises affected are VACANT LAND WITH FRONTAGE OFF HOLMES ROAD OFF HAGGETTS POND ROAD, Andover, MA in a Single Residence C District and is shown on Assessor's Map 219 as Lot 18D.

DANIEL S. CASPER,
CHAIRMAN
BOARD OF APPEALS
January 21 & 28, 1999

OFFICE OF THE BOARD OF APPEALS NOTICE OF HEARING

A public hearing will be held at MEMORIAL HALL LIBRARY, SECOND FLOOR, in MEMORIAL HALL, ELM SQUARE, ANDOVER on THURSDAY, FEBRUARY 4, 1999 at 7:00 P.M. on the petition of MANNY HAJJ & ANASTASIA SARANTOS, 4 & 6 Martingale Lane, Andover, Ma. for a variance from the requirements of Article VIII, Section V.A. of the Zoning By-Law to allow the construction of a deck that will not meet the minimum setback requirements.

Premises affected are located at 4 & 6 MARTINGALE LANE, Andover, MA in an Apartment District and is shown on Assessor's Map 52 as Lot 93.

DANIEL S. CASPER, CHAIRMAN
BOARD OF APPEALS
January 21 & 28, 1999

OFFICE OF THE BOARD OF APPEALS NOTICE OF HEARING

A public hearing will be held at MEMORIAL HALL LIBRARY, SECOND FLOOR, in MEMORIAL HALL, ELM SQUARE, ANDOVER on THURSDAY, FEBRUARY 4, 1999 at 7:00 P.M. on the petition of MARY LOUISE RYAN & JUDITH L. WHITE, 7 Virginia Road, Andover, Ma. for a variance from the requirements of Article VIII, Section V.A. of the Zoning By-Law and/or a special permit under Article VIII, Section VII.A.1 of the Zoning By-Law to allow the construction of an addition that will not meet the minimum setback requirements.

Premises affected are located at 7 VIRGINIA ROAD, Andover, MA in a Single Residence B District and is shown on Assessor's Map 88 as Lot 28.

DANIEL S. CASPER,
CHAIRMAN
BOARD OF APPEALS
January 21 & 28, 1999

OFFICE OF THE BOARD OF APPEALS NOTICE OF HEARING

A public hearing will be held at MEMORIAL HALL LIBRARY, SECOND FLOOR, in MEMORIAL HALL, ELM SQUARE, ANDOVER on THURSDAY, FEBRUARY 4, 1999 at 7:00 P.M. on the petition of CARYN & WILLIAM SOUZA, 10 Stratford Road, Andover, Ma. for a special permit under Article VIII,

Section VII.A. 1 of the Zoning By-Law to allow the construction of an addition which will increase the non-conformity of the existing garage.

Premises affected are located at 10 STRATFORD ROAD, Andover, MA in a Single Residence A District and is shown on Assessor's Map 2 as Lot 57.

DANIEL S. CASPER,
CHAIRMAN
BOARD OF APPEALS
January 21 & 28, 1999

TOWN OF ANDOVER



PUBLIC HEARING

Notice is hereby given under Chapter 138 of the Massachusetts General Laws, that the a public hearing will be held by the Board of Selectmen on Monday, January 25, 1999 at the Town Offices, 36 Bartlet Street, Third Floor Conference Room, Andover, Massachusetts at 7:30 P.M. on an inquiry on whether the Grill 93, 131 River Road, Andover, Ma 01810 served alcoholic beverages to intoxicated patrons.

By Order of the
Board of Selectmen
Randall L. Hanson
Town Clerk
January 21, 1999

TOWN OF ANDOVER



PLANNING BOARD

Notice is hereby given that a public hearing will be convened on Tuesday, February 9, 1999, at 8:00 p.m., in the Third Floor Conference Room, Town Office Building, Bartlet Street, on the application of Carolyn McMahon of Andover for a modification of a Special Permit For Earth Removal and/or Regrading associated with a 3 lot definitive subdivision plan named "Woodman Ridge" off Old High Plain Road on property owned by Beaumont Street Realty Trust (Joseph Anzalone, Richard Anzalone, and Joyce Goddard), and more particularly identified as Lot 1 on Assessors Map 149, said permit having been approved on May 23, 1995 for 223 High Plain Road Realty Trust but not recorded. The modification is for the sole purpose of changing the name of the owner and applicant. The application may be viewed in the Planning Department between the hours of 8:30 a.m., and 4:30 p.m., Monday through Friday.

THE ANDOVER
PLANNING BOARD
Michael H. Miller, Esq.,
Chairman
January 21 & 28, 1999

LEGAL NOTICES

OFFICE OF THE BOARD OF APPEALS NOTICE OF HEARING

A public hearing will be held at MEMORIAL HALL LIBRARY, SECOND FLOOR, in MEMORIAL HALL, ELM SQUARE, ANDOVER on THURSDAY, FEBRUARY 4, 1999 at 7:00 P.M. on the petition of CHARLES & JUNE SHATTUCK, Broad Bay Road, Box HC65, Ctr. Ossipee, N. H. 03814 for a variance from the requirements of Article VIII, Section V.A. of the Zoning By-Law to allow the construction of a single family residence on a lot that does not meet the minimum dimensions of the Zoning By-Law.

Premises affected are VACANT LAND WITH FRONTAGE AT 146 SUMMER STREET, Andover, MA in a Single Residence A District and is shown on Assessor's Map 4 as Lot 66.

DANIEL S. CASPER,
CHAIRMAN
BOARD OF APPEALS
January 21 & 28, 1999

OFFICE OF THE BOARD OF APPEALS NOTICE OF HEARING

A public hearing will be held at MEMORIAL HALL LIBRARY, SECOND FLOOR, in MEMORIAL HALL, ELM SQUARE, ANDOVER on THURSDAY, FEBRUARY 4, 1999 at 7:00 P.M. on the petition of HERBERT C. & DORIS HARRIMAN, 51 North Street, Andover, Ma. for a variance from the requirements of Article VIII, Section V.A. of the Zoning By-Law and a special permit under Article VIII, Section VII.A.1 of the Zoning By-Law to allow the construction of a farmer's porch that will not meet the minimum setback requirements.

Premises affected are located at 51 NORTH STREET, Andover, MA in a Single Residence C District and is shown on Assessor's Map 128 as Lot 38.

DANIEL S. CASPER,
CHAIRMAN
BOARD OF APPEALS
January 21 & 28, 1999

MORTGAGEE'S NOTICE OF SALE OF REAL ESTATE

Premises: Unit 9 a/k/a Unit M-9, Manchester House, 40 Washington Park Drive a/k/a 40C Washington Park Drive, Washington Park Condominium Andover, Massachusetts

By virtue and in execution of the Power of Sale contained in a certain mortgage given by Dorothy M. Winn to Arlington Trust Company dated June 1, 1983 and recorded with Essex County (Northern District) Registry of Deeds in Book 1680, Page 105, of which mortgage the undersigned is the present holder, for breach of the conditions of said mortgage and for the purpose of foreclosing the same will be sold at Public Auction on the 16th day of February, 1999, A.D. at 10:00 A.M. at or upon the mortgaged premises, Unit 9 a/k/a Unit M-9, Manchester House, 40 Washington Park Drive a/k/a 40C Washington Park Drive, Washington Park Condominium, Andover, Massachusetts, as described below, being all and singular the premises described in said mortgage,

To wit:

A certain parcel of real property situated in Andover, Essex County, Commonwealth of Massachusetts, and being condominium Unit #M-9 in building designated as Manchester House of Washington Park Condominium located on 257-259 North Main Street and 40 Washington Park Drive, said Andover, as established pursuant to Massachusetts General Laws, Chapter 183-A by a Master Deed dated June 15, 1981 and recorded in the North District Essex County Registry of Deeds at Volume 1512, Page 37 as amended. Said Unit is laid out as shown on the site plan and floor plans filed with Declaration of Condominium and Master Deed and recorded in the aforesaid Registry of Deeds as Plan #8660 and entitled Condominium Site Plan, Washington Park Condominium, Andover, Mass. and Plan #8661 entitled Washington Park Condominium, Andover, Mass. Sheet No. 11, and to which are attached the verified statements of a registered land surveyor as required by Section 9 of the said Chapter 183-A and to which reference may be had for a more particular description. Said Unit is hereby mortgaged together with the .624 percent undivided interest in the common elements and facilities and limited common areas and facilities described in the Master Deed attaching to the aforesaid Condominium Unit and subject to and together with the rights to use the same in common with others entitled thereto; and subject to and together with the rights in easement and encroachments and subject to such by-laws, rules and regulations, and said Chapter 183-A all as from time to time amended, and as set forth in the Unit Deed to the mortgagors from Paul K. Bready, Jr., dated June 1, 1993 and recorded at said Registry of Deeds herewith, and all of which said interest and rights shall be considered as an integral part of the mortgaged premises. Said unit is to be used for residential purposes and shall not be used for any business purpose except as may be expressly permitted by the Unit owners Association in accordance with the provisions of the Declaration and By-Laws.

TERMS OF SALE: Said premises will be sold and conveyed subject to all outstanding municipal or other public taxes, tax titles, assessments, liens or claims in the nature of liens, rights of tenants and parties in possession, and existing encumbrances of record, if any, which take precedence over the said mortgage above described.

FIVE THOUSAND DOLLARS and NO/100 (\$5,000.00) must be paid by certified, bank, treasurer's or cashier's check at the time and place of the sale by the purchaser as a deposit. The balance of the purchase price is to be paid in cash, or by certified check, bank cashier's check or bank treasurer's check within 30 days thereafter at the Law Offices of Shapiro & Kreisman, Chiswick Park, 490 Boston Post Road, Sudbury, MA 01776 (978) 443-8800. The description for the premises contained in said mortgage shall control in the event of a typographical error in this publication.

Other terms to be announced at the sale.

FEDERAL NATIONAL MORTGAGE ASSOCIATION,
PRESENT HOLDER OF SAID MORTGAGE
January 21 & 28, February 4, 1999

MORTGAGEE'S NOTICE OF SALE OF REAL ESTATE

Premises: 56 Ballardvale Road
Andover, Massachusetts

By virtue and in execution of the Power of Sale contained in a certain mortgage given by Ronald F. Hollander and Patricia K. Hollander to Arlington Trust Company dated December 11, 1985 and recorded with Essex County North Registry District of the Land Court as Document No. 39115, as noted on Certificate of Title No. 8559, of which mortgage the undersigned is the present holder, for breach of the conditions of said mortgage and for the purpose of foreclosing the same will be sold at Public Auction on the 8th day of February, 1999, A.D. at 11:00 A.M. at or upon the mortgaged premises, 56 Ballardvale Road, Andover, Massachusetts, as described below, being all and singular the premises described in said mortgage,

To wit:

A certain parcel of land situated in Andover in the County of Essex and said Commonwealth, bounded and described as follows:

SOUTHERLY: by land now or formerly of Ruth M. Jenkins as shown on plan hereinafter mentioned, one hundred seventy-four and 85/100 (174.85) feet;
SOUTHWESTERLY: by said Jenkins land by two lines, seventy-nine and 1/10 (79.1) feet and one hundred six (106) feet;
NORTHWESTERLY: by said Jenkins land by three lines, twenty-eight and 9/10 (28.9) feet, sixty-one (61) feet, and one hundred nine (109) feet;
NORTHEASTERLY: by Ballardvale Road on said plan by four lines, twelve (12) feet, seventy-six (76) feet, twenty-three (23) feet and twenty-nine and 76/100 (29.76) feet;
NORTHERLY: by Ballardvale Road by two lines, thirty-three and 50/100 (33.50) feet and twenty-three and 5/10 (23.5) feet; and
EASTERLY: by said Ballardvale Road by two lines, twenty-eight and 3/10 (28.3) feet, and seventy-nine and 5/10 (79.5) feet.

All of said boundaries are determined by the Court to be located as shown on Plan No. 4162K, drawn by Dana W. Clark, C.E., dated April 1939 as approved by the Court, filed in the Land Registration Office, a copy of a portion of which is filed with Certificate of Title No. 2424, Book 16, Page 497, and being designated as Lot 1D thereon.

TERMS OF SALE: Said premises will be sold and conveyed subject to all outstanding municipal or other public taxes, tax titles, assessments, liens or claims in the nature of liens, rights of tenants and parties in possession, and existing encumbrances of record, if any, which take precedence over the said mortgage above described.

FIVE THOUSAND DOLLARS and NO/100 (\$5,000.00) must be paid by certified, bank, treasurer's or cashier's check at the time and place of the sale by the purchaser as a deposit. The balance of the purchase price is to be paid in cash, or by certified check, bank cashier's check or bank treasurer's check within 30 days thereafter at the Law Offices of Shapiro & Kreisman, Chiswick Park, 490 Boston Post Road, Sudbury, MA 01776 (978) 443-8800. The description for the premises contained in said mortgage shall control in the event of a typographical error in this publication.

Other terms to be announced at the sale.

FLEET MORTGAGE CORP.,
PRESENT HOLDER OF SAID MORTGAGE
January 14, 21 & 28, 1999

TOWN OF ANDOVER



PLANNING BOARD

Notice is hereby given that a public hearing will be convened on Tuesday, February 9, 1999, at 7:30 p.m., in the Third Floor Conference Room, Town Office Building, Bartlet Street, on the application of Homestead Village Incorporated of Atlanta, GA, for a modification of a Site Plan Special Permit associated with development of a limited service/extended stay hotel on property situated at 168, 172 and 174 River Road, more particularly identified as Lots 5, 6 and 7 on Assessors Map 166; said special permit having been issued by the Board on September 2, 1998 under Decision SP98-04. The modification involves a change in ownership, building, drainage, and architectural details, and a reduction in the number of units from 126 to 124. The application and revised plans may be viewed in the Planning Department between the hours of 8:30 a.m., and 4:30 p.m., Monday through Friday.

THE ANDOVER PLANNING BOARD
Michael H. Miller, Esq.,
Chairman
January 21 & 28, 1999

TOWN OF ANDOVER



PLANNING BOARD

Notice is hereby given that a public hearing will be convened on Tuesday, February 9, 1999, at 8:00 p.m., in the Third Floor Conference Room, Town Office Building, Bartlet Street, on the application of Carolyn McMahon of Andover pursuant to MGL Chapter 41, Section 81W for a modification of a 3 lot definitive subdivision plan named "Woodman Ridge" off Old High Plain Road on property owned by Beaumont Street Realty Trust (Joseph Anzalone, Richard Anzalone, and Joyce Goddard), and more particularly identified as Lot 1 on Assessors Map 149, said plan having been approved on May 23, 1995 for 223 High Plain Road Realty Trust but not recorded. The modification is for the sole purpose of changing the name of the owner and applicant. The application may be viewed in the Planning Department between the hours of 8:30 a.m., and 4:30 p.m., Monday through Friday.

THE ANDOVER PLANNING BOARD
Michael H. Miller, Esq.,
Chairman
January 21 & 28, 1999

OFFICE OF THE
BOARD OF APPEALS
NOTICE OF HEARING

A public hearing will be held at MEMORIAL HALL LIBRARY, SECOND FLOOR, in MEMORIAL HALL, ELM SQUARE, ANDOVER on THURSDAY, FEBRUARY 4, 1999 at 7:00 P.M. on the petition of PAMELA J. WARD, 6 Lincoln Circle, Andover, Ma. for a special permit under Article VIII, Section VII.A.1 of the Zoning By-Law to allow the construction of an addition which will increase the non-conforming nature of the garage.

Premises affected are located at 6 LINCOLN CIRCLE, Andover, MA in a Single Residence B District and is shown on Assessor's Map 71 as Lot 78.

DANIEL S. CASPER,
CHAIRMAN
BOARD OF APPEALS
January 21 & 28, 1999

Recycle

DO YOU HAVE an item or items that you no longer need, but that would be useful to someone else, something you'd be willing to give away if someone would come get it? For instance: boxes, storm windows, a child's bicycle, cardboard boxes, an old set of dishes. You can list your recyclable items in the Town Crossing's newest classification: "RECYCLE". (FREE of charge!) It's a way to clean up your place while acknowledging the world is running out of landfill space.

Simply write us listing your recyclables and we'll print them in the paper. No phone calls please.

Messages

VALENTINE WISHES!

Our "Messages"

Classification is a great way to send friends and family VALENTINE WISHES. \$3.00 covers up to 20 words. You can place your "MESSAGE" by calling 475-1943 or simply mail to: Valentine Wishes, c/o The Andover Townsman, P.O. Box 1986, Andover, MA 01810. We accept Mastercard and Visa or personal check. Valentine Wishes will be printed in our February 11th issue. Deadline to place your message is Tuesday, February 9th at 12 noon.

Consignment Shops

A NEW CONCEPT IN CONSIGNMENT- MAINLY FOR MEN. A unique new consignment shop at 68 Park Street, Andover is looking for fun and previously owned items for men of all ages: Hand and power tools, old clocks, early mechanical items, toys, models, crafts, fishing, hunting or anything a guy might like. Bring your consignments to our Park Street shop beginning Saturday, January 16, 1999, or call David Rodger 475-1645 for more information.

Special Notices

*ADVERTISE IT WORKS!

Your service listed here puts you in touch with thousands of interested readers. Call our Classified Ad Department at 475-1943. Deadline for placing ads is Tuesday at noon. Any cancellations must be made by Monday at 5pm.

Health & Fitness

ENJOY RELAXING Therapeutic Massage at home. One hour \$60; two hours \$75. Senior discount \$55. Call 978-685-1135.

SELF-ESTEEM COACHING for women to build personal self-esteem and achieve success and happiness. Nationally known educator, speaker and consultant is now accepting new coaching clients. Lillian Arleque, Ed.D. 978-683-7381.

Arts, Crafts & Gifts

SIGN UP FOR CLASSES in porcelain doll making. Make Shirley Temple, Santa Claus, many others. Classes mornings and evenings. 978-686-7627.

Services Offered

CALLIGRAPHY WITH A CREATIVE TOUCH. DISTINCTIVE CALLIGRAPHY for addressed envelopes, place cards, certificates. PERSONALIZED STATIONERY & GIFTS for adults and children. INVITATIONS: wedding, bridal/baby showers, Christenings, birthday/anniversary, Bar/Bat Mitzvahs, Rehearsal dinner, Birth/engagement announcements. **SENSATIONAL SALE CORNER- 50% OFF LOTS OF "WRITE" STUFF.** Album Invitations discounted. Distinctive, Unique & Personally Designed especially for you. THE WRITE PLACE on the porch at 10 Essex Street, Andover. Tues.-Fri. 10:30-5:00; Sat. 10:30-4:00. 978-474-4645.

DO YOU OWN a computer? I do hardware or software consulting, installation, troubleshooting or training in the comfort of your own home. Reasonable rates. MICROSOFT CERTIFIED. 475-7307.

WHAT'S FOR DINNER? A personal chef service. We customize menus. Prepare meals in your home. Complete grocery shopping. 603-578-9807.

Decorating Service

BEAUTIFUL WINDOW TREATMENTS at reasonable prices. Many happy references. Call for in-home consultation. Chris 978-470-2578.

CUSTOM MADE DRAPERIES, slip covers, top treatments and accessories. Over 20 years experience. Excellent workmanship. 685-5531. Bunny or Diane.

CUSTOM MADE SLIP COVERS. Pin fitted to your set. Your own fabric. Call 685-2229.

ELAINE'S SLIPCOVERS

Custom cut in your home. Also pillows and cushions. "We've got you covered." Call 686-4584.

Tree Service

ANDOVER'S FINEST TREE and landscaping. Storm clean-up. All tree work done. Fully insured. 474-0661.

JP TREE SERVICE- Mass. Arborist #1992. Crabapple tree pruning. Winter Safety Inspections. Discounted removals. Free estimates. 475-1483.

STEVE'S TREE SERVICE Professional Tree Work. Pruning, trimming, complete tree removal, stump grinding, lot & land clearing. 52ft. bucket truck. Fully insured. Excellent work at a fair price. Free estimates. FIREWOOD. Call 781-662-6733.

TREE MAN FOR HIRE. MASTER TREE CLIMBER Quality tree care. Insured. Seasoned Firewood \$120/cord cut/split/delivered. Contact Stephen Repoza at 978-470-8114.

Accounting Services

ACCOUNTING/BOOK-KEEPING SERVICES for all types of business. Receivables, Payables, Inventory, and General Ledger Accounting. Bank Reconciliation and Financial Statement Preparation. We automate manual systems. For all your Accounting needs call Garom Associates at 978-557-9007.

Financial Service

INCREASE YOUR BUSINESS!

This directory gives readers convenient access to your valuable service. For as little as \$7.00 per week you can reach over 8,000 potential customers. Or, to reach over 30,000 households in Andover, North Andover, Boxford, Tewksbury, North Reading and Wilmington, for as little as \$10.50 per week. (Andover Townsman and Town Crossings). For information on placing your ad here, call classified 475-1943.

MICHAEL F. REILLY
Certified Public Accountant
*Individual & Corporate Tax Returns.
*Quick Books Professional Advisor.

Over 40% of our practice is Andover/North Andover. Reasons: Better Service, Better Prices, Value! Advisors.
392 Main Street, Haverhill, MA 01830-3398
978-372-1192
Fax: 978-373-2467
The Firm Where "Profits Start Today"

TAX RETURNS

Individual, Business, FID, non filers. Appointments. Call Atty. Richard Hayes, 40 Kenoza Ave., Haverhill, MA. 978-521-9860.

TOSCANO & ARDITO, P.C., CPAs. Meeting all Merrimack Valley's Business, Financial and Tax Planning needs. Forty Bayfield Drive, North Andover. 978-688-2880.

Disposal Service

#1 A DUMP TRUCK for hire. ATTICS, CELLARS, YARDS CLEANED for a reasonable price. Prompt, reliable service. Call Jim at 685-1302.

#1 ANDOVER AREA Removal. Low rates. Free estimates. Clean attics, cellars, yards. Appliance removal, sheds, demolition. Call Matt Burke 475-3924.

A. CATALANO BROS. Contents of homes bought. Basements and attics cleaned. Days, cell number 508-783-7065. Evenings; 978-685-4468. leave message.

ALL DEBRIS TAKEN: Total cleanouts, demolition work. Lowest rate! Fully Insured. Contact Jim at 978-373-7161; Cell # 978-618-4924.

AM-PM DUMP TRUCK Services. You call, we haul. Attics, cellars, garages. Clean-ups. Fast service. Insured. Senior discounts. Established 1975. 688-7102.

BARRY'S REMOVAL & Disposal. Cellars, attics, yards cleaned out, appliances, furniture, oil tanks, boilers removed. 24 hour service. Licensed and insured. Bonded. John 781-246-7762.

I HAVE THE TRUCK if you need help cleaning up yards, garages, cellars, attics, etc...FREE estimates, great rates. Call Mike 978-657-4240.

Restoration Services

FURNITURE REFINISHING and REPAIR. General furniture touch-up and repair, re-gluing and inhome touch-up and repair. Dick Danjou 978-452-1459.

FURNITURE RESTORATION, REPAIR & REFINISHING- Free estimates, pick-up and delivery. Call Artisan Classics at 978-372-1030.

Gutter Service

GUTTER INSTALLATIONS, REPAIRS and CLEANING. Very good rates. Call Stephen at 978-474-4097.

General Contracting

#ADD A DECK- Open decks to closed-in winterized porches. I will also design multi-level decks to fit your unique requirements. 30 years experience in the area. MA Licensed. 475-1958.

CHRIS'S REMODELING- General Carpentry. Doors, windows and gutters, roofing/siding. Lead paint inspections and removal. Licensed/insured. Please call 978-372-3907 for free estimate.

LIBERTY BUILDERS-

Specializing in complete interior/exterior remodeling, additions, finished basements, decks and more. Bldgs. Lic. #072457; Reg. #126471. Scott 978-658-6759.

WILLIAM BARRETT HOMES- A full service design/build company specializing in new homes, major additions and renovations. Licensed/insured. 30 years experience in the Andovers. 682-2320.

Roofing

RICH ROOFING CO. Fully insured, Mass. Builders license #019939, Mass. Home Improvement Contractors Registration #112998. Free estimates. 688-3938.

WHEN QUALITY COUNTS. Call K&P CONSTRUCTION. Slate, copper, tiles, shingles. Roof repairs our specialty. License #113830. Insured. Over 20 years experience. Call 978-374-1893; 978-373-0579.

Renovations

J.M. PLASTERING & REMODELING. Complete kitchens, baths, popcorn ceilings, home repairs. Work guaranteed. Over 25 years experience. 978-851-8134; Pager# 978-622-2046.

Handyman Service

#CONTRACTOR CONNECTION- FOR ALL YOUR HOUSEHOLD REPAIRS. Interior/exterior. Painting, wallpapering. Powerwashing. Carpet, linoleum, tile. Electrical. Plumbing. Carpentry. Replacement windows, doors. Roofing. Locksmith Services. 978-815-8354.

#1 HANDYMAN- Prompt, courteous and experienced. Free reasonable estimates for all jobs. Emergency service available. Please call Dan 978-738-5094.

A LITTLE BIT OF EVERYTHING: Painting, Tile Repair, Wood Work, Masonry Repair. Just about Anything. Call 978-681-7701.

ANDOVER CALLS MR. HANDYMAN- Prompt. Safe. Reliable. Andover 474-8822.

FOR A JOB TOO SMALL for other companies, but too big for YOU. Gene Barrasso Carpentry. 978-664-2908. Handyman, painting, house repairs, suspended ceilings.

HANDYMAN PROFESSIONAL- Small repairs to total room remodel. Specializing in bathroom remodels, playrooms, decks, doors and windows. Mass. Lic.#058631, HIC#119868. Doug 475-0140.

HANDYMAN- Small remodeling carpentry, drywall, painting, electrical, landscaping and lawn care. Free estimates. Reasonable prices. For prompt, dependable service call Ken 975-1150.

HANDYMAN: Residential or commercial. Small tractor and backhoe available. Also, commercial snowplowing. Title 5 inspections. Call Paul at 978-681-0726.

MOVING OR REMODELING- Trash, furniture, wood, metal, building material removed. House, garage, attic, cellar cleaned. Repairs done. Honest, dependable. 978-373-4985.

PAINTING- Interior and Exterior, paper hanging and minor repairs also done. References available. Call Mike at 978-453-3581.

Carpentry Service

#SMALL REPAIRS CARPENTRY HOME IMPROVEMENT# Interior or exterior repair or replace doors, windows, bathrooms, kitchens, decks, additions, etc. Mass. licensed and insured. Robert A. Brown, General Contractor 475-1958

A FINISH CARPENTER. Retired, 35/years experience. Will do interior remodeling and repairs, small outside jobs and repairs. Have ABC Builders license. 470-1979.

ABILITY CARPENTER- Specializing in decks, play rooms, ceramic tile, repair and installation. License #040056. 603-894-5467.

ADDITIONS, Decks, Bathrooms, Kitchens. "20 years experience". Call Gary Standley at 978-373-1641.

ALLEN CONSTRUCTION: Building, remodeling, roofing, siding and other home improvements professionally done. Licensed, registered (#109740) and insured. Quality work at competitive prices. Free estimates. Call 682-4962.

AN HONEST & RELIABLE Carpenter/Contractor. All phases of residential construction and repair. Licensed. Insured. References. Free estimates. Pro-Care Inc. 1-800-660-1973.

BOB'S CARPENTRY SERVICE. Fast, friendly service. Free estimates. Call 682-7443.

GAETAN CHOUINARD CONSTRUCTION

All types of general construction and repairs. Windows, roofing, siding, decks and porches. Interior and exterior. Reasonable rates. FREE estimates. 687-3554.

HOME IMPROVEMENT & REMODELING. Designed to the style of your home. Finished carpentry, built-in bookcases, cabinets, stairways, mantels, kitchens, bathrooms. Licensed and insured. Robert Wilkie 470-1269.

INDEPENDENT CARPENTER- Custom carpentry interior/exterior finish. Windows, siding, decks, additions. One call does it all. Big/small does it all. 978-446-1407.

Carpentry Service

ON-TOP BUILDING AND ROOFING COMPANY. Specializing in additions, decks, remodeling, siding, roofing. License #026641, MA-Reg 123713. Insured. Methuen/Wakefield. 978-688-9963; 781-245-3013; toll free 1-888-811-6361.

SLOAN CONSTRUCTION formerly of "This Old House". A full service company. 20 years experience. Call 603-898-1771.

Masonry Service

ABCO FOUNDATIONS- Buildings jacking, patios, sidewalks, brick, stone and concrete. Call 978-372-3152.

ALL WORK GUARANTEED- Marks Masonry Repair. Complete repairs and rebuilds. Brick, concrete and stone. Andover/North Andover estimates provided. 978-547-9101.

BRICK WORK- Cement Work, Stairs, Walks, Walls. All size jobs. Free estimates. Excellent Andover references. Call Tony at 681-7701.

Recruitment Agencies

Healthcare for Hire

Quality Staffing for the **HEALTH CARE FIELD**
Let us go to work for you... we're NEW! Give us a call today.

27 Water Street, Suite 407
Wakefield, MA 01880
781-245-0600
Fax 781-246-8447

ANDOVERS MASONRY-

Complete Masonry Restorations. Chimney repairs, brick, cap installation, stone. Roof-top snow removal. Gutter work. Patio walkways. Exterior painting. Free estimates. 978-685-5494.

MASONRY. Brick, block, stone, concrete. Steps, walks, walls, chimneys. Restoration specialist. Insured, licensed. Free estimates. 1-800-927-4259.

Moving Service

A GLOBAL AGENT-MARK'S MOVING & STORAGE. Guaranteed pricing. Local, long distance, International. Licensed. Bonded. Free quote. 1-800-966-6275.

DISCOUNT MOVING RATES. Residential, commercial, store deliveries. No job too small. Available 7/days. Experienced, professional, courteous. Insured. License #30590. 685-6517.

Floor Refinishing

#FLOORS INSTALLED, SANDED or refinished. Gonsalves Hardwood Floors. Fully insured and state registered. Excellent references. Free estimates. 1-800-685-1402.

A. DAKK & C. FLOORING: Hardwood floors sanded, refinished. References. 22/years experience. FREE ESTIMATES. The Best for Less. Fully insured. 688-7845.

ALL HARDWOOD

FLOORS installed, sanded and refinished. Free estimates. Best prices. 10 years experience. Call WITKUM FLOORING 978-681-0826.

Plumbing/Heating

A QUALITY JOB Plumbing, heating and gas. Residential and commercial. No job too small! Free estimates. Master #9560. Call Bill 978-372-2080; 978-683-3596.

DANIEL DOORE PLUMBING & HEAT. Boilers, water heaters, new construction, remodeling. Quality dependable service. Call 682-3814. License#24393.

FENTON PLUMBING & HEATING- Boilers installed & repaired. Hot water tanks. All phases of plumbing, heating and gas fitting. 24 Hour Emergency Service, 30 min. call-back. Fully insured. License# 24239. 978-618-4923.

J.E. HUNT PLUMBING. Repairs, installations, service work. Heating problems a specialty. Senior discount, emergency service. License #24355. Call Joe 475-4699.

SMALL PLUMBING/HEATING and GAS FITTING.

Water heaters, faucets, stoves, washing machines, disposals, dishwashers, repairs and drains unclogged. Call Steve 978-458-0553. Lic. #22058.

BILL BROGAN PLUMBING & HEATING SERV-

ICE. Emergencies, water heaters, boilers, faucets, complete bathrooms, drain cleaning, gas fitting, problem solving. 25 years experience. All emergency calls returned within 10 minutes. Reasonable rates. Office- 475-4237, Beeper #508-522-2221. Masters License #9565.

Plastering/Drywall

B.C. & SONS- Cracked plaster? Drywall it! 25 years experience. Fully insured. 1-800-615-8314 or 978-373-3008.

D.M. BROPHY PLASTERING- Full skim coat plastering, board and patchwork. Commercial and residential. Custom ceilings. Quality service. Free estimates. 686-6804.

MV PLASTERING AND DRYWALL. Best prices. Old ceilings and walls new again. Free estimates. 686-5012.

W.J. BURKE JR. DRYWALL. Water damage estimates, finish coat, interior painting, custom textured ceilings. Fully insured. Call Bill 685-5728.

Electrical Services

COURTEOUS, REASONABLE, PROMPT. Michael Doucette installing recessed lighting, outdoor lighting, small jobs, etc. Travel time waived. Master License #15198A. 978-834-0480.

LICENSED ELECTRICIAN- Commercial, residential, industrial, wiring new homes, additions, offices, service upgrades, pools. Senior discounts. Fully insured. Lic#26729. 978-975-5169.

LICENSED ELECTRICIANS- Father and Son team. Remodeling and roofing. Residential, Commercial and Industrial. No job too small. Low cost rate. Lic.#21056E. Peter 975-4439.

ABSOLUTELY EXCEPTIONAL, QUALITY WORK GUARANTEED- Interior/exterior. Andover references available. Fully insured. For free estimate, call Ed Ruane 978-521-0964.

Locksmiths

CERTIFIED LOCKSMITH- Lock replacement, new installation, rekeying and master keying. Servicing homes and businesses since 1986. Quality work guaranteed. 685-8072.

Floor Covering

CARPETS, VINYL and TILE INSTALLATION. Call 978-688-8889.

Tiling Service

BATHROOM & KITCHEN REMODELING. Marble, tile, granite, patios/walks, and brick repointing. Shower doors installed/repairs, also regrouting. 20/years experience. 978-264-9069.

CERAMIC TILE INSTALLATION and repair- New kitchen floors and bathroom shower repair my specialty. Fair and affordable prices. All work guaranteed. Larry 781-938-9897.

CERAMIC TILE INSTALLATION. Kitchen and Bathroom, floors and walls. Bath tub remodeling. All types of applications. Call 781-272-1815.

Painting & Papering

#CONTRACTORS CONNECTION- Interior and exterior painting. Power washing, water damage repairs, decks sealed and stained. 978-815-8354.

A STEADY HAND PAINTING COMPANY. Interior/exterior painting. Reasonable rates. Clean and productive. Andover references available. Antique and new homes. Fully insured. Free estimates. Ready when you are. 1-888-845-6250 alpha pager.

ABSOLUTELY THE

FINEST in interior painting- Andover Village Painting Co. Many local customers; references always. Free estimates. Mark 978-687-6959.

AFFORDABLE QUALITY! Residential and commercial painting and wallpapering. 25 years experience. Local references. Call Dan Moynihan 978-475-7209.

ANDOVER PAINTERS. Interior painting. Ceilings, walls, woodwork. Quality workmanship. Reasonable rates. Insured. Also, kitchen cabinets. Call 978-475-9092.

BERUBE'S RESIDENTIAL PAINTING: Quality painting at reasonable prices. Exceptional workmanship. Tight budget? Lets talk. Fully insured. Call Steve 24/hours. 978-649-9763.

BOB'S PAPERING & PAINTING. Interior and exterior. Reasonable rates. Free estimates. Other home improvements available. Bob 683-8367.

DOCTORS, LAWYERS, AND other business professionals, is it time to give the office a fresh look? If it is, give The Painting Professionals a call. We've been in business for over 35yrs. We will schedule around you. 24hrs. a day and weekends. (Don't forget: When you go NH you Save \$) E.L. Doyle & Sons Painting 603-893-7975.

F.D. ROCHA AND COMPANY. Painters, decorators, paper hangers. Neat, professional work. Established for over 40 years. Fully insured. Reasonable rates. Call 978-452-7614.

GODDARDS PAINTING SERVICE- Professional interior/exterior painting. Call 1-800-750-4666.

INTERIOR - EXTERIOR PAINTING, Wallpapering, sponge painting and stenciling. Quality work, reasonable prices. Free estimates. Call Paul 475-6495 or Bob 470-1822.

INTERIOR PAINTING and Wallpapering. Free estimates. Call John Thomson 470-0037.

INTERIOR/EXTERIOR PAINTING- Other services offered. Dependable and clean. Free estimates. Call 475-9503.

JIM FOWLER'S PAINTING. Interior. Fully insured, 20 years experience. Local references. Call 475-9937.

HELP WANTED**SECURITY OFFICERS****Excellent Starting Pay!**

Andover • Reading
Start an exciting CAREER today by joining First Security Services! We have FT/PT openings available with:
Flexible Schedules, Health/Life Insurance & Paid Vacations/Training. Call (781) 944-0907 to set up an interview! EOE.

JIM'S INTERIOR PAINTING and Papering. Light home maintenance. Please call 978-372-9770.

MIKE'S WALLPAPERING and Painting. Quality workmanship. Best Prices. References. 975-5787.

PAINTER- Interior/exterior. Clean, Courteous, Efficient. 25 years experience. Many references. Call Frank 475-0875.

QUALITY PAINTING and Wallpapering. Interior and exterior. Free estimates. Ten years experience. Call Bruce McFarland at 978-468-8093.

RICK SIBLEY PAINTING & PAPERING. Professional interior painting and papering since 1975. Emphasis on preparation. In addition to painting, we offer wallpaper stripping, wallcovering installation, plaster patching, color matching and an array of fine decorative finishes. 1-800-967-0259.

TWO GUYS PAINTING-Residential: Interior. Fully insured. References. Free estimates. No job too small. Call "TWO GUYS" at 978-989-9956.

Cleaning Services

★★★★★
BEST CLEANING SERVICE- Top to bottom cleaning GUARANTEED! Fully insured. Serving the Andovers for 9 years. References proudly given. Call 978-441-2144.

★★★
IMMACULATE CLEANING. We do it all, from windows to floors and more. Excellent references. Free estimates. 5 years experience. Call 978-373-0314.

A+ SPARKLING JOB- Home or business. Excellent references. Mornings and afternoons available. Call the experienced cleaner! Call Sandy 978-373-2977.

AAA CLEANING SERVICES- Commercial-Residential. Tiled floor waxing, carpet shampooing, hardwood floors. Complete interior cleanings. Methuen office: 689-9563. Pager: 508-391-8503.

ABSOLUTELY CLEAN- Affordable, dependable, reliable and thorough house cleaning. Weekly and bi-weekly. Experienced and very trustworthy person. Fully insured. 978-209-4249.

ANDOVER HOUSE-CLEANER available for weekdays. Honest and dependable. Excellent, long time references. Affordable rates. Please call 975-2510.

ARE YOU TIRED and working hard? Why don't you let me do your housecleaning. Call Teresa at 978-683-8308.

CAROL'S CLEANING- Affordable, reliable, honest. Great references. Call 978-858-0823.

CLEAN BY DESIGN. Over 20 years experience. Call Richard Reedy 687-7257 leave message.

HELP WANTED**FULL-TIME ADVERTISING SALES REPRESENTATIVE**

The Andover Townsman and Town Crossings has an immediate opening for an experienced outside advertising sales representative.

Communication and organizational skills are a must. This position will be compensated with a salary plus commission. Benefits include paid vacation, health insurance and life insurance.

Please send resumé, cover letter, references and salary history to:

Michael A. Masessa Jr., general manager

ANDOVER TOWNSMAN & TOWN CROSSINGS

33 Chestnut St. • P.O. Box 1986

Andover, Mass. 01810

No phone calls please.

HELP WANTED

SALTER HEALTHCARE
Aberjona, Winchester & Woburn
Nursing Centers

Business Office Manager

Full-time opening for an experienced nursing facility Business Office Manager. Responsibilities include management of A/R, A/P, and G/L for three nursing facilities. Experience with Medicare/Medicaid billing, reimbursement, collections, and computers required.

Salter Healthcare Services offers a competitive salary and benefits to match your skills. Please send resume and salary requirements by mail or fax to:

Nancy Escalada

P.O. Box 490, Winchester, MA 01890

Fax: 781-729-3817 EOE



Salter Healthcare
Aberjona - Winchester - Woburn
Nursing Centers

DO YOU WANT your house very clean? I have experience, references and great prices. Call me now! **978-459-3516**.

E.T. HOUSECLEANING will clean your house while you work or rest. Affordable, dependable. Free estimates. Call us at **978-685-9796**.

HOUSE CLEANING. Weekly and bi-weekly, residential. Meticulous. References. Reasonable rates. For free estimate please call Sandra **978-640-0942**.

HOUSECLEANING: RELIABLE. Experienced two person team will clean your house, weekly, every other week or monthly. Estimates, references. Lisa **475-6259**.

KITCHEN FLOOR LOOKING DULL? Disgusted with your no-wax, no-shine floor? Let us clean and shine it for you! **LIBBY'S CLEANING SERVICE** **686-6577**.

MARANATHA CLEANING SERVICE. Office and housecleaning with personal touch. 10 years serving New Jersey and Massachusetts. References. **978-687-2041**.

PONY EXPRESS CLEANING Company. No job too big or small. Commercial and residential cleaning weekly, biweekly, monthly, one time major jobs. Free estimates. Chelmsford **978-251-7712**.

TIDY HOUSECLEANING SERVICE. Affordable, experienced and trustworthy cleaners will service your home or office. References available. Call **978-688-6044**.

Snow Removal

DRIVEWAYS & WALKWAYS. Residential and Commercial. Most jobs starting at \$20.00. Call **978-937-2259**.

RESIDENTIAL SNOW-PLOWING. Call 24-Hours. **749-6648**. (or page us at **859-8656**, enter your telephone # at the tone).

Window Cleaning

#WINDOWS CLEANED & REPAIRED. Fully insured, free estimates. Sansoucie Window Cleaning **978-975-7344**.

RESIDENTIAL WINDOW CLEANING. We also do replacement windows, reglazing, sash cords, interior and exterior painting. Owner is on site. 15% Senior discount. F&M Cleaning **978-372-2992**.

Landscaping

BIRCHWOOD PROPERTY MAINTENANCE. Quality landscaping and lawn care. Spring clean-ups. Mulching, lawn mowing, fertilizing, de-thatching. Reasonable rates. Please call **691-5915**.

C.A.P. LANDSCAPING. Accepting SNOWPLOWING customers. 24HR Service. Full service lawn maintenance. Serving the Andovers. **978-682-2322**.

GARDENS BY ELLEN. Landscape design, construction, installation, and maintenance. Fine perennial gardens, sanctuaries, meditative spaces. Consultations. Ellen Sweeney, **978-686-7712**.

PERENNIAL LANDSCAPING. Lawn installations & designs. Brick walkways, patios, retaining walls, shrub trimming & planting. Bobcat and backhoe service, clean-ups, tree service. Mike Winslow **978-373-8331; 617-334-3764**.

After School Programs

CAMP EVERGREEN AFTERSCHOOL RECREATIONAL PROGRAMS. Transportation from school provided. Flexible monthly schedule. Runs till 6:00pm **978-475-2502**.

Child Care

ANDOVER LICENSED FAMILY DAYCARE has openings, any age. Meals provided. Near Rtes. 133/93/495. 12 years experience. License #92807. Call **975-2402**.

CHILDCARE AVAILABLE Part Time. Age 3 and up. North Andover mother with a 2 year old boy. Call Martine **978-687-2979**.

NANNY AVAILABLE 20-40 hours per week. Experienced and CPR Certified. References available. Please call Debbie at **978-458-2238**.

NORTH ANDOVER FAMILY DAYCARE. Daycare Mother has full/part time openings. Fun games and Learning. License #180795. Call **689-3437**.

Camps

KALEIDOSCOPE '99. Exciting enrichment for kids, July 12th-30th. One week courses. AM/PM, extended day. Science, math, computers, art, music, drama, writing, more. Now registering. Info-Brochure, **978-475-1422**, or write Kaleidoscope, Box 506, Andover, MA 01810.

KITE '99. Program for academically talented students, grades K-8. Merrimack College. 9:00am-2:30pm August 2nd-6th. Small classes, skilled teachers, challenge. Theme: Dream Catchers. Brochure/information **978-475-1422** or write: Kaleidoscope, Box 506, Andover, MA 01810.

Instruction

A.C.E. MATH TUTOR. 20+ years teaching experience, Math Ph.D. Will tutor all levels Middle School through College. Call **475-4285**.

ACCREDITED EDUCATIONAL THERAPIST for students or adults. Learning skills for phonics, reading, writing, math. S.S.A.T., P.S.A.T., S.A.T. Miriam Smith, M.A. **683-6129**.

ATTENTION DRUMMERS Want to develop your playing to the next level? Berkeley Grad. teaching all styles, all levels. Salem, NH area. **603-898-4301**.

COMPUTERS DON'T BYTE! Feel comfortable with Windows, Word, file management, email, etc. Individualized instruction on your computer. Beginners welcome. Priscilla, **978-685-1479** Andover.

DRUM LESSONS AVAILABLE from experienced teacher, Berklee Alumnus. Reasonable rates. Call **688-4447**.

DRUM LESSONS in the convenience of your home with experienced drum instructor (Berklee Graduate). Reasonable rates. **603-425-7458**, Web-site: <http://members.aol.com/johnsdndrum/index.htm>

GUITAR TEACHER ACCEPTING NEW STUDENTS: 25 years experience, music degree. All ages, levels, styles. Guitar rentals available. Bass lessons available. Your house or mine. For more information call John **975-0335**.

LESTUDIO DE BALLET, **470-1381**. 2 Dundee Park, Andover. Ballet classes for adults and children.

MATH TUTOR with 7 years teaching experience, certified in grades 7-12, available evenings and weekends. Very reasonable rates. **978-474-9020**.

MATH TUTOR. Clear and patient help for the floundering, anxious, or ambitious learner. Harvard M.A. Call **475-7577**.

MATH, SCIENCE, SSAT, PSAT, SAT and Special ed tutor. Certified teacher with over 14 years experience, focuses on academics, studying skills, organization skills, and test taking skills. Flexible hours. Done in your home. **978-689-4517**.

PRIVATE TUTORING IN: Foreign languages, English, math, sciences, and test preparation for: SAT, SSAT, GRE, GMAT. Beaven & Associates, 91 Main Street, Andover **978-475-5487**. <http://members.aol.com/prbeaven>

PRIVATE TUTORING. Grades 1-4. Wednesday afternoons/evenings. Tuesday/Thursday evenings only. Remedial or reinforcement tutoring. Masters Degree in Special Education. **475-5738**.

PROFESSIONAL TUTOR. Many years experience. Very reasonable. Call **978-687-1467**.

SPEECH/LANGUAGE THERAPIST specializing in preschool, articulation and language delays, has openings. Free screening. Robin Miller **475-4609**.

TUTORING BY EXPERIENCED TEACHER; Elementary and secondary levels. English, math, social studies, Latin, French, study skills. Wellesley graduate. Call **475-0966**.

Equestrian

THE CARRIAGE BARN EQUESTRIAN CENTER. All new riding facility in Newton, N.H. Indoor ring (72x160feet), 10x12 box stalls available for boarding. Miles of trails! Call Yvette at **603-382-2119**.

Help Wanted

AFTER SCHOOL CARE needed for two older boys. Perfect for responsible high school student with own transportation. Good pay. **475-0915**.

AFTER SCHOOL CHILD care needed in Andover home, 20-30 hours per week. Non-smoking, references required. Call **978-725-3370**.

ANDOVER AGENCY NEEDS an experienced Leisure/FIT agent to join our special group. MUST be well traveled, Sabre proficient, service motivated and LOVE leisure travel. 9:00am-5:00pm, Monday-Friday. Contact Arlene or Margo, **978-470-1493**.

ANDOVER FAMILY SEEKING experienced, caring, patient, child-centered live out nanny for newborn twin girls, beginning May 1999. Full time position. Non-smoking, need own transportation. References required. **978-470-1025**.

ANDOVER FAMILY SEEKS full time live-out nanny to care for our three wonderful girls. Non-smoking, CPR, references. Call **978-687-2811**.

ANDOVER FAMILY with three school age children seeks full or part time housekeeper with experience for long term position. Please mail resume or pertinent information to Box SDR-14, c/o The Andover Townsman, P.O. Box 1986, Andover, MA 01810.

CARING INFANT CHILD care. In-home. One infant. No pets. Starting 5/99. 8:00am-5:30pm, Monday-Friday. Non-smoking. References required. Call Jane. **749-1349**.

CHILD CARE NEEDED one or two mornings or afternoons per week, for one year old child. Non-smoking. Please call **475-0857**.

ReadyMaid

Homes/Condominiums / Apartments/Offices

WEEKLY/BI-MONTHLY/SEASONAL/HOLIDAY SERVICE

- Fully Insured and Bonded
- No Obligation Free Estimates
- We Furnish All Supplies and Equipment
- Speedy Team Cleaning Efficiency
- We Guarantee All Of Our Work
- Serving The Andovers For 12 Years

Call Our ReadyMaid

"Helpline"

475-5575

The Affordable Housekeeping Professionals

Richard M. Nasella CABINETMAKER

- Custom Built-in Units
- Bookcases • Installations

(978) 688-3639

BALDASSARI PAINTING



FREE POWERWASH WITH ANY EXTERIOR JOB (\$250.00 Value)

Interior Painting

TRIM: \$85.00

(Ave. size room)

WALLS: \$85.00

(1 coat - Avg. size room)

Minimum 2 Rooms

Wallpapering \$25.00 per double roll (6 double rolls per room min.)

Professional, Fully Guaranteed Work at Low Prices

Call today for your FREE estimate

**978-688-0161
METHUEN**

ALLEN TILE

CERAMIC • QUARRY • MARBLE
GRANITE • SLATE
CUSTOM COUNTERTOPS
RESIDENTIAL • COMMERCIAL

FULLY INSURED **682-1101** FREE ESTIMATES
NO. ANDOVER, MA

Fine Home Carpentry

Charles Vincent Licensed & Insured
(978) 585-9281

Complete Home & Business Remodeling
Specializing in Fine Details
New & Vintage Homes

- Specialized Additions • Individualized Decks
- Personalized Kitchens & Baths
- Customized Millwork

Mass. Registration #109423

NORTHEAST BUILDING & REMODELING

- Design Services
- Full Interior Renovations
- Additions
- Kitchens/Baths
- Decks
- Windows/Doors
- Basements Finished

COMPLETE REMODELING

978-988-9492

Insured - MA Lic. #058024
Reg. #119724

WOODROW FRANKLIN GRANT, JR. Painting Contractor

Established 1971 / Serving the Andovers for 25 Years

- Specializing in Suede & Faux Finishes •

Commercial & Residential / Fully Insured

(978) 937-4300

PLUMBING & HEATING SERVICE

FRANCIS W. FERRIS

Residential - Commercial

978-475-0829

24 Hr. Service / Fully Insured / \$35.00 Per Hr.

Over 30 Years Experience

Lic. #14688

Homeworks RESIDENTIAL DESIGN SERVICE

Specializing in the design of new homes, additions & renovations since 1974

Consultations
Conceptual Designs
Construction Drawings

DAVID W. BROWN

(978) 470-0454

Help Wanted

DISTRIBUTORS NEEDED due to high demand. Herbalife International. Live healthy while helping others to do the same. 978-470-1545.

FULL TIME MAINTENANCE person for Tewksbury MA multi-unit apartment complex. Experience necessary. Send resumes to: Mesiti Development Co., 11 Old Boston Road, Tewksbury, MA 01876.

NURSE/NURSES AID-Private duty for elderly women in Methuen. Please call 686-8273.

NURSES: Work from home in field of health, nutrition and disease prevention. Complete training. Call Diane 978-470-1545.

SECRETARY \$28 K-Microsoft office. Small software company. Call 1-800-639-8871.

"BIG SISTER" for occasional after school/early evening companion for Andover 6th grade girl. Hang out, do homework, watch tv with respectful, fun-loving kid. Must be responsible high school or college student with car. Should be good student with sense of humor. Pay depends on experience. Call Ron or Jane at 978-475-4195.

PART TIME- Help wanted 2-3 days/week for busy Andover card and gift shop. Applicants must be energetic, dependable and enjoy giving customer service. Apply in person to THE STRAWBERRY TREE, 9 Main Street, Andover, MA.

Animals & Pets

CLAWS AND PAWS Pet-Sitting. By the day/week. Specializing in the best care for your pet. Excellent references. Contact Amy 475-0111; 978-372-7190.

DOG & CAT CARE in your home. Quality Pet-sitting/exercise. TLC a specialty. Bonded. References. Call Nancy Prentiss, GREAT EX-PET-ATIONS of Andover. 749-8016.

PAWS-ITELY PALS-Professional Pet Sitting in your home. Scratching a belly, giving an old friend medication, to puppy love. We personalize our service to your pet's needs. Bonded & Insured/References. Please call Julie. 978-851-2010. www.pawpals.com

PERSONALIZED PET SERVICE- (SM) Est. 1983. Offering home pet care. Fully bonded, certified animal health tech. Daily walks, vacation care. Puppy love. Andover/North Andover. Call 687-3947.

Business Opportunities

ARE YOU LOOKING for a business with residual income that has the following:

- *No large investment
 - *No inventory
 - *No billing or collections
 - *No need to deliver products
 - *No pressuring customers to buy
- I would like to introduce you to this unique opportunity. Call 978-470-1901 to schedule a one hour evening appointment.

Articles for Sale

ADVERTISE YOUR "ARTICLES FOR SALE" here for as little as \$3.00 per week. Call our classified ad department for details! 475-1943.

ANTIQUE PINEAPPLE TWIN bed. Headboard and footboard. Excellent condition. Best offer. 470-2582.

BEAUTIFUL CHERRY DESK- Simple elegance, bought from WORK BENCH at \$600. Used 1 week reduced to \$400 or best price. 683-4637.

CLEARANCE SALE! 50%-75% OFF all winter clothing at The Mercantile, Andover's unique consignment shop, 68 Park Street. Monday-Saturday 10am-5pm, Sunday 1pm-4pm. 475-7940.

DINING ROOM SET, like new \$3000. Living room set; 2 couches, 2 end tables and coffee table \$1500. Living room set; 1 couch, 1 chair, 2 end tables \$400. Call 470-0993.

ETHAN ALLEN entertainment center- 30-1/4"-H, 40"-W, 18-1/2" depth. Early American finish. Excellent shape. \$350/best. Call Chuck 978-470-4785.

FULLY SEASONED HARDWOOD. Cut, split and delivered. \$165/cord. Also, 1/2 cords available. 10cu.ft. delivered and stacked \$45. Call 781-662-6733.

FURS (2)- Red fox size medium, Raccoon size medium, both in excellent condition. Cleaned and maintained. \$200/each. Call Ginnie 686-9324.

KING SIZE MATTRESS, box spring and frame, King Coil. 5 years old, in storage for 2 years. Asking \$550. 475-6369.

LOSE WEIGHT. All Natural. FREE Samples. Please call Toll Free 1-888-382-6393.

MATERNITY CLOTHES: all sizes, excellent condition. Call 978-975-4194 leave message.

NEW CARPETS- Installer has access to several thousand yards StainMaster carpet. I can carpet your livingroom and hall for \$389. Price includes pad and installation, based on 30sq.yds. Also have Berber and commercial carpets. Call John 978-256-2145.

ONE PIECE SOLID oak entertainment system. 69" wide X 59" tall on casters. Includes room for 25" TV with doors, video storage, 3 shelf AV storage with glass doors. When new \$1200. Asking \$350. 2 Macintosh II computers with 19" BW monitors. Asking 150/each. Computer desks and various office supplies. 475-3462.

RUSTIC CARVED ITEMS- Apple picking ladder \$100. Bench \$65. Garden trellis \$65. Tools \$50. Call 978-475-1483.

STARTAC CELL PHONE, model 6000e, lithium battery, charger, auto charge adapter \$100. Call 978-470-1629.

PINE BUNK BEDS \$125. Cherry stained 5 drawer bureau \$60. Fisher Price table, 2 chairs \$25. Dark oak kitchen set, 4 chairs \$100. 978-664-0686.

STORE CLOSING SALE- 50%-70% OFF... Wedding gowns, Brides Maids dresses, Mother-of-the-Bride dresses, shoes. Also have cash register, refrigerator, and mannequins. 978-640-6399.

TY BEANIE BABIES JUST IN!! Millennium Bear, Kicks Soccer Bear, 1999 Ty Signature Bear, Valentina the Magenta Bear, plus 25 others. 978-474-4366.

WHIRLPOOL WASHER, WESTINGHOUSE electric dryer \$125/both. Snowblower MTD 5hp. \$200. Baby crib \$50. Jacobson lawnmower \$25. Call 978-475-8531.

Firewood/Fuels

QUALITY HARDWOOD 1/8, 1/4, 1/2 cord, \$30.00, \$50.00, \$80.00. Contact Tim Sweeney and Son. 749-3066.

Wanted to Buy

ANTIQUES - Anything old Marbletop, Walnut, Grape and Rose Carved Furniture, Glass, China, Silver, Jewelry, Clocks, Prints, Frames, Guns, Coins, Furniture, Etc. William F. Graham, Jr. 420 Water Street, Haverhill, Mass. Tel. 978-374-8031, will call to look.

Garage Sales

ANDOVER- In-house estate/moving sale. 85 Summer Street, Saturday 1/23/99, 8:00am-3:00pm. Furniture, household, lots more.

Articles Left From

YOUR GARAGE SALE? For as little as \$3.00, you can list them in our "Articles For Sale" section and reach over 8000 readers. Call 475-1943 for details.

Wanted Real Estate

YOUNG COUPLE LOOKING for single family, handyman special house with land or large yard. \$225,000 or under. No brokers please. 978-474-0949.

Condos for Sale

METHUEN- BY OWNER. Updated two bedroom, garden-style condo. Central air, storage, parking, beautifully maintained landscaping. \$58,000. Call 978-686-6804 for more information and appointment.

Houses for Sale

ANDOVER- JUST REDUCED, \$329,900. 4 bedroom, 2-1/2 baths, attached 2 car garage. All hardwood floors. 1-1/4 acres. Re/Max Realty Connection 978-988-5800.

Houses for Rent

ANDOVER- Intown three bedroom home. 1-1/2 baths, newly painted and papered. Available for immediate occupancy. \$1500/month plus utilities. 978-475-0011 days.

ANDOVER- Pre-Revolutionary War (1735) 3 bedroom cape adjacent to Shawsheen historical district. Set against sloping hillside on beautiful large lot. Fully renovated, beautiful kitchen, post and beam construction, magnificent wainscoting, wooden floors, low ceilings and a beautiful view. Ready 2/1/99. \$2200/mo. Call Bill or Loriani days 603-437-0345; evenings 978-470-8327.

ANTIQUE COLONIAL TOWNHOUSE- updated 5 room, two bedroom pkg. No pets. \$1000/month plus utilities. Call 475-9010.

Apartments for Rent

ANDOVER, FIRST FLOOR, 2 bedroom turn of the century. Large eat-in kitchen. Large living room and dining room with heat. \$1275. 474-4254.

ANDOVER- available 3/1/99. Three bedrooms, 1-1/2 baths, half duplex. Porch, yard. \$1400/month plus utilities. Non-smoking. No pets. Call 978-725-5366 or 978-470-1768.

ANDOVER- Charming 5 room Carriage House in country setting. Fireplaced living room, pool. Ideal for couple. Close to 93. Call evenings. 475-9206.

ANDOVER- cozy two bedroom apartment available for short term lease. Ideal for single or couple. \$950/month includes all utilities. 978-749-0694.

ANDOVER- Good location. Route 93/exit 45. One bedroom. Washer/dryer. Appliance. Large kitchen, gas heat. Wall/wall. Storage, parking, residential. Lease. \$700. 689-4479.

ANDOVER- one bedroom. Walk to center, off-street parking, on-site laundry. Recently remodeled. \$800/month. Second unit, unremodeled \$675/month. No utilities, no pets. Available 2/1/99. Security deposit required. 978-681-1166.

ANDOVER/BALLARDVALE- Kitchen, living room, bath and 3 small bedrooms. Parking. \$775 per month. Call 978-470-3136.

ANDOVER- Shawsheen area, available 2/1/99. Three bedrooms, large eat-in kitchen, new appliances, neutral wall/wall. Private parking on dead end street. No pets. First, last, security. \$1350/month plus utilities. 617-872-1570.

ANDOVER- Stylish 1 & 2 bedroom apartments, attractively situated on Merrimack River. Close to 93/495. Clubhouse, fitness center, outdoor pool, and tennis courts. A great place to call home! No pets. Open Monday-Saturday 10am-6pm, Sunday 12noon-5pm. RIVERVIEW COMMONS, 978-685-0552. Corcoran Management Co.

ANDOVER- Walk to everything!!! Desirable intown, 5 rooms, two bedrooms, first floor. Includes stove, refrigerator, dishwasher and disposal. Available 3/1/99. \$1200/month plus utilities. 978-475-0010.

ANDOVER/LAWRENCE LINE, close to highways. One and two bedroom apartments. Call for availability 681-1800.

BRADFORD- Large, elegant one bedroom in vine covered brick Victorian overlooking Bradford Common. Wide pine floors, wall-to-wall, washer/dryer, appliance. Parking. No pets. \$625/plus utilities. 978-373-2253.

DOWNTOWN ANDOVER- spacious seven room, second and third floor, fully renovated modern apartment on quiet street. Includes 3 large bedrooms, office, eat-in kitchen, living room, library/den, laundry room with washer/dryer hookups, and two bathrooms. Lots of attic and basement storage, parking for 2 cars in private driveway, large front porch, side patio, nice backyard. Includes full appliances including refrigerator, dishwasher, etc. \$1900/month plus utilities. 6 or 12 month lease. Available 2/1/99. Call 781-869-6955.

DOWNTOWN ANDOVER: Spacious one bedroom apartment. New kitchen, new stove, refrigerator. Private parking. Available 2/1/99. \$850/month plus utilities. 978-470-2496.

METHUEN- Quiet, clean and convenient exit 46 off 495. No pets. 1 bedroom from \$600, 2 bedroom \$725; Includes heat, hw, gas, w/w, appliances, laundry, parking. Delmont Estates 978-686-4791.

TEWKSBURY- plush suites available in luxurious Tewksbury highrise. 1, 2 and 3 bedrooms, fully appliance, elevators. Conveniently located near I-93, and I-495. Call 978-640-9281 for more information. e.o.h.

Storage Space

ANDOVER SELF STORAGE heated storage units, 25sq.ft. and up. High security with low monthly rates. Call 975-3933.



Jeannette Belben
CRL, CBR



THE RIGHT REALTOR MAKES ALL THE DIFFERENCE!

Thinking of buying your first home? Call Jeannette for a free "Home Buyers Handbook" as well as information on how I can represent you as a Buyer's Broker! Direct Line 725-5345.

RE/MAX preferred
(978) 686-5300 x345 (24 hour-messages)

INTERATE NATIONAL MORTGAGE CORPORATION

Est. 1986

30 YR. FIXED RATE: 6.125% / APR 6.41%

15 YR. FIXED RATE: 5.75% / APR 6.22%

Here Are Some Of The Reasons Why We Are Among The Top 5 Lenders In Andover:

- We Close 100% of Our Clients' Loans and They In Turn Refer Their Friends and Family
- Lowest Rates: Fixed or Adjustable ■ Local and Convenient Service For The Life of Your Loan
- Several Innovative Programs, Such As Our 10% Down, No PMI Loan, Construction Loans

Call: **JIM KOCHAKIAN** for Personal Service
Local Office: (978) 688-2480 ext. 12 (7 days)
232 Pleasant St., Methuen Executive Park 01844-7136

Visit Our Interactive WEBSITE @ WWW.INTERATE.COM

MASS. MORTGAGE LENDER LICENSE #ML0023 / NH and MAINE LICENSED MORTGAGE BANKER



Jim Kochakian
Vice President
1992 thru 1997
"Top Producer Award Winner"

Wilde Andover Hillside Main Street Downtown Andover Professional Office Spaces for Rent

1373 sq. ft.
670 sq. ft.

Facing Directly on
220 Space Town Parking Lot
Call Frank Mical at
978-475-8435

PACIFIC MILLS- Heated Storage Available. 3000-sq.ft. and up. Excellent highway access. Secure facility. Great rates. Flexible terms. Call 686-4191.

Resort Places for Rent

BEAUTIFUL LAKE WINNIPESAUKEE vacation rentals available. Reserve now for Gunstock ski and stay package. Lakefront townhomes fully equipped and ready to enjoy. For more information on rental or sales call Samoset at 603-293-8068.

MARCO ISLAND- 5 star Eagles Nest Resort with private Gulf Beach. Two bedrooms, 2 baths, sleeps 6 with full kitchen, dining and living room plus screened porch overlooking Gulf of Mexico. Available 2/26-3/5 or 3/5-3/12. \$2000/week. Contact broker/owner 978-725-5349.

Office Space for Sale

HAVERHILL OFFICE CONDO 1120sq.ft. Elevator, heat, a/c included. Historic downtown. Convenient to banks, restaurant, buses, etc. Reduced \$55,900. 9:00am-5:00pm 978-372-4911.

Office Space for Rent

ANDOVER CENTER OFFICE AND RETAIL LOCATIONS. Singles and suites, sizes from 150sq.ft. to 3500sq.ft. subdividable. Call 475-8732.

ANDOVER DOWNTOWN- 200-700 square feet. Singles, Suites. Call Pam 502-8288 (local) or 475-1243.

ANDOVER/NORTH ANDOVER LINE- 2700-5400sq.ft. on main floor of professional office building. Great location and parking. Call John McGarry 978-686-1111.

SALEM, N.H.- Professional office condo in Salem Professional Park. Fully occupied medical building. Waiting room, reception area, office, two exam rooms, bathroom. \$850 with option to buy. 978-475-5710.

INDIVIDUAL OFFICES with telephone answering and support services from \$395. Convenient Route 114 location in North Andover. OFFICE SUITES AT JEFFERSON PARK 685-5440.

Commercial - Retail

ANDOVER CENTER, 68 Park Street. Unique and charming shopping area. Retail or office space. Private bath and separate entrance. \$535/month plus utilities. Available 2/1/99. Call Lee Dodd 617-262-6907.

APPROX. 1300SQ.FT. retail space, Andover Center. Large windows overlooking parking lot. Excellent condition. Lease required. 475-9796.

NEWBURYPORT- 732-sq.ft. office in professional building. 5 rooms plus private bathroom and waiting room, parking plus more. Available immediately. \$800/month plus utilities. 1-978-388-4848.

Buildings For Sale

METHUEN'S FINEST- 10, 12, 14 Pleasant Street across from the Red Tavern. 7 apartment building. Great for professional office, group home, assisted living. Great investment. Condo plans also available. Upper \$400,000's. Sullivan Realty 681-8511.

Boats & Accessories

1986 PRECISION-23 8hp sailmaster. 5 berths, head, stove, dodger, cockpit cushions, awnings, trailer. Clean. \$8500/best offer. Call 603-893-4072.

1994 BAYLINER 30FT, twin I/O. Low hours. Below book. 1-800-664-1299, 475-4335 (eves).

Automobiles for Sale

1971 JAGUAR XKE coupe. Recently restored, very reliable. \$15,000. Call 978-475-8659.

1987 NISSAN SENTRA Sport Coupe- Red, 156k miles. New Battery. Great condition. 617-494-0994.

1987 CADILLAC COUPE DeVille. A grandmother's car that's been treated like a baby. Tan roof and tan leather interior. Spotless inside/out. Runs great. Needs nothing. A real beauty! 84,000 miles. \$4,750/best offer. Call days 689-7470.

1988 AUDI QUATTRO- 4wd, 5 speed, totally reconditioned, new paint, brakes, suspension, tires, battery, timing belt, water pump. Gorgeous condition \$4995. 978-474-4356.

1988 LINCOLN CONTINENTAL Signature Series Sedan. Runs great. Must Sell. \$3900 or best offer. Call 475-0913.

1988 NISSAN TRUCK 4X4- Red, 165k miles. New tires and battery. Great condition. \$5,200 or best offer. 617-494-0994.

1988 PULSAR with T-Tops. 70,000 miles in good condition. Must sell \$1,750/best offer. Call 978-281-8690 Car is in Andover.

1988 SAAB 900S. Four door, auto, all power, am/fm cassette, sunroof, a/c. Excellent condition. 115K miles. \$4100/best. 474-9291 eves, 474-1951 days.

1988 TOYOTA TERCEL- 5 door hatchback. 5 speed. Excellent gas mileage. 104k miles. \$1200 or best offer. Call evenings 470-0426.

1989 FORD BRONCO XLT 4X4, V-8, 5.0 liter. Sunroof, CD, air. Power windows/locks. Good condition. Runs great. 108k miles. \$6,300/best offer. 617-655-4207.

1989 HONDA ACCORD LXI- automatic, 2 door. Loaded. All power. Black/tan. Great condition. \$2900. 978-657-9360.

1989 JEEP CHEROKEE Laredo, 6 Cylinder, 4.0L, black. Trailer hitch. 155k miles. Looks and runs great. Well maintained. \$3,900. 475-4497.

1989 JEEP CHEROKEE- Power windows and doors. New tires, clutch and starter. Strong engine. \$3000. Call 978-664-4381.

1989 SAAB 9000 Turbo 5 speed. Blue on blue. 110k miles. Mint condition. \$6900. James 475-8622.

1990 MERCURY SABLE wagon. Navy, excellent condition, roof rack, third seat. Lots of options, one owner, 86k miles. \$3700. Call 978-474-9941.

1991 HONDA ACCORD- Automatic, 4-door, red/tan, pw/pl, a/c, garaged. All new exhaust and brakes. \$7600. Call 978-686-0245.

1991 VOLKSWAGEN PASSAT 5 speed, sunroof, gray. Excellent condition. New tires. \$112k miles. Must sell \$2900. Call 474-9244.

1992 MERCURY SABLE GS sedan. Light blue, excellent condition, new brakes, many extras, 68k miles. \$4600 or best. 978-470-4744.

1993 BMW 318i- Red with black leather. 50k miles. Lo-jack. 5 speed. \$15,000. Call 749-1180.

1993 JEEP GRAND CHEROKEE. Black, all power, very good condition. 106k miles. Regular servicing. \$10,500. Mark 978-475-9093.

1993 SAAB 9000-CDE White/gray leather interior. Loaded. 47k. Mint condition. CD player, sunroof, power everything. \$12,000/best offer. 978-470-8561.

1994 ACURA LEGEND- Mint condition. Leather, loaded, amenities \$18,500. Call Tom 978-725-5349.

1994 EXPLORER- Green, 4X4 on the fly, auto transmission. Leather, a/c, roof rack. Many extras. Extended warranty. 47k. \$15,995. 686-7565.

1994 FORD RANGER XLT, extended cab. Standard. 53K miles. \$7000. 682-4203.

1994 MERCURY SABLE wagon. Excellent condition. A/c, am/fm cassette, roof rack, third seat. 62k miles. \$9,500. Call 978-470-3220.

1994 SATURN SW2 wagon. White, 5-speed, cassette, a/c, anti-lock brakes, alloy wheels, roof rack. 65k miles. \$6500/best. 470-4758 after hours, or 781-937-1272.

1994 HONDA ACCORD EX- Leather. Sunroof. Excellent condition. 81k miles. \$9,900. Call 603-926-5131.

1995 SAAB 9000 CSE- Green with tan leather, 5 speed, loaded. \$19,500. 978-749-1180.

1995 TOYOTA CAMRY LE- 4 door, automatic, ac, fm cassette, 4 cylinder, power locks, windows, mirrors, \$12,995. Wakefield. 781-245-8120.

1994 TOYOTA CAMRY LE, 2 door coupe. Dark green, leather, power everything, Gold Package. CD/tape and alarm. Very clean. 90,000 miles. One owner. Selling to buy truck. \$10,500/best offer. 475-0688.

1994 VOLVO 850 Turbo- Maroon with tan interior. A/C, power-steering, ABS, moon-roof, 4 snow tires. 62k. Asking \$19,900. 978-939-8629.

Money Magazine rated Mortgage Master the lowest for adjustable rates and now the lowest for fixed rates.

COME JOIN OVER 10,000 SATISFIED CLIENTS

PROGRAM	RATE	APR
(1) 30 Year Fixed	6.25 +2 pts	6.54
(2) 5 Year ARM	6.375 +0 pts	6.60
(3) 15 Year Fixed	5.75 +2 pts	6.30
(4) 1/1 ARM	6.375 No Pts. No Closing Costs	7.45

For more information, plus a free written mortgage pre-qualification, call

MORTGAGE

MASTER

The Lending Experts
ML #0228

John Kalin (781) 283-8205

Rates as of 1/19/99. Subject to change. (1) Loan amounts to \$240,000 with minimum 3% down. (2) Loan amounts to \$150,000 to \$750,000 with as little as 5% down. Interest rate subject to change after initial period. (3) Loan amounts to \$600,000 with minimum 20% down, 30 year term, interest rate subject to change after initial period. (4) Loan amounts to \$350,000 with minimum 5% down, 30 year term, interest rate subject to change after initial period.

RATES ARE FALLING JUMP IN NOW!

FREE-PREQUALIFICATION!

No Points, No Closing Costs

3% Down 40/40 Ratio

Investor Purchase or Refinance 10% Down

FHA/VA Specialists

10% Construction Loans

5% Down on 1-4 Family



Corporate Offices:
1830 Main Street
Tewksbury

TOLL FREE
1-877-988-7999

Serving MA, New Hampshire & Florida. Mass Lender ML0066 • Mass Broker MB0070

1st Time Home Buyer's Program

125% Financing

No Income Verification

Slow Credit Okay

We come to your home or office

PURCHASING A HOME? TIME TO REFINANCE?

15 YR. FIXED	30 YR. FIXED	1 YR. ARM
5.875%	6.375%	5.50%
\$8.37 per 1K	\$6.23 per 1K	\$6.32 per 1K
APR is based on 20% down	APR is based on 20% down	APR is based on 20% down
6.19% APR	6.57% APR	6.50% APR
NO COST TO YOU		

VISIT OUR WEBSITE: <http://www.olde townemortgage.com>

Call: **OLDE TOWNE** Jay Weiner

MA MTG Lender ML0472. MA MTG Broker MB0657. LENDER
Mortgage Company 630 Turnpike St., No. Andover 01845
Incorporated (978) 975-3717 or (800) 234-2029

the **jean e. knapp** agency
- STROLL TO THE BEACH -



Wells - Easy-Living, year round Contemporary. 3 bedroom home backing up to the marsh. Wonderful view from the 3rd deck. Monitor heat, 1st floor laundry, skylite cathedral ceiling living room. Quick walk to the beach. Offered at \$235,000

Call for more information.

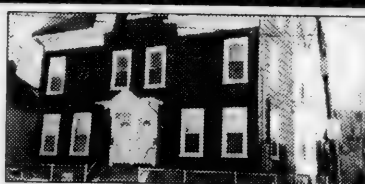
Ogunquit, ME

207-646-4546

E-MAIL:

jeanknapp@cybertours.com

King Davis - Voted #1 Real Estate Agency
In Greater Haverhill - 3 Years in a Row



ATTENTION INVESTORS! This huge 4-family is a money maker. Replacement windows, newly painted, good condition. Mostly deeded. Don't wait on this great investment!

Only \$149,900



NEARLY NEW COLONIAL in mint condition throughout - hardwood floors, fireplaced living room, 1st floor laundry area, family room, 2 car garage, huge deck with a fantastic view. Very peaceful and private location. \$174,900

KING DAVIS PARTNERS, LLC
An Agent Owned Company

40 Kenoza Avenue, Haverhill, MA • 978-372-8577

DREW MORTGAGE ASSOCIATES

Your Full Service Lender

• Specializing in
Jumbo Mortgages
Fixed and Adjustable

• 5% and 10% Down - No PMI
(Say Goodbye to PMI!)



Jeffrey Sarkisian
Branch Manager

★ Building A New Home? ★
★ Inquire About Our ★
★ 150 Day Rate Lock ★
★ At No Extra! ★

2 Elm Square, Andover, MA 01810
978-749-0288 • VOICE PAGE 508-488-0572
Visit our Web Site: www.Drew-Mortgage.com
MB #1297 • ML #0865 • NH 2678MB • CT LIC 3580



DeWolfe
One stop and you're home.sm



North Andover - New to the market! Warm & inviting top floor, 2 bedroom corner unit at desirable Heritage Green with balcony overlooking beautifully manicured grounds. Pool and tennis. Pets are welcome too! \$89,000



North Andover - You'll love the easy living in this top floor two bedroom unit at desirable Sutton Pond. Great condition, neutral decor, Berber carpets, spacious rooms and balcony make this a must see property! \$130,000



North Andover - It's cold outside, but cozy inside this nearly new former model home at Meadowood with pickled oak kitchen, cathedral ceiling family room, fireplaced living room and loft area. \$239,900



North Andover - Be on top of the world in this this unique 13 room Bear Hill home on highest point in Merrimack Valley with amenities too numerous to list. Please call the office for more details. \$799,900



North Andover - If you want a substantial home don't pass this one by. Ten room Ranch set beautifully on over an acre with 5 bedrooms, hardwood floors, tiled kitchen with breakfast bar & master suite with sitting area. \$379,900



Haverhill - Condo living at its very best! Enjoy comfortable living in this two bedroom unit with generous size rooms, ceiling fans, garage and convenient location. \$89,500

76 Main Street ~ Andover, Massachusetts 01810 ~ (978) 475-8600

www.dewolfenewengland.com

Automobiles for Sale

1996 DODGE GRAND CARAVAN SE, dark green, all options, one owner. Excellent condition. Dealer maintained, 100k warranty, 51k miles. \$15,900. **978-474-9151.**

1996 LEXUS LS 400- Fully loaded. Showroom Condition. \$37,500. Call **978-749-7093.**

1996 OLDS ROYALE LS, 6 passenger, all options, leather, CD. Faithfully serviced, like new. 58,000 miles. \$11,500/best offer. **978-475-5357.**

1996 TOYOTA CAMRY LE- Auto, 4 door, 4 cylinder, ac, cassette, loaded, \$14,800/best offer. Wakefield, **781-245-8120.**

1996 TOYOTA LAND-CRUISER- Candy apple red/beige, all leather. 7 passenger. Power moonroof. cd/cassette. Running boards. Tow-hitch. Fully loaded and immaculate. Only 28,500 miles. \$33,000. **470-2997.**

1998 DODGE RAM Sport 318 V8, 4x4, automatic, black with gray interior. 5 year/75,000 mile warranty. Alarm, tonneau cover, immaculate. 11,000 miles. \$22,500 or BRO. **978-683-7711.**

ANTIQUE 1973 FORD Grand Torino Broughm. Hard top, 4-door, 24k miles. Show room condition. \$4100. Call **978-686-7984.**

BMW 1993 318IS- 5 speed, white with tan leather. Excellent condition. Heated seats, alarm, 6 changer cd. 44,000 miles. \$16,800. Call **978-475-5032.**

FORD PROBE 1993- 5 speed, black, a/c, cd, excellent condition. 50k miles. \$5600. Call **978-475-9531.**

GOOD KID'S CAR- 1989 Ford Escort. Currently driving. Sticker. \$400. Call Barbara **978-851-6156.**

HONDA ACCORD LX 1993. White. Automatic. 52K, low mileage. \$8,400 or best offer. Call **978-470-4811** evenings.

HONDA PRELUDE SI, 1988, blue, a/c, moonroof, 5 speed, cassette. 86,000 miles. power. \$3300. Call **978-474-4413.**

MAZDA MIATA- 1990, silver, 64k, cd player. \$7200. Call **978-851-5772.**

SAAB 1995 9000CS- 54k. 5 speed. One owner. Perfect condition. Power sunroof. Lo-jack and more. \$17,500. **978-750-4060.**

VOLVO 740-GLE, 4 door sedan 1985. 5 speed, sunroof, loaded. 211k highway. Runs perfect, looks sharp. Must sell. \$2900/best. Call **978-686-2282.**

WHEEL CHAIR LIFT VEHICLE- 1989 Ford Econoline 150 Van. Automatic, V-8 engine, air conditioner, heater, radio, CB radio. 40,512 miles. Asking \$5,500/best offer. Call **475-2512.**

**COLDWELL
BANKER**

RESIDENTIAL REAL ESTATE

**HUNNEMAN
VICTOR***Hunneman is Massachusetts' #1 Home Seller**Andover*168 No. Main Street
978-475-220128 Elm Street
978-475-4477

Don't miss this elegantly decorated and meticulously maintained penthouse unit at Sutton Pond! Park views, sauna, exercise rooms, plus location just minutes from town, library and highways make this a superb choice!
Call 475-4477

Exclusive \$119,900

New Listing!

In historic Shawsheen neighborhood! Charm filled Antique Colonial on corner lot with fruit trees, flowerers and fenced yard. Hardwood floors, eat-in kitchen, bow window in dining area, 1 car garage... see it today!
Call 475-2201

Exclusive \$165,000

New Price!

A great new home opportunity in Andover! Completely renovated home is as close to new construction as you can be. Quality craftsmanship and materials with an open, well-designed floor plan. Stunning kitchen, family room that opens to a deck and a cathedral ceiling master bedroom with private deck overlooking level lot. Great commute.
Call 475-2201

Exclusive \$195,000

New Listing!

In desirable Millpond! Spacious 6 room Townhouse with beautiful loft, 2.5 baths and updated gas heating system! See this exceptional value today!
Call 475-4477

Exclusive \$209,900

New Listing!

On acre+ lot! Top quality Saltbox Colonial with 3 fireplaces, hardwood floors, beautiful Florida room, family room with sliders to deck with woodsy view, formal living room and dining room, central air, 2 car garage... this home has it all!
Call 475-2201

Exclusive \$389,900

**NEW CONSTRUCTION IN BOXFORD AT
BAYNS HILL**

New area of finely crafted homes, each in estate setting with scenic views of conservation land.

- ◆ Easy commuting distance to two major highways - just 25 miles North of Boston
- ◆ Architecturally designed homes
- ◆ Impressive open foyers
- ◆ Exciting window designs
- ◆ Gourmet kitchens
- ◆ Elegant master suites with whirlpool baths
- ◆ Three car garages
- ◆ Landscaped grounds with sprinkler systems
- ◆ Private wooded lots of 2 acres and more
- ◆ Several lots with frontage on picturesque Stiles Pond

There are also several lot available without builder tie-in, these lot sizes begin at 6 acres!



Home prices starting at \$749,000

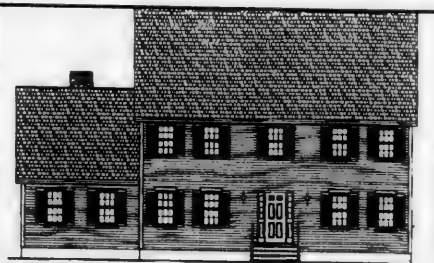
Lots starting at \$289,000

For more information please call
(978) 475-2201

New Listing!

Create your own mini-estate on this incredible 9+ acre property with handsome Gambrel. Inside you'll find an updated kitchen with Corian counters and new appliances, 22' family room with hardwood floor, master bedroom with private whirlpool bath. Outstanding opportunity!
Call 475-2201

Exclusive \$399,900



BEING BUILT on 2 acre lot, handsome 2,900 sq. ft. Colonial with open foyer, study plus fireplaced family room, 25' kitchen, master with walk-in closet & bath with whirlpool tub... call now to see plans and make your choices! Near town location!
Call 475-2201

Exclusive \$449,900



Charm & character are yours in this custom built Cape with 8 spacious and beautifully decorated rooms, custom designed kitchen, first floor master suite, fabulous 2 story great room, and more on a beautiful acre lot in a most desirable neighborhood!
Call 475-2201

Exclusive \$579,000



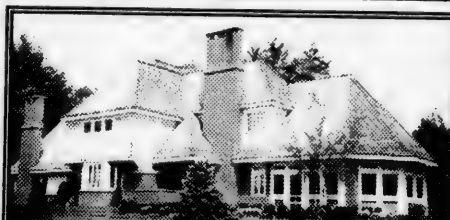
STUNNING LAKE VIEWS! Custom built Colonial in sought after neighborhood off Great Pond Road! Open, spacious feel with a great floor plan and many quality upgrades, eat-in kitchen with Corian counters opens to cathedral ceiling family room, spectacular master suite with fireplace... just what you're looking for!
Call 475-2201

Exclusive \$559,900



A marvelous blend of house & land! Young Contemporary Colonial built with outstanding quality & style! Two story foyer with circular staircase, study with wall of bookcases, custom hardwood floors, floor-to-ceiling fieldstone fireplaced family room with wall of windows, bay windows, cathedral ceilings, 2nd stairway to bedrooms and loaded with amenities! Exciting find!
Call 475-2201

Exclusive \$720,000



Spectacular custom home! Over 6,000 sq ft of state-of-the-art design & quality throughout. Gracious 24' center hall, high ceilings, granite counters, marble baths, custom cherry cabinets, marble jacuzzi bath & steam shower. Family room has 2 story fireplace.
Call 475-2201

Exclusive \$899,000



Magnificent young Colonial in Fieldstone Meadows. Large marble entry foyer, circular staircase, soaring 2-story brick faced fireplace in family room, inviting eat-in kitchen with granite counters and natural cherry cabinets. Finished playroom, tile sunroom off front-to-back living room. Property abuts conservation land.
Call 475-2201

Exclusive \$929,000

**HUNNEMAN
ON CALL
24 HOURS**

www.hunneman.com
Call (978) 443-0077 enter ID#
Property Information 24 Hours a Day, 7 Days a Week

**HUNNEMAN
ON LINE**



Steve Fischelli, GRI
Manager/Owner



Susan Roehward
CBR, CRP, CRS



Nancy Pappalardo



Kathy Cyner
CRP



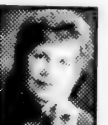
Joan Johnson
CBR



Carla Polzotto
Burns



Shirley Platt
GRI



Debbie Moore
CRS, GRI



Tom Carroll
CBR, GRI, RECS



Mary O'Donoghue
CBR, CRS, GRI



Sue Papalia
GRI



Jeannette Beiben
GRI



John Cusack



The Real Estate Leaders

SHARE YOUR DREAMS WITH RE/MAX

If you've been dreaming of buying or selling a home, share your dreams with RE/MAX Preferred. And we'll share our success with you.

Serving the Andovers, RE/MAX Preferred is the first name in real estate and committed to providing the highest quality real estate service. We're leading the way in real estate experience, professional designations, and closed transactions per agent.

We've helped thousands of families make their real estate dreams come true. And we're ready to help thousands more.

RE/MAX Preferred Leading The Way.

In addition to showing you just a few homes for sale, now you can access complete information on all of our listings at:

<http://www.preferred-homes.com>

or

call: 470-0007 Now.

We're Here To Assist You



Ed Bloom
CRS



Coletta Fanuele



Amy Sebell
ABR, CBR, CRS, GRI, MS, ED



Elke Kappeler
CBR, CRP, CRS, GRI



Danny Sordello



Marilyn Burke
CBR, GRI



Lillian Montalto ABR,
CRB, CRP, CRS, GRI



Norma Hyder
GRI



Linda Cutter
CRP, CRS, GRI, LTG



Bill Buck



Rick Coco
CRP, GRI



Beverly Nassar
GRI



Carol Kathios
CBR, CRS, GRI



Margaret O'Connor
CRS, GRI, M.Ed., CBR

NORTH ANDOVER



4 BEDROOM, 2 BATH CAPE COD on quiet street in family neighborhood, close to town, library and all schools. Hardwood floors, oversized deck, sauna in basement plus a 1-car garage. First floor master bedroom with adjoining full bath make this a great downsizing home or first time Buyer opportunity.

CALL TOM CARROLL 725-5349.

ANDOVER



BEAUTIFULLY SITED RANCH on Bancroft Road near Phillips Academy. Needs work. \$209,900
CALL SUE PAPALIA 725-5363.

NO. ANDOVER - GROVELAND

LAND

NO. ANDOVER

TOWN'S MOST PRESTIGIOUS AREA! New cul-de-sac! 4 lots remaining (1 wooded, 2 waterview, 1 waterfront)! Town sewer & water. build your dreamhouse! \$329,900 - \$499,900

GROVELAND

VIEWS OF JOHNSON POND. 151,200 sq. ft. lot. (Possible 3 lot subdivision). Great opportunity! \$270,000

CALL LILLIAN MONTALTO @ 687-6227.

#1 RE/MAX AGENT IN NEW ENGLAND

NORTH ANDOVER



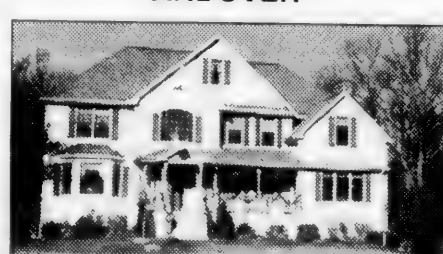
THIS HOME WAS BUILT FOR ENTERTAINING! Unique 10 room home in an executive neighborhood with four bedrooms, four full baths and a whole lot more! If you love to throw parties, you'll adore both extra large family rooms, one complete with a wet bar and fireplace and sliders to the patio! Enjoy viewing the lovely landscaped grounds from the huge screened porch the length of the house. Two car garage, central air, town utilities and even more room for expansion on the upper level! This home is seriously underpriced at \$399,000
CALL LINDA CUTTER, EXT. 353. OR FOR ADDITIONAL INFORMATION, CALL 1-877-55-RE/MAX, CODE #1073.

ANDOVER



SPECTACULAR LUXURY CONDOMINIUMS being built right now! In Andover's historic and desirable Shawshen Village. Starting at \$399,900. Some amenities include: 2,100-2,300 sq. ft., 2 car attached garages, custom architecture, screened porches, hardwood floors, central air, town sewer and more! CALL CARLA BURNS TODAY FOR BUILDING SPECIFICATIONS. 978-725-5348.

ANDOVER



STYLE (COLONIAL), ROOMS (TEN), FIREPLACES (THREE), Living area (3,800+), Garage (Three Car), Age (4 Years Old), Land (Level & Wooded), Location (Cul-de-sac), Condition (Like New), Availability (Flexible) and neighborhood children (Lots). These are just the facts!! \$619,900
TO SEE THE DETAILS OF THIS LOVELY HOME CALL YOUR BROKER OR ELKE KAPPELER 725-5360. YOU'LL BE GLAD YOU DID.

CHESTNUT HILLS - METHUEN



THE NICEST NEIGHBORHOOD IN TOWN IS GOING FAST! Don't be left out! Quality built Colonial homes set on gorgeous wooded and private 40,000 plus square foot lots. 2 X 6 construction, vinyl siding, family rooms and 2 car garages are just some of the features. 3 or 4 bedrooms, 2 1/2 baths, & custom kitchens. PRICES START AT \$254,900.
CALL JOE FISICHELLI 725-5312.

WHY CALL US:

- *We are Outselling Our Competition Nearly 2 to 1
- *We Have Over 425 Years Of Combined Real Estate Service
- *We are a #1 Team of 27 Top Producing Full-Time Real Estate Professionals
- *We average More Closed Transactions Per Agent Than Any Other Company
- *We Provide You With Assistance You Can Trust
- *We Are Honest, Dependable & Hard Working

*Based on info obtained from PIN MLS (Andover, North Andover Combined - through 9/30/98)



Prudential

Howe & Doherty REALTORS®



OPEN HOUSE SUN 1-3
257 N Main St. #3

ANDOVER - A great value! This spacious and bright 5 room, 1.5 bath condo at Washington Park is in move in condition. Walk to Shawsheen Plaza and bus. **\$99,900**



JUST LISTED

NORTH ANDOVER - Impeccable 2 bedroom, 2 bath end unit at Sutton Pond. 12" ceramic tile in foyer, kitchen, laundry and baths. Many upgrades include Berber carpet, breakfast bar, storm door, and new hot water tank. A new listing by Vanessa Nysten. **\$130,900**



JUST LISTED

NORTH ANDOVER - Two family with great owner occupied opportunity. Six rooms, 3 bedrooms in each unit. First unit with many upgrades. A new listing by Steve Stabile. **\$169,900**



ANDOVER - Charming antique Colonial has been totally remodeled. Gorgeous family room with fireplace and hardwood floor. 8 rooms, 4 bedrooms. South School district. Heated basement. **\$180,000**



NORTH ANDOVER - Unique, one of a kind two-family with plenty of parking. Each unit offers 3 bedrooms, bath, living room and large kitchen/dining area. **\$189,900**



JUST LISTED

ANDOVER - Unique in-town 3 bedroom, 2 1/2 bath townhouse at Temple Place. Updated cherry kitchen. Master suite with cathedral ceilings, skylight, full bath, decks and built-ins. A new listing by Deborah Perrone. **\$199,900**



ANDOVER - Adorable 3 bedroom Cape with fireplace living room and charming dining room with built-in china closet. Great for starter or one floor living. Fabulous finished lower level family room. **\$219,900**



ANDOVER - Like new! This 6 room, 3 bedroom home is light and bright with neutral colors. 24 ft. Living Room has fireplace with detailed wood mantel. Spacious eat-in kitchen with oak cabinets. **\$249,000**



OPEN HOUSE SUN 1-3
18 Ivy Lane

ANDOVER Location! Location! Location! Like new home. Ready to move in and decorate. Gleaming new hardwood floors. New driveway to be installed. 8 rooms, 3 bedrooms and 2 full baths. **\$309,000**



NEW PRICE

ANDOVER - Light and bright throughout, this 6 room, 3 or 4 bedroom Cape in Sanborn district is a short walk to AVIS land. Living room with fireplace. Spacious eat-in kitchen. Hardwood floors. **\$299,900**



OPEN HOUSE SUN 1-3
5 Kensington St.

ANDOVER - JUST LISTED! Gracious brick Colonial with spacious foyer, fireplace living room, formal dining room, turned stairway and loaded with details. A new listing by Doug Howe. **\$350,000**



JUST LISTED

NORTH ANDOVER - New construction! Four bedroom Colonials. Still time to make your selections or upgrades. A new listing by Doug Howe. **Starting at \$389,900**



NORTH ANDOVER - Quality and Location. Opportunities to own at Brookview Estates are going fast. Very few lots left. Hurry! Multiple designs to choose from - traditional Colonials to brick front Cape. **Starting at \$469,900.**



NORTH ANDOVER - Dramatic Colonial with 3,300 sq. ft. of living area. Nine rooms, 4 bedrooms, two story granite foyer. Granite countertops in kitchen with island. Stone fireplace in family room. Large master suite. A new listing by Vanessa Nysten. **\$499,900**



ANDOVER - To be built - Exceptional new Colonial with all the amenities in the South School district. 10 rooms, 4 spacious bedrooms and 3 full plus one half bath. 3 stall garage. First floor office. Gorgeous kitchen with adjacent great room. **\$789,900**

475-5100

www.phdre.com

12 Bartlet St., Andover

An Independently Owned and Operated Member of The Prudential Real Estate Affiliates, Inc.



Cheri Apelian



Susan Bishop



Kirstin Clarke



Maureen Collins



Cyndy DeMont



Chris Doherty



JB Doherty



Sheryl Doherty



Sandra Durling



Kathy Edholm



Martha Erdem



Janice Furey



Nick Geranos



Mary Gilmartin



Jack Hewitt



Janice Holden



Carol Hopkinson



Doug Howe, Jr.



Vera Huang



Connie Kelley



Norma King



Pamela Lebowitz



Young Lee



Kay Leonard



Joan Lewis



Doris Lindsay



Barbara Moody



Dick Moray



Vanessa Nysten



Cathy Ouellette



Deborah Perrone



Beth Poole



Anne Sinkinson



Barbara Smith



Stephen Stabile



Mehr Tabassi



Tom White



Prudential
Howe & Doherty
REALTORS®

January 21, 1999

ANDOVER TOWNSMAN

Thursday



When
diamonds
are on her
♥ wish list
come see us.

Best prices.
Best selection.

WE BUY
GOLD & DIAMONDS

NAZARIAN'S

Authorized Service Available On
ROLEX WATCHES

35 Main St., Andover, MA • (978) 475-8202
Mon.-Wed. 9-5:30; Th. 9-7; Fri.-Sat. 9-5:30

Best in Quality • Best in Price • Best in Service

203 So. Broadway, Suite 2, Salem, NH • (603) 893-1600
Mon., Tues., Thurs. 10-6; Wed., Fri. 10-8; Sat. 10-5

ANDOVER CHIMNEYS
NEW ROOFS • ALL TYPES OF MASONRY
Brick, Block, Stone, Cement - Repair Specialist
CHIMNEY . . .
Cleaning • Repairing • Rebuilding • Silencing • Pointing
Cap Installation / Est. 1971
FREE ESTIMATES - FIND US FAST IN THE YELLOW PAGES
683-5139 Anytime

CARPET CLEANING
HOLIDAY SPECIAL!
Any Room • Any Size
\$29⁹⁵ Ask About Gift Certificates
Advantage Cleaning
975-5555 ~ Bonded & Insured ~

JAFFARIAN
VOLVO • TOYOTA
THE DEAL BEATERS
If You Buy A New Or Pre-Owned
Car Or Truck Anywhere Else
YOU'LL PAY TOO MUCH!!
312 RIVER STREET, HAVERHILL, MA
800 352-8551

Back Page Advertising Is Now Available

Cost Is \$55.00 per week / 52 weeks

Please Call 475-1943
For More Information

ANDOVER
TOWNSMAN

SEPTIC SERVICE
Bateson Enterprises, Inc.
ANDOVER, MA
Family Owned and Operated Since 1950

**SEPTIC CERTIFICATIONS - MASS TITLE V
PUMPING • REPAIRS • INSTALLATIONS**
SERVING: ANDOVER • NORTH ANDOVER • METHUEN
24 HOUR ANSWERING SERVICE
(978) 475-4786

~ Bobcat Services ~
Mark R. Couture
Asphalt Paving
• New Driveways
• Repaired Driveways
• Parking Lots
~ Free Estimates ~ Fully Insured ~
Andover, MA **978-475-6827**

40 Special Supplements Have Been Scheduled For 1999 Including:
HOME IMPROVEMENT • VISIONS: INVESTMENT, TAXES, RETIREMENT • HEALTHWISE
PRESIDENT'S DAY AUTO • BRIDAL • DINING • KIDS • REAL ESTATE EVALUATION
ADVERTISERS: Please call for information and reservations **475-1943**

ANDOVER
TOWNSMAN

Rockingham
TOYOTA • DODGE • NISSAN
ROUTE 97, MAIN ST.
SALEM, N.H.
603-893-3525
We Will Beat Any Bonafide Deal

A Great Gift Idea . . .
A Subscription To The Townsman!
Delivered By Mail Every Thursday
Please Call 475-1943
For More Information

ANDOVER
TOWNSMAN

**ORIENTAL
RUG & CARPET
SUPERSTORE**
Thousands of Rugs
at Low Discounted Prices
"We will not be undersold"
Rug Depot of Nashua
1-800-733-4784
www.rugdepot.com

Painting Improvements
Wm. LAWRIE
Interior & Exterior
PAINTING
WALLPAPERING
Call: **475-0924**

ANDOVER
TOWNSMAN

January 21, 1999



Home and Improvement Decorating

Latest trends in wall-treatments and decorating

By Karen Intravaia

Winter is the perfect season to get a jump start on all those home improvement projects you have been putting off. Once the nice weather hits, who wants to be inside painting and finishing other miscellaneous projects? Every year there are certain trends people follow. And although white paint is the safest way to go, why not be creative and get a little daring with your home decor?

According to Ira Gold, owner of White Street Paint, the most popular color is always off-white. Deep tones and primary colors are making a comeback. Within the last five to six years, faux painting has become very popular. This includes sponge-painting, rag rolling, striping, and stippling. People are trying to achieve a distressed, marbleized, crackled, or old-world look. Gold accents and gold leaf designs are gaining popularity, as are murals. New trends in paint also include colors like eggplant and jewel tones.

Wallpaper is still used by many and the most popular papers are big prints, Jacobean and big leafy prints.

"We have been selling more traditional wallpaper than we ever have," said Mr. Gold. "We do have a diverse selection. Ten years ago the trend was toward country. Today people are more individualistic. I call it

the 'me' generation. We still sell wallpaper; it is just not as popular as it used to be. More people are painting on the inside of their homes than they ever have," he said.

Mr. Gold suggests buying small sample of the paint you choose. Paint only one section of the wall and let it sit for a day. Look at the color and feel comfortable with it. "Color is a reflection of the environment, the lighting and even the shape of the room," he said.

He said the labor is the hard part and the homeowner should spend the time and money deciding on the color, instead of just jumping into painting the whole room. "You don't know what a color will look like until you get it on the wall," he said. "I use the analogy of shopping with painting. A man will just pick a suit off a rack and buy it; a woman has to try it on before she buys it. It's the same with paint. Try it out first."

Use your choice of color to shape the mood of the room. The warmer the room, the more comfortable you will be in that room. Warm colors, such as sun-drenched shades of red, yellow, orange, mauve and peach, will help to achieve that effect. Warm colors make small rooms appear smaller and large rooms cozier. Cool colors, such as blue, green and purple, calm and soothe. These colors make any room appear

Use your choice of color to shape the mood of the room. The warmer the room, the more comfortable you will be in that room.

larger and they are ideal for sunny rooms where brightness needs to be reduced.

After you decide the color paint, you must then decide the type of paint to use.

"If you are looking for a durable paint for children's rooms, go with an eggshell paint or one with a sheen. These paints can be washed much more easily," said Robert T. Kirk of The Painting Connection. "Eggshell paint is much more forgiving than gloss paint. With gloss paint you can see every imperfection in the wall. The gloss paint also reflects the light and flat paint hides everything."

Mr. Kirk said ceilings should almost always be painted with a flat paint. The exception being a bathroom which should be painted with gloss paint because it repels water. In many homes, Mr. Kirk has seen the ceilings being painted the same color as the walls, using flat pastels or off-whites in the opal and linen color family. This effect makes the room appear larger and opens the room up.

Mary Beth Tarr, interior designer at Coombs Furniture in Wilmington agrees paint is more popular than wallpaper these days. The homes she visits favor paint with faux finishes mixed in.

"Wallpaper will always be a staple in New England," she said. "If it is used in homes today, I am seeing it used in dining rooms and bathrooms." The trends in colors Ms. Tarr is seeing include yellows and taupe colors and a strong trend in greens and reds. Pastels are working themselves back into the home as well, she said.

One of the most popular faux finishes people are using is a stencil rolled on the wall after painting the wall with a neutral color. This gives the appearance that wallpaper is being used on the wall. The look is achieved by the change in pressure used with the roller for a light and dark effect on the wall.

According to Ms. Tarr, for window treatments, panels with a valance are quite popular. Although swags and jabots will always be popular in New England, stationary panels with a valance on a board are gaining popularity. In past years, everyone used shades on their windows, in addition to curtains. This is not the first choice today. "The younger generation prefers

(Continued on page 3A)

On the cover: A sample of faux painting at Coombs Furniture in Wilmington. Photo by Karen Intravaia.

Winter Clearance Sale

20% - 50% off*

*mfgs list—selected in stock only
Table and Floor Lamps • Ceiling Lights



Lamplighters
of
Amherst

It's worth
the trip.

ROUTE 101, SALZBURG SQUARE SHOPPING VILLAGE, AMHERST, NH
(603) 672-LAMP • Open 7 Days • Sale ends 1/31/99

\$10.00 OFF

Royal Air Systems, Inc.

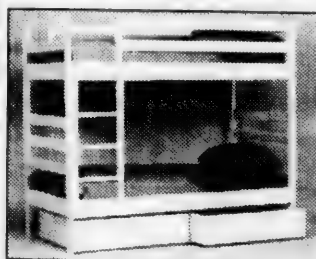
For All Your Heating and Air Conditioning Needs

1-800-499-ROYAL

Try us out and receive ten dollars off your first service call or a Service Agreement. Coupon is good from January 1, 1999 through June 30, 1999. One coupon per household, offer good for new customers or Agreements only.

BUNKS and BEDS

New England's Largest Selection & Lowest Prices



Bunks from \$399

Solid Oak,
Ash, Maple
Birch & Pine

Vermont Tubbs
Vermont Precision
Oak Designs • Lyndon
Northern Bedrooms
My Room • Valco



Twin Beds from \$269

HARDWOOD FURNITURE OUTLET

483 Amherst St. (Rte. 101A), Nashua, N.H.

Mon. - Wed. - Sat. 10-6, Tues. 10-5, Thurs. & Fri. 10-8, Sun. 12-5

800-295-5551

<http://BunksAndBedsEtc.com>

NO SALES TAX

White Rock PLUMBING & HEATING

Commercial • Residential

- Plumbing Installation and Repairs
- Hot Water Heaters
- Hydronic Radiant Heating
- Unico Air Conditioning Systems

MA LIC 8597 / NH LIC 1588 / MA PHCC

(978) 975-4299

North Andover, MA

Latest trends in wall-treatments and decorating

nothing covering their windows and sheers are not popular with them," said Ms. Tarr. She is also seeing a growing popularity with wood blinds.

You know some of the latest trends and now you've decided to go ahead and make some



Photo by Karen Intravaia

Mary Beth Tarr of Coombs Furniture.

improvements of your own. The only question now is, will you do the project yourself or hire a professional? If you decide to do it yourself, simply head to the store. If you decide to hire a painting contractor there are some things you should look for and be aware of when hiring a professional.

Robert T. Kirk of The Painting Connection in Methuen offers some suggestions as to what to look for in a contractor.

Make sure to ask for references. If a business is unwilling to give out references, then a red flag should go up. Anyone who does reputable work will be more than willing to show you. The more references you get from the contractor means they have satisfied customers. He even suggests calling on the references and asking the person what the contractor charged them.

- When it comes to wallpaper, ask how much you are being charged per roll for them to hang it and compare this price with other contractors.

- Get a written estimate, not just a verbal quote. Have everything in writing and go over it with the contractor. Make sure this includes clean up.

- Ask the contractor if they are insured and ask to see a copy of their policy.

"Basically, it comes down to honesty and go with your gut instinct. If someone has been in the industry, they will give you good references," said Mr. Kirk. And when looking at the estimates you receive from contractors, never take the contractor who gives the lowest estimate. Mr. Kirk said you really get what you pay for. Usually the highest estimate will come from a contractor that uses the best paint and puts the most into the prep work.

There are many quality painting contractors. The problem might be locating an available contractor this time of the year to do the work. Local paint stores are also available to help out with questions concerning painting and wallpapering, if you choose to do it yourself.

7.49%
APR*

FIXED
RATE
FOR FIVE
YEARS

We've fixed our low home equity loan rate. (Not that it was ever broken.)

When you've got a rate this good, you don't want to let it get away.

That's why we're offering it to you fixed for five years, so you'll never have to worry about your payment going up.

So now you can fix up the house, buy a new car or consolidate debt. And you may even reap tax benefits.

Consult your tax advisor for details.

We also offer low fixed rate loans for

longer terms, and convenient creditlines that are also quite appealing.

To find out more, stop by any branch office or contact our Telephone Sales and Service Center at 1-800-2CALL-AB.

And we'll see if we can fix you up with a nice fixed rate.



Andover Bank: Andover • Lawrence • Methuen • North Andover • Truicksbury Member FDIC/DIF

Andover Bank NH: Londonderry • Salem Member FDIC

978-474-4650 or 1-800-2CALL-AB

Equal Housing & Opportunity Lender

*7.49% annual percentage rate effective as of 10/15/98. 60 payments at \$20.03 per \$1,000 borrowed. Minimum loan amount \$10,000; maximum \$200,000. For loans in excess of \$100,000 there is a \$200 appraisal fee. Owner occupied properties only. Property insurance required. Offer may be withdrawn at any time.

Sponging creates eye-catching results

(NUI) - Have you been looking for an easy and inexpensive way to spruce up walls, old furniture and fixtures? Consider faux (or "fake") finishing, a painting technique that creates the illusion of materials such as wood, marble or stone at a fraction of the cost.

"Sponging and ragging techniques are great ways to add texture, depth and interest to home interiors," said Greg Frohnapfel of ProFaux, a faux finishing school. "All you need are the right tools, the right paint and your imagination." Here's how:

Selecting colors: Remember that the first color applied will show the least and the last color applied will be most dominant.

Prepping surfaces: Prep surfaces prior to painting. Fill in cracks and holes with a patch or spackling compound. Begin by applying an interior satin or semi-gloss paint base coat. Allow surface to dry completely.

Prepping paint: "The real secret to faux finishing is conditioning your paint," said Mr. Frohnapfel. "Additives ensure that your paint goes on smooth and remains workable."

A formula of three parts paint to one part additive should be adequate.

Sample your mixture and faux technique on test boards prior to painting.

Sponging and ragging: "Sponging is great for creating deep, textured appearances," said Mr. Frohnapfel.

1. Sponge one square yard at a time, allowing coats to dry completely.
2. Lightly dip a large, dampened sea sponge into paint. Use paper towels to blot excess paint and press sponge lightly to surface, allowing some of the base coat to show through.
3. Rotate sponge surface regularly to avoid creating repetitive patterns.
4. Work from surface edge inward, stopping often to check your progress.

Ragging "creates delicate, muted effects, which work well as a backdrop to furniture or artwork," Mr. Frohnapfel said.

1. Dip a lint-free rag into paint that's been poured into a painter's tray, squeeze out excess paint and wipe paint from gloves.
2. Open rag and crumple loosely.
3. Begin in upper corner and press rag gently to surface.
4. Vary pattern by re-crumpling rag and using several times before re-dipping.

Mirrored doors are functional and decorative

(NUI) - With the remodeling job complete, you sit back to admire the handiwork of hours of labor. There's a new light fixture in the dining room; a bath with sparkling faucets; a streamlined, modern kitchen even your mother-in-law would love.

But wait. You're not done yet. Look at the ugly 1950s-era doors that are everywhere in your home. All the time and money spent on remodeling is wasted if you don't update the doors in your home too.

It's the little things in life that make the difference. Doors are as important to the decor of your home as any other accessory, so you want them to coordinate with other decorating touches.

The Mirrored Colonist Door by Premdor is the perfect blend of function and fashion. The six-paneled classic design is now available with a full-length, safety-backed mirror recessed in its reverse side, making it perfect for the bathroom, hallway or bedroom.

The need to tack up a full-length mirror on your freshly wallpapered wall is eliminated.

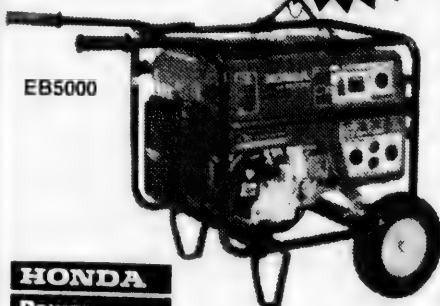
"It's an ideal solution for someone who doesn't have the wall space or wants to hide a mirror," said Dave



Murray, Premdor's marketing manager.

Professional Power From Honda.

Why pay retail in an emergency?



HONDA
Power
Equipment

- 5000 Watts 120/240V power
- Honda 11hp OHV engine
- G.F.C.I. protected
- Wheel and Hanger Kit standard

Your Authorized Full Service Dealer

MAULTS
HONDA

60 Range Road, Windham, NH

★ Windham
(603) 898-4466 • 1-800-867-7220

For optimum performance and safety, please read the owner's manual before operating your Honda Power Equipment. Connection of generator to house power requires a transfer device to avoid possible injury to power company personnel. Consult a qualified electrician. ©1998 American Honda Motor Co., Inc.

New Classic Hardwood Floors

Specializing in the sale and installation of "factory finished" wood floors

Visit our
DESIGN CENTER



"Bringing New technology to Classic style"

211 North Main Street
Andover, MA 01810

978-749-0655



More shadings for a shade less.

Silhouette window shadings

are being offered at great savings.

So you get more for less!

GREAT SAVINGS on other "Hunter Douglas" Products



Hunter Douglas

WINDOW FASHIONS
www.hunterdouglas.com



290 Broadway Street, Methuen
688-8680

ACCURAT E

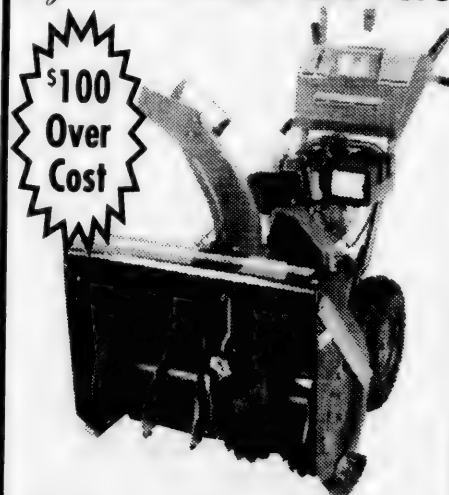
LAWN & GARDEN

Tractors • Lawn Mowers
Commercial Equipment

YARD KING SIGNATURE

1 YEAR INTEREST FREE
FINANCING AVAILABLE

In Season Special on
Signature Snow Blowers



SNOW BLOWERS

5 HP • 8 HP • 9 HP • 10 HP • 12 HP

Lawn Mower & Tractor Repair Service
Authorized Sales & Service Center

484 S. Broadway, Rt. 28, Salem, NH 03079
(603) 893-2213 • FAX: (603) 894-5374
- IN TAX-FREE SALEM N.H. -

Adding or updating central air conditioning? Climate Design has the answers

While it may seem early in the year, now is actually the best time to think about adding or updating central air conditioning at home. Here are just a few of the commonly asked questions and answers provided by Climate Design Systems Inc. of Haverhill.

How would I add air conditioning to my home?

If you have forced hot air in your home already, then air conditioning is relatively easy and inexpensive to install. A cooling coil is installed to your existing furnace, and a condenser is placed outside. In the summer, the blower from your furnace draws the air through the cooling coil to be distributed throughout your home.

If you do not have forced hot air, a combination blower and coil unit can be placed in the attic or basement.

Is central air conditioning loud and expensive to operate?

The systems are not loud when designed and installed correctly. The two main sources of sound from an air system are the blower and excessive air turbulence. To prevent these problems, a quality installation includes fitting ductwork with acoustical liner. This prevents blower and air noise from echoing throughout the system. Moreover, the units in the attic should be hung from the rafters to prevent vibration on the ceiling below.

My existing unit operates just fine, why should I pay to have someone service it?

A lack of maintenance on your equipment can void your warranties. Regular maintenance ensures you receive the best efficiency (energy savings) and reliability from your equipment.

What should I look for in a service department?

First and foremost, the company you choose should have a service department that is separate from installation. Otherwise, you may be forced to wait for repairs for weeks while more profitable installations are being handled.

The service department you select should provide the following:

1. Separate service and installation departments
2. 24-hour emergency service
3. Quick response time
4. Technicians licensed and factory trained
5. Extensive inventory of parts
6. Yearly maintenance agreements.

Should I choose a higher priced brand? Aren't they all the same?

Many factors differentiate one brand from the next. The quality of materials and engineering design are directly linked to the warranty, efficiency and reliability of a unit. A brand with a higher initial cost may be less expensive over time due to fewer service calls and lower electric bills.

As long as it cools or heats, is the

size of my air conditioning or heating system really that important?

Size is very important. Oversizing a unit has serious drawbacks, and is even illegal in some states, including Massachusetts. An oversized unit will heat or cool your home very quickly. Unfortunately, it will also result in higher electric bills, increased maintenance costs and uneven temperatures. In order to be dehumidified, the air needs to be steadily circulated through the cooling coil in order to drain the air of moisture.

A heating and cooling load calculation should be done by the contractor to determine what size unit your home needs. "Rules of thumb" are not sufficient because many things can affect the load in your home: the amount of sunlight, direction the house faces, amount of insulation, and even the number of people and appliances.

If all my estimates are quoting the same equipment, isn't the lowest priced contractor a better value?

A quality, established dealer has access to many resources to aid in the design, installation and servicing of your system. These resources allow the dealer to customize a total comfort system for your family. One way to determine how well a dealer stands behind his work is to look at the labor warranty. It should match the parts warranty on equipment.

The best contractors will send out a professional representative of the company to perform a complete home survey. This is a fact gathering visit that would include measuring the rooms, windows and the insulation in the walls, attic and basement. It should also include a brief interview to identify your lifestyle requirements and any unusual factors to consider in design, such as medical issues.

Other important considerations when choosing a dealer are insurance, licensing, manufacturer's rating and professional memberships. Climate Design Systems, for example, is fully insured and licensed and maintains memberships in the Better Business Bureau, Associated Builders and Contractors, Inc. and the Air Conditioning Contractors of America, among others. The company has also earned a D 5 status from Lennox — the highest attainable rating.

You may also wish to consider visiting a dealer's facility to determine capabilities before making a decision. At Climate Design Systems, for instance, a visitor would note an in-house sheet metal shop, enabling custom fabrication of ductwork; and crews composed of installers, sheet metal fabricators, plumbers, pipefitters, electricians and service technicians. The more services a dealer can provide in-house, the more options become available for your home.

For answers to other questions, or to request free information, call Climate Design Systems at (978) 474-0444.

If you don't like the layered look...



Call today

Having your furnace or boiler serviced now ensures your equipment will be in top working order for the long cold winter. Regular maintenance saves you money by lengthening the life of your system, helping you avoid emergencies and reducing the need for major repairs. Planned maintenance also helps detect potentially dangerous carbon monoxide problems.

Call now and find out how an ESA—Energy Savings Agreement—can offer you peace of mind all year long, plus savings of up to 15% on accessories.*



Climate Design

(978) 372-9999 (978) 474-0444

(800) 272-2334

www.climatedesignsystems.com

* Certain conditions may apply. Please call for details.

Cold-applied roof coatings can protect your roofing investment

(NUI) - A roof, whether on a private home or a commercial building, is a big investment. You want it to last for years, and that means putting an emphasis on quality of construction and materials.

But there's something more use of a roof coating that can extend your roof's life and save you money.

Using a waterproof coating isn't a new idea. The ancient Egyptians used varnishes and enamels made of beeswax, gelatin and clay to waterproof their wooden boats. The Chinese invented lacquer and used it to protect almost every structure they built. In Europe and America, the roof and walls of various buildings were waterproofed with cold applied mixtures of clay-soil and water. Today, asphalt is the most commonly used roof coating material.

Modern cold-applied coatings have increased in use for more than 50 years. Typically, they are made up of a resin, a carrier solvent, reinforcing fibers and optional reflective pigments. After the coating is applied, the carrier solvent evaporates from the coating, leaving a cured, water-resistant film.

According to the Roof Coating Manufacturers Association (RCMA),

there are many advantages to using cold-applied coatings:

- **Speed**

Substantial labor savings are realized because a smaller crew can be utilized for the application of the cold-applied roof job than for other types of roof applications.



- **Safety**

There is no open flame or smoldering material on the roof when compared to a hot roof coating application.

- **Durability**

When a highly nonpermeable coating is used, the quality of the roofing system is enhanced.

- **Extended life**

The roof lasts longer through preventive maintenance application.

- **Protection from water and ultra-violet rays helps prevent premature failure.**

- **High reflectance.**

Some coatings reduce thermal shock, cooling loads and membrane fatigue. There's even an aesthetic advantage, since coatings can be tinted to provide an assortment of architectural colors.

- **Added flexibility to membranes.**
- **Adaptability to any slope.**
- **Widely recognized as providing a seamless surface system.**

There are a number of different kinds of coatings manufactured to fill the need of specific repair and maintenance surfacing applications. Coatings can be used on metal, single ply, sprayed polyurethane foam, composition shingles, tile and any other composition asphalt flat roof. They can be used on both commercial and residential roofing systems.

There are many kinds of roof coatings from which to choose: bituminous roof coating products. Ask your coatings manufacturer which type is best for your roof. More information is available at the RCMA Web site, www.roofcoatings.org.

What to do with poinsettias

By Lee Reich

For AP Special Features

Poinsettia flowers are as interesting as they are festive. Set yours on a table in good light so that you can look closely at its flowers. No, the flowers are not those large, red, leaflike structures. Those are really leaves, modified ones called bracts. The actual flowers originate within the little greenish, cup-shaped structures you see above the bracts.

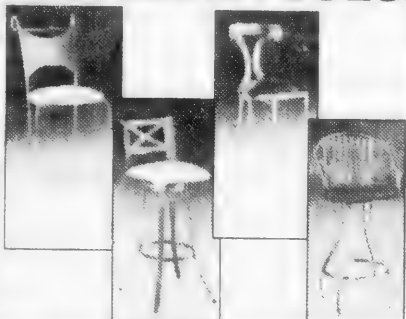
Within each of those cups is a single female flower surrounded by a harem of males. Pluck a cup from your plant, slice it in half, and look at it with a magnifying glass. The inner wall is lined with numerous tiny male flowers which, when mature, poke up through the opening of the cup. The single female flower also protrudes through the opening in the cup, but is capped by what looks like a turban. In addition to the male and female flowers, on the outside is a single yellow gland that looks like the open mouth of a fish.

Isn't it interesting how stores always manage to have blooming poinsettias for the holiday season? Poinsettias, like chrysanthemums, are what are called short-day plants. Short days induce short-day plants to

BARSTOOLS! BARSTOOLS! BARSTOOLS!

"The largest selection of barstools anywhere!"

OAK, MAPLE, CHERRY, BEECH, STEEL, WROUGHT IRON, TRADITIONAL, COUNTRY, CONTEMPORARY



CASUAL DINING FURNITURE

NASHUA, NH

254 Daniel Webster Highway
(Directly across from McDonald's)

(603) 888-9471

TAX FREE

AT

Find us fast in the Bell Atlantic Yellow Pages www.viainet.com/cdf/cdf.html

1-CALL
**HANDYMAN
SERVICE**

Atkinson, NH

TOLL FREE

(877) 362-8484

CALL TO SCHEDULE A

FREE ESTIMATE!

We're fully insured, and our work's guaranteed.

PAINT 1 ROOM
GET 2ND ROOM
(Same size or smaller)
**PAINTED AT
1/2 PRICE!**

With this coupon only.
Not valid with any other offer.
Expires 2/28/99

~SAVE~
\$20

On Any Work
Over \$100

With this coupon only.
Not valid with any other offer.

Mir's Oriental Rugs

Decorative Accent Furniture ~ Hundreds of Rugs on Display

Fabulous Under Prices

WE BEAT THE COMPETITION EVERY DAY

QUALITY • SERVICE • VALUE

~ Manufacturers and Direct Importers of Fine Oriental Rugs
~ BUY • SELL • TRADE ~ Re-weaving • Hand-Washing • Appraisals

OPEN 7 DAYS ~ MON.-SAT. 10-5 • SUN. 12-5

603-679-2110 • 1-888-577-7847

The Castles at Brentwood ~ Just 25 Minutes from Exit 53A off I-495

65 State Route 101 ~ Brentwood, NH 03833

DIRECTIONS: Take Exit 53A off Route 495 to Route 125 North to Route 101 East.

- Lifetime trade-in policy
- 10 year free cleaning on purchases
- Free local pickup
- Free delivery in USA
- Interest-free financing available
- Free pad with rug purchase

*Free Coupon for a
Bouquet of Flowers*
(\$10.00 value with this ad)

*Just to view our eclectic selection in our
galleria, greenhouse & florist shop.*

Interior Design & Exterior Design all at one place

Boston Flower Market & Galleria
327 Main St., Rte. 28 N., N. Reading • 978-664-5774 • OPEN 7 DAYS

Surface prep: Bathroom tile projects need the right start

(NAPSI) - Surrounding your tub or shower with tile is a fast facelift well-suited to the weekend do-it-yourselfer.

When properly installed, new tile can enhance a home's value and even last a lifetime. The key is approaching the project with the same care and products used by professional tile tradesmen.

Perhaps the most critical step of tile installation is surface preparation. Everything done (and every product used) at this point will affect the durability of your tile project. Here are some valuable tips for this crucial first step:

- Before preparing the surface for tile, tub/shower walls require lining with a moisture barrier of 15 lb. roofing felt or 4 mil. polyethylene sheeting.

- Surfaces must be rigid, level or plumb and structurally sound to avoid

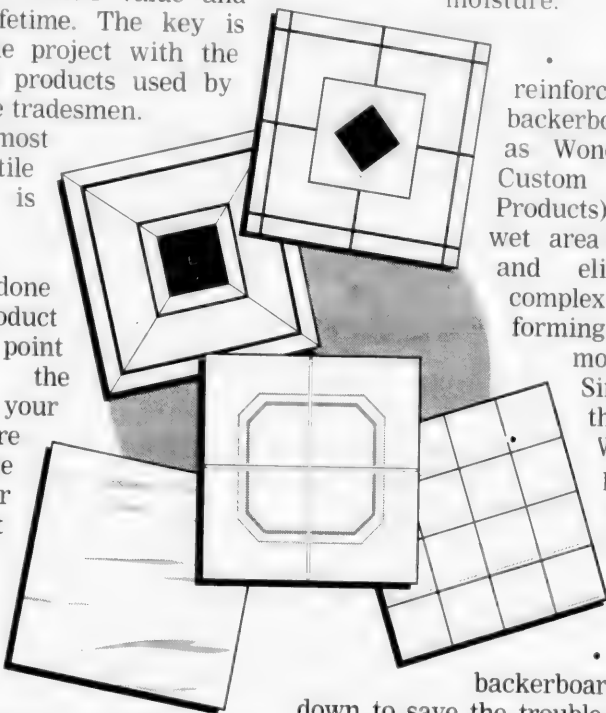
cracking or loosening of tile and grout.

- Drywall and "greenboard" are not recommended as a surface since they deteriorate when penetrated by moisture.

- Fiberglass-reinforced cement backerboards (such as WonderBoard by Custom Building Products) are ideal for wet area installations and eliminate the complex chore of forming a cement mortar bed. Simply fasten the WonderBoard panels to the wall studs and you're ready to tile.

- Place backerboard label-side down to save the trouble of removing labels.

- Before you tile, be sure surfaces are clean, dry and free of contaminants that might prevent a good bond.



At Blackdog, we build more than just beautiful kitchens and baths...

... we also design and remodel additions, family rooms, second floors, dormers, master bedroom suites, decks, porches and much more. Of course, we're always happy to remodel your kitchen or bath too! Visit our 3,000 s.f. showroom full of exciting ideas for your home - we're located off Route 28 in Salem, NH.

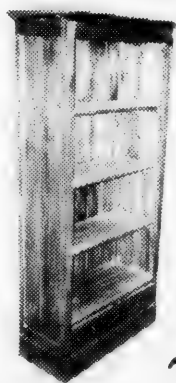


(603) 898-0868

• WINTER SALE •

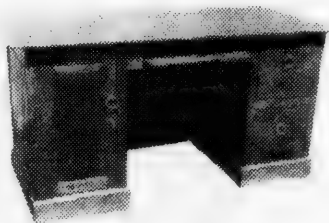


Bookcases from \$199

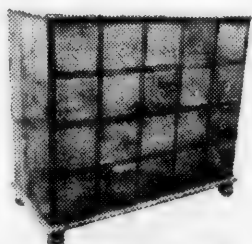


Hand-made
Teak &
Mahogany
Furniture

Desks from \$329



~ 2 New Shipments in January ~



**CD
Cabinet
\$279**

Also...
One-of-a-kind antiques
Textiles • Jewelry
Pottery
Decorative Accessories

Pennichuck Square ~ Route 101-A ~ So. Merrimack, NH 03054
(603) 598-2846

Hours: Mon., Tues., Wed., Fri., Sat. 10-6; Thurs. 10-8; Sun. 12-5

PRE-OWNED PORSCHE SALE



'98 Boxster

Blk with Beige, Leather Int., Luxury Tax Paid

'96 C-4S

Blk with Blk. Interior, Aero Kit., Only 3000 Miles

'96 Carrera Coupe

Green with Grey Leather Interior

'84 911 Convertible

Red with Blk. Leather Interior, Perfect Condition

'86 928S

Automatic, Grey, Maroon Leather

Qualified vehicles have factory warranty



PARK

222 Lowell Street, Lawrence, MA

(978) 686-9743

Visit us at www.parkporscheaudi.com

Keep your chimney fire-safe this winter

(NUI) - The warmth and comfort provided by a wood stove or fireplace help make the winter months even more enjoyable. However, without proper maintenance, wood stoves and fireplaces can be potential fire and life safety hazards.

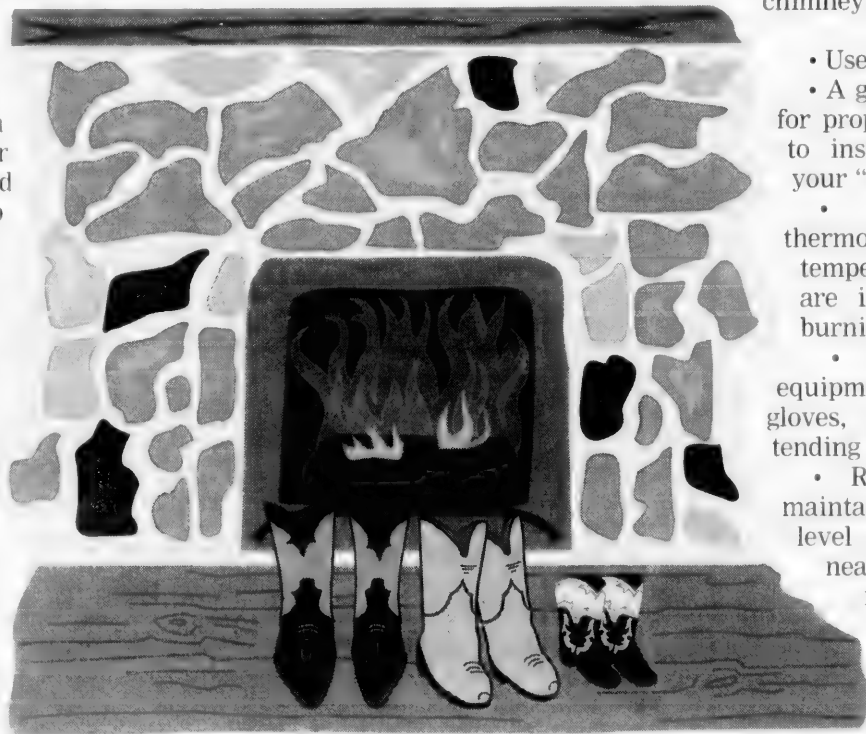
By taking a few simple pre-cautionary steps before lighting a fire in your fireplace or wood stove, you can help protect your family and home this winter season.

The United States Fire Administration (USFA), a directorate of the Federal Emergency Management Agency, seeks to reduce the number of fire injuries and deaths in the United States. According to the USFA, the leading cause of rural residential structure fires is heating, and the most common area of fire origin in rural fires is the chimney.

Important fire safety precautions

should be taken when using a wood stove or fireplace," warns U.S. Fire Administrator Carrye B. Brown. "Chimney ash and other buildup can cause dangerous fires."

The USFA recommends the



following safety tips to help your family avoid a potentially life-threatening chimney fire:

- Have your chimney professionally inspected and cleaned each season.

- Build smaller, hotter fires that burn more completely and produce less smoke.

- Never burn cardboard boxes, wrapping paper, trash or Christmas trees — any of these can spark a chimney fire.

- Use seasoned, dry hardwood.

- A grate should be used to allow for proper airflow beneath the fire to insure proper combustion of your "seasoned" fire wood.

- Install stovepipe thermometers to help monitor flue temperatures where wood stoves are in use, so you can adjust burning practices as needed.

- Use proper fireplace equipment such as fire-resistant gloves, tongs and pokers when tending your fire.

- Remember to install and maintain smoke alarms on every level of your home, especially near sleeping areas, and remember to keep them clean and equipped with fresh batteries. Having a working smoke alarm more than doubles your chances of surviving a

residential fire.

"Prevention and planning are the best defenses against becoming a fire statistic this winter," says the USFA's Brown.

Poinsettias ...

form flower buds. (The plants really are responding to long nights, but the phenomenon was originally thought to be daylength dependent, and the term short-day stuck.)

Poinsettia can be fooled into blooming at any time of the year merely by exposing it to artificially shortened days or, really, long nights.

Knowing this can help you get your plant to bloom again next year for the holidays. First, though, your poinsettia is soon going to shed some leaves and enter a rest period. Keep the plant cool and water it just enough to keep the stems from shriveling. About April, the plant will be ready to start growing again. Cut back the stems and give the plant sun, warmth, water and fertilizer. Let the plant grow through the summer.

Begin the dark treatment around the middle of September. Make sure your plant gets 14 hours of darkness each night by moving it into a closet or covering it with a paper bag. The dark period each night must be uninterrupted — even a peak with a flashlight at midnight will have the plant acting as if it had a short night instead of the needed long night.

After eight weeks of 14 hour nights, move your plants back to a sunny window. Flower buds should be evident, and you should have a blooming plant within a month.

CURTAINS FOR "U"

January Sale
3 Days Only!

Fri. 22, Sat. 23, Sun. 24

ALL TOSS PILLOWS

3 for \$18

Reg. \$7.99 - 19.99 ea.

ALL TIER CURTAINS

15% OFF

Kitchen, Bath, Bedroom & More
Reg. \$4-18 NOW \$3.40-15.30

BED PILLOWS

2 for \$10

Standard, Queen, King

Plus More In Store Specials!

(603) 382-6462

Exit 51B Off Rt. 495

95 Plaistow Rd. (Rt. 125)

PLAISTOW, NH

Mon. Sat. 10-6; Sun. 10-4

M/C • VISA • DISC

LIVING IN A DESERT?

Or does it just feel that way...

**INSTALL AN
APRILAIRE
WHOLE-HOUSE
HUMIDIFIER**

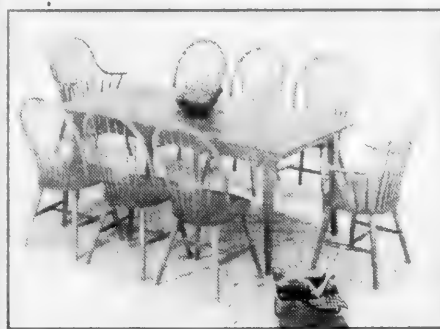
Call today for an estimate to have an Aprilaire humidifier installed on your Forced Hot Air System.

**Royal
Air Systems,
Inc.**

1-800-499-ROYAL



**BOB'S II
SOLID OAK
FURNITURE DEPOT**
Family Owned & Operated for 42 Years



**Specializing
In Solid Oak
Dining Rooms
Curios
Entertainment Centers
Desks**

153 Plaistow Rd., Rte. 125, Plaistow, N.H.
Just Beyond Sanborn Candles Across from Plaistow Commons

603-378-2045

40

Special Supplements

are scheduled to appear in the
TOWNSMAN during 1999
for the enjoyment of both our
readers and advertisers!

here comes the

'Bridal'

Section

February 18th

**ADVERTISERS: Call Now For A Section
Schedule & Closing Dates 475-1943**

**ANDOVER
TOWNSMAN**

33 Chestnut Street, Andover MA 01810

Fax (978) 475-5731

Is your home protected against electrical fires?

Electrical arcing in your wiring can lead to trouble

(NAPSI) - Electrical problems in your home, that you can't even see, may be putting your family at risk. According to the Consumer Products Safety Commission (CPSC), the high temperature electrical discharges known as arcs are a leading cause of electrical fires in the home. The National Fire Protection Association attributes 40,000 fires and more than \$500 million in property losses annually to fires of electrical origin.

Aging electrical wires, loose connections, damage to components or the breakdown of insulation material protecting wiring can cause arcs. Even nailing a picture to a wall can punch a hole in electrical wires, causing arcs. The possibility of arcing grows as your electrical system ages and deteriorates.

In 1994 CPSC teamed up with Underwriters Laboratories and electrical equipment manufacturers like Square D to study ways to reduce the number of residential electrical fires and make homes safer. Research concluded that low-level arcing creates a potential fire hazard inside the walls of the home and that this arcing was not being detected.

Most homes have a load center with circuit breakers to protect against electrical overloads or short circuits in the wiring. When there's a short circuit

or overload, the circuit breaker detects it and stops the flow of electricity so wire insulation won't melt or catch fire.

However, arcing occurs at levels lower than conventional circuit breakers or fuses are designed to detect. This means that sporadic arcs can go undetected for extended periods. Over time, heat from arcs, which sometimes exceed 5,000 degrees Celsius, degrades wire insulation. Eventually the insulation or other nearby materials can catch fire.

Now a new technology called an arc fault circuit interrupter can provide added protection to your home from arcs. This new technology is so important that, starting in 2002, the National Electrical Code will require arc fault protection for the circuits supplying receptacle outlets in the bedrooms of all new homes.

Arc fault circuit interrupters fit into a home's existing load center and should be installed by a licensed electrician. They are designed to supplement the existing circuit protection in your home.

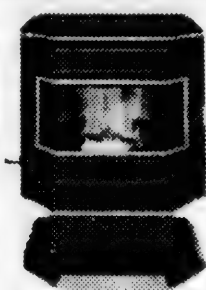
For more information about arcs and arc fault protection, call your local electrician.

MID WINTER SALE

Save Up To...
\$500

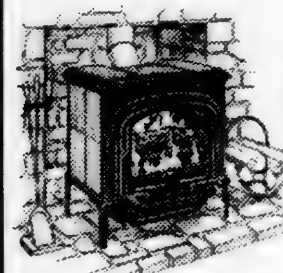
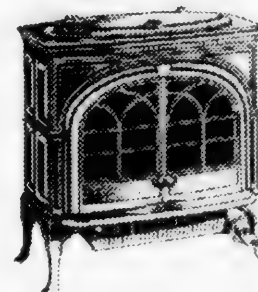
Wood · Pellet · Gas
Stoves & Inserts
Zero Clearance
Fireplaces

Don't Wait
Sale Ends
February
15th



Whitfield
Hearth Products

JOTUL
SINCE 1853



Phoenix Woodstove
HearthStone
AMERICA'S QUALITY
SOAPSTONE STOVES

Discover more at
The Commons - Rte. 111 - Windham, NH
(Exit 3 off I-93, 1 mile west)
800-892-0456 • 603-537-0555
Hours: Mon. - Sat. 9-5, Fri. 'til 8, Sun. 11-4

THE
**STOVE
SHOPPE**

SALES • INSTALLATION • DELIVERY



Eastern Garage Door

Do you take your garage door for granted?

They're the largest moving items in your home and require professional attention for safe operation.

Since 1950 we've been the place to call for service & replacement. Call us today.

683-3158

417 Canal St., Lawrence

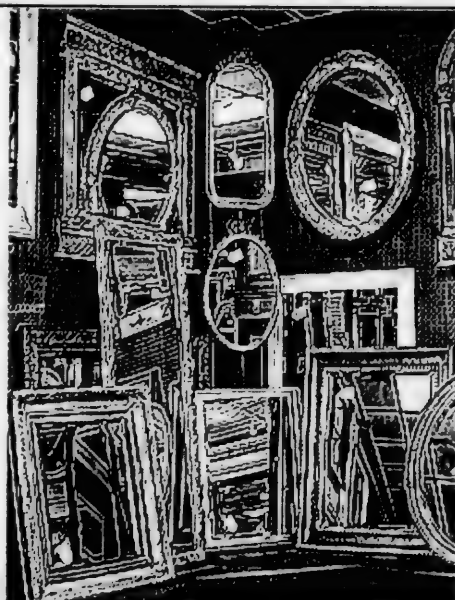
Transform a Room

Any room in your home can be made more attractive with a beautiful framed mirror. We have the area's largest selection at the best prices you'll find anywhere.

Lawrence Plate Glass

417 Canal St., Lawrence

683-7151



FABRICTOWN...



We do it all...

- Custom Window Treatments
- Swags & Jabots
- Cornices
- Draperies
- Valances
- Upholstery
- Slipcovers
- Wallpaper
- Blinds
- Drapery Hardware
- And Much More!

20% OFF
ANY IN STOCK
FABRIC PURCHASE

Expires 2/20/99. Cannot be combined with any other sale or coupon.

Ask about our Shop At Home Service

FABRICTOWN

557 Main Street (Rte. 28), Reading, MA
(781) 944-8766 • 800-696-DECO

Pressure-treated wood requires proper handling

(NAPSI) – When you use treated wood properly in a deck or landscaping, it can serve you effectively and safely for decades. Wood has long been a favorite building material. And once pressure-treated with preservative, it can with-stand wood's natural outdoor enemies: termites and decay. That's why preserved wood has become so popular – especially the types of treated wood commonly sold at lumber outlets for backyard projects.

A detailed EPA-approved Consumer Information Sheet for proper handling and use of preserved wood should be available from your local building products retailer, or go to the American Wood Preservers Institute web site at www.awpi.org. In the meantime, here are some tips for safe and proper use of pressure-treated wood.

The many uses of preserved wood

Pressure-treated outdoor wood building projects include: decks, walkways, retaining walls, fences, posts, picnic tables, benches, gazebos, dog houses, bird feeders, poles and piling, playground equipment, planter boxes, tomato stakes, swimming pool side walls, sill

plates, exterior stairways, soffit and fascia, docks, bridges and bulkheads.

Treated lumber and plywood can also be used inside residences where damp-ness and temperature provide suitable habitats for wood-destroying organisms, as in wood foundations, floor joists, and underlay in bathrooms and utility rooms. Always clean up and dispose of sawdust and construction debris after construction.

When you purchase pressure-treated wood, select wood that has a clean appearance, free of surface residue.

It's just common sense

Working with pressure-treated wood requires the same precautions as those observed when working with untreated wood or most other building materials:

- Wear gloves to avoid splinters.
- Be careful in lifting and moving bulky materials.
- Protect your eyes from sawdust and flying particles. When power-sawing and machining wear goggles.
- Frequent or prolonged inhalation of sawdust can irritate throats and nasal passages. When sawing or machining wood, treated or

The care and finishing of wood windows

(NAPSI) – Wood windows can yield many years of beauty and smooth, satisfying performance. But you need to start taking care of your investment from the minute the windows are delivered.

Care and installation tips

When purchasing windows, specify that the sash and frames be factory-treated with a water-repellent preservative approved by the National Wood Window and Door Association (NWWDA).

See that the windows arrive in a clean truck and were kept undercover in wet weather. When unloading, wear clean workgloves to prevent finger marks.

Windows should be carried; never dragged. A dropped or sharply jarred window unit may result in broken glass or a broken glazing seal that could develop premature seal failure.

Cover and store your new windows in a clean, dry, well-ventilated building. Windows should be conditioned to the average prevailing humidity of the locality before installing.

In a home under construction, install the windows after the plaster or cement is dry. Always install and fit windows using good building practice and follow the manufacturer's instructions.

Install proper, close-fitting locks. When opening or closing windows, always use the handle or lift.

Remember, in colder climates, windows should be fitted with storm

sash or ordered with insulated glass to help prevent condensation on glass surfaces.

Finishing wood windows

Make sure the surface is clean and dry before painting or staining. Use only high-grade materials and follow instructions carefully to insure a beautiful appearance and enduring performance.

Sand lightly with fine grit sandpaper and clean before applying the finish; sand once more between coats. Each coat should be applied evenly, making certain surfaces are dry before applying the next coat.

Apply an oil-based prime coat and two or three coats of paint to the interior. Or, if you desire a natural finish, apply a coat of sanding sealer and two coats of urethane. Do not use a latex paint without an oil-based prime coat.

Apply three coats of quality trim paint to the exterior of primed windows within six months of installation. Be careful not to paint the weatherstrip.

Overlap paint or urethane on glass to seal the glazing seal joint. Do not break this seal when removing paint from glass surfaces or when cleaning the windows.

Aluminum-clad or vinyl-clad windows provide a protective low-maintenance exterior while maintaining superior thermal performance. These exteriors do not require finishing.

Quality Custom Cabinets and Countertops

ACE

Woodworking

Kitchens • Curios • Entertainment Centers

Solid Surface and Formica Countertops • Computer Design and Layout Service

Free Estimates • Installation and Delivery Included

Robert Viens

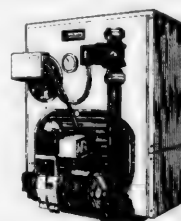
978-686-3339

BURNHAM BOILERS

Residential & Commercial • PROFESSIONALLY INSTALLED • Reasonably Priced



MEMBER
A Customer Assistance
Program of the
BETTER BUSINESS BUREAU
1997-1998



Call your America's Home Heating Team contractor today to buy a Burnham V7 oil boiler, or a Series 2 Gas Boiler with a Lifetime Warranty.

Burnham
AMERICA'S BOILER COMPANY
Burnham Corporation

FREE ESTIMATES

GRANT BURNER SERVICE

SALES • REPAIRS • INSTALLATIONS • 24 HOUR SERVICE

978-851-4637 • 978-681-8697

www.grantburner.com



FUTON and WATERBED SALE!

We Carry King Koil & Sealy Futons!

\$50⁰⁰ Valid Toward Purchase of **\$50⁰⁰**

Any Frame & Futon or Complete Waterbed

Does not include other sales. With this coupon. Expires 6/30/99

WATERBED
Gallery
& FUTON OUTLET

(603) 891-2315

266 DW Highway, Webster Square, Nashua, NH
Financing & Lay-A-Way
NO SALES TAX • Mon.-Sat. 9:30-9; SUN. 12-5

1-888-304-6999



Maid to Order

Laura Mayo

- Commercial / Residential Cleaning
- Highest Quality Services
- Local References Provided
- Personalized, Dependable, Trustworthy Service

Flowering Maple brings color indoors

By Lee Reich
For AP Special Features

Maple trees, having shed their dazzling leaves, no longer command attention. So turn your eyes indoors to a houseplant called flowering maple. Colorful flowers hang like miniature hoop skirts from the branches. The flower petals - colored white, yellow, salmon-pink, or various shades of red - are each about an inch long, and protruding from their common center is a column of powderpuff yellow stamens.

Just a glance at flowering maple's blossoms brings to mind the similar blossoms of okra, hibiscus, and rose of Sharon. All these plants are in the same family, the mallow family. Although flowering maple varieties are jazzed up with splashes of yellow. But the main attraction is the flowers which, although never dripping in abundance from every stem, do put on a reliable show all year, even through winter when any blossom is welcome.

Flowering maple also is easy to grow. In fact, growth is so vigorous that a plant quickly can outgrow its bounds. So watch out not to use too large a pot or to overfertilize the plant. Once the plant is as big as you want, let it stay somewhat cramped in its pot and

slightly hungry. Do give flowering maple a sunny window, though.

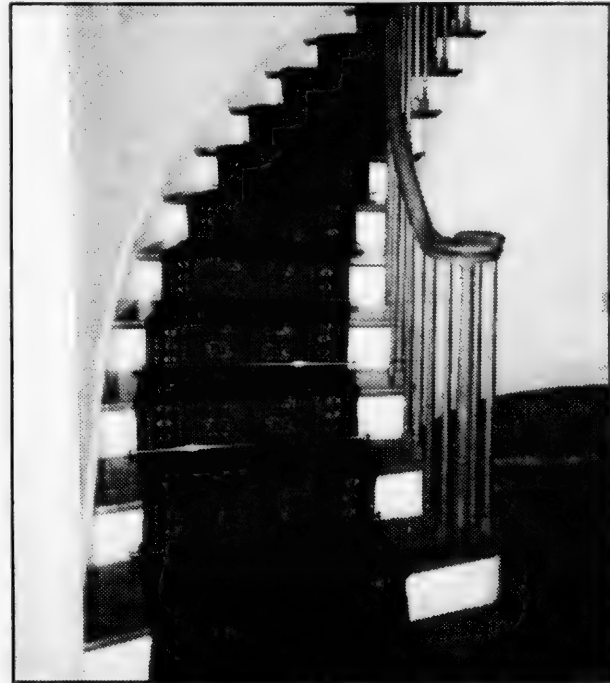
Spring is a good time to repot a flowering maple plant. Unless you're going to move the plant to a larger pot, cut back roots and soil from all around and under the root ball, then put the plant back into its pot with new potting soil. Also prune at this time. Cutting back stems balances root loss during repotting and stimulates new growth on which flowers are borne.

You can pinch the stems to train a flowering maple various ways. If you want a lot of branches to spread and fill a hanging basket, just keep pinching stem tips each time they have grown a few inches.

To train the plant, instead, to a single vertical stem, stake one stem, cut away all others, and pinch off all side branches as they develop. When the upright stem finally reaches a couple of feet in height, pinch off its tip, which will cause branching on top.

When you prune in spring, just shorten and thin out branches that grow near the top of that single, upright stem. With all this pinching and pruning, your plant will develop a trunk crowned with a head of leafy shoots - not unlike, in form, true maples that grow outdoors.

WE SEARCHED THE WORLD OVER FOR THESE RUGS. YOU JUST HAVE TO FIND US.



WE NOW
CLEAN &
REPAIR
ORIENTAL
RUGS.

The Oriental Rug Gallery at



**PAINE
FURNITURE**



DANVERS • 29 Andover Street • (Rte. 114) • 978-777-2929

HOURS: Mon. - Thurs. 10-9; Fri. & Sat. 10-6; Sun. 12-6

MAYTAG

★BRIGHTEST★
STARS SALE
SALE ENDS SATURDAY!



**Better Cleaning
Through
Stain Removal**

**MAYTAG
NEPTUNE WASHER**
Removes Tough Stains
Better than conventional washers.*

Grass Stains • Blood
Ring-Around-The-Collar

- Clothes look newer longer
 - Larger capacity means fewer loads
 - Less water saves energy and money
- MODEL MAH3000

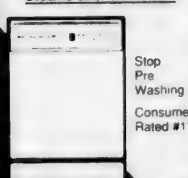
*Based on DOE test method with average conventional washer, 9 loads per week, average water and sewer rates and 1996 electrical energy rates and dryer savings. Your savings will vary depending on utility rates, model replaced and usage. **Maytag Neptune vs. leading brand conventional washers, 7lb. load, warm wash, recommended detergent & chlorine bleach.

WASHERS
#1 Clothes
Care System**



Consumer
Rated #1*
Super
Capacity

DISHWASHERS
Cleans and Sanitizes



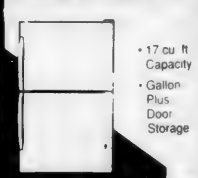
Stop
Pre
Washing
Consumer
Rated #1*

RANGES
Maytag Bakes it Best**



Even
Baking,
Even
Browning

REFRIGERATOR
Adjustable, Slide-Out Shelves



• 17 cu. ft.
Capacity
• Galton
Plus
Door
Storage

MAYTAG
Save \$50

MAYTAG
FREE CASCADE
3 MONTH SUPPLY

MAYTAG
\$30 REBATE**

Magic Chef
\$499

DOUGLASS APPLIANCE NORTH
SALES • SERVICE • PARTS

NOW! TWO Locations
170 N. Main St. (Rt. 114) • Middleton 978-739-9274 Mon.-Th. 9-5; Fri. 9-8; Sat. 8-3
74 High Street • Danvers 978-777-0166 Mon.-Th. 9-5; Fri. 9-8; Sat. 9-5
FREE 2 Year Parts & Labor *Excludes Maytag Neptune models. Sale Ends Jan. 23, 1999

WIN!
A Family Dream
Vacation in Hollywood
ENTER HERE!

Where do beautiful baths begin....?



TOTO

Warmlet...the best seat in the house!

**SALEM PLUMBING SUPPLY
DESIGNER BATH**

97 River St. • (Behind the Beverly Depot) • Beverly
Minutes from Rte. 128

978-921-1200

800-649-Bath (2284)

Finishing touches can have great impact

By Barbara Mayer
For AP Special Edition

The paint job is fresh, the new furniture in place. Yet somehow the room lacks the anticipated sparkle and warmth. What's missing? Maybe those all-important final touches.

"Small details can have a great impact in a room," said Mary Emmerling. In *Quick Decorating* (Clarkson Potter, \$27.50 hardcover), Emmerling shows how particulars that may take only a little time and effort can make a big difference in a room's vitality.

Decorating authors Denise L. Caringer and Michele Michael also endorse the power of finishing touches — especially a few lively accessories — to bring rooms to their full potential.

If bringing in a few home accessories is all that's needed, then which ones are the most effective?

Large, elaborately-framed mirrors are almost invariably successful in bringing a room to life, according to Emmerling. Hung over a sofa or mantel or next to a window, the mirror enlarges apparent space while the frame adds texture and visual interest to the room.

A fireplace is a proven winner in the accessories sweepstakes. Just because the room didn't come with its own mantel is no reason to admit defeat. Caringer, editor of *The New Decorating Book* (Better Homes and Gardens-

Meredith, \$34.95 hardcover), suggests scouting for a mantel in outlets specializing in architectural antiques. Instead of installing it permanently, simply nail it to a wall to create an instant "fireplace" that can add character to any room.

Year ago, Caringer found such a mantel and added acrylic mirror squares where the fireplace itself would be. She has been carrying her portable fireplace to each new home ever since. She often simply props it up against the wall. Other times, she secures the mantel to the wall with lengths of heavy-duty doublestick tape.

"What I do with my fake fireplace is to set a fireproof tray in front of it and place some thick candles on the tray. The mirrors reflect and enlarge the light created by the candles," the decorating editor says.

A fake fireplace takes up only about eight inches at the most, so it is fine in the smallest of rooms. And it provides a ledge on which to display objects or small framed artworks.

If the problem is bare walls and no budget for "important" art works to beautify them, Emmerling suggests using framed black and white photo enlargements resting on a ledge against the wall at eye level. Suitable ledges are available from catalogs or easily can be fashioned at home by a carpenter or handy do-it-yourselfer. Selecting photographs with a similar theme,

such as boats or buildings or portraits, adds to the artfulness of the display.

Often, clutter is what detracts from the appearance of a room. To minimize clutter, organize it by grouping items in large containers. A row of wicker baskets on a table or shelf or on the floor can be used to hold videotapes and compact discs, toys, newspapers, magazines, mail, bills, photographs, or other items that are piling up.

Emmerling advises the use of a peg rack or a row of hooks to hold items such as towels and robes in the bathroom, hats, purses, and umbrellas in the foyer, and pots and utensils in the kitchen.

Merely changing the sheets — and the pillow shams, comforter cover and bedskirt — can enliven the bedroom, says Michele Michael, author of *The New Apartment Book* (Clarkson Potter, \$30 hardcover).

Michael also finds that a to-the-floor tablecloth to cover a round, square or rectangular table has a surprising power to improve the visual appearance of a room.

While making fabric covers or curtains and acquiring some major accessory may take time and more than a little spare change, filling vases with fresh flowers and bowls with colorful fruits and vegetables and lighting some candles greatly repay the minimal effort and expense involved.

Pressure-treated wood requires proper handling

[Continued from page 10A]

untreated, wear a dust mask. It's best to perform these operations outdoors when possible to avoid indoor accumulations of airborne dust.

• After working with wood — and before eating, drinking, or use of tobacco products — wash exposed areas thoroughly. If sawdust accumulates on clothes, clean them before reuse. Wash heavily soiled clothes separately from other household wash.

Disposal

Treated wood scraps that are not usable can be discarded by ordinary trash collection. Never burn treated wood scraps in open fires or in stoves, fireplaces or residential boilers since this could produce toxic substances as part of the smoke or ashes. Treated wood from commercial or industrial construction may be disposed of by following local landfill rules or burned in commercial or industrial incinerators or boilers in accordance with state and federal regulations.

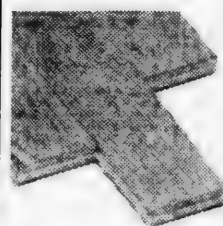
ANGELO C. DIDIO Building & Realty, Inc.



- Finest Quality Custom Work
- New Construction
- Additions
- Renovations
- Historic Preservation
- Specialty Work
- Commercial & Residential Specialist

General Contractors - Engineers
242 Johnson Street, North Andover, MA
(978) 683-6582 • FAX: (978) 683-7147

HARDWOOD FLOORS



mirage

Starting at
\$4.99
per sq. ft.

DARE TO COMPARE!

The prefinished floor that sets all **QUALITY** standards.



B&D

House of

CARPETS Inc.

286 Cambridge St., Burlington, MA 01803

Directions: Exit 33B, Rte. 3A off Rte. 128

(781) 272-0970

...where your decorating ideas are our only priority!

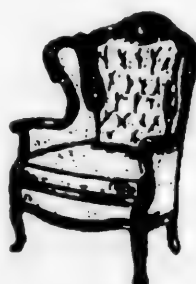
Find us fast in the BELL ATLANTIC Yellow Pages

ACE UPHOLSTERY

Francis Moreau - Owner • Over 20 Years Experience

- Estimates
- Antique Restorations
- Fabrics - 25% Off
- Custom Made Furniture

9,000 sq. ft. manufacturing facility
Over 20,000 samples to choose from



280 Main Street, Salem, NH • **(603) 894-6411**

Appointments available upon request • M-W 8-5 PM • Th-Fr 8-8 PM • Sat 8-4 PM

CORRECT TEMP

Specializing in
High Efficiency Equipment.
Call For a Free Estimate.
Financing Available.



TRANE

It's Hard To Stop A Trane™

CALL:
603-898-6987

**Heating
Air Conditioning**

**Sales • Service
Installation**

**Residential ~ Commercial
Gas ~ Oil
Licensed • Insured**

Kids and scalding dangers: you're better safe than sorry

Advances in faucet technology can help protect your family from the dangers of scalding.

(NUI) - Each year, nearly 28,000 children ages 14 and under are treated in hospital emergency rooms for scald burn-related injuries; most are 4 years and under. According to the Consumer Product Safety Commission, the most severe scald burns are caused by water flowing into the tub or shower.

It takes just three seconds under 140 F water for a child to sustain an injury requiring hospitalization and skin grafts. A sudden change in water temperature — what's known as "thermal shock" — can also cause other injuries, such as broken bones or other impact injuries sustained by victims as they try to escape scalding or freezing water.

Delta Faucet Company offers the following tips to help make your bathroom a safer place for kids:

- Never leave a young child unattended in the bathroom.
- Always test water temperature before putting a child in the tub or shower. Spread your fingers wide and move your hand back and forth through the water for several seconds to check for hot spots.
- If possible, face your child away

from bathtub fixtures. With the faucet handles out of sight, they will be less likely to get their hands on them.

- Set your home's water heater thermostat to 120 F or less.

In the case of thermal shock, the best defense is installing a pressure-balance faucet that, unlike conventional faucets, will keep the mix of hot and cold water constant at all times. If there is ever a total loss of hot or cold water pressure, the faucet will either shut off completely, or slow the water flow to a trickle.

Delta's newest addition to its Scald-Guard line of tub and shower faucets is now available in a stylish two-handle unit. The left handle controls the volume, while the right adjusts the temperature.

All units come in a polished brass finish that, unlike chrome, will not corrode, tarnish or discolor. Whether you're building a new bath or updating an existing one, you'll find pressure-balance faucets meet both safety and design needs.

Delta faucets are available at home improvement stores and plumbing supply centers nationwide.

WINTER SALE HOT SAVINGS!!

DIRECT-VENT HEATER CLOSEOUTS!

Limited Quantities - Blowout Pricing!

from **\$499** and up!!



Call **NOW** and save during our winter sale!

Installation **within two weeks!!**

Special pricing on **closeout models** while supplies last!!!



Energy Conservation Products, Inc.

Your Direct-Vent Heating Specialists

362 Middlesex Ave. • Wilmington, MA 01887

1-800-657-0058

Visit our website@ ecpproduct.com

DINETTE SALE!!

That's right, dinettes at the Sofa Shop. Choose from round tables, rectangular tables, drop leaf tables,



Windsor Chairs,
Duxbury Chairs,
Ladder Backs &
More...



The largest selection of quality dinettes on the North Shore. Choose from dozens of sets.

ALL ON SALE!

**THE
SOFA
SHOP**

87 Andover St. (Rt. 114), Danvers, MA

777-4380

(across from Barron Chevrolet)
Mon-Fri 10-8; Sat 10-5; Sun 12-5

We've cornered
the market on
Quality

Save now on Moore's top quality interior Regal paints. Choose from Regal Wall Satin for a velvety flat finish, Regal AquaVelvet for a washable eggshell finish, Regal AquaPearl for a beautiful pearl-like lustre finish or Regal AquaGlo for a picture perfect semi-gloss finish. All four provide beauty, durability and feature spatter-resistant application. Also available in over 1600 custom and ready-mixed colors.

***\$1.50 OFF**

BENJAMIN MOORE PAINT

Moore's

Computer Color Matching System

Excluding Sale Paint. With this coupon.
Valid until 2/15/99 Not Applicable to Prior Purchases

***40% OFF**

ALL

SPECIAL ORDER WALLPAPER

Some restrictions apply. Call store for details
With this coupon Valid until 2/15/99
Not Applicable to Prior Purchases

THREE GREAT STORES TO SERVE YOU BETTER!

WHITE STREET PAINT & WALLPAPER

LAWRENCE, MA

15 Broadway, Route 28

(978) 683-8694

BRADFORD, MA

399 So. Main Street

(978) 375-4320

SALEM, N.H.

419 S. Broadway, Rt 28 Mall

NO SALES TAX
(603) 890-5345

Don't neglect the pipes

Rapidly falling temperatures are a sign that it's time to change wardrobes in order to keep warm. Shorts are exchanged for long johns, bathing suits are gone ... and here come the mittens.

Just like people, the pipes in our homes need protection from the cold to ward off a painful winter. If pipes freeze and burst, the results can be chilling, causing property damage and high repair costs.

Taking a few preventive measures can help protect your home from potential plumbing catastrophes this winter.

"More than a quarter million homes in the United States suffer damage from frozen water pipes every winter," said John Winther, director of plumbing at Roto-Rooter. "Fortunately, much of that damage can be prevented."

Roto-Rooter offers these tips to minimize the risk of frozen pipes and help prevent damage and expensive repairs:

- Insulate all pipes in areas where there is no heat, such as the garage or crawl space. Apply heat tape or thermostat-controlled heat cables

around pipes that are exposed to the weather and prone to freeze.

- Seal any leaks around doors and windows to reduce cold-air penetration.

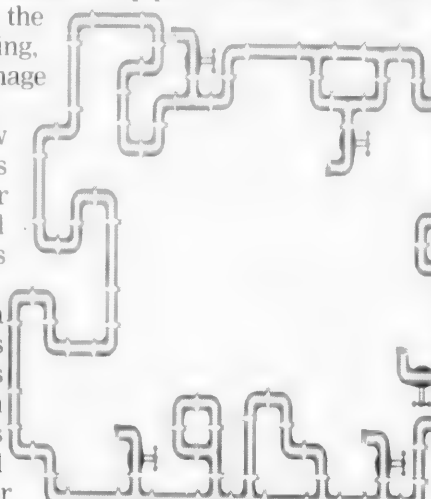
- Allow a trickle of hot and cold water to drip overnight. However, be careful not to run the water into a drain line that is exposed to the extreme cold because that line might freeze.

- If you are going to be away from home for a long period of time, shut off the main valve (usually next to the water meter) and drain the system by opening a faucet at the highest and lowest points of the house. Make sure the heat is left on

and set no lower than 55 degrees Fahrenheit.

- Open kitchen and bathroom cabinet doors under sinks to allow heat from the room to circulate around uninsulated pipes.

- Shut off the outside water valve, disconnect garden hoses and drain water from pipes that lead to outside faucets.



Decorating with flowers

By Barbara Mayer
For AP Special Edition

With the garden a paramount interior decorating influence, fresh flowers are turning into home fashion accessories.

Approximately 45 million households now purchase flowers at least once a month, up from 31 million a decade ago, according to The Floral Index, a market research firm in Chicago. The Floral Index also finds that sales of flowers in supermarkets have increased 183 percent over the past 10 years.

The figures are evidence of a change in attitude from using flowers on special occasions to using them on a casual basis. That's all to the good, because flowers can bring a sprightly change to home decor without much effort or expense.

Garden flowers and foliage happen to be popular at the moment, and that may mean simply picking a bouquet in the yard. If this is not possible, purchase seasonal flowers to reduce costs, advises Julie McCann-Mulligan.

While coffee-table and dining-table arrangements are always appreciated, also try flowers in the foyer, bathroom, on a kitchen windowsill, or next to the bed, suggests McCann-Mulligan, who is creative director for a national chain of flower shops.

Simple yet imaginative uses of

flowers are what people respond to most when McCann-Mulligan gives demonstrations.

"There's a trend to use flowers in innovative ways, such as combining them with other natural elements like fruits and vegetables," said McCann-Mulligan.

Unusual holders such as hollowed-out peppers and artichokes are appealing, so it is not even necessary to buy a new vase. Or place a few stems in homely containers such as old Mason jars.

McCann-Mulligan offers several relatively simple ideas that look complicated, such as creating an asparagus holder for an arrangement of fresh flowers.

"Wrap a rubber band around a 6-inch tall jar. Then wedge in asparagus spears one at a time between the rubber band and the glass," said McCann-Mulligan.

To hide the rubber band, tie a ribbon or piece of raffia around it. Fill the glass with water and add flowers.

McCann-Mulligan also shows how to make floral placemats in her demonstrations. These can be made up to a week in advance and kept in the refrigerator.

Cut a corrugated box to obtain a flat piece of cardboard. Trace a dinner plate on the cardboard and cut out a round. Using a hot glue gun, cover the edges of the cardboard round with

(Continued on page 15A)

8,000
Sq. Ft.

Gallery 125

"Where Quality and Service are our Priority"

Featuring the works of Kathleen Cantin, Fred Swan, Bev Dolittle, Fred Stone & Many Others

- Limited Edition Fine Art • Preframed Art • Prints
- Silk Flowers and Trees • Lamps • Posters
- Decorative Accessories • Custom Border Rugs



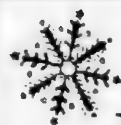
The Staff of Gallery 125 - Always Eager to Serve Your Arts Desire.

Other Services Available -
Custom Framing • FREE Private Art Consultation at your Residence or Office • Gift Certificates • Gift & Bridal Registry

LAYAWAYS AVAILABLE
FREE DELIVERY & INSTALLATION

Tuesday - Saturday 10-7; Sunday Noon-6 • Closed Monday
Shaw's Plaza, Route 125, Plaistow, NH (603) 382-0629

Originals
by Local
and not so
Local
Artists



Winter Everything Sale

Every piece from ~ Every company

Listed below is on sale through March 7, 1999.

Special orders and lay-aways are included.

Barcalounger
Brown Street
Bucks County
Cherry Grove
Classic Leather
Conover
Council
C.R. Laine
Durham
Frederick Cooper
Hallagan
Hekman
Hooker
Howard Miller

Jasper Cabinet
King Koil
LaBarge
Madison Square
Nichols & Stone
S. Bent & Bros.
Simply NH
Southwood
Stiffel
Sumter
Tradition House
Treharn
Vanguard
and many more...



Chair & Ottoman
\$1399

Only Henkel-Harris is
excluded from Our Winter Sale

Winchendon
Furniture co.



Since 1939

13 Railroad Street
Winchendon, MA 01475
(978) 297-0131

Route 101-A
Amherst, NH 03031
(603) 880-6393

Decorating with flowers

large flat leaves such as galax or lemon leaves. On top of the leaves, glue sturdy flowers or those that dry well, such as statice.

Spray the placemat with hairspray to preserve it for a while.

Although flowers purchased from florist shops typically are already in formal arrangements, flowers purchased in supermarkets and other mass outlets usually must be arranged at home, according to The Floral Index.

The ability to arrange flowers attractively is a skill that improves with experience. Here are some tips from the California Cut Flower Commission to make a better job of it:

- Select a leakproof vase with a neck large enough for the flowers to fit comfortably. A rule of thumb is for the vase to be half as tall as the flowers. Cut the flower stems on an angle under water.

- Florist's foam is easier to cut when wet, and so is using it. Soak it in water containing a floral food solution (available from florist and craft shops) before cutting to fit the container.

- To aid flower placement, use clear tape to make a grid across the top of the container. Place the flowers within the grid.

- If you've accidentally cut some flowers too short, add pebbles or marbles to the bottom of the vase. Float the head of a flower with no stem in a clear bowl.

The ability to arrange flowers attractively is a skill that improves with experience.

- As water evaporates, add more. To avoid spills on furniture, use a kitchen bulb-baster to reach into narrow vases and full arrangements.

Although loose soft arrangements are more fashionable right now, some people might want to create the tight bouquets seen in some florist shops.

"Flower Genie" is an arrange-by-numbers floral design kit to create tall, flat and asymmetrical arrangements.

The kit includes an instruction booklet, a set of four reusable paper patterns, and a reusable plastic dome with numbered openings and lettered sides. It is meant to fit over a block of floral foam. One non-reusable block is included. Additional floral foam can be purchased in flower and craft shops. The same kit can be used to arrange artificial flowers.

Select the indicated types of flowers; around 10 to 12 stems are required. Lay them on the pattern and cut the stems. Then insert the stems into the block of foam through the holes in the plastic dome.

The kit is \$19.95 plus \$4.95 for shipping and handling. Information: 1 (800) 985-9993.

Genuine Rugs • Genuine Discounts



NEWTON ORIENTAL RUGS

50% TO 70% OFF ALL RUGS

• Only genuine handmade oriental rugs

- Unlimited choices of sizes, shapes, and colors
- Rug repairs, cleaning, and trade-ins welcome
- \$2 million inventory of old Estate Rugs now in Needham
- We're now directly importing over \$12 million of new inventory

NEEDHAM
WAREHOUSE + SHOWROOM

73 CHESTNUT ST.
Rte. 128, Exit 19B, go 1 - 1/2 miles,
bear right at Exxon, 1/2 mile on right.
(781) 444-5111

Credit Cards Accepted

BURLINGTON
SHOWROOM

138 CAMBRIDGE ST.
(Rte. 3A)
Rte. 128, Exit 33B, 1-1/2 miles on right
(781) 272-2655

Lifetime Exchange Policy

AUBUCHON HARDWARE
We'll Fix You Right Up.

ONLY UNTIL JANUARY 31ST!

20% OFF

ALL Glidden PAINTS!

NO LIMIT! ALL SIZES!
• Quarts • Gallons • 5 Gallons

PLUS VISIT

AUBUCHON'S COUPON MOUNTAIN

At The Store Nearest You

35% OFF

ALL Brewster

SPECIAL ORDER SAMPLE BOOKS

- Nationally branded best selling wall cover collections.
- All orders will ship same day by 3:00 PM.
- Over 5,000 patterns to choose from.

AND SAVE UP TO 55%

On Lots Of Great Items!

Come visit us On-Line at:
<http://www.aubuchon.com>
OPEN EVERYDAY!

Sale Ends JAN. 31ST, 1999

"We'll Fix You Right Up."

METHUEN 40 Jackson St. **691-0001**
HAVERHILL 233 Lincoln Ave. **373-0068**
NORTH ANDOVER 579 Chickering Road **688-2526**

We'll help you create the kitchen of your dreams!



- 3500 sq. ft. showroom
- Solid surface and laminate tops
- Great selection of kitchen displays
- Full-time designers on staff
- Styles and prices to fit every budget
- Installation can be arranged

Come in and see us!

Jackson Lumber & Millwork

215 MARKET ST., LAWRENCE, MA (978) 686-4141

STORE HOURS: MON.-FRI 8:00-5:00; SATURDAY 8:00-2:00

Are your windows warm and cozy or do they let the cold in?

Windows may be your home's greatest asset. They let light in; provide a view of your outside world; and present creative possibilities to make every room exciting and inviting. But just as they can add to a warm and cozy setting, in winter they can also let a lot of cold in.

Many new homes and apartments have metal frame windows that can get quite cold or even frost over in winter. Older homes leak cold air through cracked or shrunken wood frames, and poorly insulated windows create a suction that draws energy dollars out of your home.

Even with new, metal frames or old, ill-fitting wood sash windows, however, you can cut drafts and maintain pleasing temperatures inside your home with well-planned window treatments.

According to window designers at Kirsch, layering your windows with a combination of blinds, shades, draperies and top treatments can also save you dollars and keep your home cozy during the winter months.

Shades and blinds provide an insulating barrier between cold windows and your room. Kirsch's Accordia cellular shades, for example, actually create pockets of dead-air space to create an extra layer of insulation between window and room, similar to a

double-pane window. If installed to overlap the frame, the shades also help seal off drafts from cold or leaky frames.

Lined draperies hung over decorative shades create yet another insulating layer and help reduce heat-loss. And, heavy fabrics block drafts better than most thin fabrics.

Fuller draperies help keep the cold outside, too. Kirsch fabricators normally suggest homeowners use an amount of fabric that's three times the width of a window, or at least twice the width. The more folds in the drapery, the greater its insulation value. And, drapery lining provides even more insulation as do toppers, valances or cornices which trap warm air and keep it from rising.

Energy conservation is probably today's most important reason for window treatments; they can help reduce both heating and cooling costs. But, it's not the only reason to really study up on window treatments. You should think too, about light, view, privacy - to say nothing of the beauty and aesthetic "warmth" they add to your home.

Choosing the right windows

Buying new windows for your home isn't something you do often. Knowing what to look for in a quality window design can save you a bundle of money and a lifetime of regrets.

When having windows replaced, consider the following:

- What is the right window for me? Always consider the architecture of your home. A Victorian farmhouse might call for double-hung windows, while a contemporary home often features picture windows. Another consideration is the material that surrounds your window.

The warmth and beauty of natural wood on the interior of your home adds to a room's drama.

- What kind of wood is best? A critical factor in the longevity of a window is the quality of raw material used to craft it. Some window manufacturers recommend fine-grained, precision

milled Western pine for the interior of windows. Windows made of Western pine may cost a little more, but they will pay for themselves in the energy you save. For a window exterior you can go with natural wood, primed wood - which will easily accept paint and stains to match your home's exterior, or you can choose maintenance-free aluminum cladding.

- What mood do you want to create in this room? Consider the power and feel of ambient light. For example, eastern and southern windows can bathe a room in warm, golden hues, while west-facing windows admit direct rays of afternoon, as well as the rich amber tones of sunset. Also, the use of full or divided lites help to open a room or create intimacy.

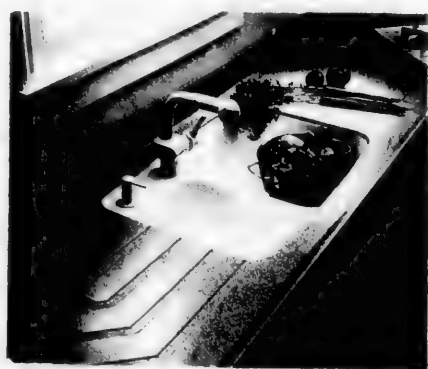
- What about energy efficiency? Windows provide the first avenue of defense against leaking energy. If poorly designed and constructed, windows will drain your money as well as your resources. Windows using a Low Emissivity (Low-E) coating are your best defense for the most energy efficiency. The result is a warmer interior in the winter and a cooler one in the summer.

Buying new windows can be a positive experience once you've outlined your specific needs. Take the time to consider what's right for your room or home. When the beauty of your new windows shine through, you'll be happy that you made the time.



Knowing what to look for in a quality window design can save you a bundle of money and a lifetime of regrets.

DUPONT
C O R I A N



David D. Douglas, Inc.
CORIAN COUNTER TOPS

Dupont Certified CORIAN Fabricator/Installer - 19 Yrs. Experience
Most Brands of Solid Surface - Visit our showroom and shop
23 Londonderry Rd. #16, Londonderry, NH
(800) 626-0009 FAX (603) 437-7184

ANNIVERSARY STOREWIDE SALE

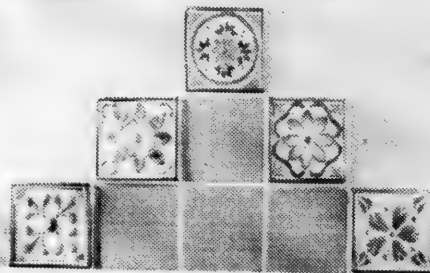
Celebrating 10 Great Years!



Gallery Tile Inc.

Importers & Distributors

Discover the Art of Living



Ceramic • Marble • Granite
(978) 683-3639

Free Delivery with Ad*

Good While Supplies Last - From Jan. 21 to Feb. 19, 1999. Excludes Previous Purchases and Cannot Be Combined With Any Other Offer. *Free Delivery - 1 Per Household. Requires Ad and Purchase of Minimum \$650.00.

177 Market Street / Lawrence, MA 01842 • Off Route 495



Hours: Monday-Friday 8-5, Saturday 8-1

~ Serving New England Since 1989 ~

CLOSEOUT SPECIALS

- while they last! -

Wall & Floor Tile

as low as .99 /sf.

- Super Value! -

SAVE 50%

Atrium Series

Imported from SPAIN

12.5x12.5
now only 1.49 /sf.

- New Import! -

From ITALY

Antiqua

Inspired from the Splendor of Ancient Rome. In 6 Beautiful Colors.

Make the most of a good investment

The Energy Star label identifies products that can save money and prevent air pollution

(NUI) - Americans waste more than \$7 billion each year because of inadequate insulation in their homes. According to a nationwide survey of building improvements, just adding attic insulation can reduce heating bills by 10 to 20 percent.

The environmental costs of inadequate insulation are also high. Burning fuel and generating electricity to heat and cool inadequately insulated homes produces as much carbon emissions as 25 million cars.

According to the U.S. Environmental Protection Agency (EPA) and the U.S. Department of Energy's (DOE) Energy Star Program, reducing these energy costs and related air pollution requires two steps: Install enough insulation and do it properly.

Why insulate? When properly installed, insulation saves both cash and energy and increases comfort by reducing temperature differences throughout your home. Insulating also protects the environment by reducing your home's energy use. Burning fossil fuels to generate

electricity for homes creates air pollutants responsible for smog, acid rain and global climate change.

When should you insulate? When you're building, remodeling, residing or reroofing. By insulating in late winter or early spring, you may save upwards of 10 percent on installation costs.

The following tips will help you with your insulation project:

- Insulation is measured by R-values; higher R-values indicate more insulation value. The proper R-value for your house

depends on many factors, including which part of the country you live in.

- Increasing the R-value of your home's insulation before replacing heating and cooling (HVAC) systems or building additions may enable you to purchase a less expensive HVAC system or avoid buying a new one.

- Choose a qualified contractor. Get several bids, in writing, for the same insulation level, but don't necessarily choose the lowest bid. A quality installation will save you more in energy costs and home value than the difference in bid price. Ask about

(Continued on page 18A)



PRE-OWNED Audi SALE



'98 A4 2.8 Quattro
White, All Weather Package

'95 A6 Sedan
Grey, All Weather Package

'97 A4
Brown, Automatic,
Bose Sound System

'95 S6 Wagon
Emerald Green

'97 A4 1.8T
Sable Brown

'94 S4 Quattro
Black, Loaded

'96 A4 2.8 Quattro
5 Speed, Blue, Grey Leather

'94 100S Wagon
Blue, Loaded

'96 A6 Quattro
Green with Leather Interior

'93 100LS Wagon Quattro
Grey, Nice Car

'95 Cabriolet
Black, Loaded

'92 S4 Quattro
Black, 5 Speed

Qualified vehicles have factory warranty



PARK

222 Lowell Street, Lawrence, MA

(978) 686-9743

Visit us at www.parkporscheaudi.com

Serving You Since 1931

albrite carpets



An Abbey Carpet® Store

68 Years In Business and Still Bringing You The Best Products & Service

SALE ENDS SOON!!

Warehouse Prices!

SAVE UP TO

50%
On Select Styles

Abbey Carpet's

ANNUAL WAREHOUSE CARPET SALE

Area Rugs 40% Off

REG. \$34.95

now \$24.95 per sq. yd.
STUNNING SAXONY

REG. \$21.95

now \$12.95 per sq. yd.
STUNNING SAXONY

REG. \$19.95

now \$15.95 per sq. yd.
STUNNING SAXONY

REG. \$16.95

now \$10.95 per sq. yd.
STUNNING SAXONY



Abbey Carpet

America's choice in floor fashions since 1958.

*On approved credit. See store for details.



Route 114 at Route 495 • Tel. 978-682-7651

• Lawrence and North Andover Line •

We're in the Bell Atlantic Yellow Pages

20% Off All Cash & Carry Cleaning

Mon. & Wed. 8-5; Tues., Thurs., Fri. 8-8; Sat. 8:30-3

Trust our Professionals to design your perfect kitchen!



We do it all! We provide free consultation with our professional designers, cabinets, countertops, installers, electrical, plumbing and everything else. Don't forget that we are also qualified to do remodeling and additions.



Adams Kitchens

90 Montvale Ave.
Stoneham, MA
781-438-5065
Remodeler #101692

We're open
Mon.-Fri. 9AM-5PM;
Tues. until 9PM
& Sat. 10AM-2PM

Wood-Mode

FINE CUSTOM CABINETRY

BROOKHAVEN

CABINETRY

From The Makers Of Wood-Mode®

Proper ventilation is vital to maintain your home's roof

Usually when people think of the attic, it's to consider storage possibilities or expansion space for a growing family. But according to the Asphalt Roofing Manufacturers Association (ARMA), the attic should be one of the first things you think of when thinking about the proper maintenance of your home.

Correct ventilation of the attic is important. If overlooked, it can shorten the service life of roofing materials, decrease heating and cooling efficiency, and eventually boost overall maintenance costs for the homeowner. Proper ventilation is important during both the warm and cold weather seasons.

Winter season

Onset of cold weather can create a number of problems that can be

eliminated with proper attic ventilation. Using more insulation and tighter construction techniques will help seal side walls and roof decks, and create a more effective barrier against cold air penetration.

But simultaneously, large volumes of occupant-generated water vapor becomes trapped in the attic space. Some of this vapor will reach the cold underside of the roof deck and condense, if the attic space is not properly ventilated.

Condensation results when water

vapor contacts with a cold surface, such as the underside of a roof deck. Condensed water vapor can drip off the roof deck and soak attic insulation, and reduce its effective-ness. It may also cause shingles to blister, wood to rot, plaster to crack, and potential freeze-thaw cycles.

Summer season

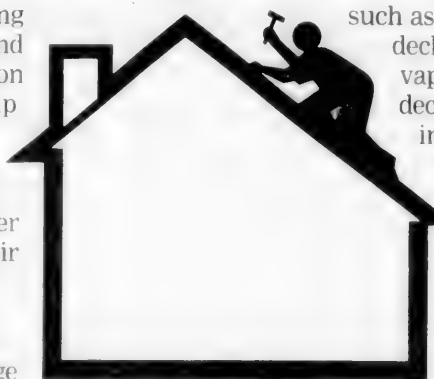
During the summer months, radiant heat from the sun will produce high roof deck temperatures. Gradually, the entire attic space becomes heated and soon the entire house feels the general effect of the hot roof.

Poor attic ventilation can lead to:

- Premature deterioration of the roofing, including blistering
- Buckling of the roofing shingles due to deck movement
- Rotting of wooden structural elements
- Moisture accumulation in the deck and/or building insulation
- Shingle distortions

Research shows that exposure to high heat levels will accelerate aging and shorten the service life of asphalt roofing products.

To avoid heat build-up, it is important to have a properly ventilated flow through the air space between the underside of the roof deck and radiant barrier or insulation.



Energy Star ...

innovative applications, such as spray-applied products, insulative sheathing and guaranteed "inches=R-value" loose-fill insulation.

• Ask for an FTC-required fact sheet with the bid. Avoid contracts with vague language (words like "average," "nominal" and "+/-" violate federal regulation).

• Get a receipt. Contractors are required to provide you with a signed receipt or contract citing the

thickness, coverage area, R-value and number of bags installed.

• Homeowners often can install insulation themselves in attic floors, basements, new or open walls, and crawl space walls. If you do decide to install insulation yourself, follow the manufacturer's instructions, and leave blown-in and sprayed-in insulation to the contractors.

For more information on Energy Star-labeled insulation and a free Insulation Guide, call 1-888-STAR-YES (1-888-782-7937).

Low-gloss finish is the latest trend

A hot trend in home design is the blending of softer, warmer tones and colors with natural products such as hardwood flooring, stone, tile and marble. To complete the new look for today's less formal, more comfortable homes, homeowners are asking for low-luster floor finishes for their hardwood floors.

"It is gratifying to see consumers respond so enthusiastically to the beauty and aesthetic value of hardwood flooring and other natural elements," said Randall Hambricht, National Sales Manager for Robbins

Hardwood Flooring, a manufacturer of premium hardwood floors for residential use. "Our customers are asking for a low-gloss finish to set this new mood for their homes, and our industry has responded."

According to Hambricht, there are practical as well as aesthetic reasons for incorporating the new low-gloss finish into the home. "The low-luster finish diminishes the effect of everyday scuffing and scratching and dust particles are less obvious because the floors reflect less light."

Homeowner Septic Repair Loan Program



Financial help is available for all eligible homeowners who need to repair a failed septic system in order to meet the Commonwealth's Title 5 requirements. Below-market-rate loans are now offered through the combined efforts of the Department of Environmental Protection, the Massachusetts Department of Revenue, and the Massachusetts Housing Finance Agency (MHFA).

- ◆ The Savings Bank is an active lender in this unique loan program.
- ◆ The Savings Bank is committed to helping homeowners cope with Title 5 issues.

Information about the Homeowner Septic Repair Loan Program can be obtained by calling Annemarie Stanley at (978)475-9773



Since 1869

The Savings Bank *for loans!*

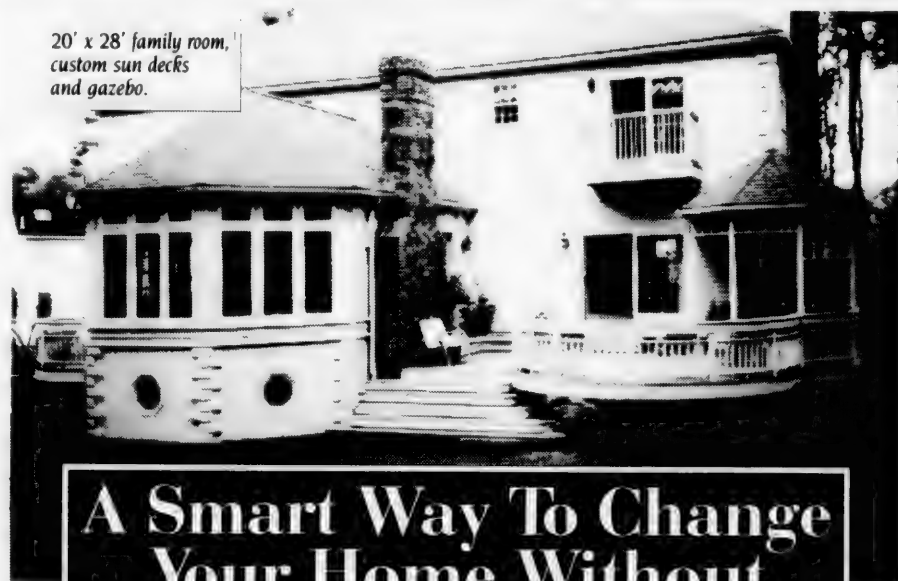
84 Main Street, Andover • Also in Wakefield and Lynnfield

Member FDIC / DIF

Celebrating 130 years • 1869 - 1999



20' x 28' family room,
custom sun decks
and gazebo.



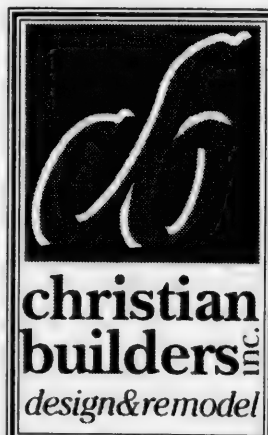
A Smart Way To Change Your Home Without Changing Your Address

- Dedicated to Architectural Integrity
- Serving The Andovers since 1984
- Featuring Andersen® Windows
- Professional Quality Service

We invite your inquiries.

781-944-6124 ~ 800-898-6313

Reg. #119849 • Lic. #069118



Pros offer tips on different topics

By the Associated Press

Is it wood?

PITTSBURGH (AP) — There is wood furniture, and then there is wood furniture. It's smart to know the differences before buying, points out the Hardwood Manufacturers Association, a national trade group.

"Anything derived from a tree can be described as all wood," said Craig Hansen, vice president of Hansen's Furniture in Bismarck, N.D. "That could mean particleboard, plywood, whatever."

Your "antiques of the future" should be solid hardwood, the HMA says. Solid wood means that each exposed furniture part is made of actual wood pieces, glued edge-to-edge or end-to-end.

"All wood" could mean a variety of materials used in furniture construction. That might turn out to be wood veneer bonded to a reconstituted wood product such as particleboard. "Solids and veneers" describes furniture which has some solid wood parts with wood veneer or artificial laminates designed to look like natural woods.

Also be wary of terms like "oak finish" or "cherry finish." That might just refer to the color.

A consumer can learn to spot the real thing, the HMA says. On a tabletop, for example, you can follow the grain to the edge and down over the side. If the grain

ends at the edge, it's not solid hardwood.

Your furniture salesman should be able to point out good craftsmanship on the pieces he sells. Among the things to look for are dovetail construction of drawers, table leaves that are easy to insert and remove, hardware that is straight, and doors that swing freely and smoothly.

For more information on selecting and caring for hardwood furniture, contact the HMA at 1 (800) 373-WOOD.

Planter plan

ELMWOOD PARK, N.J. (AP) — Here's how to create a sprightly looking wooden planter, courtesy the Hobby Industry Association:

- Prepare the wood on a wooden planter (24 by 6 inches) by sanding with very fine sandpaper or steel wool. Wipe with tack cloth.

- Spray box with light pink aerosol paint and let dry. Sand lightly with fine sandpaper or steel wool. Wipe with tack cloth.

- Tape vine-pattern stencil to box, but tape over section with flowers. Using a stencil brush, work in stems with green paint. Let dry.

- Remove the tape from the flower design. Using a different stencil brush, work in the flowers in red paint. Remove stencil, and let the paint dry.

- Spray with several light coats of protective sealer, letting it dry between coats.

Stenciling techniques are easy and can be used for many decorating jobs, says the HIA, a trade association of companies which make or distribute hobby products. "You do not have to be an artist to have fun using stencils," said Susan Brandt, communications director for the organization. "Crafters can visit the local craft store to find all the materials needed to enjoy this centuries-old decorative painting technique."

Stains and other pains

CLIFTON, N.J. (AP) — Carpets and upholstery occasionally take direct hits from the dining table, bar cart, or candy dish, but you can't easily toss them into the washing machine, points out the Home Furnishings Council.

Spot cleaning is your first line of defense, says Cathy Bruckman of Guardsman Products, a company which makes fabric and leather stain protection products for the furniture industry.

Look for cleaning recommendations on the manufacturer's tags, which usually are found under the cushions or frame, she says. Most have codes: W stands for water-based shampoos or foam upholstery cleaners; S for water-free dry-cleaning solvent; WS for upholstery shampoo or foam from a mild detergent or mild dry-cleaning solvent. Bruckman said these

instructions refer only the spot cleaning. Get professional help for overall cleaning.

Here are some common stains and their first-aid treatment:

- Red wine, cranberry sauce, holiday punch. Mix ¼ teaspoon of mild liquid dishwashing detergent with 1 cup warm water. If that doesn't release the stain, try 2 tablespoons of ammonia mixed with 1 cup of water. Then rinse with a mixture of 1 cup white vinegar to 2 cups water, then plain warm water.

- Eggnog or cocoa. Use a non-flammable spot remover or dry-cleaning liquid. Rinse with the vinegar-water mixture.

- Gravy. Start with a non-acetone nail polish remover, then rinse with dry cleaning fluid. After the stain is released, rinse with vinegar and water.

Bruckman said stains should be treated quickly; the longer the stain sets, the harder it is to remove. Work from the edge of the stain to the center to minimize spreading. Insert a dry towel under the stain on a zippered cushion, gently dabbing the top. Once the stain is gone, dry quickly with a fan.

For semi-solid spills, gently scrape up the excess before cleaning. For dry spills, vacuum first. Never pour cleaning fluid directly onto the carpet. Instead, apply with a clean cloth or paper. And blot, rather than scrub.

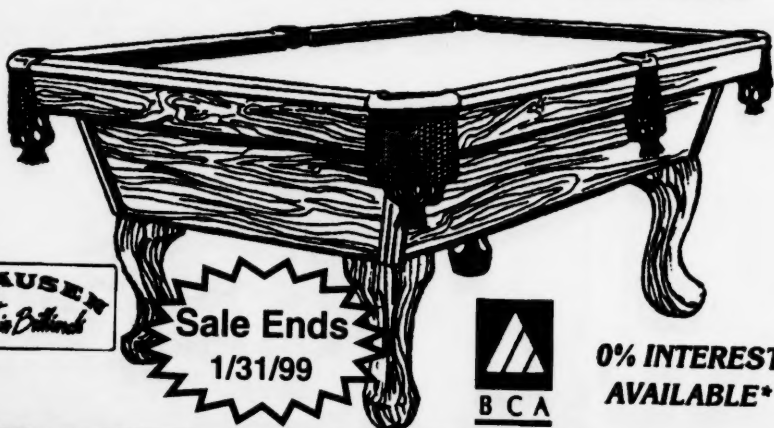
For more information, contact the Home Furnishings Council, 1 (800) 521-HOME.

OLHAUSEN CLEARANCE

SALE

SAVE
\$200-\$1000
off selected Olhausen slate pool
tables purchased this week!

- America's largest manufacturer of slate billiard tables — Olhausen
 - New England's best selection and lowest prices
 - Professional Olhausen authorized installations, service and repairs
- HURRY — There are no rainchecks available on clearance tables!**



Sale Ends
1/31/99



0% INTEREST
AVAILABLE*

SWIMMING POOLS • SPAS • PATIO FURNITURE • DUCANE GAS GRILLS • BILLIARD TABLES and BAR STOOLS on DISPLAY

At . . .

BEMISTER'S

SALEM, N.H.
57 So. Broadway, Rte. 28
(Rte. 93 to Exit 1 to Rte. 28N 1/2 mi. on right)
(603) 898-9698
M-F 10-9; SAT. 10-5; SUN. 12-5

IT'S WORTH THE TRIP!
Family Owned & Operated
Since 1942

HAMPTON, N.H.
575 Lafayette Rd., Rte. 1
(Approx. 1/2 mi. North of Gully Hatch)
(603) 929-4447
M-F 10-8; SAT. 10-5; SUN. 12-5

INSTALLATIONS AVAILABLE For Your SUPER BOWL PARTY!

CUBE ME!

Keep
all the kids
TOYS in CUBES!

We
Carry
Sturdy
**SOLID
WOOD
CUBES**

Fully Assembled. Ready
to Finish In Many Sizes.
with or without shelves.
Design your own
Custom Wall System!

Reading

39-41 Lincoln Street
across from the Train Depot
781-944-7400



Quality
Bookcases in
Solid Wood
Ready to Paint
or Stain.



CUBES
are Great for
College Dorms...
Shelving or Storage
for Tapes, Discs,
Books, Records!

**SOLID
WOOD
STUDENT
DESKS**



in several styles

We Honor Visa,
Mastercard and Discover.

Rte 28 Salem NH
326 So. Broadway
Larry's Country Square
603-898-5791

Open Mon. Tues. 9-5, Wed. Thurs. Fri. 9-8, Sat. 9-5, Sun. 12-5

Roofing without goofing

(NAPSI) - One way to put a ceiling on home improvement costs is to assure those costs don't go through the roof.

Two long-lasting roofing choices that are gaining popularity are concrete and clay tile, long thought to be too heavy for many homes. However, most homes built within the last 20 years can easily handle a tile roof, without structural changes. For older homes, manufacturers have produced lightweight reroof products for years.

"The weight of tile has often been misunderstood," said Rick Olson, president of the National Tile Roof Manufacturers Association (NTRMA). "It's in no way prohibitive and, in fact, can be a benefit. Concrete and clay roofs are extremely durable, capable of withstanding wind, hail, earthquakes, snow, intense heat ... just about anything Mother Nature subjects us to."

It is tile's resilience that enables manufacturers to offer some of the longest warranties in the roofing industry. In Europe and Asia, where tile has been the leading choice in roofing material for centuries, many buildings have roofs that have required little, if any, maintenance. When taking into consideration its projected life, the cost of a tile roof can be as little as one fifth the expense of alternate products.

In terms of fire safety, concrete and clay roof tile have received the highest possible rating for both product and assembly - Class A.

"In my 31-year fire service career, I cannot recall ever seeing a burning concrete or clay tile roof," said Sam Husoe, Executive Director of the Committee for Firesafe Dwellings. "In the majority of California firestorms during the 1990s, homes with wood shingle or shake roofs were severely burned, while homes on either side with tile were relatively undamaged."

For many, however, what is most impressive about tile is the beauty it can add to any architectural style. Tile allows for tremendous color diversity that other products often can't provide, and many are colored all the way through the tile so that, with time, the hue won't fade.

"Concrete and clay roofs have taken on a totally different identity over the past couple of decades. Manufacturers have worked hard at anticipating the demands of builders, architects and consumers to create tile profiles that meet their needs," said Olson.

For more information on tile roofing, visit the NTRMA website at www.ntrma.org, write P.O. Box 40337, Eugene, OR 97404-0049 or call (541) 689-0366.

First Class Service...World Class Selection...Lowest Discounted Prices



Select from a wonderful collection...

of our first quality Oriental and Persian designs, machine made and handmade rugs. Our showroom is full, more than 2,000 in stock - over 8,000 in warehouse with new displays and great values! Specialists in Hall & Stair Runners. Full Service at Discount Pricing.

Everything In Our Store Is On Sale Now!



RUG DEPOT
NASHUA, NH

166 Daniel Webster Highway, Levitz Plaza, Nashua
1-800-733-4784 • (603) 891-1771 • www.rugdepot.com

Hours: Mon., Wed., Fri. 10-5; Thurs. 10-8, Tuesday Closed, Sat. 10-6, Sun. 12-5

Financing Available!

MAYTAG ★ BRIGHTEST ★ STARS

— ON — SALE

**SAVE NOW!... on ALL MAYTAG
WASHERS, DRYERS, DISHWASHERS, RANGES, REFRIGERATORS****

Dear Neighbor,

Take care of this letter. It entitles you to take part in our exclusive Brightest Stars Sale!

For **THREE DAYS ONLY** you will have the opportunity to purchase any quality Maytag, Jenn-Air & Magic Chef appliance in our inventory at bargain prices.

If you plan to purchase a **WASHER, DRYER, DISHWASHER, REFRIGERATOR, RANGE BUILT-IN WALL OVEN OR COOKTOP** during the next six months, you owe it to yourself to buy during our **BRIGHTEST STARS SALE**. We guarantee our prices will never be lower.

There will be no hidden charges. We offer:

- **0% INTEREST FOR THREE MONTHS** (with approved credit)
- **FACTORY REBATES**
- **FREE REMOVAL OF OLD APPLIANCE**
- **FREE MAYTAG DRYER RACK WITH PURCHASE OF WASHER & DRYER**

You must present this letter to get these prices. There will be no prizes or gimmicks. All you do is save **MONEY**. We offer **90 days same as cash** or easy monthly payments. **MASTERCARD, VISA** and **DISCOVER** are welcome.

SEE YOU DURING THE SALE!

There will be no hidden charges. We offer:

- **FREE DELIVERY**
- **FREE INSTALLATION** (except built-ins or Gas)
- **FREE REMOVAL OF OLD APPLIANCE**

SALE ENDS

Saturday, January 23, 1999, 5 p.m.

****excludes Maytag Neptune models.**

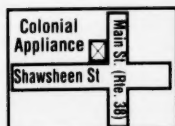


NOW SAVE AT TWO GREAT LOCATIONS

(Owned and Operated by The Moran Family for 50 years)

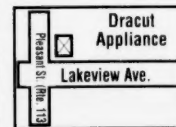
COLONIAL APPLIANCE CENTERS

**2100 Main St., (Rte. 38)
Tewksbury, MA 658-7330**



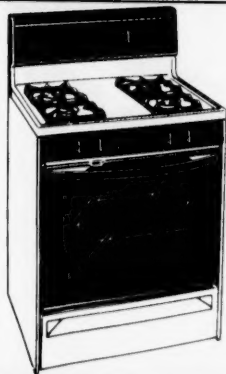
DRACUT APPLIANCE CENTERS

**1112 Lakeview Ave.
Dracut, MA 957-2300**



HOURS: MON. & THURS. 8 A.M.-8 P.M., TUES. & FRI. 8 A.M.-6 P.M., WED. & SAT. 8 A.M.-5 P.M.

Amana® ON SALE

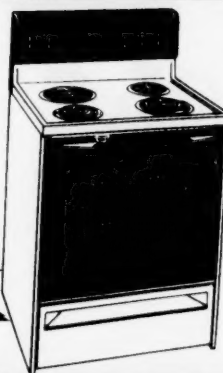


GAS BURNER RANGE

- Sealed Gas Burners
- Self-Clean Oven with Insta-Broil®
- Model ARG7102

\$499⁰⁰

**LOW
SALE
PRICE**

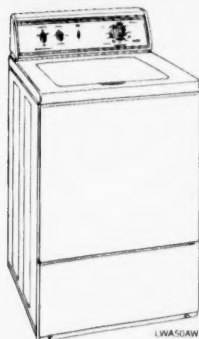


ELECTRIC COIL RANGE

- Electric Clock with Timer
- Chrome Drip Bowls
- Self-Clean Oven
- Model ARR6202

\$399⁰⁰

FREE DELIVERY ... FREE REMOVAL



Enjoy these fine features by Amana:

- 3.3 Cu. Ft. Super Capacity Plus with Easy Access™ Opening
- Exclusive Stainless Steel Tub
- Two Speeds
- 11 Cycle Selections
- These Wash/Rinse Temperatures
- Strongest Warranty in the Industry-2 Full Years

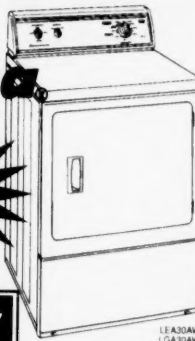
\$459⁰⁰

-\$30.00 Rebate

Amana

**Hot
Buy**

**FREE DELIVERY
FREE REMOVAL**



Enjoy these fine features by Amana:

- 7.2 Cu. Ft. Super Capacity Plus with Easy Access™ Opening
- White Powder Coat Drum
- Seven Cycle Selections
- Three Temperature Selections
- Strongest Warranty in the Industry - 2 Full Years

\$349⁰⁰ \$399⁰⁰

**Electric Gas
-\$20.00 Rebate**

Whirlpool & KitchenAid ON SALE

Introducing the Whirlpool™ Ultimate Care™ Laundry System...
the Most Gentle Fabric Care in the Industry!*



Whirlpool LSR8233E
27" Super Capacity Plus
Ultimate Care™
Automatic Washer
• 8 Automatic Cycles
including SUPER WASH
and HAND WASHABLES
• 2 Wash/Spin Speeds
• 3 Wash/Rinse
Water Temp.
Combinations

\$429⁰⁰

-\$30.00 Rebate

\$399⁰⁰

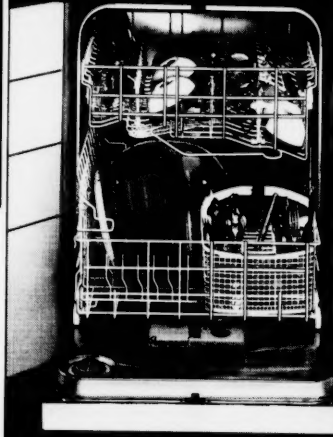
-\$20.00 Rebate

Ultimate
Care™

Whirlpool LER858E
Super Capacity Plus
Ultimate Care™
Electric Dryer
• 8 Drying Cycles
including Electronic
DRY-MISER®

- 5 Temperature Settings
w/Temp. Selector
- FINISH GUARD® Option

The Best Performing KitchenAid® Dishwasher Ever.



- New
Stainless Steel
Interior
- Elegant Sculptura™
Styling

**What
Are You
Waiting
For!**

Prices
starting at
\$499⁰⁰

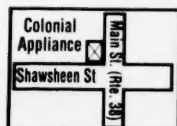
KUD124SEBL

NOW SAVE AT TWO GREAT LOCATIONS

(Owned and Operated by The Moran Family for 50 years)

COLONIAL APPLIANCE CENTERS

**2100 Main St., (Rte. 38)
Tewksbury, MA 658-7330**



DRACUT APPLIANCE CENTERS

**1112 Lakeview Ave.
Dracut, MA 957-2300**



HOURS: MON. & THURS. 8 A.M.-8 P.M., TUES. & FRI. 8 A.M.-6 P.M., WED. & SAT. 8 A.M.-5 P.M.